

COURT ORDER NO. 97- 203 -03-24

THE STATE OF TEXAS

COUNTY CONTRACTS - AWARD  
ONE (1) FULL SIZE, 4-WHEEL DRIVE, 4-DOOR  
SPORT UTILITY VEHICLE  
EQUIPMENT SERVICES

COUNTY OF COLLIN

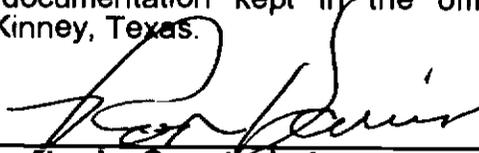
On March 24, 1997, the Commissioners' Court of Collin County, Texas, met in special session with the following members present and participating, to wit:

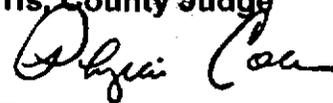
Ron Harris  
Phyllis Cole  
Jerry Hoagland  
Joe Jaynes  
Jack Hatchell      NOT PRESENT

County Judge, Presiding  
Commissioner, Precinct 1  
Commissioner, Precinct 2  
Commissioner, Precinct 3  
Commissioner, Precinct 4

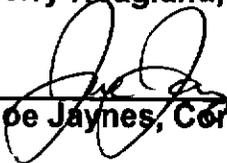
During such session the court considered a request from the Manager of Equipment Services to award a bid for one (1) full size, 4-wheel drive, 4-door sport utility vehicle with optional trade-in (Ref. Bid No. 97-01-043).

Thereupon, a motion was made, seconded and carried with a majority vote of the court to award the bid to low bidder, Hilltop Ford, at a total cost, including modification, of \$27,748.75 less optional trade-in allowance of \$3,500.00 for County Unit #16501 for a net cost of \$24,248.75. Furthermore, authorizing modification per article 262.0305, Vernon's Texas Codes Annotated, Local Government Code. Same is hereby approved in accordance with the documentation attached hereto with detailed documentation kept in the office of the Purchasing Agent, 314 S. Chestnut, Ste. 120, McKinney, Texas.

  
\_\_\_\_\_  
Ron Harris, County Judge

  
\_\_\_\_\_  
Phyllis Cole, Commissioner, Pct. 1

  
\_\_\_\_\_  
Jerry Hoagland, Commissioner, Pct. 2

  
\_\_\_\_\_  
Joe Jaynes, Commissioner, Pct. 3

NOT PRESENT  
\_\_\_\_\_  
Jack Hatchell, Commissioner, Pct. 4

ATTEST:

  
\_\_\_\_\_  
Helen Starnes, Ex-Officio Clerk  
Commissioners' Court  
Collin County, T E X A S



TO WHOM IT MAY CONCERN:

On this date 3-6-97 at 2:00 p.m. a total of 6 bids/proposals were received and opened on BID/RFP NO. 97-01-043 ; for Sport Utility Vehicle.

Below is a list of the bidders/offers received and opened this date. A representative from the Auditor's Office was present for the bid/proposal opening.

Village Ford (NB)  
Kadeo Chevrolet (NB)  
McMerris Dountour Ford, Inc.  
Doran Chevrolet (NB)  
McCombs Ford  
Hilltop Ford

PURCHASING AGENT

by: Cindy White  
Assistant Purchasing Agent

Witness: Bonnie Herrera  
Assistant County Auditor

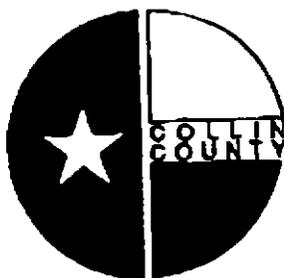
03/17/97

10:31

2145484694

COLLIN COUNTY

002/002



Office of the County Purchasing Agent

March 17, 1997

Hilltop Ford  
 Attn: Bob Pate  
 215 Hwy. 75 N.  
 Denison, TX 75020

Dear Mr. Pate:

This letter is hereby issued to modify the bid for One (1) Full Size, 4 Wheel Drive, 4-Door Sport Utility Vehicle; Bid No. 97-01-043 recently submitted by your company. The following options shall be added to the awarded contract:

1. Dealer shall remove standard tires and replace with five (5) full sized Goodyear, P255/70R16, Mud & Snow, All Terrain tires prior to delivering the vehicle to Collin County at an additional total cost of \$300.00.

2. Dealer shall provide the following manuals with the vehicle at the additional costs as stated below:

- Parts Manual @ \$75.00
- Service Manual @ \$130.00
- Electrical Troubleshooting Manual @ \$30.00

All other terms and conditions of the contract shall remain the same.

Agreed to and accepted this 17th day of March, 1997.

HILLTOP FORD

COLLIN COUNTY

*[Handwritten Signature]*  
 \_\_\_\_\_  
 Signature

3-17-97  
 \_\_\_\_\_  
 Date

\_\_\_\_\_  
 Signature

\_\_\_\_\_  
 Date

Spreadsheet for Bid Submitted:

Opened: March 6, 1997

Bid/RFP No: 97-01-043

Subject: One (1) Full Size, 4-Wheel Drive, 4-Door Sport Utility Vehicle with Optional Trade-In

Bidder/Officer:	Hilltop Ford Denison, TX	McCombs Fleet Services Austin, TX	McMorris Ford, Inc. Austin, TX
-----------------	-----------------------------	--------------------------------------	-----------------------------------

ITEM	1.	2.	3.	4.	5.	6.	7.	8.	9.	10.
ENGINE:	5.4 SEFI V-8 - \$480.00	5.4 liter	5.4 ltr V-8 - \$480.00 4.6 ltr. V-8 - Standard							
GVWR:	7,200 lbs	7,200 lbs	7,200							
WHEELBASE:	119"	119"	119"							
AXLE RATIO:	Yes, only avail. in limited slip axle and w/5.4L. V-8 Engine \$216.00, includes item #8	Standard	\$267.00, includes item 8							
CARGO CAPACITY:	118.3 max	82.2	62.5 w/rear seat up, 118.3 w/rear seat folded, 11.9 behind optional 3rd seat							
TRANSMISSION:	Yes, external cooler N/A	Standard	Ext. aux. cooler only available w/items 17, 4, or 8 - N/C							
ELECTRICAL:	650 CCA std., 130 Amp std.	650 CCA, 130 Amp	12 volt, 650 CCA, 130 Amp							
DIFFERENTIAL:	\$216.00, price included in item #4	Standard	\$267.00 includes item 4							
SKID PLATE PACKAGE:	\$ 89.00	Standard	\$89.00							
WHEELS & TIRES:										
A. Wheels:	Standard	Standard	Standard							
B. Tires:	\$196.00, Avail. only on XLT w/685A Pep pkg. (This upgrade pkg costs \$893.00 plus the option cost)	P255/70R16 All terrain	\$230.00, P255/70R16							
C. Full Size Spare	Standard	Standard	Standard							

ITEM	Bidder/Officer:	Hilltop Ford Denison, TX	McCombs Fleet Services Austin, TX	McMorris Ford, Inc. Austin, TX
------	-----------------	-----------------------------	--------------------------------------	-----------------------------------

11.	BRAKES: A. Front disc, rear drum B. All wheel disc	N/A Standard	N/A Standard	Standard Standard, w/ABS
12.	COOLING:	Standard	Standard	Only available in item 17, N/C
13.	SUSPENSION:	Standard	Standard	Standard
14.	SPRINGS:	3,450 front, 4,200 rear	3,450 front, 4,200 rear	3,450 front, 3,900 rear
15.	SHOCKS:	Gas Pressurized	Standard	Standard
16.	FUEL TANK CAPACITY:	30 gallons	30 gallons	30 gallons
17.	TRAILERING CAPACITY:	7,900 lbs.	8,000#	\$383.00, includes item 46, 48, 47, & 12
18.	SEATING:	Captains chairs w/console avail. only on PEP 685A, comes standard on the XLT w/685A pkg. (not avail on the basic model), rear standard	Standard	\$893.00, includes item 29, 34 & 30
19.	COLOR: A. Interior: B. Exterior:	Tan Gray or Green Standard	Tan or Dark Gray Standard	Gray or tan Standard
20.	OUTSIDE MIRRORS:	Standard	Standard	Standard
21.	STANDARD RADIO	Premium AM/FM w/cassette	AM/FM cassette	AM/FM stereo cassette
22.	AIR CONDITIONING	Standard	Standard	? cap A/C with aux. heater & overhead console
23.	CARPET:	Standard	Standard	Standard

ITEM	Bidder/Officer:	Hilltop Ford Denison, TX	McCombs Fleet Services Austin, TX	McMorris Ford, Inc. Austin, TX
24.	FLOOR MATS:	Standard	Standard	Standard
25.	POWER WINDOWS:	Standard	Standard	Standard
26.	POWER STEERING:	Standard	Standard	Standard
27.	POWER DOOR LOCKS:	Standard	Standard	Standard
28.	TILT STEERING:	Standard	Standard	Standard
29.	CRUISE CONTROL:	\$200.00 on basic model Std. on 685A upgrade	Standard	\$200.00 included with item 18
30.	6-WAY POWER SEAT:	Comes w/Captains chairs & 685A PEP	Standard	Price included w/item 18, N/A otherwise
31.	INTERMITTENT WIPERS:	Standard	Standard	Standard
32.	REAR LIFTGLASS/DROPGATE:	Standard	Standard	Lift Gate, Flip-up glass
33.	REAR WINDOW DEFROSTER:	Standard	Standard	Standard
34.	GLASS: DEEP TINT	Standard	Standard	Standard
35.	SEAT BELTS:	Standard	Standard	Standard
36.	SUN VISORS:	Standard	Standard	Standard
37.	RUNNING BOARDS:	Illuminated, \$370.00	Standard	\$370.00
38.	FEDERAL RFI REQUIREMENTS:	Standard	Standard	Standard
39.	CIGAR LIGHTER:	Standard	Standard	Standard

ITEM	Bidder/Offerer:	Hilltop Ford Denison, TX	McCombs Fleet Services Austin, TX	McMorris Ford, Inc. Austin, TX
40.	AUXILIARY POWER POINT/ RECEPTACLE:	Standard	Standard	Standard
41.	DOME LIGHT	Standard	Standard	Standard
42.	CARGO TIE DOWNS:	Standard	Standard	Standard
43.	AIR BAG: A. DRIVER SIDE B. PASSENGER SIDE	Standard Standard	Standard Standard	Standard Standard
44.	SPOTLIGHT:	N/A	Standard	\$110.00
45.	KEYS: A. ALL LOCKS KEYED ALIKE B. FOUR SETS OF KEYS	Standard Optional, N/C	Standard Standard	Standard Standard
46.	7-WIRE TRAILER WIRING HARNESS:	Avail. only on trailer towing pkg \$383.00, includes item #48	Standard	Standard
47.	ENGINE OIL COOLER:	Avail only w/trailer tow pkg &/or w/3.73 limited slip axle & V-8 5.4L. \$480.00 plus \$216.00, prices already included in items 1 & 4.	Standard	Included w/item 8&4, otherwise N/A
48.	HITCH PLATFORM:	Complete hitch comes on trailer tow pkg. \$383.00, price included in item 46	Standard	Class III Frame mounted hitch
49.	TWO (2) FRONT TOW HOOKS:	\$34.00	Standard	\$34.00
50.	TWO YEAR STATE OF TEXAS MOTOR VEHICLE INSPECTION CERTIFICATE	\$19.75	Standard	\$19.75

ITEM:	Bidder/Officer:	Hilltop Ford Denison, TX	McCombs Fleet Services Austin, TX	McMorris Ford, Inc. Austin, TX
-------	-----------------	-----------------------------	--------------------------------------	-----------------------------------

51. MFG.'S STANDARD WARRANTIES: Three year/36,000 mile-bumper to bumper w/roadside assistance program 3 yr or 36,000 mile 36/36
52. BASE PRICE: \$25,656.00 \$29,496.00 \$27,588.20
53. STATE MAKE/MODEL/YEAR: 1997 Ford Expedition XLT Ford Expedition - 97' 1997 Ford Expedition
54. DELIVERY TIME ARO: 30-45 days 90-270 days 80-150 days
55. OPTIONAL TRADE IN: \$3,500.00 \$3,500.00 \$2,500.00
56. Piggybacking allowed: Yes No Yes
57. Cut-off date for ordering: 60 days N/A Approx. 15 May 97
58. Training program provided: No Yes at Ford schedule Yes
59. EXCEPTIONS: As of now, there is no training program going on for the Expedition. 10. Tires P255/70R-16 BSW All Season  
14. Front Springs 3450

PRICE COMPLETE WITH MFG'S STANDARD EQUIPMENT PLUS OPTIONS 1, 4, 8, 9, 37, 46, 47, 48 & 50:	\$27,213.75	\$29,496.00	\$28,716.95
ADDED OPTIONS PER MODIFICATION AFTER AWARD (MANUALS & TIRE CHANGE OUT):	\$35.00		
LESS TRADE-IN ALLOWANCE:	3,500.00	3,500.00	7,500.00
NET COST:	\$24,248.75	\$23,996.00	\$26,216.95

"NO BIDS" WERE RECEIVED FROM THE FOLLOWING:

Doran Chevrolet of Dallas, TX  
Rodeo Chevrolet of Bandera, TX  
Village Ford of Lewisville, TX

255-4407-7544  
Dillon TX 75020



Office of County Auditor

RECEIVED BY [Signature] INITIALS

ON TIME \_\_\_\_\_

LATE \_\_\_\_\_

NOT IDENTIFIED AS BID/RFP: \_\_\_\_\_

A BID IS CONSIDERED LATE IF IT IS RECEIVED AFTER THE SPECIFIED TIME STATED IN THE NOTICE ACCORDING TO LOCAL GOVERNMENT CODE 282.023.

OFFICIAL STAMP

4:56 PM 4-22-20

Bid # 97-01-043  
Sport Utility Vehicle

Collin County Auditor  
Sally Akor  
Collin County Commissioners  
210 S. M. Donald Sr. Sm  
McKinney TX 75069



# HILLTOP FORD

215 Hwy 75N

Phone 465-5671

DENISON, TEXAS 75020

## FLEET VEHICLE BID

Dear Sir,

Hilltop Ford is responding to the 1997 Fleet vehicle bid as you request. Enclosed you will find all the information that you have requested. Every effort will be made to insure the highest level of safety and convenience for you and your staff concerning this bid and all future bids.

Your consideration in this matter is greatly appreciated. I look forward to doing business with you and your staff in the future. If any questions should arise please feel free to call me at any time.

Sincerely,

Robert Pate  
Fleet Manager

Office: (903) 465-5671

Fax: (903) 463-4172

**4.0 INFORMATION/PROFILE/REFERENCES**

1. Preferential Requirement: The County of Collin, as a governmental agency of the State of Texas, may not award a contract to a nonresident bidder unless the nonresident's bid is lower than the lowest bid submitted by a responsible Texas resident bidder by the same amount that a Texas resident bidder would be required to underbid a nonresident bidder to obtain a comparable contract in the state in which the nonresident's principal place of business is located (Article 601g V.T.C.S.). Bidder shall make answer to the following questions by encircling the appropriate response or completing the blank provided:

- A. Is your principal place of business in the State of Texas?  YES  NO
- B. If the answer to question 1 is "yes", no further information is necessary; if "no", please indicate:
- 1.) in which state is your principal place of business is located: \_\_\_\_\_
  - 2.) if that state favors resident bidders (bidders in your state) by some dollar increment or percentage: \_\_\_\_\_ YES  NO
  - 3.) if "yes", what is that dollar increment or percentage? \_\_\_\_\_
2. Company Profile: IS YOUR FIRM? (Please circle one)
1. SOLE PROPRIETORSHIP  YES  NO
  2. PARTNERSHIP  YES  NO
  3. CORPORATION  YES  NO

LIST LEGAL NAMES IN COMPANY: \_\_\_\_\_

3. References: List at least three (3) companies or governmental agencies where these same/like products/services of producing statements, as stated herein, have been provided.

1. Company Name: Texas Instruments Contact Person: Dave Morgan Title: Pch. Agent  
 Address: 13252 N. Floyd Rd #45375 Telephone No: 972-917-4182 Fax No: 972-917-5706  
 Street/PO Box City State Zip
2. Company Name: T.U. Electric Contact Person: Jackie Black Title: Senior Buyer  
 Address: 1601 Bryan St. Energy Plaza 25th Flort Telephone No: 214-912-3777 Fax No: 214-9450  
 Street/PO Box City State Zip  
Dallas, Tx. 75201
3. Company Name: City of Denton Contact Person: Sim Lovell Title: Chief of Police  
 Address: 108 N. Main St. Denton Tx 75020 Telephone No: 903-465-2422 Fax No: \_\_\_\_\_  
 Street/PO Box City State Zip

**5.0 BID FORM(S)**

BY SIGNING AND SUBMITTING THIS BID, BIDDER ACKNOWLEDGES THAT HE HAS READ, UNDERSTANDS, AND CAN PROVIDE THE MINIMUM REQUIREMENTS STATED HEREIN AND CERTIFIES THIS BID HAS NOT BEEN PREPARED IN COLLUSION WITH ANY OTHER BIDDER OR OTHER PERSON OR PERSONS ENGAGED IN THE SAME LINE OF BUSINESS.

Prices bid shall be considered only if they are provided in the appropriate space(s) on the bid form. For consideration, any additions or deductions to the bid prices offered must be shown under the exceptions section of the bid. Extraneous numbers, prices, comments, etc. appearing elsewhere on the bid shall be deemed to have no effect on the prices offered in the designated locations.

The specifications listed below are minimum requirements and are intended to govern, in general, the size and type of vehicle/equipment desired. Please indicate on the bracketed line whether the item described is standard equipment (S), an available option (O) or not available (N/A). If the item is an available option please indicate Collin County's cost for that option in the space provided. Bidder must state any exceptions to these minimum requirements in the space provided or by attachment. All features and options supplied shall be OEM standard equipment (not aftermarket), unless otherwise stated. All OEM standard supplied equipment (such as jack, lug wrench, etc.), though not specifically listed herein, shall be included as part of any vehicle bid. Collin County reserves the right to accept or reject any option that is deemed to be in the best interest of the County.

**ONE (1) 1997 SPORT UTILITY VEHICLE**

		(S) (O)* (N/A)	COST OF OPTIONS*
✓ 1.	ENGINE: Gasoline, 5.4 liter Describe: <u>5.4 SEFI V-8</u>	( <u>O</u> )	\$ <u>480.<sup>00</sup></u>
✓ 2.	GVWR: 6800 lbs <u>7200</u>	( <u>S</u> )	\$ <u>N/c</u>
✓ 3.	WHEELBASE: 117 inches Describe: <u>119"</u>	( <u>S</u> )	\$ <u>N/c</u>
✓ 4.	AXLE RATIO: 3.73 <u>Yes - Only avail. in limited slip axle and w/ 5.4L V-8 Engine</u>	( <u>O</u> )	\$ <u>216.<sup>00</sup></u>
✓ 5.	CARGO CAPACITY: approximately 70 cubic feet <u>118.3 Max</u>	( <u>S</u> )	\$ <u>N/c</u>
✓ 6.	TRANSMISSION: 4-speed automatic, with overdrive <u>Yes</u> External auxiliary cooler <u>External cooler N/A</u>	( <u>S</u> )	\$ <u>N/c</u>
✓ 7.	ELECTRICAL: 12 Volt System <u>✓</u> 600 CCA maintenance free battery <u>650 CCA STD.</u> 95-Amp Alternator <u>130 Amp STD.</u>	( <u>S</u> )	\$ <u>N/c</u>
✓ 8.	DIFFERENTIAL: Locking rear	( <u>O</u> )	\$ <u>216.<sup>00</sup></u>

		(S) (O)* (N/A)	COST OF OPTIONS*
✓ 9.	SKID PLATE PACKAGE: 2-Speed Transfer Case Fuel Tank Shields Front Differential	(O)	\$ <u>89.<sup>00</sup></u>
✓ 10.	WHEELS & TIRES: A. Wheels: 16" X 7" B. Tires: All terrain, mud & snow LT245/75R-16 C. Full Size Spare	(S) (O) (S)	\$ <u>N/C</u> \$ <u>196.<sup>00</sup> *</u> \$ <u>N/C</u>
✓ 11.	BRAKES: 4-Wheel antilock brakes; Manufacturer's standard A. Front disc, rear drum B. All wheel disc	(N/A) (S)	\$ <u>—</u> \$ <u>N/C</u>
✓ 12.	COOLING: Maximum available with heavy duty radiator	(S)	\$ <u>N/C</u>
✓ 13.	SUSPENSION: Front Heavy Duty	(S)	\$ <u>N/C</u>
✓ 14.	SPRINGS: Front: 3600 lbs <u>3450</u> Rear: 3750 lbs <u>4200</u>	(S)	\$ <u>N/C</u>
✓ 15.	SHOCKS: Heavy Duty, front & rear <u>Gas Pressurized</u>	(S)	\$ <u>N/C</u>
✓ 16.	FUEL TANK CAPACITY: 25 Gallons, approximate State tank capacity: <u>30</u> gallons	(S)	\$ <u>N/C</u>
✓ 17.	TRAILERING CAPACITY: Up to 6500 lbs <u>7,900 lbs.</u>	(S)	\$ <u>N/C</u>
✓ 18.	SEATING: Front: cloth buckets <u>Captains Chairs w/console Avail only on PEP 685A</u> Rear: cloth split-folding bench seat 60/40 <u>Std.</u>	(O)	\$ <u>**</u>
✓ 19.	COLOR: A. Interior: Tan, gray or blue State available colors: <u>Tan, Gray, or Green</u> B. Exterior: Solid white with clearcoat <u>Yes</u>	(S) (S)	\$ <u>N/C</u> \$ <u>N/C</u>
✓ 20.	OUTSIDE MIRRORS: Electric, Fold-away, Right & Left Hand, remote operated <u>Yes</u>	(S)	\$ <u>N/C</u>
✓ 21.	STANDARD RADIO <u>Premium AM/FM w/cassette - Std.</u>	(S)	\$ <u>N/C</u>
✓ 22.	AIR CONDITIONING <u>Yes</u>	(S)	\$ <u>N/C</u>

\* Avail. only on XLT w/ 685A PEP PKG (This upgrade pkg costs \$89.<sup>00</sup> Plus the option cost.)

\*\* Comes std. on the XLT w/ 685A PKG - (Not available on the basic model.)

	(S)	(O)*	(N/A)	COST OF OPTIONS*
✓ 23. CARPET: Color to match interior	(S)			\$ <u>N/C</u>
✓ 24. FLOOR MATS: Color to match interior	(S)			\$ <u>N/C</u>
✓ 25. POWER WINDOWS (including rear liftglass release)	(S)			\$ <u>N/C</u>
✓ 26. POWER STEERING	(S)			\$ <u>N/C</u>
✓ 27. POWER DOOR LOCKS	(S)			\$ <u>N/C</u>
✓ 28. TILT STEERING	(S)			\$ <u>N/C</u>
✓ 29. CRUISE CONTROL	(O)			\$ <u>200.00*</u>
✓ 30. 6-WAY POWER SEAT, DRIVER'S SIDE ONLY	(O)			\$ <u>**</u>
✓ 31. <i>Comes w/ Captains Chair + 685A PEP</i> INTERMITTENT WIPERS WITH WASHERS	(S)			\$ <u>N/C</u>
✓ 32. REAR LIFTGLASS/DROPGATE	(S)			\$ <u>N/C</u>
✓ 33. REAR WINDOW DEFROSTER	(S)			\$ <u>N/C</u>
✓ 34. GLASS: DEEP TINT SIDE & REAR DOOR WINDOWS, TINTED WINDSHIELD	(S)			\$ <u>N/C</u>
✓ 35. SEAT BELTS: DRIVER & ALL PASSENGERS	(S)			\$ <u>N/C</u>
✓ 36. SUN VISORS, LEFT AND RIGHT	(S)			\$ <u>N/C</u>
✓ 37. RUNNING BOARDS, LEFT AND RIGHT SIDE <u>illuminated</u>	(O)			\$ <u>370.00</u>
✓ 38. MEETS OR EXCEEDS FEDERAL RFI REQUIREMENTS	(S)			\$ <u>N/C</u>
✓ 39. CIGAR LIGHTER	(S)			\$ <u>N/C</u>
✓ 40. AUXILIARY POWER POINT/RECEPTACLE	(S)			\$ <u>N/C</u>
✓ 41. DOME LIGHT	(S)			\$ <u>N/C</u>
✓ 42. CARGO TIE DOWNS (4)	(S)			\$ <u>N/C</u>
✓ 43. AIR BAG:				
✓ A. DRIVER SIDE	(S)			\$ <u>N/C</u>
✓ B. PASSENGER SIDE	(S)			\$ <u>N/C</u>
✓ 44. SPOTLIGHT: DRIVER SIDE, POST MOUNTED	(N/A)			\$ <u>---</u>
✓ 45. KEYS:				
✓ A. ALL LOCKS KEYED ALIKE	(S)			\$ <u>N/C</u>
✓ B. FOUR SETS OF KEYS	(O)			\$ <u>N/C</u>
✓ 46. 7-WIRE TRAILER WIRING HARNESS <u>Available on Trailer Towing Pkg.</u>	(O)			\$ <u>383.00</u>

\* This is the option cost on the 685A Basic model. - Is std on the 685A upgrade. <sup>10</sup>

\*\* Not avail. on the std. 685A PEP PKG.

- |  | (S)<br>(O)*<br>(N/A) | COST OF<br>OPTIONS*                          |
|--|----------------------|--|
| ✓ 47. ENGINE OIL COOLER <u>Avail. only w/ Trailer Tow Pkg.</u>   | ( O )                | \$ 480 <sup>00</sup> plus 216. <sup>00</sup> |
| ✓ 48. HITCH PLATFORM <u>And - or w/ 3.73 Limited Slip Axle &amp; V12-5.9L<br/>Complete hitch comes on Trailer tow Pkg</u>                | ( O )                | \$ 383. <sup>00</sup>                        |
| ✓ 49. TWO (2) FRONT TOW HOOKS, FRAME MOUNTED   | ( O )                | \$ 34. <sup>00</sup>                         |
| ✓ 50. TWO YEAR STATE OF TEXAS MOTOR VEHICLE INSPECTION CERTIFICATE   | ( O )                | \$ 19. <sup>75</sup>                         |
| ✓ 51. STATE MANUFACTURER'S STANDARD WARRANTIES:<br><u>Three Year / 36,000 Mile - Bumper-To-Bumper<br/>w/ Roadside Assistance Program</u> |                      |  |

52. BASE PRICE FOR ONE SPORT UTILITY VEHICLE EQUIPPED WITH MANUFACTURER'S STANDARD EQUIPMENT: \$ 25,656.<sup>00</sup>  
(Collin County will add desired options to this base price.)

53. STATE MAKE/MODEL/YEAR: 1997 Ford Expedition XLT

54. DELIVERY TIME ARO: 30-45 Calendar Days

55. OPTIONAL TRADE IN:  
Collin County may exercise its option to trade in the below described vehicle towards the purchase of this 4WD vehicle. The vehicle to be considered for trade-in may be viewed by appointment only. Appointments may be made by contacting Steve Roberts, Service Writer at the Collin County Service Center, 700A Wilmeth Road, McKinney, Texas 75069 at 972-548-3721 or metro 424-1460 ext. 3721.

Collin County Inventory # 16501: 1989 Chevrolet 4-WD, K10 Blazer, VIN 1GNEV18K0KF161636, approximate mileage: 118,000.  
Trade-in allowance: \$ 3,500.<sup>00</sup>

56. As permitted under Article 4413 (32c) V.A.C.S., other governmental entities may wish to also participate under the same terms and conditions contained in this contract (piggyback). Each entity wishing to piggyback must have prior authorization from Collin County and vendor. If such participation is authorized, all purchase orders will be issued directly from and shipped directly to the entity requiring supplies/services. Collin County shall not be held responsible for any orders placed, deliveries made or payment for supplies/services ordered by these entities. Each entity reserves the right to determine their participation in this contract.

Would bidder be willing to allow other governmental entities to piggyback off this contract, if awarded, under the same terms and conditions? ✓ YES      NO

57. State cut-off date for ordering vehicles as stated herein: 60 Days

58. Will manufacturer provide training program for Collin County technicians?        YES  NO

If yes, will this training be provided at no charge to Collin County?        YES  NO \*

If no, state charge for this type training: \$                     

57. EXCEPTIONS: \* As of now, there is no training program going on for the equipment.

58. BIDDER REMINDER LIST:

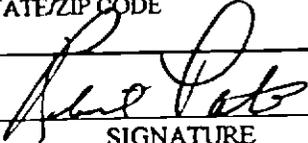
- A. REQUESTED DOCUMENTATION INCLUDED.
- B. ORIGINAL AND THREE (3) COPIES INCLUDED.
- C. ALL BLANKS COMPLETED ON THIS BID FORM.
- D. COMPLETED SIGNATURE/COMPANY PROFILE.

**6.0 SIGNATURE**

TYPE OR PRINT:

Hilltop Ford  
 FIRM NAME  
215 Hwy 75 N.  
 STREET ADDRESS and/or P.O. BOX NO.  
Denison, Tx. 75020  
 CITY/STATE/ZIP CODE

Robert Pate  
 AUTHORIZED REPRESENTATIVE & TITLE  
 FAX: (903) 463-4172  
 A/C FAX NUMBER  
 PHONE: (903) 465-5671  
 A/C PHONE NUMBER

 SIGNATURE	<u>1-3-97</u> DATE
--	-----------------------

\*\*\*\*\*  
Execution For Award:

BY: \_\_\_\_\_  
Purchasing Agent

Court Order No. \_\_\_\_\_  
Date: \_\_\_\_\_

## 1997 EXPEDITION MAJOR STANDARD EQUIPMENT

EXTERIOR	XLT	Eddie Bauer
BUMPER — Chrome, front	•	•
Chrome rear step (4000# Trailer Tow Rating)	•	•
FOG LAMPS	•	•✓
GLASS — Solar tinted (complete)	•	•
Privacy (Rear Quarter Power, Rear Doors, Rear Window)	•	•✓
GLASS, QUARTER WINDOWS — Fixed	•	•
Power Flip Privacy	•	•✓
GRILLE SURROUND — Bright	•	•
Color-Keyed	•	•✓
HEADLIGHTS — Aero	•	•
Autolamp feature	•	•✓
LIFTGATE — w/flip up glass	•	•
LUGGAGE RACK	•	•✓
MIRRORS — Dual Fold-away Power	•	•
MOLDINGS — Color-Keyed w/Bright insert	•	•
Color-Keyed	•	•✓
Wheelip and rocker (in Prairie Tan Accent Color)	•	•✓
STOP LIGHT, CENTER HIGH MOUNT	•	•
TAILLIGHTS — 2-Color	•	•
TOW HOOKS — Front (4x4 only)	•	•✓
WHEEL TRIM — Styled Steel	•	•
Forged Aluminum	•	•✓
WIPERS — Front Speed Sensitive/Intermittent	•	•
Rear Intermittent/Washer/Defroster	•	•
<b>INTERIOR</b>		
AIR BAGS — Driver and passenger passive restraint	•	•
AIR CONDITIONING — Manual	•	•
ASHTRAYS — Instrument panel lighted (1), 2nd row in door trim panel (2)	•	•
ASSIST HANDLES — 1st row (1), 2nd row (2)	•	•
CARGO AREA TIE DOWNS	•	•
CARPET — Color-Keyed 13.5 oz.	•	•
CIGARETTE LIGHTER	•	•
COAT HOOKS — 2nd row (2), cargo area (2)	•	•
CONSOLES — Floor w/storage, coin holder, rear radio controls, rear power point, headphone jacks, tissue holder, rear flow through fan control w/bi-level controls, cupholders (2)	•	•✓
Overhead w/map lights, sunglasses holder, garage door opener bin, power rear quarter window switch, electronic display w/DTE, avg fuel economy and compass	•	•✓
CUPHOLDERS — Instrument panel (2), 2nd row center armrest (2) and 3rd row quarter trim panels (2)	•	•
DOOR TRIM PANELS — Color-Keyed vinyl w/front and rear door map pockets	•	•
FLOOR MATS, CARPETED — Front and rear	•	•
GLOVE BOX	•	•
HEADLINER — Color-Keyed cloth	•	•
INSTRUMENT PANEL — Color-Keyed with side window demisters	•	•
INSTRUMENTATION (Analog) — Voltmeter, oil pressure, water temperature, speedometer/odometer, tachometer, and fuel	•	•
LIGHTS — Underhood, glove box, front door puddle, front dome/map, overhead rear cargo, and 2nd row map lights (Eddie Bauer only)	•	•
MIRROR — Day/night	•	•
PASSIVE ANTI-THEFT	•	•
POWER DOOR LOCKS — w/child proof rear doors	•	•
POWER POINT — Instrument Panel	•	•
POWER WINDOWS — w/One touch down on driver's side	•	•
RADIO — Premium AM/FM Stereo Cassette w/4 speakers	•	•
REAR FLOOR HEAT DUCTS	•	•
REMOTE KEYLESS ENTRY — w/2 Key fobs and illuminated entry	•	•
SAFETY BELTS — Color-Keyed lap-shoulder w/adjustable D-rings and 3 point for all outboard passengers	•	•
SEATS — 40/60 Split Bench Cloth w/driver manual lumbar	•	•
Captain's Chairs in leather w/6-way driver power, driver/passenger manual lumbar and map pockets	•	•✓
Head restraints on outboard positions	•	•
2nd row 60/40 Split Bench Cloth w/center armrest/cupholders, reclining and fold flat w/carpet on backside (Leather w/Eddie Bauer)	•	•

✓ Unique equipment compared with column to immediate left.

## 1997 EXPEDITION MAJOR STANDARD EQUIPMENT

INTERIOR (Continued)	XLT	Eddie Bauer
SIDE INTRUSION DOOR BEAMS	•	•
SPEED CONTROL		•✓
STEERING WHEEL — Color-Keyed Polyurethane/Tilt	•	
Color-Keyed Leather-Wrapped/Tilt		•✓
SUN VISORS — Color-Keyed cloth w/aux. visors and RH vanity mirror	•	
Color-Keyed cloth w/aux. visors and dual illuminated mirrors		•✓
WARNING LIGHTS — Door ajar, fasten seat belts, anti-lock brakes, fuel reset, engine check, air bag, high beams on, parking brake, low fuel, high temp., low oil pressure, low washer, anti-theft and turn signal	•	•

FUNCTIONAL	4x2	4x4
ALTERNATOR	130 Amp	130 Amp
AXLE FRONT — Independent	3600#	3950#
AXLE REAR	3900#(1)	3900#(1)
BATTERY — Maintenance Free	72 AH (650 C.C.A.)	72 AH (650 C.C.A.)
BATTERY SAVER	Included	Included
BRAKES — Disc w/4-wheel anti-lock	Power	Power
ENGINE	4.6L SEFI V-8	4.6L SEFI V-8
FUEL TANK	26.0 Gal (98L)	30 Gal (113L)
4X4 SYSTEM		Control-Trac (Shift-on-the-fly)
SPRINGS, FRONT	3000#-Coil	3450#-Torsion Bar
SPRINGS, REAR	3900#	3900#
STABILIZER BAR	Front/Rear	Front/Rear
STEERING — Speed-Sensitive Variable assist	Power	Power
TIRES — Five	P255/70R16 BSW All-Season	P255/70R16 BSW All-Season
TIRES, SPARE — Steel	Under body Crank Down	Under body Crank Down
TRANSFER CASE		2-Speed
TRANSMISSION	4-Spd Automatic O/D	4-Spd Automatic O/D
WHEELS — Five	7.0J 5-Hole	7.0J 5-Hole

✓ Unique equipment compared with column to immediate left.

(1) 4200# with Eddie Bauer Model.

# 1997 EXPEDITION PREFERRED EQUIPMENT PACKAGES

		XLT		Eddie Bauer		REMARKS/RESTRICTIONS	
		6 8 4 A	6 8 5 A	6 8 6 A	6 8 7 A		
SERIES CODE	4x2 4x4	U17 U18	U17 U18	U17 U18	U17 U18		
WHEELBASE	119"	X	X	X	X		
		CODE					ADDITIONAL OPTIONS ARE ALLOWED, BUT PACKAGE CONTENT MAY NOT BE CHANGED EXCEPT AS NOTED.
PACKAGE CONTENT	Captain's Chairs, Cloth w/Floor Console(1).....	88F	■			MAY BE DELETED. See Page 4 for contents.  Incl. engine oil cooler when ordered w/3.73 rear axle. Also incl. Super Engine Cooling. Incl. 7 premium speakers. <b>MAY NOT BE DELETED.</b> 4x4 only. Req. 647 Cast Alum. Wheels. <b>MAY BE DELETED.</b> 4x4 only. Req. T5N P265 Tires. Incl. 3.73 LS rear axle and engine oil cooler w/5.4L eng.	
	Popular Equipment Group.....	638	■	S	S		
	Speed Control.....	525	■	S	S		
	Wheels, Forged Aluminum.....	64F	■	S	S		
	Captain's Chairs, Leather Seating Surfaces w/Floor Console(1).....	881		S	S		
	Tow Hooks (4x4).....	53T		S	S		
	5.4L/4-Spd Auto O/D.....	99L/44E			■		
	Ford MACH Audio System/Cassette.....	916			■		
	Mirrors, Power Signal.....	546			■		
	P265/70Rx17 OWL All-Terrain.....	T5N			■		
Running Boards, Illuminated.....	186			■			
Wheels, Cast Aluminum (17").....	647			■			

## AVAILABLE OPTIONS

P T	4.6L/4-Spd Auto O/D.....	99W/44U	S	S	S	S	Incl. engine oil cooler when ordered w/3.73 rear axle. Also incl. Super Engine Cooling.
	5.4L/4-Spd Auto O/D.....	99L/44E	0	0	0	■	
T I R E S	California Emissions System.....	422	0	0	0	0	4x4 only. Req. 647 Cast Alum. Wheels.  4x4 only. Req. T5N P265 Tires. Incl. 3.73 LS rear axle and engine oil cooler w/5.4L eng.
	High Altitude Principal Use.....	428	0	0	0	0	
	P255/70Rx16 BSW All-Season.....	T54	S	S	—	—	
	P255/70Rx16 OWL All-Terrain.....	T65	—	0	0	■	
	P265/70Rx17 OWL All-Terrain.....	T5N	—	0	0	■	
	Wheels, Styled Steel.....	642	S	S	—	—	
	Wheels, Forged Aluminum.....	64F	—	■	S	■	
Wheels, Cast Aluminum (17").....	647	—	0	0	■		
Wheels, Chrome Steel (16").....	645	—	0	0	0		
S E A T S	Cloth 40/60 Split Bench(2).....	M	S	S	—	—	Medium Willow Prairie Graphite Green Tan M2 MS MX
	Vinyl Buckets (FLEET SPECIAL PACKAGE)(3).....	S	0	—	—	—	S2 — —
	Captain's Chairs, Cloth w/Floor Console(1).....	F	—	■	—	—	F2 FS FX
	Captain's Chairs, Leather Seating Surfaces w/Floor Console(1).....	1	—	0	S	S	12 — 1X
	Third Row Seat.....	875	0	0	0	0	Removeable and fold-flat bench. Avail. in front seat material.
O T H E R O P T I O N S	Auxiliary Heater/Air Conditioner (Rear) ...	574	0	0	0	0	Incl. overhead console. NA w/43M Power Moonroof. See Page 6 for axle avail. & order codes. See Page 4 for contents. Incl. 68L Rear Load Leveling (incl. 30 gal. fuel tank) on 4x2 models. See Page 4 for contents. Fog Lamps Std. w/Eddie Bauer. 4x4 only. NA w/422 Calif. Emissions. Req. and generated in states issuing two license plates. Incl. shade & mini overhead console (power moonroof switch, power flip quarter window switches & elect. display trip computer). 4x2 only. Incl. 30 gal. fuel tank. <b>MAY BE DELETED.</b> 4x4 only. Incl. front differential/suspension and skid plates for fuel tank and transfer case.
	Axle, Limited Slip Rear.....	0	0	0	0	0	
	Class III Trailer Towing Group.....	535	0	0	0	0	
	Extreme Weather Group.....	63W	—	0	0	—	
	Four Corner Load Leveling Suspension ...	68P	—	0	0	0	
	Heater, Engine Block.....	41H	0	—	—	0	
	License Plate Bracket.....	153	0	0	0	0	
	Power Moonroof.....	43M	—	—	0	0	
	Rear Load Leveling.....	68L	—	0	0	0	
	Running Boards, Illuminated.....	186	0	0	0	■	
Skid Plate Package.....	413	0	0	0	0		
Speed Control.....	525	0	■	S	S		
Tow Hooks (4x4).....	53T	0	0	S	S		
A U D I O	Premium Electronic AM/FM Stereo/ Cassette.....	588	S	S	S	S	Incl. 4 speakers. Incl. 7 premium speakers. <b>MAY NOT BE DELETED.</b> Req. Captain's Chairs w/Console.
	Ford MACH Audio System/Cassette.....	916	—	—	0	■	
	CD Changer (6 Disc).....	91P	—	0	0	0	

LEGEND: Bold box denotes focus model(s). ■ = Contained in Preferred Equipment Package. 0 = Optional S = Standard  
 — = Not Available U = Upgraded I = Included in another option or group option. † = May not be available at Job #1.  
 \* = New for this model year.

- (1) Incl. 6-way power driver & driver/passenger manual lumbar.
- (2) NA w/91P CD Changer. Incl. driver manual lumbar.
- (3) Incl. driver manual lumbar, vinyl floor covering, vinyl visors w/o aux. visors and 2nd row vinyl bench w/o armrest/cupholder. See Page 4 for additional contents or restrictions. (Fleet orders only)

## 1997 EXPEDITION GROUP/MISCELLANEOUS OPTIONS

**POPULAR EQUIPMENT GROUP (638)**

- 6-Way Power Driver's Seat
- Privacy Glass
- Dual Illuminated Visor Mirrors
- Luggage Rack

**CLASS III TRAILER TOW GROUP (535)**

- 7-Pin Trailer Wiring Harness
- Class III Frame Mounted Hitch
- Engine Oil Cooler (w/5.4L Eng.)
- Super Engine Cooling
- Auxiliary Auto. Transmission Oil Cooler
- HD 78 Amp.-hr. Battery
- Rear Load Leveling (4x2 only)

NOTE: See Salesperson's Source Book or Ford RV Trailer Towing Guide for specific trailer towing limits and corresponding required equipment.

**EXTREME WEATHER GROUP (63W)**

- Heated Side Mirrors
- Fog Lamps (XLT only)
- 41H Engine Block Heater

**VINYL BUCKETS (S2) — FLEET SPECIAL PACKAGE**

- Vinyl Bucket Seats in Medium Graphite w/driver manual lumbar
- Second Row Vinyl Bench w/o armrest/cupholder
- Vinyl Floor Covering
- Vinyl Visors w/o Aux. Visors
- Deletes Floor Mats
- Painted Argent Steel Wheels
- Painted Front and Rear Bumpers
- Deletes Remote Keyless Entry (Key Fobs) and Illuminated Entry
- Black Painted Mirrors
- Black Painted Door Handles
- Black Painted Door Moldings

NOTE: Available in Black Clearcoat (UA), Oxford White Clearcoat (YZ), Silver Frost Clearcoat Metallic (TS), or Portofino Blue Clearcoat Metallic (XC).

**MISCELLANEOUS**

Predelivery Only.....	361
Predelivery w/Undercoat.....	362
COV Required.....	79V
Local/State Ordinance Deviation.....	931
Off-Standard Paint/Trim (Not Available w/Eddie Bauer)....	933
Priced DORA.....	C09

**SPECIAL ORDERS**

(FLEET ONLY. See Dealer Special Order Binder for ordering guidelines and restrictions.)

**VEHICLES DESTINED FOR CALIFORNIA**

CALIFORNIA EMISSIONS SYSTEM.....	422
Required on units for California registration. NA 428 High Altitude Principal Use.	
CALIFORNIA EMISSIONS SYSTEM NOT REQUIRED.....	423
Control code for units shipped to California dealers or ordered by California dealers for registration out of state.	
CALIFORNIA PUBLIC SERVICE/EMERGENCY VEHICLE EXEMPTION.....	936
Only available on units sold to authorized governmental units and privately-owned ambulance companies. Must also use Code 423 when ordering.	
NON-CALIFORNIA DEALER ORDERS FOR CALIFORNIA/NEW YORK REGISTRATION.....	93N
Required on all units ordered by dealers for California registration when the vehicle is being delivered to a non-California location. Requires 422 California Emissions System. Vehicle must be registered in California.	

10-15-96

## 1997 EXPEDITION COLOR AND TRIM

INTERIOR TRIM TYPE AND COLOR SELECTOR NOTE: First letter denotes type, second letter denotes color.			INTERIOR TRIM COLORS		
			Medium Graphite	Willow Green	Medium Prairie Tan
<b>XLT</b> Captain's Chairs, Leather Seating Surfaces w/Floor Console Captain's Chairs, Cloth w/Floor Console Cloth 42/60 Split Bench Vinyl Buckets (FLEET SPECIAL PACKAGE)			12 F2 M2 S2	FS MS	1X FX MX
<b>Eddie Bauer</b> Captain's Chairs, Leather Seating Surfaces w/Floor Console			12		1X
EXTERIOR COLOR			AVAILABILITY		
SERIES	COLOR	CODE			
XLT	Light Prairie Tan Clearcoat Metallic	BA			•
	Vermont Green Clearcoat Metallic	F7	•	•	•
	Dark Toreador Red Clearcoat Metallic	JL	•		•
	Moonlight Blue Clearcoat Metallic	KM	•		•
	Pacific Green Clearcoat Metallic	PS	•	•	•
	Silver Frost Clearcoat Metallic	TS	•	•	•
	Black Clearcoat	UA	•	•	•
	Portofino Blue Clearcoat Metallic	XC	•		•
	Oxford White Clearcoat	YZ	•	•	•
	Eddie Bauer	Laser Red Tinted Clearcoat	E9	•	
Dark Toreador Red Clearcoat Metallic		JL	•		•
Moonlight Blue Clearcoat Metallic		KM	•		•
Pacific Green Clearcoat Metallic		PS	•		•
Black Clearcoat		UA	•		•
Oxford White Clearcoat		YZ	•		•

NOTE: Off-Standard Paint/Trim (Code 933) is not available with Eddie Bauer trim.  
 \*\*Cloth & Vinyl Bench N/A w/XLT Sport.

LEGEND: • = Available.

# 1997 EXPEDITION POWERTRAIN AVAILABILITY

MODEL	ENGINE — TRANSMISSION	CODE	50 STATES		
			AXLE TYPE	REGULAR	LS
4 X 2	5.4L — 4-Spd Automatic OD	99L/44E	Std	—	Opt(2)
		4.6L — 4-Spd Automatic OD	99W/44U	Std	Opt —
4 X 4	5.4L — 4-Spd Automatic OD	99L/44E	Std	—	Opt(2)
		4.6L — 4-Spd Automatic OD	99W/44U	— Std	Opt —

(1) Includes Engine Oil Cooler.

(2) Required in High Altitude areas.

## FUEL ECONOMY

MODEL	ENGINE DISPL.	TRANSMISSION	50 STATES				
			F.E. LABEL		ESTIMATED ANNUAL FUEL COST	MEMO: UNADJUSTED COMBINEO	
				ADJUSTED CITY	HIGHWAY		
4X2	5.4L	4-Spd Automatic O/D	14	18	\$ 1125	18.2	
	4.6L	4-Spd Automatic O/D	15	20	1125	19.3	
4X4	5.4L	4-Spd Automatic O/D	13	17	1285	16.6	
	4.6L	4-Spd Automatic O/D	14	18	1201	17.8	

## ENGINE HORSEPOWER AND TORQUE RATINGS

MODEL	ENGINE DISPL.	TRANSMISSION	NOMINAL COMPRESSION RATIO	50 STATES	
				HORSEPOWER	TORQUE
				H.P. @ RPM	FT. LB. @ RPM
ALL	5.4L	4-Spd Automatic O/D	9.0	230 @ 4250	325 @ 3000
	4.6L	4-Spd Automatic O/D	9.0	215 @ 4400	290 @ 3250