

Sara Hoglund

From: Fisher, Daren [Daren.Fisher@Calence.com]
Sent: Friday, April 13, 2007 1:25 PM
To: Sara Hoglund
Subject: RE: Touching Base

Sara:

Here is what I can do:

23% off Cisco List Price for a 3 year - 0% finance rate on the Cisco Smartnet Maintenance.

Please let me know if you have any questions.

Thanks Daren

From: Sara Hoglund [mailto:shoglund@co.collin.tx.us]
Sent: Thursday, April 12, 2007 3:57 PM
To: Fisher, Daren
Subject: RE: Touching Base

We do have some changes to make to the document and I understand that Cisco has forwarded serial numbers of all the latest equipment that we have purchased.

Instead of going through the time consuming process of putting that equipment on the spreadsheets, please give me your best and final offer of the % off list price for the Cisco maintenance.

Please respond back to me by 2:00 p.m. on Friday, April 13, 2007.

Thank You

Sara Hoglund

From: Fisher, Daren [mailto:Daren.Fisher@Calence.com]
Sent: Thursday, April 12, 2007 12:27 PM
To: Sara Hoglund
Subject: Touching Base

Sara:

I just wanted to touch base with you regarding the Smartnet quotes. When you have time could you please let me know what the next steps are regarding the payment plan. I can come out anytime to discuss with you the next finance steps...

Thanks Daren

4/13/2007

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Daren T. Fisher - Account Manager

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