

911 SERVER REPLACEMENT PROJECT

Dell Marketing	\$40,253.02
Austin Ribbon & Computer	\$40,253.02
Premier Technical Services	\$43,083.58
Stratus Technologies	\$45,667.00
Bid Sync	1971 bid invitations
	66 viewed
	6 No Bids

Per Stratus (manufacturer), only Dell and its authorized resellers can sell this equipment. All above quotes are either manufacturer, Dell or Dell's authorized resellers and are DIR.

Recommendation to purchase from Dell Marketing at \$40,253.02, DIR-SDD-890-TX.

PURCHASE REQUISITION NBR: 0000130771

REQUISITION BY: IT/KATHY/4770

CAR

STATUS: BUYER PROCESSING

REASON: KATHY/4770"911 SERVER REPLACEMENT PROJECT"WO#15117

DATE: 5/28/09

SHIP TO LOCATION: COMPUTER PARTS WAREHOUSE

SUGGESTED VENDOR: 16100 DELL MARKETING LP

DELIVER BY DATE: 6/10/09

LINE NBR	DESCRIPTION	QUANTITY	UOM	UNIT COST	EXTEND COST	VENDOR PART NUMBER	QUOTE
1	FTSERVER 4410 RACK MOUNTABLE 2-WAY DMR QUAD-CORE 2.0 GHZ (A11717620)	1.00	EA	17263.7300	17263.73		4486975885
2	WINDOWS SERVER 2008 ENTERPRISE EDITION 64-BIT NO. HYPER-V W (A2545241)	1.00	EA	3367.6900	3367.69		
3	FTSERVER SYSTEM SOFTWARE STRATADOC DISK (A1303222)	1.00	EA	1683.4200	1683.42		
4	RAPID DISK RESYNC (A1194484)	1.00	EA	757.0800	757.08		
5	2 GB DDR2 FBDIMM (A1303061)	4.00	EA	122.1100	488.44		
6	146 GB 15K RPM SAS DISK DRIVE (A1194555)	6.00	EA	411.8000	2470.80		
7	10 EXPANSION OPTION FOR PCI-X (A1194469)	1.00	EA	842.1300	842.13		
8	FULL HEIGHT PCI SLOT FILLER PANEL PRICE INCLUDED IN BASE MO (A1194469)	4.00	EA	.0100	.04		06102
9	LOW-PROFILE PCI SLOT FILLER PANEL PRICE INCLUDED IN BASE MO (A1194469)	2.00	EA	.0100	.02		
10	ADVANCED ASN ATTACH KIT (A1194480)	1.00	EA	1178.1400	1178.14		
11	ASN MODEM FOR FTSERVER (A1717619)	1.00	EA	251.5900	251.59		
12	STRATUS FTSERVER-FAMILY BEZEL PRICE INCLUDED IN BASE MODEL (A1194475)	1.00	EA	.0100	.01		
13	FTSERVER RAIL KIT FOR RACK SYSTEMS PRICE INCLUDED IN BASE MODEL (A1194481)	1.00	EA	.0100	.01		
14	US DOMESTIC TEC C13 TO NEMA 5-15P 15' SINGLE CORD PRICE I (A1194533)	2.00	EA	.0100	.02		
15	2.0 METER JUMPER CORD PAIR PRICE INCLUDED IN BASE MODEL (A1194538)	1.00	EA	.0100	.01		
16	STRATUS RACK PACKAGING PRICE INCLUDED IN BASE MODEL (A1194548)	1.00	EA	.0100	.01		
17	FTSERVER 44XX STANDARD SYSTEM INSTALLATION M-F LOCAL BUSINESS (A1195571)	1.00	EA	1250.0000	1250.00		
18	INSTALL FTSERVER 44XX IN RACK (A1195573)	1.00	EA	800.0000	800.00		
19	ASSURED AVAILABILITY PLUS FT SERVER (A0404522)	99.00	EA	100.0000	9900.00		
				REQUISITION TOTAL:	40253.14		

PURCHASE REQUISITION NBR: 0000130771

REQUISITION BY: IT/KATHY/4770 CAR

STATUS: BUYER PROCESSING
REASON: KATHY/4770*911 SERVER REPLACEMENT PROJECT*WC#15117

DATE: 5/28/09

SHIP TO LOCATION: COMPUTER PARTS WAREHOUSE

SUGGESTED VENDOR: 16100 DELL MARKETING LP

DELIVER BY DATE: 6/10/09

LINE NBR	DESCRIPTION	QUANTITY	UOM	UNIT COST	EXTEND COST	VENDOR PART NUMBER
1	ACCOUNT 00106194149002 CAPITAL-EQUIPMENT COMPUTER EQUIPMENT					
2	00106194149002 CAPITAL-EQUIPMENT COMPUTER EQUIPMENT					
3	00106194149002 CAPITAL-EQUIPMENT COMPUTER EQUIPMENT					
4	00106194149002 CAPITAL-EQUIPMENT COMPUTER EQUIPMENT					
5	00106194149002 CAPITAL-EQUIPMENT COMPUTER EQUIPMENT					
6	00106194149002 CAPITAL-EQUIPMENT COMPUTER EQUIPMENT					
7	00106194149002 CAPITAL-EQUIPMENT COMPUTER EQUIPMENT					
8	00106194149002 CAPITAL-EQUIPMENT COMPUTER EQUIPMENT					
9	00106194149002 CAPITAL-EQUIPMENT COMPUTER EQUIPMENT					
10	00106194149002 CAPITAL-EQUIPMENT COMPUTER EQUIPMENT					
11	00106194149002 CAPITAL-EQUIPMENT COMPUTER EQUIPMENT					
12	00106194149002 CAPITAL-EQUIPMENT COMPUTER EQUIPMENT					
13	00106194149002 CAPITAL-EQUIPMENT COMPUTER EQUIPMENT					
14	00106194149002 CAPITAL-EQUIPMENT COMPUTER EQUIPMENT					
15	00106194149002 CAPITAL-EQUIPMENT COMPUTER EQUIPMENT					
16	00106194149002 CAPITAL-EQUIPMENT COMPUTER EQUIPMENT					
17	00106194149002 CAPITAL-EQUIPMENT COMPUTER EQUIPMENT					
18	00106194149002 CAPITAL-EQUIPMENT COMPUTER EQUIPMENT					
19	00106194149002 CAPITAL-EQUIPMENT COMPUTER EQUIPMENT					

REQUISITION IS IN THE CURRENT FISCAL YEAR.

REQUISITION COMMENTS:

40253.14

PURCHASE REQUISITION NBR: 0000130771

REQUISITION BY: IT/KATHY/4770

CAR

STATUS: BUYER PROCESSING
REASON: KATHY/4770"911 SERVER REPLACEMENT PROJECT"WO#15117

DATE: 5/28/09

SHIP TO LOCATION: COMPUTER PARTS WAREHOUSE

SUGGESTED VENDOR: 16100 DELL MARKETING LP

DELIVER BY DATE: 6/10/09

REQUISITION COMMENTS:

6/3/09 ON BIDSYNC - OPENS 6/8/09. CM

50-911

Stratus

DELL

QUOTATION

QUOTE #: 486975885

Customer #: 35922708

Contract #: 48ABO

Customer Agreement #: DIR-SDD-890-TX

Quote Date: 5/4/09

Date: 5/4/09 11:15:51 AM

Customer Name: COLLIN COUNTY

TOTAL QUOTE AMOUNT:	\$40,253.02		
Product Subtotal:	\$40,253.02		
Tax:	\$0.00		
Shipping & Handling:	\$0.00		
Shipping Method:	Ground	Total Number of System Groups:	0

SOFTWARE & ACCESSORIES			
Product	Quantity	Unit Price	Total
ftServer 4410 Rack mountable 2-way DMR quad-core 2.0 GHz C (A1717620)	1	\$17,263.73	\$17,263.73
Windows Server 2008 Enterprise Edition 64-bit No Hyper-V w (A2545241)	1	\$3,367.69	\$3,367.69
ftServer System Software StrataDoc Disk (A1303222)	1	\$1,683.42	\$1,683.42
Rapid Disk Resync (A1194484)	1	\$757.08	\$757.08
2GB DDR2 FBDIMM (A1303061)	4	\$122.11	\$488.44
146 GB 15K RPM SAS Disk Drive (A1194555)	6	\$411.80	\$2,470.80
IO Expansion Option for PCI-X (A1605654)	1	\$842.13	\$842.13
Full Height PCI Slot Filler Panel Price included in base mo (A1194469)	4	\$0.00	\$0.00
Low-profile PCI Slot filler panel Price included in base mo (A1194470)	2	\$0.00	\$0.00
Advanced ASN Attach Kit (A1194480)	1	\$1,178.14	\$1,178.14
ASN Modem for ftServer (A1717619)	1	\$251.59	\$251.59
Stratus ftServer-family Bezel Price included in base model (A1194475)	1	\$0.00	\$0.00
ftServer rail kit for rack systems Price included in base m (A1194481)	1	\$0.00	\$0.00
US Domestic IEC C13 to NEMA 5-15P 15' single cord Price i (A1194533)	2	\$0.00	\$0.00
2.0 meter jumper cord pair Price included in base model (A1194538)	1	\$0.00	\$0.00
Stratus rack packaging Price included in base model (A1194548)	1	\$0.00	\$0.00
ftServer 44XX Standard System Installation M-F local busin (A1195571)	1	\$1,250.00	\$1,250.00
Install ftServer 44XX in Rack (A1195573)	1	\$800.00	\$800.00
Assured Availability Plus ftService (A0404522)	99	\$100.00	\$9,900.00
Number of S & A Items: 19		S&A Total Amount: \$40,253.02	

SALES REP:	Ricardo D Viluce	PHONE:	1-800-999-3355
Email Address:	Ricardo_Viluce@Dell.com	Phone Ext:	74-18763

For your convenience, your sales representative, quote number and customer number have been included to provide you with faster service when you are ready to place your order. Orders may be faxed to the attention of your sales representative to 1-866-607-6914. You may also place your order online at <http://www.dell.com/qto>.



9211 Waterford Centre Blvd., Suite 202
 Austin, Texas 78758
 Phone: 512-452-0651
 Fax: 512-452-0691

SALES QUOTE	
SQ-86497	6/2/2009

Customer	Contact	Ship To
Collin County Inunley@co.collin.tx.us 2300 Bloomdale, Ste 3100 MCKINNEY TX 75071 Tel: (972) 548-4733 Fax: (972) 548-4694		

Account	Terms	Account Rep
L031511	NET 30	Mark Costenbader

Quotation	PO #	Reference	Ship VIA	Page	Printed
SQ-86497			VENDOR CARRIER	1	6/2/2009 1:35:17PM

Item	Description	Qty	Price	UM	Amount
1	DELL-A1717620 ftServer 4410 Rack mountable 2-way DMR quad-core 2.0 GHz	1	\$17,263.73	EA	\$17,263.73
2	DELL-A2545241 Windows Server 2008 Enterprise Edition 64-bit No Hyper-V w	1	\$3,367.69	EA	\$3,367.69
3	DELL-A1303222 ftServer System Software StrataDoc Disk	1	\$1,683.42	EA	\$1,683.42
4	DELL-A1194484 Rapid Disk Resync	1	\$757.08	EA	\$757.08
5	DELL-A1303061 2GB DDR2 FBDIMM	4	\$122.11	EA	\$488.44
6	DELL-A1194555 146 GB 15K RPM SAS Disk Drive	6	\$411.80	EA	\$2,470.80
7	DELL-A1605654 IO Expansion Option for PCI-X	1	\$842.13	EA	\$842.13
8	DELL-A1194469 Full Height PCI Slot Filler Panel Price included in base mo	4	\$0.00	EA	\$0.00
9	DELL-A1194470 Low-profile PCI Slot filler panel Price included in base mo	2	\$0.00	EA	\$0.00
10	DELL-A1194480 Advanced ASN Attach Kit	1	\$1,178.14	EA	\$1,178.14
11	DELL-A1717619 ASN Modem for ftServer	1	\$251.59	EA	\$251.59
12	DELL-A1194475 Stratus ftServer-family Bezel Price included in base model	1	\$0.00	EA	\$0.00
13	DELL-A1194481 ftServer rail kit for rack systems Price included in base m	1	\$0.00	EA	\$0.00
14	DELL-A1194533 US Domestic IEC C13 to NEMA 5-15P 15' single cord Price i	2	\$0.00	EA	\$0.00
15	DELL-A1194538 2.0 meter jumper cord pair Price included in base model	1	\$0.00	EA	\$0.00
16	DELL-A1194548 Stratus rack packaging Price included in base model	1	\$0.00	EA	\$0.00
17	DELL-A1195571 ftServer 44XX Standard System Installation M-F local busin	1	\$1,250.00	EA	\$1,250.00
18	DELL-A1195573 Install ftServer 44XX in Rack	1	\$800.00	EA	\$800.00
19	DELL-A0404522 Assured Availability Plus ftService	99	\$100.00	EA	\$9,900.00

Please attach a copy of this quote to your purchase order. The pricing of this proposal is good for 30 days from the date of the sales quote.

All product and pricing information is based on latest information available, which is subject to change without notice or obligation.

Austin Ribbon & Computer Supplies, Inc.
 VIN 1-74-23397979-001
 P.O. Box 975093
 Dallas, TX 75397-5093

Page	1
Sub Total	\$40,253.02



QUOTE
5112

Service Disabled Veteran Owned Small Business
HUBZone Certified Small Business Concern
Virginia Certified Small Business

312 East Main Street
Luray, VA 22835-2030
540.743.5700 v 540.743.4448 f
keith.guzy@pts-usa.com

INVOICE NO. 06-02-09-5112
DATE June 3, 2009
CUSTOMER ID
EXPIRATION DATE 30 days

TO Carol Magers
Buyer Manager
Collin County Purchasing
972)548-4119
(972)548-4694 - fax
cmagers@co.collin.tx.us

SALESPERSON	JOB	SHIPPING TERMS	DELIVERY DATE	PAYMENT TERMS	PAYMENT DUE DATE
Keith Guzy	Collin County Purchasing	FOB Destination	TBD	Net 30	TBD

QTY	ITEM #	DESCRIPTION	UNIT PRICE	LINE TOTAL
1.00	A1717620	ftServer 4410 Rack mountable 2-way DMR quad-core 2.0 GHz C	\$ 18,990.10	\$ 18,990.10
1.00	A2545241	Windows Server 2008 Enterprise Edition 64-bit No hyper-V w	\$ 3,704.46	\$ 3,704.46
1.00	A1303222	ftServer System Software StrataDoc Disk	\$ 1,851.76	\$ 1,851.76
1.00	A1194484	Rapid Disk Resync	\$ 832.79	\$ 832.79
4.00	A1303061	2GB DDR2 FBDIMM	\$ 134.32	\$ 537.28
6.00	A1194555	146 GB 15K RPM SAS Disk Drive	\$ 452.98	\$ 2,717.88
1.00	A1605654	IO Expansion Option for PCI-X	\$ 926.34	926.34
4.00	A1194469	Full Height PCI Slot Filler Panel included in base mo	\$ 0.00	\$ 0.00
2.00	A1194470	Low-profile PCI Slot filler panel Price included in base mo	\$ 0.00	\$ 0.00
1.00	A1194480	Advanced ASN Attach Kit	\$ 1,296.22	1,296.22
1.00	A1717619	ASN Modem for ftServer	\$ 276.75	276.75
1.00	A1194475	Stratus ftServer-family Bezel Price included in base model	\$ 0.00	\$ 0.00
1.00	A1194481	ftServer rail kit for rack systems Price included in base m	\$ 0.00	\$ 0.00
2.00	A1194533	US Domestic IEC C13 to NEMA 5-15P 15' single cord Price i	\$ 0.00	\$ 0.00
1.00	A1194538	2.0 meter jumper cord pair Price included in base model	\$ 0.00	\$ 0.00
1.00	A11944548	Stratus rack packaging Price included in base model	\$ 0.00	\$ 0.00
1.00	A1195571	ftServer 44XX Standard System Installation M-F local busin	\$1,250.00	\$1,250.00
1.00	A1195573	Install ftServer 44XX in Rack	\$800.00	\$800.00
99.00	A0404522	Assured Availability Plus ftService	\$ 100.00	9,900.00

SUBTOTAL	\$ 43,083.58
SHIPPING	Included In Price
TOTAL	\$ 43,083.58

Quotation prepared by:
Keith Guzy
keith.guzy@pts-usa.com
540.743.5700 - v
540-860-8980 - m

**SDVOSB and HUBZone Certified
Total-Solutions Provider**

THANK YOU FOR YOUR BUSINESS!

dan.sullivan@stratus.com

1-800-787-2887 ask for Dan

*6/1/09 Talked
w/ Dan - Dell is
only authorized
re-seller of
Stratus equip!
SWS.
C*

Stratus
Technologies

Quote ID: 94657
Quote Name: COLLIN CNTY 4410

Effective Date: 21-Apr-09
All prices are in US
Dollar

Quote Creator: Dan Sullivan

Summary:
**ftServer 4410 2-socket Quad Core 2.0GHz Intel processors, 4GB duplexed
memory, 6*146GB SAS drives, VTM, W2K3**

Marketing ID	Description	Qty	Unit List	Net Total
Configured System				
P6102-2D	ftServer 4410 Rack mountable, 2-way DMR, quad-core 2.0 GHz CPU	1	20,500.00	20,500.00 ✓
S0781EE2	Windows Server 2008 Enterprise Edition 64-bit, No Hyper-V, with downgrade to Windows Server 2003 Enterprise Edition 32-bit, (1-2 CPU)	1	3,999.00	3,999.00 ✓
S0687F	ftServer System Software, StrataDoc Disk	1	1,999.00	1,999.00 ✓
S0426F	Rapid Disk Resync	1	899.00	899.00
M241CF	2GB DDR2 FBDIMM	4	259.00	1,036.00
D671F	146 GB 15K RPM SAS Disk Drive	6	429.00	2,574.00
AK592K	IO Expansion Option for PCI-X	1	1,000.00	1,000.00
MS3557F	Full Height PCI Slot filler panel (Price included in base model)	4	0.00	0.00
MS3558F	Low-profile PCI Slot filler panel (Price included in base model)	2	0.00	0.00
AK516F	Advanced ASN Attach Kit	1	1,399.00	1,399.00
C660	ASN Modem for ftServer	1	299.00	299.00
AA440F	Stratus ftServer-family Bezel (Price included in base model)	1	0.00	0.00
AK517F	ftServer rail kit for rack systems (Price included in base model)	1	0.00	0.00
B50104F	US/JP 115V/100V-15A NEMA 5-15P 15 feet, single cord (Price included in base model)	2	0.00	0.00
B50502F	2.0 meter jumper cord pair (Price included in base model)	1	0.00	0.00
PA1155F	Stratus rack packaging (Price included in base model)	1	0.00	0.00
R628	Stratus ftServer 2510, 4410, 6210 Systems: Installation Guide (Price included in base model)	1	0.00	0.00
R629	Read Me First: Unpacking ftServer 2510, 4410 and 6210 Systems (Price included in base model)	1	0.00	0.00
Total Product Price:				33,705.00
One-Time Services Fees				
Installation				
CSIN0095	ftServer 44XX Standard System Installation (M-F, local business hours, within Stratus service radius.)	1	1,250.00	1,250.00
CSIN0097	Install ftServer 44XX in Rack	1	800.00	800.00

Total One-Time Services Price:				2,050.00
Total Configuration Selling Price:				35,755.00
Recurring Services				
Marketing ID	Description	Qty	Unit List	Net Total
Service Level Chosen: Assured Availability Plus ftService [APS3000]				
	ftServer 4410 Rack mountable, 2-way DMR, quad-core 2.0 GHz CPU	1		
	IO Expansion Option for PCI-X	1		
	Rapid Disk Resync	1		
APS3000 1 Year Services Total				9,912.00
Comments:				

This quote is valid for 30 days.

Please refer to the ftServer Site Planning Guide Web Page

<http://www.stratus.com/support/ftserver/siteplan/> for installation requirements including power, rack mounting, and other site planning information.

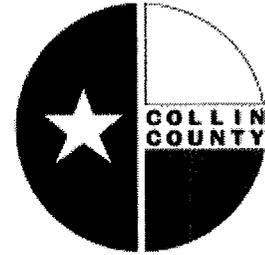
Unless you already have a current, signed master agreement in place with Stratus or one of its affiliates, your placement of an order for the products referenced herein constitutes your acceptance of the attached terms and conditions (the "Terms and Conditions"), which may also be found at <https://ftquote.stratus.com/ftserverTandC.pdf>. The "Terms and Conditions" constitute the entire agreement between Stratus and you and it specifically supersedes all prior or contemporaneous agreements, arrangements, representations and communications, whether oral or written. Stratus hereby objects to any terms proposed by you in your purchase order which add to, vary from or conflict with the Terms and Conditions. Any such proposed terms shall not operate as a rejection of this offer but are deemed a material alteration, and this offer shall be deemed accepted by you without said additional or different terms. If this document shall be deemed an acceptance of a prior offer by you, such acceptance is expressly limited to the terms contained within the Terms and Conditions.

Stratus' ftServer standard service terms and conditions may be found at <https://ftquote.stratus.com/ftservice.tc.pdf>.

Stratus reserves the right to change prices if the exchange rate (quoted currency to U.S. dollar) varies by more than 3% from the published rate applicable as of the close of business on the day preceding the date of this quote. Stratus is not responsible for typographical errors or incorrect product configurations contained in this quotation. Stratus shall not be obligated to honor a quotation that contains such an error or incorrect product configuration.



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Awarding Bid #06625-09 - 911 SERVER REPLACEMENT EQUIPMENT

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AWARD	SUPPLIER	QUALIFICATIONS	BID NOTES	REJECT
<input checked="" type="radio"/>	Not Awarded			
<input type="radio"/>	Award by Line Item			

No Bid

SUPPLIER	NO BID REASON
CDW Government	
Advanced Clustering Technologies	
Coast to Coast Computer Products, Inc.	
UNIVERSITY SOLUTIONS INC	
PS Promotions, Inc.	
Synergetic Consulting	

Supplier Notifications

Agency Invited	1971
No Bid Count	6

PREAWARD NOTIFICATION ATTACHMENT

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**All bids/proposals submitted for the designated project are reflected on this tabulation sheet. However, the listing of the bid/proposal on this tabulation sheet shall not be construed as a comment on the responsiveness of such bid/proposal or as any indication that the agency accepts such bid/proposal as being responsive. The agency will make a determination as to the responsiveness of the vendor responses submitted based upon compliance with all applicable laws, purchasing guidelines and project documents, including but not limited to the project specifications and contract documents. The agency will notify the successful vendor upon award of the contract and, as according to the law, all bid/proposal responses received will be available for inspection at that time.

[Send PreAward Notification](#)