

CUSTOMIZED PRODUCT PRICING SUMMARY BASED ON CONTRACT

VEHICLES BUYBOARD BID 281-07

End User: COLLIN COUNTY Philpott Rep: ALAN WILEY
 Contact: LIZ GRAY Date: 2-Nov-09
 Product Description: FORD F250 PICKUP

A. Bid Series: 17 A. Base Price: \$ **13,959.00**

B. Published Options [Itemize each below]

Code	Options	Bid Price	Code	Options	Bid Price
	XL SERIES VINYL BENCH SEAT	INCL	52B	TOW COMMAND PACKAGE	\$ 216.00
	5.4L V8 GAS	INCL		ELECTRIC BRAKE CONTROLLER	INCL
	MANUAL TRANSMISSION	INCL	3C	CLOTH 40-20-40	\$ 398.00
	SINGLE REAR WHEEL	INCL	X3H	LIMITED SLIP AXLE	\$ 281.00
	TRAILER TOW PACKAGE	INCL	525	CRUISE CONTROL	\$ 220.00
	A/C AND HEAT	INCL	524	TILT STEERING WHEEL	\$ 141.00
	AM-FM RADIO	INCL	90L	POWER EQUIPMENT GROUP	\$ 796.00
994	6.4L DIESEL	\$ 6,895.00		TRAILER TOW MIRRORS	INCL
44T	5-SPEED AUTOMATIC	\$ 1,188.00		POWER WINDOWS-LOCKS	INCL
X2ALB	EXTENDED CAB LONG BED	\$ 2,625.00	60T	TRACTION CONTROL	\$ 122.00
	FULL SPARE TIRE	INCL	471	CAMPER PACKAGE	\$ 150.00
	HD BUMPER	INCL		REAR STABILIZER BAR	INCL
	DESTINATION DELIVERY	INCL		EXTRA HD SUSPENSION	INCL

Total of B. Published Options: \$ **13,032.00**

C. Unpublished Options [Itemize each below, not to exceed 25%] \$= 1.3 %

Options	Bid Price	Options	Bid Price
ROOF MOUNTED AMBER STROBE LIGHT	\$ 199.00		
4 EXTRA KEYS	\$ 20.00		
CONVERTA BALL HITCH	\$ 59.00		
BLACK RUBBER TAKE-OUT MATS	\$ 59.00	NOTE: LAST DAY TO ORDER A 2010	NOTE
SPARE TIRE LOCK	\$ 19.00	SUPER DUTY F250-F550 IS NOVEMBER	NOTE
		20TH OR SOONER	NOTE
		ESTIMATED DELIVERY IN 90 DAYS	NOTE
		R&B REPLACING 34341	NOTE

Total of C. Unpublished Options: \$ **356.00**

D. Contract Price Adjustment: _____

E. Delivery Charges: 0 miles @ \$.93/mile \$ **-**

F. Total of A + B + C + D + E = F \$ **27,347.00**

G. Quantity Ordered 1 x F = \$ **27,347.00**

H. BUYBOARD Administrative Fee \$400.00 PER PURCHASE ORDER \$ **400.00**

I. Non-Equip Charges & Credits _____

J. TOTAL PURCHASE PRICE INCLUDING BUYBOARD FEE \$ **27,747.00**



CONTRACT PRICING WORKSHEET
For Standard Equipment Purchases

Contract No.:

VE03-06

Date Prepared:

11/2/09

This Form must be prepared by Contractor and given to End User. The H-GAC administrative fee shall be shown in Section F. End User issues PO to Contractor, and MUST also fax a copy of PO, together with completed Pricing Worksheet, to H-GAC @ 713-993-4548. Please type or print legibly.

Buying Agency:	COLLIN COUNTY	Contractor:	PHILPOTT MOTORS
Contact Person:	LIZ GRAY	Prepared By:	ALAN WILEY
Phone:	972 548-3734	Phone:	888 858-7801
Fax:	972 548-3732	Fax:	254 865-1101
Email:		Email:	awiley0845@aol.com

Product Code:	D28	Description:	FORD F250 EXTENDED CAB
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A. Product Item Base Unit Price Per Contractor's H-GAC Contract: \$ 17,278.00

B. Published Options - Itemize below - Attach additional sheet(s) if necessary - Include Option Code in description if applicable.
(Note: Published Options are options which were submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
44B AUTOMATIC	\$ 1,111.00	EXTERIOR--WHITE	INCL
99R 6.4L DIESEL	\$ 6,895.00	INTERIOR--GRAY VINYL	INCL
572 AIR CONDITIONING	\$ 642.00	AM-FM RADIO	STD
T VINYL 40-20-40 SPLIT BENCH	\$ 301.00	HEATER/DEEROSTER	STD
X3L LIMITED SLIP AXLE	\$ 291.00	TRAILER TOW PACKAGE	STD
63B STABILIZER PACKAGE	\$ 89.00	5.4L GAS	STD
54D/54K EXTENDABLE MIRRORS	\$ 158.00	SPARE TIRE AND WHEEL	STD
52 CAMPER PACKAGE	\$ 119.00		
52N SPEED CONTROL	\$ 206.00		
52B TOW COMMAND PACKAGE	\$ 174.00		
903 POWER EQUIPMENT GROUP	\$ 681.00		
		Subtotal From Additional Sheet(s):	
524 TILT STEERING WHEEL	\$ 150.00	Subtotal B:	\$ 10,817.00

C. Unpublished Options - Itemize below / attach additional sheet(s) if necessary.
(Note: Unpublished options are items which were not submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
4 EXTRA KEYS AND SPARE TIRE LOCK	\$ 39.00	CONVERTA BALL HITCH	\$ 59.00
ROOF MOUNT AMBER STROBE LIGHT	\$ 199.00	Subtotal From Additional Sheet(s):	
FRONT REMOVEABLE FLOOR MATS	\$ 59.00	Subtotal C:	\$ 356.00

Check: Total cost of Unpublished Options (C) cannot exceed 25% of the total of the Base Unit Price plus Published Options (A+B).	For this transaction the percentage is:	1%
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D. Other Cost Items Not Itemized Above (e.g. Installation, Freight, Delivery, Etc.)

Description	Cost	Description	Cost
DELIVERY	INCL		
		Subtotal D:	\$ -

E. Total Cost Before Any Applicable Trade-In / Other Allowances / Discounts (A+B+C+D) \$ 28,451.00

Quantity Ordered:	1	X Subtotal of A + B + C + D:	\$ 28,451.00	=	Subtotal E:	\$ 28,451.00
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F. H-GAC Fee Calculation (From Current Fee Tables) Subtotal F: \$ 600.00

G. Trade-Ins / Other Allowances / Special Discounts

Description	Cost	Description	Cost
		Subtotal G:	\$ -

Estimated Delivery Date:	90-120 DAYS	H. Total Purchase Price (E+F+G):	\$ 29,051.00
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CUSTOMIZED PRODUCT PRICING SUMMARY BASED ON CONTRACT

VEHICLES BUYBOARD BID 281-07

End User: COLLIN COUNTY
 Contact: LIZ GRAY
 Product Description: FORD F350 PICKUP

Philpott Rep: ALAN WILEY
 Date: 2-Nov-09

A. Bid Series: 18 A. Base Price: \$ **15,334.00**

B. Published Options [Itemize each below]

Code	Options	Bid Price	Code	Options	Bid Price
	XL SERIES VINYL BENCH SEAT	INCL	52B	TOW COMMAND PACKAGE	\$ 216.00
	5.4L V8 GAS	INCL		ELECTRIC BRAKE CONTROLLER	INCL
	MANUAL TRANSMISSION	INCL	3C	CLOTH 40-20-40 CREW CAB	\$ 670.00
	SINGLE REAR WHEEL	INCL	X3H	LIMITED SLIP AXLE	\$ 281.00
	TRAILER TOW PACKAGE	INCL	525	CRUISE CONTROL	\$ 220.00
	A/C AND HEAT	INCL	524	TILT STEERING WHEEL	\$ 141.00
	AM-FM RADIO	INCL	90L	POWER EQUIPMENT GROUP	\$ 796.00
994	6.4L DIESEL	\$ 6,895.00		TRAILER TOW MIRRORS	INCL
44T	5-SPEED AUTOMATIC	\$ 1,188.00		POWER WINDOWS-LOCKS	INCL
W3ALB	CREW CAB LONG BED SRW	\$ 3,014.00	60T	TRACTION CONTROL	\$ 122.00
	FULL SPARE TIRE	INCL	471	CAMPER PACKAGE	\$ 150.00
	HD BUMPER	INCL		REAR STABILIZER BAR	INCL
	DESTINATION DELIVERY	INCL		EXTRA HD SUSPENSION	INCL

Total of B. Published Options: \$ **13,693.00**

C. Unpublished Options [Itemize each below, not to exceed 25%] \$= 2.5 %

Options	Bid Price	Options	Bid Price
ROOF MOUNTED AMBER STROBE LIGHT	\$ 199.00		
4 EXTRA KEYS	\$ 20.00		
CONVERTA BALL HITCH	\$ 59.00		
BLACK RUBBER TAKE-OUT MATS	\$ 89.00	NOTE: LAST DAY TO ORDER A 2010	NOTE
FRONT AND REAR	INCL	SUPER DUTY F250-F550 IS NOVEMBER	NOTE
SPARE TIRE LOCK	\$ 19.00	20TH OR SOONER	NOTE
18B BLACK STEP BARS	\$ 347.00		
		ESTIMATED DELIVERY IN 90 DAYS	NOTE
		R&B REPLACING 34341	NOTE

Total of C. Unpublished Options: \$ **733.00**

D. Contract Price Adjustment: _____

E. Delivery Charges: 0 miles @ \$.93/mile \$ **-**

F. Total of A + B + C + D + E = F \$ **29,760.00**

G. Quantity Ordered 1 x F = \$ **29,760.00**

H. BUYBOARD Administrative Fee \$400.00 PER PURCHASE ORDER \$ **400.00**

I. Non-Equip Charges & Credits _____

J. TOTAL PURCHASE PRICE INCLUDING BUYBOARD FEE \$ **30,160.00**



CONTRACT PRICING WORKSHEET
For Standard Equipment Purchases

Contract No.:

VE03-06

Date Prepared:

11/2/09

This Form must be prepared by Contractor and given to End User. The H-GAC administrative fee shall be shown in Section F. End User issues PO to Contractor, and MUST also fax a copy of PO, together with completed Pricing Worksheet, to H-GAC @ 713-993-4548. Please type or print legibly.

Buying Agency:	COLLIN COUNTY	Contractor:	PHILPOTT MOTORS
Contact Person:	LIZ GRAY	Prepared By:	ALAN WILEY
Phone:	972 548-3734	Phone:	888 858-7801
Fax:	972 548-3732	Fax:	254 865-1101
Email:		Email:	awiley0845@aol.com

Product Code:	D32	Description:	FORD F350 CREWCAB
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A. Product Item Base Unit Price Per Contractor's H-GAC Contract: \$ 19,655.00

B. Published Options - Itemize below - Attach additional sheet(s) if necessary - Include Option Code in description if applicable.
(Note: Published Options are options which were submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
44B AUTOMATIC	\$ 1,102.00	EXTERIOR--WHITE	INCL
99R 6.4L DIESEL	\$ 6,895.00	INTERIOR--GRAY VINYL	INCL
572 AIR CONDITIONING	\$ 646.00	AM-FM RADIO	STD
T VINYL 40-20-40 SPLIT BENCH	\$ 348.00	HEATER/DEFROSTER	STD
X3L LIMITED SLIP AXLE	\$ 291.00	TRAILER TOW PACKAGE	STD
63B STABILIZER PACKAGE	\$ 76.00	5/4L GAS	STD
54D/54K EXTENDABLE MIRRORS	\$ 60.00	SPARE TIRE AND WHEEL	STD
52 CAMPER PACKAGE	\$ 60.00	18L CAB STEPS	\$ 221.00
52N SPEED CONTROL	\$ 188.00		
52B TOW COMMAND PACKAGE	\$ 184.00		
903 POWER EQUIPMENT GROUP	\$ 826.00		
		Subtotal From Additional Sheet(s):	
524 TILT STEERING WHEEL	\$ 150.00	Subtotal B:	\$ 11,047.00

C. Unpublished Options - Itemize below / attach additional sheet(s) if necessary.
(Note: Unpublished options are items which were not submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
4 EXTRA KEYS AND SPARE TIRE LOCK	\$ 39.00	CONVERTA BALL HITCH	\$ 59.00
ROOF MOUNT AMBER STROBE LIGHT	\$ 199.00	Subtotal From Additional Sheet(s):	
FRONT AND REAR REMOVEABLE FLOOR MATS	\$ 89.00	Subtotal C:	\$ 386.00

Check: Total cost of Unpublished Options (C) cannot exceed 25% of the total of the Base Unit Price plus Published Options (A+B). For this transaction the percentage is: 1%

D. Other Cost Items Not Itemized Above (e.g. Installation, Freight, Delivery, Etc.)

Description	Cost	Description	Cost
DELIVERY	INCL		
		Subtotal D:	\$ -

E. Total Cost Before Any Applicable Trade-In / Other Allowances / Discounts (A+B+C+D) \$ 31,088.00

Quantity Ordered:	1	X Subtotal of A + B + C + D:	\$ 31,088.00	=	Subtotal E:	\$ 31,088.00
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F. H-GAC Fee Calculation (From Current Fee Tables) Subtotal F: \$ 600.00

G. Trade-Ins / Other Allowances / Special Discounts			
Description	Cost	Description	Cost
		Subtotal G:	\$ -

Estimated Delivery Date: 90-120 DAYS **H. Total Purchase Price (E+F+G):** \$ 31,688.00