

**From:** [Jane Stone](#)  
**To:** [Matt Dobecka](#); [sales sales](#)  
**Subject:** RE: Collin County Quote 20100226D  
**Date:** Monday, April 12, 2010 11:04:21 AM

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Sorry I forgot to answer about the ongoing maintenance. We send a reminder one year after shipping that the original warranty is about to expire. Extended maintenance is optional and costs about 15% of the original purchase price, depending on the product. The cost for FRED is \$900 per year. Technical support is available for the lifetime of the system at no additional charge. We also offer repairs on a time and materials basis. For the FREDC we offer Premium Support that includes an annual visit that can be scheduled when needed for problems or as a refresher. The premium support package for the FREDC runs about \$9900 per year.

Let me know if you need anything else.

Thanks,  
Jane

Jane Stone  
Customer Service Manager  
Digital Intelligence, Inc.  
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USA

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>>> "Matt Dobecka" <[mdobecka@co.collin.tx.us](mailto:mdobecka@co.collin.tx.us)> 4/12/2010 9:21 AM >>>  
Jane,

It looks like there was another quote, 20100226E, for a FRED system. Can you please update that quote?

Also, can you provide me any information (costs, etc) regarding ongoing maintenance of the systems?

Thanks,  
Matt

Matt Dobecka, CPPB  
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**From:** Jane Stone [<mailto:jstone@digitalintelligence.com>]  
**Sent:** Friday, April 09, 2010 11:35 AM

**To:** Matt Dobecka; sales  
**Subject:** Re: Collin County Quote 20100226D

Hi Matt, we do have a GSA contract GS-35F-0681R, however the FREDC Data Center is not one of the products that is included on it.

I am sending you an updated quote since the old one had expired and I'm also sending you a sole source letter for our systems. If there is anything else you need or any other questions, please let me know.

Thanks,

Jane Stone  
Customer Service Manager  
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>>> "Matt Dobecka" <mdobecka@co.collin.tx.us> 4/8/2010 1:10 PM >>>  
Ms. Jane Stone;

On February 26, 2010 you provided a quote to our Sheriff's office (Quote# 20100226D) for a Forensic Recovery of Evidence Data Center. After doing some research I noticed that your company has a contract with the Federal Government under schedule 84. Being that we are allowed to purchase from that schedule can you please modify your quote using your GSA contract? Please send the updated quote to my attention. Also, do you consider your product a sole source? If so, can you provide me a sole source letter?

Regards,  
Matt Dobecka

