

**Cost Comparison-MARTIN EAGLE OIL COMPANY**

Location/Product	Qty Diesel	Qty Gas	PRICING CURRENT	PRICING PROPOSED	Cost Diff	Est # of Del	TOTAL Cost Diff
Farmersville-Diesel only	1200		\$2,563.85	\$2,611.65	-\$47.80	5	-\$239.00
Farmersville-Gas only		400	\$883.85	\$894.32	-\$10.47	1	-\$10.47
Farmersville-Gas & Diesel	1000	400	\$2,983.85	\$3,027.79	-\$43.94	24	-\$1,054.56
SC-Diesel only	3500		\$7,393.85	\$7,325.04	\$68.81	1	\$68.81
SC-Gas only		3500	\$7,350.00	\$6,950.30	\$399.70	2	\$799.40
SC-Gas & Diesel short load	3519	3531	\$14,878.65	\$14,234.96	\$643.69	23	\$14,804.87
SC-Gas & Diesel transport-hi diesel	4985	3400	\$16,979.28	\$16,915.07	\$64.21	10	\$642.10
SC-Gas & Diesel transport-hi gas	3400	4985	\$16,979.28	\$16,690.12	\$289.16	10	\$2,891.60
SC & FV-Diesel only-short load	5100		\$10,783.65	\$10,530.41	\$253.24	1	\$253.24
SC & FV-Gas only-short load		5100	\$10,740.00	\$10,176.58	\$563.42	1	\$563.42
SC&FV-Gas & Diesel-transport	3775	4459	\$16,661.24	\$16,603.31	\$57.93	1	\$57.93
SC&FV-Gas & Diesel-sh load-hi diesel	4395	2806	\$15,195.95	\$14,378.84	\$817.11	1	\$817.11
SC&FV-Gas & Diesel-sh load-hi gas	2806	4395	\$15,195.95	\$14,602.29	\$593.66	1	\$593.66
JC only-diesel only	3988		\$8,448.65	\$8,155.46	\$293.19	2	\$586.38

Estimated possible savings for period 10-01-09 thru 05-31-10 using proposed change in contract pricing  
 Average/mo savings: \$2596. Resulting in possible savings of up to \$31,000 per year.

**\$20,774.49**

**Notes:**

All costs were calculated using \$2.00 gal/OPIS regardless of product.

New pricing structure has three levels of pricing: Transport, short load and bobtail;

Current pricing structure has two levels of pricing: Transport and bobtail

This new "short load" pricing is where most of our deliveries will fall and accounts for the majority of the savings to be realized.

Current contract term is thru September 2012.