

# Texas Local Government Purchasing Cooperative

## PRICING WORKSHEET

Buying Agency: Collin County	Date Prepared: 5/27/2010	REVISI
Southwest International Trucks	Contract # 281-07	
Product Description: New 2011 Workstar 7600 Tractor		

Contact Person: Liz Gray	Item: Base Chassis Bid	\$ 76,014.00
B: Options <span style="float: right;">Option cost is 80% of MSRP</span>		
2 Front tow hooks	58.40	2010 Federal emission charge
Tapered rear frame rails	69.60	Dual element air cleaner
Frame Reinforcement	1,145.60	Fuller RTLO 13 speed trans
wheelbase	509.60	Synthetic trans oil
Air brake system for tractor	185.60	air suspension valve in cab
Meritor air dryer	356.00	Hendrickson HAS 40,000# air susp
15 x 4 front brakes	-212.00	100 gal alum fuel tank
Tilt steering wheel	100.00	Misc gauges/cab equipment
Single vertical exhaust	225.60	Air rider driver seat
tailpipe turnout	51.20	Non suspension pass seat
Am FM radio	244.00	2 chrome exterior handles
Back up alarm	96.00	Air conditioner
LED truck lights	152.80	24.5" steel wheels
Aux switch for roof wiring	56.00	11R-24.5 Goodyear G287 F/R tires
Work light switch	76.00	Full length fenders for rear tires
Jump start stud	66.40	Yellow flashing light on cab
2 air horns	217.60	Full wet line kit w/45' hoses
5th wheel mounting angles	235.20	Holland FW35 stat 5th wheel
Silicone radiator hoses	83.20	Soft ware engine diag system
Maxxforce 13/ 430 hp/1550 torq	2,104.00	Parts/Service CD's
Subtotal Column 1:	\$ 5,820.80	Subtotal Column 2:
Total Options		\$ 24,685.81
		\$ 30,506.61

**CHASSIS WITH FACTORY OPTIONS** \$ 106,520.61

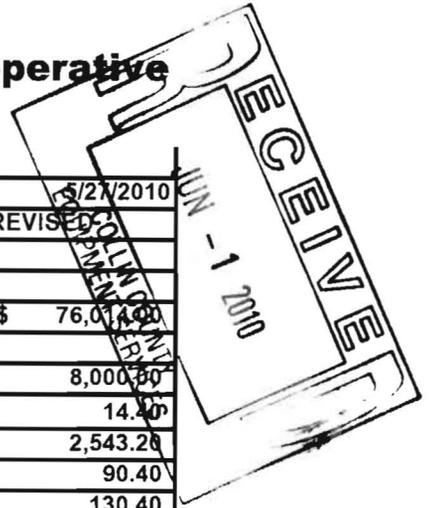
**TOTAL BODY PRICE** See attached body spec sheet

<b>Additional Options:</b>		
Buy Board Fee		400.00
Transportation		50.00
DOT Inspection with Fire Extinguisher and Road Flare Kit		165.00
Keys, Take out mats included		NC
Less trade in of 1999 International 9200 Tractor # 32119		-\$8,000.00
Neqix USB Diagnostic cable for engine software		\$864.00
Add 7WZYY exhaust switch(24.80) & 13XAA PTO dash control(92.80)		\$ 117.60
<b>TOTAL BUY BOARD PRICE</b>		<b>\$100,117.21</b>

Calvin Lewis  
 Southwest International Trucks-Mckinney  
 Mckinney, Texas,75070  
 Fax#972-542-5250  
 Office# 972-542-1201  
 E-mail Address: calvin.lewis@swit-tx.com

To purchase this unit, please issue a purchase order to the Buy Board; the Buy Board will notify Southwest International of your purchase order. We will order the truck and body when we receive the purchase order from the buy Board.

Thank you,  
 Calvin Lewis





**CONTRACT PRICING WORKSHEET**  
For MOTOR VEHICLES Only

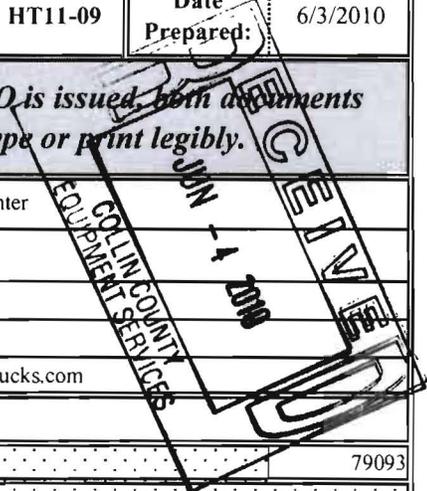
Contract No.:

HT11-09

Date Prepared:

6/3/2010

*This Worksheet is prepared by Contractor and given to End User. If a PO is issued, both documents **MUST** be faxed to H-GAC @ 713-993-4548. Therefore please type or print legibly.*



Buying Agency:	Collin County, TX	Contractor:	Santex Truck Center
Contact Person:	Liz Gray	Prepared By:	Rick DeNolf
Phone:	972-548-3734	Phone:	800 373-8370
Fax:	972-548-3732	Fax:	210 661-0226
Email:	lgray@co.collin.tx.us	Email:	rdenolf@santextrucks.com

Product Code:	F20	Description:	2011 International 7600 6x4
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**A. Product Item Base Unit Price Per Contractor's H-GAC Contract:** 79093

**B. Published Options - Itemize below - Attach additional sheet(s) if necessary - Include Option Code in description if applicable.**  
(Note: Published Options are options which were submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
1GBP Frame Reinforcement	1432	14GWA 40k Meritor RT-40-145 Rear Axle	35
2WHP Extended Wheelbase Range	637	14WLD Synthetic Rear Axle Lube	179
4092 Dual Air Brake System for Tractor Application	232	14ULU Hendrickson Air-Ride Rear Suspension	618
4EBS Air Dryer	445	15SET 100 gal. Aluminum Fuel Tank	367
7BDS Vertical Exhaust System	282	16PJH Passenger Seat	288
8RKB Radio	305	16SDC Exterior Grab Handles	236
8TKB L.E.D. Rear Lighting	191	16WCT Air Conditioner	823
10STB Fifth Wheel Mounting Angles	294	16ZGM Frame Access Pkge.	189
12BAV 430 hp MaxxFoer 13 EPA 10 Diesel Engine	2630	07384220125 Goodyear G287 Front Tires	732
13GKJ Fuller 13 Spd Manual Transmission	3179	07384220125 Goodyear G287 Rear Tires	2928
13WAN Transmission Oil Cooler	219	<b>Subtotal From Additional Sheet(s):</b>	
13WLB Synthetic Transmission Oil	113	<b>Subtotal B:</b>	16354

**C. Unpublished Options - Itemize below / attach additional sheet(s) if necessary.**  
(Note: Unpublished options are items which were not submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
Customer Required Unpublished / Published Options for Truck / Tractor Application including Wet Kit, Full Fenders, etc.	10100	<b>Subtotal From Additional Sheet(s):</b>	
		<b>Subtotal C:</b>	10100

**Check:** Total cost of Unpublished Options (C) cannot exceed 25% of the total of the Base Unit Price plus Published Options (A+B). For this transaction the percentage is: 11%

**D. Total Cost Before Any Applicable Trade-In / Other Allowances / Discounts (A+B+C):**

Quantity Ordered:	1	X Subtotal of A + B + C:	105547	=	Subtotal D:	105547
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**E. H-GAC Order Processing Charge (Amount Per Current Policy):** Subtotal E: 600

**F. Trade-Ins / Other Allowances / Special Discounts / Freight / Installation**

Description	Cost	Description	Cost
Includes Delivery to Collin County Location	0		
		<b>Subtotal F:</b>	0

**Delivery Date:** **G. Total Purchase Price (D+E+F):** 106147