

Brigitte Baker

From: Andrew Bairos [abairos@apcc.com]
Sent: Wednesday, September 08, 2010 2:02 PM
To: Brigitte Baker
Subject: Quote Email - trade-UPS (ref #: aba1878-080910-a350024)



Brigitte,

The way the system is showed up the best I can do is actually show you the original cost of each unit in this message.

SMX1500RM2U is normally \$779. In the Trade-UPS it is \$659 giving a savings of \$120.
 SMX1000 normally is \$599. In the Trade-UPS it si \$505 giving a savings of \$90

Every unit as a specific price in the trade-ups program. What your trading in doesn't determine price. It determines the minimum capacity you need to buy and the max capacity you can go up to.

Thank you for your interest in APC products. Attached you will find an APC quote, which includes tradeups price for the specific unit/s that you have inquired about.

This price includes the trade in discount for your old ups.
 If you have any further questions, or would like to place an order, please contact me directly.

Please Note: Pricing and Availability subject to change without notice.. Quote created on: 9/8/2010 2:56:04 PM (EST).

Thanks,
 Andrew Bairos
 American Power Conversion
 abairos@apcc.com
 1-800-890-4272 ext 5189

SKU	Product Name	Qty	Price (USD)	Total (USD)
SMX1500RM2U	APC Smart-UPS X 1500VA Rack/Tower LCD 120V	1	\$659.00	\$659.00
SMX1000	APC Smart-UPS X 1000VA Rack/Tower LCD 120V	1	\$505.00	\$505.00
Subtotal:				\$1,164.00
Shipping/Handling:				\$50.44
Tax:				\$0.00
Order Total:				\$1,214.44

All terms and pricing on this Quote are subject to change without notice.

[Click here to go to the APC ecommerce site.](#)

Payment options:

Credit Card

Placing your order with a Credit Card will ensure that your order is sent immediately to our shipping department for fulfillment.