



LOFTIN EQUIPMENT CO.

6113 Brittmoore Road  
Houston, TX 77041  
Phone: (281) 310-6858  
Fax: (281) 310-6865

Proj 154531

**KOHLER**  
POWER SYSTEMS

**QUOTATION**

Date: December 3, 2010

Quote: DG10110802R1HGAC

COLLIN COUNTY

Attn: MATT DOBECKA

Project: HGAC Contract Generator

*Thank you for your request. We are pleased to provide the following quotation:*

	<u>MODEL</u>	<u>DESCRIPTION</u>	<u>QTY</u>	<u>PRICE</u>
AD21	400RE0ZDD	<b>KOHLER POWER SYSTEM KOHLER DIESEL GENERATOR SET RATED 405 KW DETROIT DIESEL INDUSTRIAL ENGINE, TIER 3</b>	1	\$ 46,196.00

See next  
pg. for  
Total Price.

STANDBY RATED, 277/480 VOLT, 3 PHASE, 60 HZ  
KOHLER BRUSHLESS GENERATOR  
ELECTRONIC ISOCHRONOUS GOVERNOR  
40°C/104°F GENERATOR SET RADIATOR  
KOHLER 16-LIGHT CONTROLLER, DECISION MAKER 3+  
600 AMP MAIN LINE CIRCUIT BREAKER  
EXHAUST SYSTEM  
• STAINLESS STEEL EXHAUST FLEX  
• CRITICAL SILENCER, TAIL PIPE, RAIN CAP  
INTEGRAL VIBRATION ISOLATION

ENGINE JACKET WATER HEATER  
BATTERY, CABLES, AND CHARGER  
STARTUP AND ON-SITE TEST WITH AVAILABLE LOAD

ONE YEAR WARRANTY  
ONE (1) COPY OF O & M MANUALS

Proposed By:

**Dale Grimes**

Loftin Equipment Company  
Kohler Power Systems Sales

DG10110802R1HGAC  
Date: 12/3/2010

Accepted By: \_\_\_\_\_

\_\_\_\_\_  
PRINT NAME TITLE

Date: \_\_\_\_\_



OV	<b>SUGGESTED ADDITIONS TO BASE UNIT:</b>		
PRA	OVERVOLTAGE PROTECTION	1	\$90.00
SAE	PRE-ALARM SENDERS	1	\$98.00
24F	SOUND ATTENUATED ENCLOSURE	1	\$7,159.00
LK	FUEL TANK, 12 HOUR RUN TIME@ FULL LOAD	1	\$4,400.00
GSH	FUEL TANK LEAK ALARM	1	\$334.00
	GENERATOR STRIP HEATER (ANTI-CONDENSATION)		\$422.00
	<b>NON-CONTRACT OPTIONS:</b>		
	MODBUS/LON CONVERTOR, ETHERNET CONVERTOR	1	\$937.00
	FUEL TANK MOUNTED FUEL SUPPLY SWITCH		
	FREIGHT TO COLLIN COUNTY JOBSITE	1	\$437.00
		1	\$3,500.00
	<b>TOTAL PRICE</b>		<b>\$ 63,573.00</b>

**CLARIFICATIONS**

1. THIS QUOTATION IS BASED ON VERBAL DESCRIPTION AND IS INTENDED TO MEET THE FULL INTENT OF THE HGAC SPECIFICATIONS.
2. PLEASE VERIFY VOLTAGE BEFORE PLACING EQUIPMENT ON ORDER.
3. OTHER OPTIONS ARE AVAILABLE WITH THE HGAC CONTRACT INCLUDING TRANSFER SWITCHES, ADVANCED CONTROLLERS, EXTENDED WARRANTIES, ETC. PLEASE CALL FOR ANY OPTIONS THAT YOU MAY WISH TO PURCHASE.
4. HGAC FEES ARE COLLECTED BY LOFTIN EQUIPMENT FOR THE HOUSTON GALVESTON AREA COUNCIL, AND ARE NOT LEVIED BY LOFTIN EQUIPMENT. HGAC TERMS AND CONDITIONS APPLY FOR PURCHASE THROUGH THIS CONTRACT.
5. OFFLOADING AND INSTALLATION OF THE QUOTED EQUIPMENT, AS WELL AS RELATED PIPING AND WIRING IS NOT INCLUDED IN THIS QUOTE.
6. FUEL IS NOT INCLUDED IN THIS QUOTE.

SUBMITTAL DATA AND DRAWINGS WILL BE AVAILABLE WITHIN SEVEN (7) DAYS FROM RECEIPT OF PURCHASE ORDER. **EQUIPMENT LEADTIME WILL BE BASED ON PUBLISHED LEADTIMES UPON RELEASE, BUT ARE CURRENTLY ESTIMATED AT 13 WEEKS.**

**WARRANTY**

- KOHLER'S STANDARD WARRANTY IS ONE (1) YEAR FROM DATE OF START-UP OR 2000 HOURS, WHICHEVER OCCURS FIRST.
- OPTIONAL WARRANTIES ARE AVAILABLE FOR EITHER TWO (2) YEARS/2000 HOURS OR FIVE (5) YEARS/3000 HOURS.

**LOFTIN EQUIPMENT COMPANY - SERVICE CONTRACTS**

- PREVENTATIVE MAINTENANCE AGREEMENTS ARE AVAILABLE ON AN ANNUAL, SEMI-ANNUAL, OR QUARTERLY BASIS. LOFTIN EQUIPMENT ALSO OFFERS LOAD BANK TESTING AS AN OPTIONAL FEATURE ON ALL OF OUR SERVICE CONTRACTS.

**PACKAGING**

- GENERATOR SET WILL BE ASSEMBLED, PIPED, WIRED, TESTED AND PAINTED IN A READY-TO-RUN CONDITION ON A FABRICATED STEEL BASE.

**TERMS AND CONDITIONS**

- INCLUDED ARE THE DESIGN, DRAWING, FABRICATION, INSPECTION, TESTING AND GUARANTEE OF THE EQUIPMENT WITHIN THE INTENT OF THE BID SPECIFICATIONS, GUIDELINES OF GOOD PRACTICE AND INDUSTRIAL STANDARDS.
- A FINAL INVOICE WILL BE RENDERED AT TIME OF SHIPMENT OR OFFER TO SHIP FROM OUR PLANT. FINAL PAYMENT INVOICES ARE NET AND DUE 30 DAYS FROM THE DATE OF INVOICE.
- PRICES DO NOT INCLUDE ANY LOCAL, STATE, OR FEDERAL TAXES WHICH MAY BE APPLICABLE.
- UNLESS OTHERWISE NOTED, ONE (1) START-UP SERVICE TRIP IS INCLUDED IN ABOVE PRICING FOR ENGINE START-UP. MILEAGE TO AND FROM JOBSITE, PLUS EXPENSES, ARE ALSO INCLUDED. HOWEVER, ANY ADDITIONAL TRIPS REQUIRED WILL BE CHARGED TO CUSTOMER'S ACCOUNT.
- **THIS QUOTE IS VALID FOR THIRTY (30) DAYS.**

**MISCELLANEOUS**

- WE APPRECIATE THE OPPORTUNITY TO OFFER THE ABOVE EQUIPMENT FOR YOUR CONSIDERATION AND LOOK FORWARD TO WORKING WITH YOU ON THIS PROJECT.
- OPERATION AND MAINTENANCE MANUALS ARE INCLUDED AS LISTED ON PAGE ONE OF THIS QUOTATION. ADDITIONAL MANUALS ARE AVAILABLE AT \$65.00 NET EACH.

## Brad Harris

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**From:** Dale Grimes [daleg@loftinequip.com]  
**Sent:** Thursday, December 02, 2010 9:38 AM  
**To:** Brad Harris  
**Cc:** Matt Dobecka; Bill Burke; Michalyn Rains  
**Subject:** RE: Collin County Cluster Five Generator  
**Follow Up Flag:** Follow up  
**Flag Status:** Orange

Brad,

It does include a remote annunciator and it includes the required floats in the fuel tank for safety alarms. The subbase tank will have connection points for your supply pump and main tank. Actual piping to main tanks is by others.

Thanks

Dale Grimes

Loftin Equipment Company

281-310-6858 ext 318

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**From:** Brad Harris [mailto:bjharris@co.collin.tx.us]  
**Sent:** Thursday, December 02, 2010 9:08 AM  
**To:** Dale Grimes  
**Cc:** Matt Dobecka; Bill Burke; Michalyn Rains  
**Subject:** Collin County Cluster Five Generator

Dale,

Does this quote include external fuel connections for the diesel fuel system, a remote annunciator panel and the required floats in the fuel tank for the safety alarms?

Thanks,



**Brad Harris** | Building Project Coordinator  
Collin County Construction and Projects  
4600 Community Ave. McKinney, TX 75071  
(o) 972-547-5492 | (m) 214-205-7322  
[bjharris@co.collin.tx.us](mailto:bjharris@co.collin.tx.us)

**Brad Harris**

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**From:** Dale Grimes [daleg@loftinequip.com]  
**Sent:** Friday, December 03, 2010 10:20 AM  
**To:** Brad Harris  
**Cc:** Darin Boyd  
**Subject:** RE: Collin County Cluster Five Generator

Brad,

I can confirm that we can deliver the generator set to the site complete and ready for installation as early as you want on a given day. We can also furnish a start-up technician to perform a standard start-up anytime that same day.

Let me know if you need anything further.

Thanks

Dale Grimes  
Loftin Equipment Company  
281-310-6858 ext 318  
281-310-6865 fax

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**From:** Brad Harris [mailto:bjharris@co.collin.tx.us]  
**Sent:** Friday, December 03, 2010 10:13 AM  
**To:** Dale Grimes  
**Cc:** Darin Boyd  
**Subject:** Collin County Cluster Five Generator  
**Importance:** High

Dale,

All I need to proceed is for you to confirm your conversation with Darin Boyd with Boyd Electric that you Dale Grimes with Loftin Equipment Company can provide all the contracted services for a "**single day installation**" that is a requirement for this project. This will confirm my installation price with Boyd Electric.

Thanks,



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