



# COLLIN COUNTY

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## MEMO

**DATE:** April 12, 2010  
**TO:** Collin County Toll Road Authority Board (CCTRA)  
**FROM:** Ruben E. Delgado, PE; Director of Engineering - Collin County Engineering Dept.  
**SUBJECT:** Approval of Brown and Gay Engineers, Inc. Traffic and Revenue Scope and Fee Proposal

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Requests for Qualifications (RFQ's) were submitted by various firms for development of a Traffic and Revenue study for the Collin County Outer Loop. The RFQ's were reviewed and Brown and Gay Engineers, Inc. was selected based the following factors/criteria:

- The firm's statement of qualifications, ability to undertake the project and proposed personnel
- The firm's ability to provide services
- The firm's performance on past representative projects
- The firm's knowledge of best practices
- The firm's ability to identify and resolve problems on past projects
- The firm's proposal format

The benefit of the Traffic and Revenue study at this stage is that the data obtained from the study can be utilized to:

- Facilitate the procurement of a Public Private Partnership (P3) by giving the CCTRA a basis for comparison of traffic numbers and roadway value when evaluating P3 qualifications/proposals and contracts.
- Assist in the decision making for future efforts regarding the Collin County Outer Loop. The study will estimate the potential value of each segment and give input on phased implementation. If a P3 procurement is not deemed feasible at this time, the study will help the board focus efforts presently until future federal funding is available or the project becomes P3 viable.

Staff met with Brown and Gay Engineers and successfully negotiated approximately \$5,000 in contract savings. In addition the new fee proposal allows for \$37,572.64 in reimbursables that the county will pursue by utilizing phone and video conferences in lieu of on site meetings. The rates are comparable to similar sized companies and comparable projects. **The Brown and Gay Engineers best offer for the Outer Loop Traffic and Revenue study is \$221,197.00.**

### ACTION:

**We request the Collin County Toll Authority Board consider approval of the Brown and Gay Engineers, Inc. traffic and revenue study engineering services scope and fee proposal.**

xc: Bill Bilyeu  
Tracy Homfeld  
Frank Ybarbo  
Matt Dobecka