

## FAX COVER SHEET

**Nilco Enterprises, Inc.**  
**Dial Lubricants, Inc.**  
 P.O. Box 540607  
 Dallas, Tx 75354  
 Phone (972) 501-0266  
 Toll Free (800) 382-7990  
 Fax (972) 501-0265  
 Email diallube@aol.com

<b>SEND TO</b>		<b>From</b>	
Company name COLLIN COUNTY		BRUCE F. NILSSON	
Attention J.D. GRIFFIN		Date 03/20/2011	
Office location		Office location	
Fax number 1-972-547-5305		Phone number	

Urgent   
  Reply ASAP   
  Please comment   
  Please review   
  For your information

Total pages, including cover: \_\_\_\_\_

RE: Contract No. 5547-08

**COMMENTS**

ON FEBRUARY 3, 2011, THERE WAS AN INDUSTRY WIDE PRODUCER  
 INCREASE ON ALL OIL AND GREASE. OUR SUPPLIER, CLTCO INCREASED  
 PROFIT 5%-8% WHICH TRANSLATES TO .40¢/GALLON / .05¢/POUND.  
 REQUEST PERMISSION TO PASS ON THIS INCREASE TO COLLIN COUNTY.  
 EFFECTIVE APRIL 01, 2011.

Thank You  
 Bruce Nilsson  
 PRESIDENT - DIAL LUBRICANTS

Ck. ORIGINAL QUOTED PRICES WITH NEW REVISED COST PER THE MEXICO  
 COPIES OF INDUSTRY PRODUCER INCREASES.



Contract Change Order Two (2)

Office of the Purchasing Agent  
Collin County Administration Building  
2300 Bloomdale Rd, Ste 3160  
McKinney, TX 75071  
972-548-4165

Vendor: Dial Lubricants, Inc.  
Attn: Eric Nilsson  
1839 Ryan Road  
Dallas, TX 75220

Effective Date 10/1/2010  
Contract No. 05547-08

Contract Supplies, Lubricants, Oils and Misc. Items

Awarded by Court Order No.: 2008-740-09-23  
Change Order No.: 1 Court Order No. 2009-593-08-10  
Change Order No.: 2 Court Order No. 2010-600-08-16

**YOU ARE DIRECTED TO MAKE THE FOLLOWING CHANGE TO THIS CONTRACT**

Extend contract for a one (1) year term beginning October 1, 2010 and continuing through September 30, 2011.

**Except as provided herein, all terms and conditions of the contract remain in full force and effect and may only be modified in writing signed by both parties.**

ACCEPTED BY:

Dial Lubricants, Inc.  
1839 Ryan Road  
Dallas, TX 75220

Eric Nilsson  
SIGNATURE

TITLE: President

DATE: 07-23-10

ACCEPTED AND AUTHORIZED BY  
AUTHORITY OF COLLIN COUNTY  
COMMISSIONERS' COURT

Collin County Administration Building  
2300 Bloomdale Rd, Ste 3160  
McKinney, Texas 75071

Frank Ybarbo  
Frank Ybarbo

Purchasing Agent

DATE: 8/19/10

### Bid 05547-08 Supplies: Lubricants, Oil and Misc. Items

Bid Number 05547-08  
Bid Title Supplies: Lubricants, Oil and Misc. Items

REVISED PRICE EFF 04-01-11  
PRODUCER INCREASE .40 GAL  
.05/gal

Bid Start Date Jun 26, 2008 9:49:25 AM CDT  
Bid End Date Jul 10, 2008 2:00:00 PM CDT  
Question & Answer End Date Jul 3, 2008 5:00:00 PM CDT

Bid Contact Jeffrey M Miller  
Contract Administrator  
Purchasing  
972-548-4122  
jmmiller@co.collin.tx.us

Contract Duration 1 year  
Contract Renewal 3 annual renewals  
Prices Good for 60 days

Bid Comments Collin County is seeking competitive bids for lubricants, oils and other miscellaneous like-items for its Equipment Services Facility.

**IMPORTANT NOTE:** There are various quantities and sizes for the various lubricants, oils and fluids. Due to Collin County's budgeting and ordering procedures, when pricing each item assign a cost PER QUART for each based on the unit of measure indicated (cases, drums or bulk). Quoting anything other than per quart pricing will deem a bid non-responsive.

#### Item Response Form

Item 05547-08-1-01 - 15W40 Engine Oil - 55 gallon drum  
Quantity 1 quart  
Unit Price 1.880 1.98 QT 04/01/11  
Delivery Location Collin County  
9301 Equipment Services  
700A W. Wilmeth Rd.  
McKinney TX 75069  
Qty 1

**Description**  
15W40 Engine Oil - 55 gallon drum.

Order will be for one 55 gallon drum (220 quarts) or more. Awarded vendor must provide "Oil Change Due" decals upon request at no additional charge. For bidding and budget purposes it must be quoted and ordered by the quart then invoiced as 220 quarts.

CITGO CITGARD 500 15W40 1/55

Item 05547-08-1-02 - 15W40 Engine Oil - Bulk/90 gal minimum  
Quantity 1 quart

Unit Price 1.825 1.925 QT 04/01/11  
 Delivery Location **Collin County**  
9301 Equipment Services  
 700A W. Wilmeth Rd.  
 McKinney TX 75069  
 Qty 1

**Description**  
 15W40 Engine Oil - Bulk/90 gal minimum

Bulk orders will be for a minimum of 90 gallons (360 quarts). Awarded vendor must provide "Oil Change Due" decals upon request at no additional charge. For bidding and budget purposes it must be quoted, ordered and invoiced by the quart.

CITGO CITGARD 500 15W40 (BULK)

Item **05547-08-1-03 - 15W40 Engine Oil / Case of 12 quarts**  
 Quantity **1 quart**  
 Unit Price 2.315 2.415 QT 04/01/11  
 Delivery Location **Collin County**  
9301 Equipment Services  
 700A W. Wilmeth Rd.  
 McKinney TX 75069  
 Qty 1

**Description**  
 15W40 Engine Oil / Case of 12 quarts.

Order will be for one case (or more) of 12 quarts. For bidding and budget purposes it must be quoted and ordered by the quart then invoiced as 12 quarts.

CITGO CITGARD 500 15W40 12/1

Item **05547-08-1-04 - SAE Grade 30 Engine Oil - Case of 12 quarts**  
 Quantity **1 quart**  
 Unit Price 2.450 2.550 QT 04/01/11  
 Delivery Location **Collin County**  
9301 Equipment Services  
 700A W. Wilmeth Rd.  
 McKinney TX 75069  
 Qty 1

**Description**  
 SAE Grade 30 Engine Oil - Case of 12 quarts.

Order will be for one case (or more) of 12 quarts. For bidding and budget purposes it must be quoted and ordered by the quart then invoiced as 12 quarts.

CITGO 500 30W 12/1

Item **05547-08-1-05 - 10W30 Engine Oil - Case of 12 quarts**  
 Quantity **1 quart**  
 Unit Price 2.473 2.573 QT 04/01/11  
 Delivery Location **Collin County**  
9301 Equipment Services  
 700A W. Wilmeth Rd.  
 McKinney TX 75069  
 Qty 1

**Description**  
 10W30 Engine Oil - Case of 12 quarts.

Order will be for one case (or more) of 12 quarts. For bidding and budget purposes it must be quoted and ordered by the quart then invoiced as 12 quarts.

CITGO SUPERGARD 10W30 12/1

Item **05547-08-1-06 - 10W40 Engine Oil - Case of 12 quarts**  
 Quantity **1 quart**  
 Unit Price 2.473 ✓ 2.573 QT 04/01/11  
 Delivery Location **Collin County**  
9301 Equipment Services  
 700A W. Wilmeth Rd.  
 McKinney TX 75069  
 Qty 1

**Description**  
10W40 Engine Oil - Case of 12 quarts.

Order will be for one case (or more) of 12 quarts. For bidding and budget purposes it must be quoted and ordered by the quart then invoiced as 12 quarts.

CITGO SUPERGARD 10W40 12/1

Item **05547-08-1-07 - 5W20 Engine Oil - 55 gallon drum**  
 Quantity **1 quart**  
 Unit Price 1.783 ✓ 1.893 QT 04/01/11  
 Delivery Location **Collin County**  
9301 Equipment Services  
 700A W. Wilmeth Rd.  
 McKinney TX 75069  
 Qty 1

**Description**  
5W20 Engine Oil - 55 gallon drum.

Order will be for one 55 gallon drum (220 quarts) or more. Awarded vendor must provide "Oil Change Due" decals upon request at no additional charge. For bidding and budget purposes it must be quoted and ordered by the quart then invoiced as 220 quarts.

CITGO SUPERGARD 5W20 1/55

Item **05547-08-1-08 - 5W20 Engine Oil - Case of 12 quarts**  
 Quantity **1 quart**  
 Unit Price 2.705 ✓ 2.805 QT 04/01/11  
 Delivery Location **Collin County**  
9301 Equipment Services  
 700A W. Wilmeth Rd.  
 McKinney TX 75069  
 Qty 1

**Description**  
5W20 Engine Oil - Case of 12 quarts.

Order will be for one case (or more) of 12 quarts. For bidding and budget purposes it must be quoted and ordered by the quart then invoiced as 12 quarts.

CITGO SUPERGARD 5W20 12/1

Item **05547-08-1-09 - SAE 5W30 Engine Oil - Case of 12 quarts**  
 Quantity **1 quart**

Unit Price 2.548 / 2.648 QT 04-01-11  
 Delivery Location **Collin County**  
9301 Equipment Services  
 700A W. Wilmeth Rd.  
 McKinney TX 75069  
 Qty 1

**Description**  
 SAE 5W30 Engine Oil - Case of 12 quarts.

Order will be for one case (or more) of 12 quarts. For bidding and budget purposes it must be quoted and ordered by the quart then invoiced as 12 quarts.

Citgo SUPERGARD 5W30 12/1

Item **05547-08-1-10 - 10W T04 Hydraulic Oil - 55 gallon drum**  
 Quantity **1 quart**  
 Unit Price 1.938 / 2.038 QT 04-01-11  
 Delivery Location **Collin County**  
9301 Equipment Services  
 700A W. Wilmeth Rd.  
 McKinney TX 75069  
 Qty 1

**Description**  
 10W T04 Hydraulic Oil - 55 gallon drum.

Order will be for one 55 gallon drum (220 quarts) or more. For bidding and budget purposes it must be quoted and ordered by the quart then invoiced as 220 quarts.

Citgo TRANSGARD HD TRAVS T04-10 1/55

Item **05547-08-1-11 - 10W T04 Hydraulic Oil - Bulk/90 gal minimum**  
 Quantity **1 quart**  
 Unit Price 1.883 / 1.983 QT 04-01-11  
 Delivery Location **Collin County**  
9301 Equipment Services  
 700A W. Wilmeth Rd.  
 McKinney TX 75069  
 Qty 1

**Description**  
 10W T04 Hydraulic Oil - Bulk/90 gal minimum

Bulk orders will be for a minimum of 90 gallons (360 quarts). For bidding and budget purposes it must be quoted, ordered and invoiced by the quart.

Citgo TRANSGARD HD TRAVS T04-10 Bulk

Item **05547-08-1-12 - Dextron Automatic Transmission Fluid - Case of 12 quarts**  
 Quantity **1 quart**  
 Unit Price 2.658 / 2.758 QT 04-01-11  
 Delivery Location **Collin County**  
9301 Equipment Services  
 700A W. Wilmeth Rd.  
 McKinney TX 75069  
 Qty 1

**Description**  
 Dextron Automatic Transmission Fluid - Case of 12 quarts.

Order will be for one case (or more) of 12 quarts. For bidding and budget purposes it must be quoted and ordered by the quart then invoiced as 12 quarts.

CITGO TRANSGARD MULTIPURPOSE ATF 12/1

Item 05547-08-1-13 - Mercon Automatic Transmission Fluid - Case of 12 quarts  
 Quantity 1 quart  
 Unit Price 3.530 ✓ 3.630 QT 04-01-11  
 Delivery Location Collin County  
 9301 Equipment Services  
 700A W. Wilmeth Rd.  
 McKinney TX 75069  
 Qty 1

**Description**

Mercon Automatic Transmission Fluid - Case of 12 quarts.

Order will be for one case (or more) of 12 quarts. For bidding and budget purposes it must be quoted and ordered by the quart then invoiced as 12 quarts.

CITGO TRANSGARD ATF MERCON V 12/1

Item 05547-08-1-14 - Mercon Automatic Transmission Fluid - 55 gallon drum  
 Quantity 1 quart  
 Unit Price 3.463 ✓ 3.563 QT 04-01-11  
 Delivery Location Collin County  
 9301 Equipment Services  
 700A W. Wilmeth Rd.  
 McKinney TX 75069  
 Qty 1

**Description**

Mercon Automatic Transmission Fluid - 55 gallon drum.

Order will be for one 55 gallon drum (220 quarts) or more. For bidding and budget purposes it must be quoted and ordered by the quart then invoiced as 220 quarts.

CITGO TRANSGARD ATF MERCON V 1/55

Item 05547-08-1-15 - Gear Oil/Mineral Oil 80W90 - 55 gallon drum  
 Quantity 1 quart  
 Unit Price 1.905 ✓ 2.005 QT 04-01-11  
 Delivery Location Collin County  
 9301 Equipment Services  
 700A W. Wilmeth Rd.  
 McKinney TX 75069  
 Qty 1

**Description**

Gear Oil/Mineral Oil 80W90 - 55 gallon drum.

Order will be for one 55 gallon drum (220 quarts) or more. For bidding and budget purposes it must be quoted and ordered by the quart then invoiced as 220 quarts.

CITGO PREMIUM GEAR OIL 80W90 1/55

Item 05547-08-1-16 - API CJ-4 Diesel Motor Oil - Case of 12 quarts 4/1 Gallons only  
 Quantity 1 quart  
 Unit Price 2.535 ✓ 2.635 QT 04-01-11

Delivery Location **Collin County**  
9301 Equipment Services  
 700A W. Wilmeth Rd.  
 McKinney TX 75069  
 Qty 1

**Description**  
 API CJ-4 Diesel Motor Oil - Case of 12 quarts.

Order will be for one case (or more) of 12 quarts. For bidding and budget purposes it must be quoted and ordered by the quart then invoiced as 12 quarts.

CITGO CITGARD 700 15W40 4/1 GALLON JUGS ONLY AVAIL

Item **05547-08-1-17 - API CJ-4 Diesel Motor Oil - 55 gallon drum**  
 Quantity **1 quart** ✓  
 Unit Price 2.090 ✓ 2.190 QT 04-01-11  
 Delivery Location **Collin County**  
9301 Equipment Services  
 700A W. Wilmeth Rd.  
 McKinney TX 75069  
 Qty 1

**Description**  
 API CJ-4 Diesel Motor Oil - 55 gallon drum.

Order will be for one 55 gallon drum (220 quarts) or more. For bidding and budget purposes it must be quoted and ordered by the quart then invoiced as 220 quarts.

CITGO CITGARD 700 15W40 1/55

Item **05547-08-1-18 - Antifreeze/Coolant Regular (Green Color: 50/50 Mix) - 55 gallon drum**  
 Quantity **1 quart** ✓  
 Unit Price 1.603 ✓ NO CHANGE  
 Delivery Location **Collin County**  
9301 Equipment Services  
 700A W. Wilmeth Rd.  
 McKinney TX 75069  
 Qty 1

**Description**  
 Antifreeze/Coolant; Regular (Green Color: 50/50 Mix) - 55 gallon drum.

Order will be for one 55 gallon drum (220 quarts) or more. For bidding and budget purposes it must be quoted and ordered by the quart then invoiced as 220 quarts.

ULTRAGARD 50/50 MIX COLOR GREEN 1/55

Item **05547-08-1-19 - Antifreeze/Coolant Extended Life (Red Color: 50/50 Mix) - 55 gallon drum**  
 Quantity **1 quart** ✓  
 Unit Price 1.968 ✓ NO CHANGE  
 Delivery Location **Collin County**  
9301 Equipment Services  
 700A W. Wilmeth Rd.  
 McKinney TX 75069  
 Qty 1

**Description**  
 Antifreeze/Coolant Extended Life (Red Color: 50/50 Mix) - 55 gallon drum.

Order will be for one 55 gallon drum (220 quarts) or more. For bidding and budget purposes it must be quoted and ordered by the quart then invoiced as 220 quarts.

ULTRA GARD 50/50 MILK EXTENDED LIFE 1/55

409AK  
x55  
2200

Item 05547-08-1-20 - Moly EP Chassis Grease or approved equal - 55 gallon drum  
 Quantity 1 drum  
 Unit Price 740.95 ✓  
 Delivery Location Collin County  
 9301 Equipment Services  
 700A W. Wilmeth Rd.  
 McKinney TX 75069  
 Qty 1

768.95 DRUM 04-01-11

Description  
Moly EP Chassis Grease or approved equal - 55 gallon drum.

CITGO LITHOPLEX CM2 1/55

Item 05547-08-1-21 - Drum Deposit  
 Quantity 1 drum  
 Unit Price 0  
 Delivery Location Collin County  
 9301 Equipment Services  
 700A W. Wilmeth Rd.  
 McKinney TX 75069  
 Qty 1

Description  
Drum deposit.

0

Item 05547-08-1-22 - Citgo RT Lithoplex Grease or approved equal - Case of 10/14oz cartridges  
 Quantity 1 case  
 Unit Price 19.69 ✓  
 Delivery Location Collin County  
 9301 Equipment Services  
 700A W. Wilmeth Rd.  
 McKinney TX 75069  
 Qty 1

20.12 CASE (10) 04-01-11

Description  
Citgo RT Lithoplex Grease (Lithium Chasis Grease) or approved equal - Case of 10/14oz cartridges.

If bidding alternate be sure to state units per case as well as size per cartridge.

CITGO LITHOPLEX RT 2 10/14

From: Smith, James E <JESMITH@citgo.com>  
To: Smith, James E <JESMITH@citgo.com>  
Subject: CITGO Price Increase February 3, 2011  
Date: Mon, Jan 3, 2011 10:29 am  
Attachments: Picture\_(Metafile)\_1.jpg (2K)

**CITGO will implement a price increase of 5% - 8% on list and customer specific prices effective with shipments occurring on and after February 3, 2011. There may be some instances where specific product price changes would fall outside of the general increase. This change is applicable to CITGO, Mystik, MileMaster and private label bulk and packaged finished lubricants and grease.**

**This increase is driven by escalations in base oil, additive and packaging material costs that have occurred over the past several months.**

**CITGO is committed to providing for all customer requirements and therefore requests that orders placed ahead of this increase be consistent with your normal demand. Orders placed outside of normal lead times and shipped on and after February 3, 2011 will be priced at the February 3, 2011 price level regardless of the order date. Order quantities in excess of 110% of prior year average monthly purchases will also be billed at the February 3, 2011 price level. Average monthly purchases may be acquired from Marketnet/Account Management or from your CITGO sales representative. All individual price changes will be available on Marketnet/Account Management by the week of January 10, 2011.**

**CITGO sincerely appreciates your business and remains dedicated to providing you with the high quality products and services required for success in a very competitive market place. Should you have any questions concerning this change, please contact your CITGO sales representative. Thank You.**

*904 GAE  
Marketnet  
05 & 1/6*

Sincerely,



**James E. Smith  
CITGO Lubricants**

1 Attached Images

*James E. Smith*

CITGO Price Increase Effective February 3, 2011

**From:** Briseno, Benjamin A <BABrise@citgo.com>  
**To:** Bruce Nilsson <diallube@aol.com>  
**Subject:** CITGO Price Increase Effective February 3, 2011  
**Date:** Tue, Mar 8, 2011 2:22 pm

Bruce,

This will confirm that CITGO branded finished lubricants increased in price effective February 3, 2011 by 40 cents per gallon for products sold by gallon and 5 cents per pound for products sold by pound. Please let me know if you have any questions.

Regards,

Benjamin A. Briseno  
CITGO Petroleum Corporation  
office: 940-725-0352  
office fax: 940-725-3667  
mobile fax: 918-524-2057  
mobile: 713-410-3346  
email:



January 20, 2011

To: All TOTAL Lubricants Distributors

Addendum to February 1st Price Increase Announcement

Effective February 1st, prices on all TOTAL-branded lubricant products purchased from TOTAL Lubricants USA will increase as follows:

Product Category	Units	Bulk	Packaged
Industrial Oils	\$/gal	0.48	0.48
All Hydraulic Oils	\$/gal	0.48	0.48
Gear Oils	\$/gal	0.48	0.48
Motor Oils (PCMO & HDEO)	\$/gal	0.48	0.48
Natural Gas Engine Oils	\$/gal	0.48	0.48
All Synthetic Oils	\$/gal	0.48	0.48
All Synthetic Oils Sold by Liter	\$/ltr	0.13	0.13
Greases (Conventional & Synthetic)	\$/lb	0.06	0.06

All orders must be delivered by the close of business January 31<sup>st</sup> to capture existing pricing. Customary loading lead times will pertain. To ensure timely product delivery, please submit purchase orders as soon as possible. A revised lubricants posted price sheet will be forthcoming.

We truly appreciate your business and continued support.

Sincerely,

David Spott  
Vice President, Distributor Sales

Cc: District Managers

# Jobbers

A Petroleum Products International Inc. Publication

## Announced Price (Increases)-a

Marketer	Effective date	Change \$ or % gal
Amalco	1-Jan-11	0.40
Smith's Supply	3-Jan-11	0.40
Old World (Peak)	4-Jan-11	0.40
CAJ2	7-Jan-11	0.40
Advanced Lubrication Specialties	10-Jan-11	0.40
Warren Oil	10-Jan-11	0.30
True South Oil	10-Jan-11	0.30 to 0.35
American Refining Group	17-Jan-11	0.30 to 0.40
Chevron	24-Jan-11	5%
Tier One Lubricants	24-Jan-11	0 to 10%
ConocoPhillips	1-Feb-11	5 to 8%
ExxonMobil	1-Feb-11	4 to 5%
PetroCanada	2-Feb-11	3%
CITGO	3-Feb-11	3 to 5%
Shell	1-Mar-11	3%
Safety-Kleen	20-Mar-11	0.00 to 0.80
Advanced Lubrication Specialties	21-Mar-11	0.00 to 0.00
Chromite	28-Mar-11	0.00 to 0.80
American Refining Group	28-Mar-11	12%
Nippon USA	1-Apr-11	3%
PetroCanada	13-Apr-11	3%
ExxonMobil	15-Apr-11	3%
Chevron	19-Apr-11	3%
CITGO	18-Apr-11	3%
Shell	18-Apr-11	3%
ConocoPhillips	19-Apr-11	3%

a. Reported in Jobber's World for 15 March 2011.

Revised