



Dell Customer Confidential

# Quotation

**Melinda Galindo**  
 Microsoft EA Specialist  
 850 Asbury Dr.  
 Buffalo Grove, IL 60089  
 P: (512) 723-0941  
 F: (512) 283-9287  
 melinda\_galindo@dell.com

**Customer:** Collin Co  
**Contact:** Sara Hogland  
**Customer#:** 316513  
**Phone:** (972) 548-4104  
**Email:** shoglund@co.collin.tx.us  
**Date of Issue:** March 4, 2011

**Quote Number:** MG030411TUs  
**Quote Expires:** June 30, 2012

PLEASE SEE IMPORTANT TERMS AND CONDITIONS AT THE BOTTOM OF THIS QUOTATION

State Contract#: DIR-SDD-1014

### True Up (TU) Pricing years 1 - 3

		True-Up UNIT Price for software deployed between <b>6/26/09 - 6/30/10</b>	True-Up UNIT Price for software deployed between <b>7/1/10 - 6/30/11</b>	True-Up UNIT Price for software deployed between <b>7/1/11 - 6/30/12</b>
<b>Enterprise Product True-Up Prices</b>	<b>Mfg#</b>	<b>TU Yr 1</b>	<b>TU Yr 2</b>	<b>TU Yr 3</b>
OfficeProPlus ALNG LicSAPk MVL Pltfrm	269-12445	\$ 338.90	\$ 282.28	\$ 224.87
WinVistaBsns ALNG UpgrdSAPk MVL Pltfrm wVistaEnt	66J-00577	\$ 102.07	\$ 79.74	\$ 57.41
CoreCAL ALNG LicSAPk MVL Pltfrm UsrCAL	W06-01066	\$ 132.37	\$ 111.64	\$ 91.70
<b>Additional Product True-Up Prices</b>	<b>Mfg#</b>	<b>TU Yr 1</b>	<b>TU Yr 2</b>	<b>TU Yr 3</b>
WinSvrEnt ALNG LicSAPk MVL	P72-00165	\$ 2,397.78	\$ 2,028.59	\$ 1,660.19
ExchgSvrEnt ALNG LicSAPk MVL	395-02412	\$ 4,120.17	\$ 3,486.23	\$ 2,852.30
SQLSvrEnt ALNG LicSAPk MVL 1Proc	810-03312	\$ 24,317.51	\$ 20,576.91	\$ 16,786.86
SysCtrCnfgMgrSvrwSQL ALNG LicSAPk MVL	J4A-00160	\$ 1,343.62	\$ 1,137.09	\$ 929.77
SharePointSvr ALNG LicSAPk MVL	H04-00232	\$ 4,555.55	\$ 3,854.63	\$ 3,153.72
ISASvrEnt ALNG LicSAPk MVL 1Proc	F89-00346	\$ 5,860.09	\$ 4,959.03	\$ 4,057.17
SysCtrOpsMgrSvrwSQL ALNG LicSAPk MVL	EFC-00332	\$ 1,347.61	\$ 1,140.28	\$ 932.96
SysCtrOpsMgrSvrMLEnt ALNG LicSAPk MVL	UAS-00302	\$ 439.37	\$ 372.39	\$ 304.61
Sys Ctr Mgmt Ste Ent Listed Lic/SA Pack MVL	MUY-00206	\$ 1,015.89	\$ 859.60	\$ 703.31
Prjct ALNG LicSAPk MVL	076-01776	\$ 527.08	\$ 438.57	\$ 350.06
VisioPro ALNG LicSAPk MVL	D87-01057	\$ 495.19	\$ 412.26	\$ 329.33

VSTeamDev ALNG LicSAPk MVL wMSDNPrem	124-00003	\$ 4,360.98	\$ 3,628.17	\$ 2,895.36
WinSvrDataCtr ALNG LicSAPk MVL 1Proc	P71-01031	\$ 2,445.63	\$ 2,070.05	\$ 1,693.68

**Notes:**

True Up table for Microsoft Enterprise Agreement (EA) Entrollment#: 8353597

Year 1 coverage period: 6/26/09 - 6/30/10

Year 2 coverage period: 7/01/10 - 6/30/11

Year 3 coverage period: 7/01/11 - 6/30/12

Quote prepared by: Melinda Galindo

- 1) Customer's purchase is subject to the terms and conditions of the above referenced contract.
- 2) Sale/use tax is based on the "ship to" address on your invoice. Please indicate your taxability status on your purchase order. If exempt, Customer must have an Exemption Certificate on file, including non-federal government customers. If you have a questions re: your tax status, please contact your inside sales representative listed above.
- 3) Shipments to California: for certain products, a State Environmental Fee of up to \$10 per item may be applied to your invoice. Prices do not reflect this fee unless noted. For more information, refer to [www.dell.com/environmentalfee](http://www.dell.com/environmentalfee). This applies unless this provision is specifically excluded in the above referenced contract.
- 4) All product descriptions and prices are based on latest information available and are subject to change within the terms of the above referenced contract.
- 5) Unless specified otherwise in the above referenced contract, all prices are based on Net 30 terms. If not shown, shipping, handling, taxes and other fees will be added at the time of the order where applicable.
- 6) Customer understands and acknowledges that all warranties, representations and returns are subject to the manufacturer, publisher or distributor guidelines.