

Sara Hoglund

From: Greg Elliott
Sent: Wednesday, May 11, 2011 2:59 PM
To: Sara Hoglund
Subject: FW: Packet for Bid 04167-11

We have the authorization to proceed.

-----Original Message-----

From: Lanette Saetre
Sent: Wednesday, May 11, 2011 2:09 PM
To: Greg Elliott; Craig Newman; Jeff Springfield; Melinda Clancy; Mike Bush
Cc: Mike Malak
Subject: RE: Packet for Bid 04167-11

Let's proceed and work through it.

Thanks,
Lanette

-----Original Message-----

From: Greg Elliott
Sent: Wednesday, May 11, 2011 11:22 AM
To: Craig Newman; Jeff Springfield; Melinda Clancy; Mike Bush; Lanette Saetre
Cc: Mike Malak
Subject: FW: Packet for Bid 04167-11
Importance: High

The updated response from Sirius is included. This addresses both the phone licensing and the SFP modules. Please let me know if I should have Sara proceed with this! Please let me know by noon, if possible.

-----Original Message-----

From: Sara Hoglund
Sent: Wednesday, May 11, 2011 11:10 AM
To: Greg Elliott
Subject: FW: Packet for Bid 04167-11
Importance: High

FYI

-----Original Message-----

From: Mike Hurn [mailto:Mike.Hurn@siriuscom.com]
Sent: Wednesday, May 11, 2011 11:03 AM
To: Sara Hoglund
Cc: Carol Magers; Tim Nicolaou; lmorin@msiinet.com
Subject: RE: Packet for Bid 04167-11
Importance: High

Sara:

I've consulted with Tim and our Cisco team; and, I can confirm that for both questions #1 and #2, all equipment is included in our RFP Bid Response as quoted.

For your question #3, I assume that by "additional SmartNet", you are referring to the additional SmartNet SKUs that we have suggested are needed for proper coverage of the Nexus 7000. If so, adding these SKUs would raise the Unit Price of the Nexus 7000 line item (04167-11-05) by \$4,951.25.

Some further thoughts regarding the Cisco SmartNet component of this RFP...

We noticed that the SmartNet coverage for the Nexus 7000 as requested in the original RFP is for "SNT" level (8AM-5PM NBD). Given the mission critical nature of the Nexus 7000, Collin County may want to consider upgrading this to "SNTP" (24-hour/7-day) coverage.

Also, all of the SmartNet coverage in this RFP is for a 1-year term. If desired, we could quote the SmartNet coverage components additions to the multi-year Cisco SmartNet contract we just initiated last month.

Let me know if you have any other questions. Thanks!
-Mike.

J.Michael Hurn | Client Executive, SLED Sector
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-----Original Message-----

From: Sara Hoglund [mailto:shoglund@co.collin.tx.us]
Sent: Monday, May 09, 2011 2:32 PM
To: Mike Hurn
Cc: Carol Magers; Tim Nicolaou; Lindsey Morin
Subject: RE: Packet for Bid 04167-11

Mike -

Three (3) things:

- 1) Can you confirm that you have quoted all the equipment in the attached sheet?
- 2) We will need the following parts in lieu of the ESR-SFP-LX module (Are these included in the existing quote?:
 - o For the MDF we need qty 16 of GLC-LH-SM (single mode communication modules from MDF to IDF)
 - o For the IDF we need qty 36 of GLC-SX-MM (multi-mode modules used in the IDF rooms)
- 3) Also we will be needing the additional Smartnet.

Sara Hoglund, CPPB
Contract Administrator
Collin County, TX
972-548-4104

-----Original Message-----

From: Mike Hurn [mailto:Mike.Hurn@siriuscom.com]
Sent: Wednesday, May 04, 2011 9:32 AM
To: Sara Hoglund
Cc: Carol Magers; Tim Nicolaou; lmorin@msiinet.com
Subject: FW: Packet for Bid 04167-11