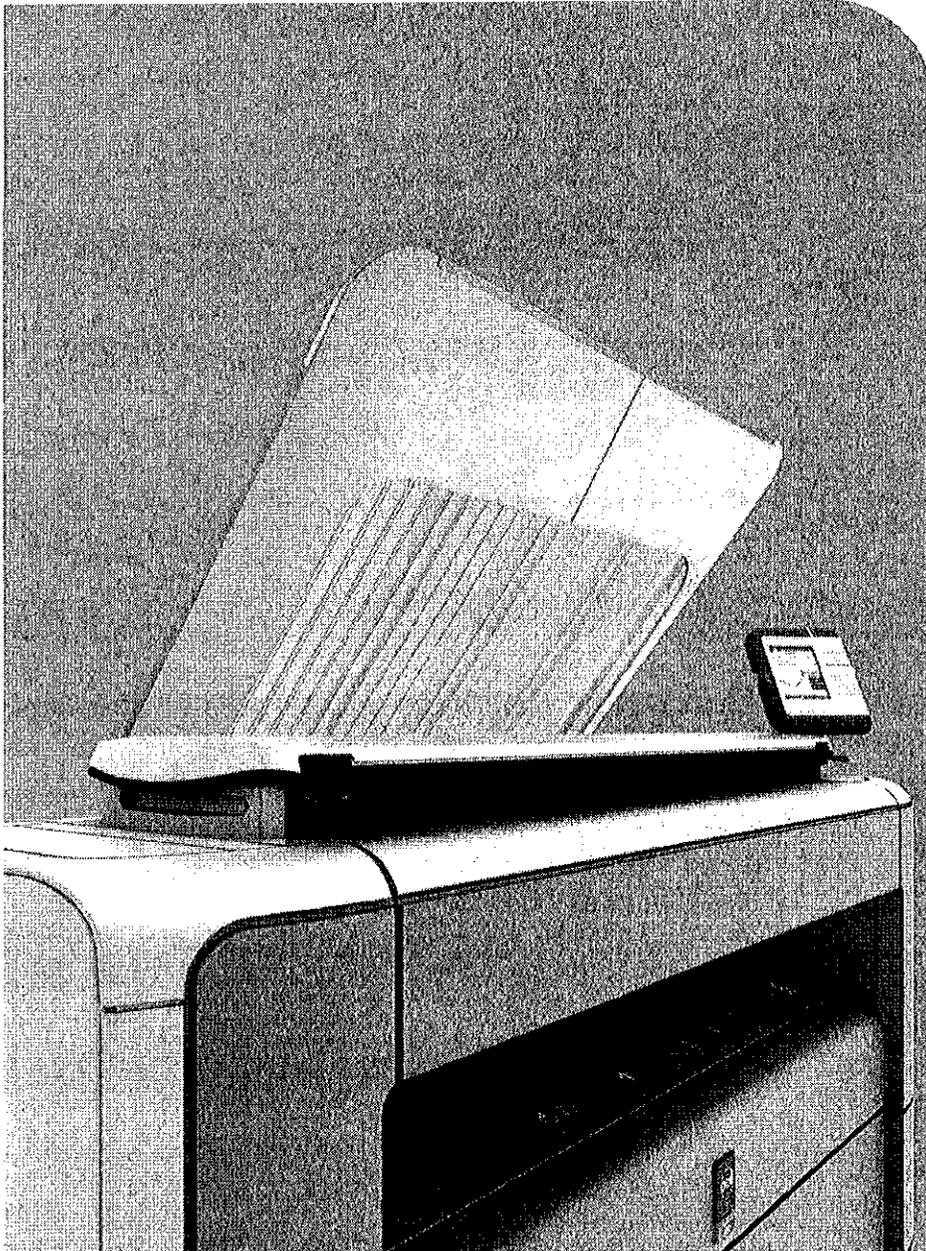


Prepared for:
Collin County

Océ PlotWave™ 300 Quote Sheet

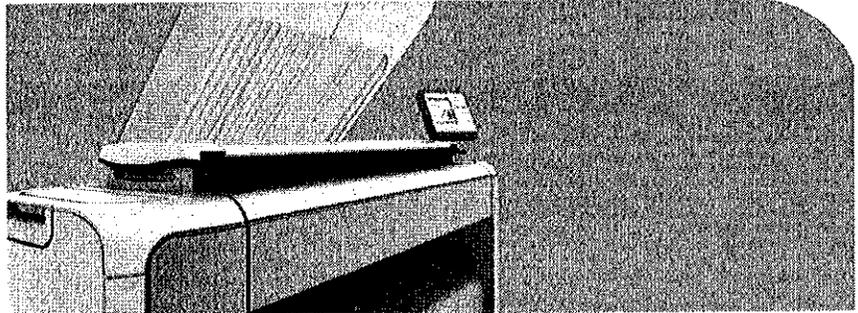


Questions regarding the systems
in this document? Please contact:

Jeff McKnight - Senior Account Manager
Océ North America, Inc.
972-374-4504
jeff.mcknight@oce.com

Proposed Solution

Océ PlotWave™ 300 Benefits



The Océ PlotWave 300 will bring to the Collin County an all-in-one large format multifunction system that is:

Simple

- Compact all-in-one design for printing, copying, and scanning to file
- Convenient print from and scan to USB for fast and easy walk-up use
- Fastest first print out from a cold start — no warm up time means no waiting
- Best in class media handling to ensure users get high quality drawings in good condition
- Powerful software tools including direct DWF support, Océ Express Web Tools, and Océ Client Tools™ Direct
- Efficient scanner templates for simplified copying and scanning
- Océ Image Logic™ technology for copies better than the original

Green

- Less than half the energy consumption of competitive all-in-one products
- Lowest noise, heat and ozone emissions in the industry due to Océ Radiant Fusing technology
- Closed toner system for clean and efficient operations
- 95% recyclable steel and plastic engine construction

Durable

- Quality construction you expect from Océ
- Robust quality built to withstand daily interaction in a walk-up environment
- Océ Radiant Fusing technology uses less heat to fuse toner meaning
 - Less wear on parts
 - Less service interaction
 - Higher uptime
 - Longer working life



Equipment Proposal – Purchase TXMAS Contract # 2-36010

Océ PlotWave 300 all-in-one multifunction system

Océ PlotWave 300 configuration

- 2-Roll monochrome printer with 4 D's per minute output
- Top-mounted color enabled scanner for copying and scanning
- Océ Power M® controller
- Océ Scan Logic® software — Scan to PDF/TIFF/JPEG in color
- Adobe® Postscript®/PDF printing
- Delivery and installation
- System Integration & training

Outright sale price

Model	*TXMAS Outright Sale Price	**Sale Price with Equipment Trade-in	Maintenance Agreement
Océ PlotWave 300	\$20,715	\$16,275	(See Below)

*TXMAS Contract # 2-36010

**Pricing reflects trade-in of Océ model TDS400 serial # 442003779

Océ Maintenance

- 2,000 SF per month: \$123 per month base charge, \$0.0388 excess charge above allowance

Océ PlotWave 300 Consumables Pricing

Océ PlotWave 300 toner (2 x 400g bottles) \$ 202 yield of 13,000 sq ft/carton @ 5% Coverage

Océ PlotWave 300 developer \$ 428 yield of 325,000 sq ft

Note: Developer for the Océ PlotWave 300 is rated for the life of the system (based on 5,000 square feet/month for 5 years)



The Océ Advantage

Industry expertise

Representing over 130 years of experience, Océ NV, the parent company of Océ North America, is a \$4.6 billion international manufacturer that markets its products in over 90 countries worldwide and maintains Research and Development and production facilities in the United States, The Netherlands, Germany, and France.

Business partnership

Océ Wide Format Printing Systems, a division of Océ North America, provides innovative solutions to meet the changing needs of the technical document marketplace. Our diverse and complete line-up of hardware and software solutions brings one-stop shopping to your entire document creation, handling, and distribution operation.

Award-winning service

Our large and diverse product line is backed by our award winning direct service force. All of our service technicians complete a rigorous, customer-focused, technical training program. The Océ service organization has also been recognized by BERTL and the Association for Services Management for superior quality.

Océ technology and software support

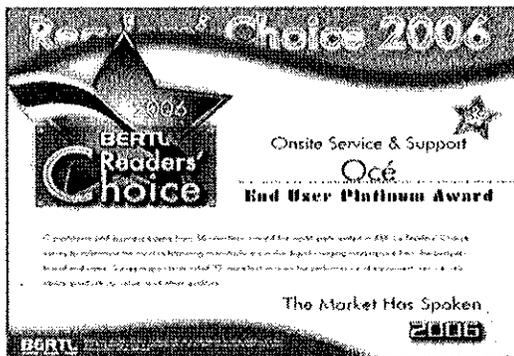
Océ Business Services provides you with support services such as 24-hour/7 days a week self help Web support, optional telephone assistance via Océ's Help Desk Services, Océ Software Maintenance which helps you keep pace with advancing technology, and Océ Customer Education Services, which offers a full range of training courses to optimize your staff's productivity.

Flexible financing alternatives

Océ Financial Services, Inc., provides flexible acquisition alternatives when financing is required. These programs enable customers to obtain Océ Wide Format Printing Systems equipment and software by means of a controllable and affordable monthly payment that can be tailored to the specific needs of your organization.

Océ Imaging Supplies

Océ Imaging Supplies offers your company a quality line of media products. Océ Imaging Supplies stands out from many other suppliers of media because we do not simply re-sell media from secondary sources.



In 2006 Océ received the Readers Choice award for onsite service & support award from Bertl. This award was voted for by clients from over 56 countries and rated 32 manufacturers on the performance of the equipment, service, reliability, value and other qualities.

