



COLLIN COUNTY

Information Services
2300 Bloomdale Rd.
Suite 3198
McKinney, Texas 75071
www.collincountytx.gov

To: Judge Keith Self
Commissioner Shaheen
Commissioner Webb
Commissioner Jaynes
Commissioner Williams
Bill Bilyeu

From: Caren Skipworth, IT Director

Date: 11/7/2011

Re: Purchase Order Vendor Change

The Collin County Information Technology Department seeks Commissioner Court authorization to modify the vendor originally awarded the purchase. The current vendor, Sirius Computer Solutions, bid their quote through a reseller partnership arrangement with Westcon Group. Sirius Computer Solutions is seeking county approval to re-issue the purchase order directly to Sirius for procurement under the State of Texas DIR program. This change will result in a cost savings of approximately \$9,000 for the county.

A copy of the revised quote is attached for your review.

Sirius Computer Solutions

Nexus
Quote # JH101311-1



Proposal

BILL TO:
Collin County
2300 Bloomdale Road
McKinney, TX 75071
Accounts Payable

DATE October 13, 2011
Account Executive Mike Hurn
Phone 817-205-5093
Fax 210-918-1991
Quotation valid until: November 11, 2011

| Item | Description | Qty | Price | Extended Price |
|--------------------|--|-----|-----------|----------------|
| N7K-C7010-BUN-R | Nexus 7010 Bundle (Chassis,(2)SUP1,(3)FAB1,(3)AC-6KW PSU) | 2 | 29,943.51 | 59,887.02 |
| CAB-7513AC | AC POWER CORD NORTH AMERICA (110V) | 12 | 0.00 | 0.00 |
| DCNM-N7K-K9-SBUN | DCNM for LAN Enterprise License for one Nexus 7000 Chassis | 2 | 0.00 | 0.00 |
| N7K-AC-6.0KW | Nexus 7000 - 6.0KW AC Power Supply Module | 6 | 0.00 | 0.00 |
| N7K-ADV1K9-SBUN | Nexus 7000 Advanced LAN Enterprise License (VDC, CTS ONLY) | 2 | 0.00 | 0.00 |
| N7K-C7010-AFLT | Nexus 7010 Air Filter | 2 | 193.23 | 386.46 |
| N7K-C7010-FAB1-BUN | Nexus 7000 - 10 Slot Chassis - 46Gbps/Slot Fabric Module | 6 | 0.00 | 0.00 |
| N7K-C7010-FD-MB | Nexus 7010 Front Door Kit | 2 | 579.69 | 1,159.38 |
| N7K-EL21K9-SBUN | Nexus 7000 Enhanced Layer 2 License (FabricPath) | 2 | 0.00 | 0.00 |
| N7K-F132XP-15 | Nexus 7000 - 32 Port 1G/10G Ethernet Module, SFP/SFP+ | 2 | 13,526.10 | 27,052.20 |
| N7K-LAN1K9-SBUN | Nexus 7000 LAN Enterprise License (L3 protocols) | 2 | 0.00 | 0.00 |
| N7K-M148GT-11L | Nexus 7000 - 48 Port 10/100/1000 Module with XL option | 6 | 5,796.90 | 34,781.40 |
| N7K-SBUN-P1 | N7K Software License Bundle - Limited Time Promotion | 2 | 19,323.00 | 38,646.00 |
| N7K-SUP1-8GBUPG | Nexus 7000 Supervisor 1 8GB Memory Upgrade Kit | 4 | 0.00 | 0.00 |
| N7K-SUP1-BUN | Nexus 7000 - Supervisor 1, Includes External 8GB Flash | 4 | 0.00 | 0.00 |
| N7K-TRS1K9-SBUN | Nexus 7000 Transport Services License | 2 | 0.00 | 0.00 |
| N7KS1K9-51 | Cisco NX-OS Release 5.1 | 2 | 0.00 | 0.00 |
| CON-SNT-C701BR | SMARTNET 8X5XNBD Nexus 7010 Bundle | 2 | 7,385.41 | 14,770.82 |
| CON-SAU-N7DCNMSB | SW APP SUPP + UPGR DCNM for LAN Enterprise | 2 | 0.00 | 0.00 |
| X2-10GB-SR= | 10GBASE-SR X2 Module | 2 | 770.99 | 1,541.98 |
| TRN-CLC-004 | 1 Prepaid Training Credits | 100 | 0.00 | 0.00 |
| AIR-CAP3502I-A-K9 | 802.11a/g/n Ctrlr-based AP w/CleanAir; Int | 5 | 0.00 | 0.00 |
| S3G1RK9W8-12423JA | Cisco 3500 Series IOS Wireless LAN Controller-based Recovery | 5 | 0.00 | 0.00 |
| AIR-AP-BRACKET-1 | 802.11n AP Low Profile Mounting Bracket | 5 | 0.00 | 0.00 |
| AIR-AP-T-RAIL-R | Ceiling Grid Clip for Aironet APs - Recessed Mount (Default) | 5 | 0.00 | 0.00 |

Freight Shipping & Handling Actual

Hardware Total \$178,225.26

Collin County Sales Price Total: \$178,225.26

*Price does not include shipping, handling or applicable sales tax, which will be added at time of invoice

Purchase Authorization:

Until Sirius receives and accepts a Purchase Order or this Purchase Authorization for the solution proposed, pricing provided in this Proposal is subject to change based on manufacturer's pricing schedule. All of the information provided in this Proposal is considered confidential and proprietary between Sirius and Collin County. Information enclosed in this Proposal may not be disclosed, disseminated, or otherwise revealed to any party outside of Collin County or any party within Collin County who is not privileged to receive such information.

Your contract number(s), currently on file, is/are as follows:

Agreement Type: DIR Contract
Agreement Number: DIR-SDD-1385

This Proposal is subject to the terms and conditions of the above referenced Agreement(s). Acceptance of this Proposal by an authorized representative of Collin County will be deemed the equivalent of a Customer Purchase Order, which will authorize Sirius to order the Products and Services listed in this Proposal.

Accepted by: *Collin County* Approved by: *Sirius Computer Solutions, Inc.*

Signature of Authorized Signature of Authorized Representative

Printed Name Printed Name

Title of Authorized Title of Authorized Representative

Date Signed Date Signed

Ship to Address: Bill to Address:

