



# COLLIN COUNTY

Office of the Purchasing Agent  
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**DATE:** February 27, 2013  
**TO:** Honorable Commissioners Court  
**FROM:** Purchasing Department  
**SUBJECT:** Rejection of Proposal

**COMMISSIONERS  
COURT DATE:** March 11, 2013

**RFP NO. 05247-12  
TITLE# Services, Fleet Fuel Card**

2275 Proposers were notified through BidSync

26 Proposers viewed the specifications via Bidsync

1 Proposer responded to the solicitation as follows:  
Cosby Fuels

1 Proposer "No Bid" the solicitation  
Wright Express Financial Services Corp.

RFP# 05247-12 is recommended for rejection in favor of utilizing the Harris County Department of Education (HCDE) Choice Partners Cooperative.

The HCDE contract as awarded to Wright Express Financial Services Corp. (Wright Express) extends a \$.05 discount on fuel purchased at all Exxon Mobil stations. Wright Express did not respond to our solicitation because they viewed the HCDE contract as the better option for Collin County. If Wright Express would have responded they could not have offered the same discount because our volume does not warrant it. Because of the aggregation of entities under the HCDE Choice Partners Cooperative the volume is at such a level that we can utilize the discount.

The offer we received from Cosby Fuels did offer Collin County a similar discount but only at 6 Cosby Fuel locations in Dallas, Fort Worth, Arlington, and Garland.

Please contact the Purchasing Department at extension 4103, should you have questions or need any additional information.