

Bob Barker[®]

134 North Main Street
PO Box 429
Fuquay-Varina, NC 27526
(800) 334-9880 phone
(888) 866-3331 fax

August 8, 2013

Jennifer Turner
Collin County Purchasing Dept
2300 Bloomdale Rd
Suite 3160
McKinney, TX 75071

RE: RENEWAL Contract No 03447-09, Jail and Personal Inmate

Dear Ms Turner:

Over the years of this contract Bob Barker Company has had to take on cost increases from many manufacturers. In most cases we have been able to absorb these increases keep the impact to our customers at a minimal.

At this time we must respectfully request a price increase on shoes and blankets to renew Contract No 03447-09. This change is based on cost increases we have incurred on this contract during the terms. These increases have been over 30% in most cases and in some we have not since been able to negotiate decreases. Supporting documentation is enclosed regarding these cost increases. In order to renew we must request a price change on the B854 and 854 Tennis Shoes to: \$5.49 per pair and the BLSFW Blankets to: \$5.46 each.

Please let me know if more information is needed. You may contact me at 888-772-0250 extension 2138 or at nennamann@bobbarker.com. I look forward to hearing from you.

Sincerely,

Nenna Mann

Nenna Mann
Pricing Specialist
Bob Barker Company
888-772-0250 ext. 2138
nennamann@bobbarker.com

中国山东淄博春燕进出口有限公司

CHINA ZIBO SPRING-SWALLOW IMPORT&EXPORT CO.,LTD

Dear Kenya,

Due to the following reasons we need to increase the prices on all the shoes we make for you starting from Jan. 1,2013:

- 1, The RMB appreciation
- 2, The salary rise for employees (10% annually)
- 3, Price increase on some raw materials
- 4, Increase Utilities cost every year

The new prices are as follows:

2155N/2155O	5%
854/B854/854OR	5%
B950	5%
2901	5%

The above new price will start from PO#NC1.93905.

Xue Zhongcbun

地址：中国山东省淄博市博山区八陡镇青石关村

Add: Qingshiguan, Badou Town, Zibo, China

电话(Tel):18653301666 传真(Fax): 0533-4518888 邮箱(Email): shuijing780912@126.com

Towellers Limited

TOWELLERS HOUSE, W.S.A. 30-31, BLOCK 1, FEDERAL "B" AREA, KARACHI-PAKISTAN
PHONES : 6322600, 6323100, 6323600, 6325500, 6326600, 6326600, 6323434
FAX: 21-6314884 / 21-6312442, E-Mail:towellers@atglobal.net./towellers@cyber.net.pk



TROPHY WINNER
FOR BEST EXPORT PERFORMANCE
IN TOWELS

1979-80, 1980-81, 1981-82, 1982-83, 1983-84, 1984-85, 1985-86,
1986-87, 1987-88, 1988-89, 1989-90, 1990-91, 1991-92, 1992-93,
1993-94, 1994-95, 1995-96, 1996-97, 1998-1999

November 02, 2010

TO WHOM IT MAY CONCERN

This is to confirm that Bob Baker Company is one our most valued Customer and has been buying Home Textiles from us for many years.

2010 has been an extremely difficult and unpredictable year for the Home Textiles. Prices of all items went up including power, fuel, wages, chemicals and freight rates.

In 2010 the Cotton prices locally and internationally rose to all time high breaking all records. Because of this and the above the prices of cotton yarns went up by a minimum of 120 % to a maximum of 170 % in different counts of yarn.

Another important factor was the heavy monsoon rains and floods which resulted in devastation and damage of property, crops and to human life. The floods has caused a lot of damage to the cotton crop.

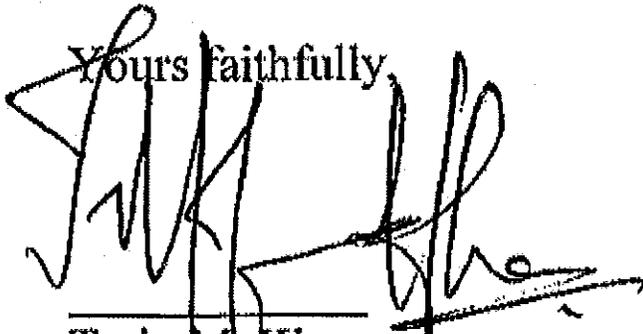
We at Towellers did our utmost and continued to procure as much cotton yarn as we possible could so that we could keep our prices firm till as long as we could. Time came when we could not and had to ask for price increases at various dates.

In total we had no option but had to request Bob Barker Company to increase the prices across the board for all the below items by 25%. The Items are:

4220
4300
BT2040
BT2040BR
BT2244
BT425
BT8
41050
4040
41400
4250
41550
41800
BLSFB
BLSFG
BLSFW
WBC1518
WC1212BR
WDA4236
EGTB
HT1525

Thanking you for all support and cooperation at all time.

Yours faithfully,

A handwritten signature in black ink, appearing to read 'Tariq M. Khan', written over a horizontal line. The signature is stylized and cursive.

Tariq M. Khan
Director & Company Secretary,
Towellers Limited.

China Zibo Spring-Swallow Import&Export CO.,LTD

2/10/2011

To:
Bob Barker Company, Inc
134 N Main Street
Fuquay Varina, NC 27526 USA

Re: Price Increases

Due to the sharp increase of raw material cost, effective from Jan.2011, we request that Bob Barker Company increase prices at below percentage on the base of price in Oct.2010 for the following items.

Item Number	Percent Increase
2155M	30%
2155O	30%
2009	30%
WH11	30%
260	30%
0050	30%
2501	30%
054	30%
0054	30%
054OR	30%
0050	30%

Sincerely,

Supplier Contact: Xue Zhongchun

Title: General Manager

Company Name: China Zibo Spring-swallow Import&Export CO.,LTD

薛中春

