



COLLIN COUNTY

Office of the Purchasing Agent
2300 Bloomdale Road
Suite 3160
McKinney, Texas 75071
www.collincountytx.gov

COLLIN COUNTY, TEXAS

ADDENDUM No. ONE (1)

RFP No. 2013-296

REQUEST FOR PROPOSAL

FOR

SURVEILLANCE IP BASED CAMERA SYSTEM AND STORAGE SOLUTION

DATE: OCTOBER 7, 2013

NOTICE TO ALL PROSPECTIVE OFFERORS:

PLEASE MAKE THE FOLLOWING CHANGES TO THE REQUEST FOR PROPOSAL:

1. Drawings are available. Please send e-mail to Sara Hoglund at shoglund@co.collin.tx.us to request drawings. They are in a .dwg file.
2. Vendors will be given the opportunity to tour each of the sites on Tuesday, October 15, 2013. We will begin at 1:00 p.m. at the Plano location. We will meet in the parking lot between the buildings at 900/920 East Park in Plano. We will then visit Farmersville, Public Works, Courthouse, Administration Building and JJAEP.
3. Delete Due Date: October 17, 2013 at @ 2:00 p.m.
Replace with Due Date: October 31, 2013 @ 2:00 p.m.
4. Delete the word "engineer" from item 5.12.1.
5. Pre-Proposal Notes from the meeting on September 26, 2013 is attached.
6. The attendee list from the Pre-Proposal Conference on September 26, 2013 is attached.

ALL OTHER TERMS AND CONDITIONS OF THE PROPOSAL AND SPECIFICATIONS REMAIN THE SAME.

SINCERELY,
MICHALYN RAINS, CPPO, CPPB
PURCHASING AGENT

SEH

September 27, 2013, 9:00 a.m.

Pre-Proposal Meeting for Surveillance IP Based Camera System and Storage Solution

1. Is Collin County requesting an Engineer for the project (see 5.12.1)? No, reference to Engineer will be removed from this section.
2. Is there an architect for this project? No
3. Does the County care about the aesthetics of the cameras? The County would like cameras to look similar to what we currently have in place, especially outside.
4. Are the cameras clandestine? No. Vandal proof? Yes, especially those within reach of ground.
5. There are cameras located in Farmersville. Only aT1 line connects. Radio solution discussed. Radio solution is not recommended. No line of sight.
6. Collin County currently has 16 cameras on Milestone Server. Not part of this project.
7. Collin County requires a new server stack, new disk storage for this project.
8. The County has Xprotect Corporate for its current Milestone software.
9. Is the County open to other software besides Milestone? Yes. Cost, time and effort of new software will be considered.
10. Use existing switches. Ports are available.
11. Single management to bring in existing analog in is out of scope. Do we want to integrate analog into solution. No
12. The County utilizes Cisco switches.
13. The County administers our own system. If new software is proposed the County would require training. See item 9.
14. Any new software needs the option to record and dump.
15. Network management using Collin County switches. The County would be fully responsible for VLAN traffic.
16. The County is open to non-traditional storage.
17. Collin County is not providing servers. Vendor will need to provide specifications for servers. The County will probably purchase their own servers.
18. Will the County accept bid only for storage solution? Yes
19. Does the County have wiring policy/standards? Yes
20. Vendor to provide licenses for camera? Yes
21. Power over Ethernet? Yes
22. Does the County have a MWBE requirement? No
23. Maintenance for 1st year is included on the pricing sheet.
24. Is a building permit required? No
25. Is surge protection required? Depends on type of camera proposed.
26. Where is the control room? Facilities Central Plant. Where will the images be viewed? Images will be viewed on monitors at several locations.
27. The County can provide County owned rack and the County does have rack space.
28. Will the County provide a lift? Vendors will be required to provide their own lift.

29. After hours work? Yes, there could be after hours work at some sites. The JJAEP site will need to be after 4:00p.m. or weekends.
30. Vendors may propose recommendations for additional cameras in their proposal.
31. At the Juvenile location, exterior cameras record 24/7, they will be actively monitored for motion.
32. Do we need local monitor for management? No
33. Does the County integrate with Active Directory? Yes
34. Any interest in integrating security access system with cameras? No
35. Regarding the Courtroom cameras. The trigger to record is activation of panic button. The County would like the recording to begin 30 seconds before activation of panic button. Want to be able to use mobile device to see and hear what is going on. Vendors will need to integrate panic button with camera.
36. No need to conceal cameras in the Courtrooms.
37. Discussed Farmersville. There are road material stock piles and a fuel pump in Farmersville. There is a concern of stock pile product and fuel going missing.
38. Addresses for each location are stated in Section 5.13.
39. The County will provide drawings for each location. Once drawings are provided a new time will be announced to visit the sites. The due date for the proposals will be 2 weeks after the last site visit.

Pre-Proposal Meeting Attendance List
Surveillance IP Based Camera System and Storage Solution
9:00 a.m., September 27, 2013

Black Box	Rik Mansell
All Security Cameras	Tim Baire
M.C. Dean, Inc.	Anne Dessureau
Sigma Surveillance Cameras	Kartavya Mahadeira
EMC	Oscar Benitez
SSD Systems	Joey Smith
Anixter	Jerod Green
Sirius	Mike Hurn
Ricoh	Ray Wang
Sology	Reggie Hernandez
Securadyne	Jeff Gravely
Axis	Jeremy Gideon
MCS	Steve Mills
Hie Electronics	Tom Humm
Hie Electronics	Pat Humm
Rich	Kevin Brown
Cimatec	Mike Ridgley
Climatec	Ronnie Robison
Avigilon	Shane Magness
AC2	Robyn Elkin
Convergint	Matt Lee
Focus Micro	William Garrison
Preferred Technology Solutions	Ken Jenkins
CDWG	Rob Cooper
EMC	Tim Higgins
EMC	Javed Shareef
EMC	Scott Broeumeier
Entech	Bret Fuller
CES Network/911	E. Flores
Knight Security	Curt Pool
Knight Security	Brian Bradford
Knight Security	Keith Vick
Schneider Electric	Kyle Meyer
Schneider Electric	Shawn Hanrahan
Security Solutions of DFW	Michael Gonzales
Vioncorp	Fred William