



**BUSINESS PRODUCTS**

P. O. BOX 33406  
FORT WORTH, TEXAS 76162  
817-370-0690 FAX 817-370-1055

May 28, 2013

Attn: Judy Davis  
Election Contract Administrator  
Collin County Purchasing Department  
2300 Bloomdale Road, Suite 3160  
McKinney, Texas 75071

RECEIVED  
PURCHASING ADMIN  
14 MAY 30 AM 10:11

Dear Judy,

This letter is to inform you that due to the price increases in paper from various suppliers and the increase in freight charges, Data-Flex has to increase prices on the Specialized Printing for Elections on IFB 2013-118 for renewal of period June 10, 2014 through June 10, 2015. Changes in cost are motivated by continued, steadfast increases in key raw materials, energy and transportation cost. We are left with no choice but to pass on these higher operating costs. Also, I am including letters from various sources substantiating the cause for increase. Please let me know if you have any questions.

Thanks!

A handwritten signature in cursive script that reads "Art Throgmorton".

Art Throgmorton

**THANK YOU! WE APPRECIATE YOUR BUSINESS.**



March 7, 2014

To Our Valued Customers:

Appvion is announcing a price increase on NCR PAPER\* brand carbonless roll products and DocuCheck® security papers sold in the United States and Canada.

Effective with shipments on Monday, April 7, 2014 Appvion will increase prices of roll products as follows:

All carbonless roll grades	6.0%
Non-paper products	6.0%
DocuCheck® CB security papers	6.0%
DocuCheck Basic® MOCR Bond security papers	\$4.00/cwt
DocuCheck® All other bond grades	\$5.00/cwt
DocuMark® (Due to the customized nature of DocuMark®, incremental pricing will be implemented as market opportunity and solution dictate.)	

Attached are the new formal price pages for the respective products.

Please contact your Appvion sales representative with any questions you may have. We value your business and thank you for your continuing support.

Sincerely,

Ted Pinkos  
Global Sales Director – Carbonless & Specialty Papers

\*NCR PAPER is a registered trademark licensed to Appvion, Inc.



**G L A T F E L T E R**  
*Beyond Paper*

February 6, 2014

To Our Valued Customers:

Glatfelter is announcing a price increase for several grades of book publishing papers sold in our United States and Canadian markets. **The increase will be effective with shipments on or after March 10, 2014.**

**The increase will be 5%-8% for the following items (for exact price adjustments please contact your Glatfelter merchant):**

Spring Forge® Offset	Glatfelter Offset	Conserve®
Spring Forge® Digital	Glatfelter End Leaf	digiBOOK®
Thor® PCW	Natures® End Leaf	Pixelle Book®
Thor® Plus	Natures® Book	Stabilite

All current standard differentials and upcharges remain in effect.

Thank you for your continued support of Glatfelter. If you have any questions, please contact your local Glatfelter Territory Manager.

Regards,

Tom Wernoch  
Vice President, Sales  
Printing & Carbonless Papers



April 23, 2014

To our valued Koehler Reacto brand roll customers:

Case Paper Co. is announcing a price increase on all Koehler Reacto Paper Brand carbonless roll products sold in the United States.

Due to increasing costs on manufacturing, pulp availability, and transportation we will be implementing a 6% price increase on ALL grades effective May 26, 2014. Please adjust price pages accordingly for shipments after May 26, 2014.

Please contact Ernest McClain (972-571-1160 or [emcclain@casepaper.com](mailto:emcclain@casepaper.com)) or Matt Ruckel (214-727-5834 or [mruckel@casepaper.com](mailto:mruckel@casepaper.com)) with any questions.

Sincerely,

Ernest L. McClain

And

Matthew R. Ruckel



100 Kingsley Park Drive  
Fort Mill SC 29715-6476  
Tel (803) 802 8000  
Fax (803) 802 8010

February 5, 2014

Dear Valued Customer:

Effective with shipments March 3, 2014, we will increase pricing on the following products in the amounts listed below:

- All white business paper products including mill brands, private label brands, custom cuts and the Xerox® brand -5%
  - Xerox® brand items:
    - Environmental
    - Multipurpose
    - Multipurpose Perforated and Punched
    - Laser and Ink Jet
    - Carbonless
- Processed and Unprocessed roll products –7%
  - Laser Forms Bond and Ink Jet papers
  - Engineering Laser Bond
  - Envelope
  - Tablet
- Single Part Continuous Forms – 5%
- Copier Tabs – 7%

All standard differentials for support sizes, recycled, narrow roll and palletizing remain in effect.

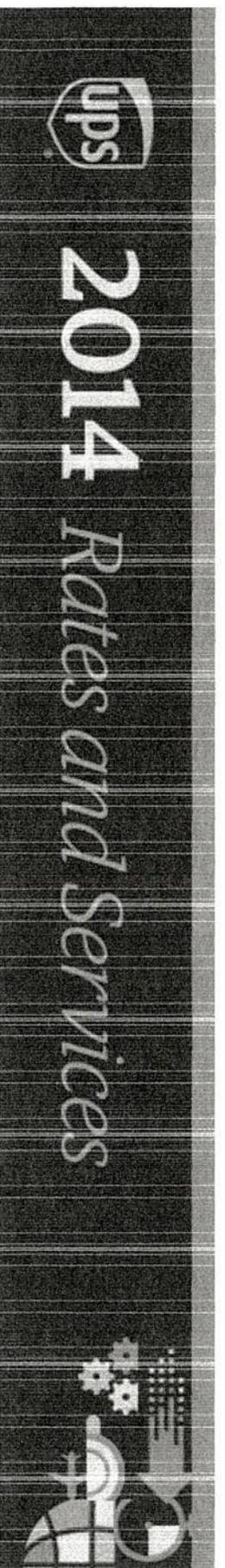
If you have questions regarding this increase, please contact your Enterprise Group Account Manager.

Thank you for your continued support of Enterprise Group.

Sincerely,

A handwritten signature in cursive script that reads 'Lynda Ramsey'.

Lynda Ramsey  
Vice President



## Select the 2014 Rates

[Daily](#)

[Effective Date: 1/23/2014](#)

[Standard List](#)

[Effective Date: 1/23/2014](#)

[Retail](#)

[Effective Date: 1/23/2014](#)

[Alaska/Hawaii](#)

[Effective Date: 1/23/2014](#)

[Alaska/Hawaii Retail](#)

[Effective Date: 1/23/2014](#)

[UPS Hundredweight Service](#)

[2014 Surcharges and Accessorials](#)

[Delivery Area Surcharge](#)

[Extended Area Surcharge](#)

## Resources

[Zones and Rates for the 48](#)

[Contiguous States](#)

[Zones and Rates for](#)

[Alaska and Hawaii](#)

## 2014 Rate Change Information

### March 31, 2014 Updates

UPS Freight<sup>®</sup> announced a general rate increase of 4.4 percent for non-contractual shipments in the United States, Canada and Mexico.

### December 30, 2013 Updates

Effective December 30, 2013, the published rates for our services will increase. This allows UPS to further enhance our portfolio of solutions and improve service to you, so you can deliver greater value to your customers. As you look toward the year to come, here are new ways we can help:

- UPS serves more ZIP Codes<sup>™</sup> and businesses by [8:30 a.m.](#) and [10:30 a.m.](#) than anyone so you can reach your customers earlier.
- We offer more options for your customers to control deliveries through [UPS My Choice<sup>®</sup>](#) and the convenience of our new Facebook app.
- If you want the convenience of a scheduled pickup, but may not ship packages every day, [UPS Smart Pickup<sup>®</sup>](#) reduces your cost and helps UPS reduce carbon emissions.

The 2014 UPS Rate and Service Guide will be available to download on December 30, 2013.

### Package

- UPS Ground Services and accessorials rates will increase an average net 4.9%.
- UPS Air and International Services and accessorials rates will increase an average net 4.9%.

[View 2014 Package Surcharge Changes](#)

### Air Freight

UPS Next Day Air<sup>®</sup> Freight, UPS 2nd Day Air<sup>®</sup> Freight and UPS 3 Day Freight<sup>®</sup> rates for shipments within and between the United States, Canada and Puerto Rico will increase an average 4.9% as well as the U.S. origin UPS Express<sup>®</sup> Freight rates. In addition, select accessorials fees will increase.

Domtar Inc.  
395, Boulevard de Maisonneuve Ouest  
Montréal QC H3A 1L6  
Tél. : 514-848-5555

Domtar Inc.  
100 Kingsley Park Drive  
Fort Mill, SC 29715  
Tel.: 803-802-8000



February 4, 2014

**SUBJECT: DOMTAR FORMS PAPERS PRICE INCREASE - IMPORTANT PRICING INFORMATION**

Dear Valued Customer:

Effective with shipments March 3, 2014, Domtar will increase prices by \$3.50/cwt in the U. S. on all Domtar Forms Bond and Ink Jet papers.

All current standard differentials remain in effect.

Please contact your Domtar Account Manager with any questions.

Thank you for your continued support of Domtar products.

Sincerely,

A handwritten signature in black ink, appearing to read 'Pete Westervelt'.

Pete Westervelt  
Vice President  
Converting Papers

January 30, 2014

To Our Valued Customers:

Effective with shipments March 3, 2014, International Paper will increase the price of the following grades by \$3.50/cwt:

- Postmark® White Envelope
- Postmark® Kraft Envelope
- Postmark® Direct
- Springhill® Envelope Colors
- DRM® Offset
- DRM® Offset Colors
- DRM® Opaque
- DataSpeed® Laser MOCR
- DataSpeed® MOCR Ledger
- DataSpeed® Form Bond
- DataSpeed® Inkjet & Inkjet Pro
- ImageGrip® Bond
- DRM® Reply Card

All other standard differentials, upcharges, and shipping policies for all products will apply.

If you have any questions regarding these changes, please call your International Paper sales representative. Thank you for your continued support of International Paper.

Sincerely,



Kevin R. Pearce  
Director of Sales  
Converting Papers

**From:** Matt Ruckel [mailto:mattruckel@sbcglobal.net]

**Sent:** Wednesday, March 19, 2014 8:28 AM

**To:** undisclosed recipients:

**Subject:** COLORED BOND PRICE INCREASE

Good morning! Case Paper will have to implement a Colored Bond Price Increase of \$4.00/cwt effective April 15, 2014. These are based on two price increases put through by the mill since last October.

Thank you for your continued support of Case Paper Texas Division.

***Ernest McClain - General Manager***

***Matt Ruckel - Operations Manager***

***Case Paper Co - Texas***

***Fax 888.680.6831***

4/29/2014



**G L A T F E L T E R**  
*Beyond Paper*

February 6, 2014

To Our Valued Customers:

Glatfelter is announcing a price increase for several grades of uncoated papers sold in our United States market. **The increase will be effective with shipments on or after March 10, 2014.**

**The increase will be \$3.50 cwt for the following items:**

Moistrite®Form Bond	Logan® Reply Card	Sealer Envelope
Moistrite®MICR Colors	Hopewell Offset	Carbonizing Bond
Transform®Laser MOCR	Spring Forge® Offset	Scioto™Ledger
Shawnee Vellum Bristol	Worthington®Index	

All current standard differentials and upcharges remain in effect.

Thank you for your continued support of Glatfelter. If you have any questions, please contact your local Glatfelter Territory Manager.

Regards,

Tom Wernoch  
Vice President, Sales  
Printing & Carbonless Papers



February 21, 2014

To Our Valued Appvion Customers:

Appvion is announcing a global price increase on our colored paper products effective with shipments March 24, 2014. The increase will be implemented as follows:

Bond Products – White and Colors \$3.50 /cwt

Please contact your Appvion sales representative with any questions you may have. We value your business and thank you for your continuing support.

Sincerely,

Ted Pinkos  
Global Sales Director – Carbonless & Specialty Paper

**From:** Matt Ruckel [mailto:mattruckel@sbcglobal.net]  
**Sent:** Monday, February 17, 2014 9:22 AM  
**To:** undisclosed recipients:  
**Subject:** PRICE INCREASE

Good morning! Case Paper is increasing prices \$3.50/cwt for all Bond, Offset, and Uncoated Reply Card Grades effective with all shipments as of March 17, 2014.

Thank you for your continued support of Case Paper Co - Texas. Please contact Ernest or I with any questions, thanks.

***Matt Ruckel***  
***Case Paper Co - Texas***  
***Operations Manager***  
***Mobile 214.727.5834***  
***Fax 888.680.6831***

4/29/2014

----- Original message -----

From: Chuck Becken

Date:03/27/2014 11:05 AM (GMT-06:00)

To: 'Brad'

Subject: DEFENSA ROLLS - NEW PRICING FOR PRINTEDD

Brad,

Glatfelter has announced a price increase on Defensa rolls and Carbonless rolls effective with shipments on April 21, 2014.

Here are new prices for Printeddd that will go into effect with shipments on or after April 21, 2014:

26# Defensa Premium SG "CB" black Print - White (\$290.80/cwt)

24# Defensa Basic Bond - White (\$118.60/cwt)

24# Defensa SG Bond with Printloc (\$129.15/cwt)

24# Defensa Premium SG Bond with Printloc (\$148.45/cwt)

24# Defensa Design SG Bond – White (\$143.20/cwt)

24# Defensa Design SG Bond – Blue (\$164.80/cwt)

24# Defensa Design SG Bond – Buff (\$164.80/cwt)

24# Defensa Design SG Bond – Green (\$164.80/cwt)

24# Defenda design SG Bond with Printloc – White (\$147.85/cwt)

24# Defensa Basic Bond with Printloc – White (\$127.95/cwt)

24# Defensa Premium SG Bond – White (\$136.75/cwt)

Thank You,

Chuck Becken

Clampitt Paper Company

9207 Ambassador Row

Dallas, Texas 75247

Direct Phone: 214-424-0139

Office Fax: 214-634-7837



Finch Paper LLC  
One Glen Street  
Glens Falls, NY 12801  
tel 518-793-2541  
fax 518-793-7364  
www.finchpaper.com

February 5, 2014

To Our Customers:

Effective with shipments on or after March 3, 2014, pricing will increase \$3.50/cwt for the following grades in rolls and sheets:

**Finch Commercial Printing Papers**

Finch Casa Opaque  
Finch Opaque  
Finch 94  
Finch Offset

**Finch Digital Substrates**

Finch Inkjet Pi  
Finch Digital Web XP

In addition, pricing for Finch Office Papers will increase \$2.50/cwt with shipments on or after March 3, 2014.

**Finch Office Papers**

Finch Premium Multipurpose  
Finch Multipurpose  
Finch Copy  
All private-label cut-size programs

All standard upcharges remain in effect and all customer-specific inventory programs will also increase with shipments on or after March 3, 2014. Please contact your Finch Territory Sales Manager with any questions. Thank you for your continued support of Finch Paper.

Sincerely,

Greg T. Maio  
Vice President, Sales and Marketing