



KEEPING YOU ORGANIZED

600 SMEAD BOULEVARD
HASTINGS, MN 55033-2019
p 601 437 4111
f 500 958 9134
www.smead.com

November 21, 2013

Dear Valued Customer:

On January 1, 2014, Smead Manufacturing Company will be implementing a price advance for all filing products.

There are several factors that have influenced our decision including:

- Bristol paper mills continue to operate at a high level of capacity utilization
- Cost inputs to the production of paper have increased over the last year (raw material, energy, chemicals, etc.)
- Steel and packaging have experienced increases
- Poly increases have been passed on as a result of raw material, labor and benefit increases in China

As in the past, Smead continues to aggressively manage costs and drive efficiencies in supply chain, manufacturing and all aspects of our organization. These efforts have paid dividends and allowed Smead to offset a portion of the increases in raw material as well as other costs. The impact of the cost saving efforts has enabled us to hold the price advance on the largest percent of the product offering to the low to mid single digits, 3-6%.

Smead will provide you with electronic (excel) pricing files upon your request. To request your January, 2014 electronic pricing file, please go to: www.smead.com/reorderform. You will need to provide your company name and account number. If you do not know your account number, please contact our Customer Service Department at 1-88-USE-SMEAD to obtain your account number.

We appreciate your continued support of Smead and look forward to an improved market and consumer demand in 2014.

Sincerely,

THE SMEAD MANUFACTURING COMPANY

Casey Avent
Vice President of Sales

INTERNATIONAL  PAPER

6400 Poplar Avenue
Memphis, TN 38197

January 30, 2014

To Our Valued Customers:

Effective with shipments March 3, 2014, International Paper will increase the price of the following grades by \$3.50/cwt:

- Postmark[®] White Envelope
- Postmark[®] Kraft Envelope
- Postmark[®] Direct
- Springhill[®] Envelope Colors
- DRM[®] Offset
- DRM[®] Offset Colors
- DRM[®] Opaque
- DataSpeed[®] Laser MOCR
- DataSpeed[®] MOCR Ledger
- DataSpeed[®] Form Bond
- DataSpeed[®] Inkjet & Inkjet Pro
- ImageGrip[®] Bond
- DRM[®] Reply Card

All other standard differentials, upcharges, and shipping policies for all products will apply.

If you have any questions regarding these changes, please call your International Paper sales representative. Thank you for your continued support of International Paper.

Sincerely,



Kevin R. Pearce
Director of Sales
Converting Papers

Domtar Inc.
395, Boulevard de Maisonneuve Ouest
Montréal QC H3A 1L6
Tel : 514-348-5555

Domtar Inc.
100 Kingsley Park Drive
Fort Mill, SC 29715
Tel : 803-802-8000



February 4, 2014

SUBJECT: DOMTAR FORMS PAPERS PRICE INCREASE - IMPORTANT PRICING INFORMATION

Dear Valued Customer:

Effective with shipments March 3, 2014, Domtar will increase prices by \$3.50/cwt in the U. S. on all Domtar Forms Bond and Ink Jet papers.

All current standard differentials remain in effect.

Please contact your Domtar Account Manager with any questions.

Thank you for your continued support of Domtar products.

Sincerely,

A handwritten signature in black ink, appearing to read "Pete Westervelt".

Pete Westervelt
Vice President
Converting Papers



100 Kingsley Park Drive
Fort Mill, SC 29715-6476
Tel: (803) 802 8000
Fax: (803) 802 8010

February 5, 2014

Dear Valued Customer:

Effective with shipments March 3, 2014, we will increase pricing on the following products in the amounts listed below:

- All white business paper products including mill brands, private label brands, custom cuts and the Xerox® brand -5%
 - Xerox® brand items:
 - Environmental
 - Multipurpose
 - Multipurpose Perforated and Punched
 - Laser and Ink Jet
 - Carbonless
- Processed and Unprocessed roll products -7%
 - Laser Forms Bond and Ink Jet papers
 - Engineering Laser Bond
 - Envelope
 - Tablet
- Single Part Continuous Forms -5%
- Copier Tabs - 7%

All standard differentials for support sizes, recycled, narrow roll and palletizing remain in effect.

If you have questions regarding this increase, please contact your Enterprise Group Account Manager.

Thank you for your continued support of Enterprise Group.

Sincerely,

A handwritten signature in cursive script that reads 'Lynda Ramsey'.

Lynda Ramsey
Vice President



100% Recycled
Fiber
50% Recycled
Content
100% Recycled
Ink
100% Recycled
Fiber

February 5, 2014

To Our Customers:

Effective with shipments on or after March 3, 2014, pricing will increase \$3.50/cwt for the following grades in rolls and sheets:

Finch Commercial Printing Papers

Finch Casa Opaque
Finch Opaque
Finch 94
Finch Offset

Finch Digital Substrates

Finch Inkjet Pi
Finch Digital Web XP

In addition, pricing for Finch Office Papers will increase \$2.50/cwt with shipments on or after March 3, 2014.

Finch Office Papers

Finch Premium Multipurpose
Finch Multipurpose
Finch Copy
All private-label cut-size programs

All standard upcharges remain in effect and all customer-specific inventory programs will also increase with shipments on or after March 3, 2014. Please contact your Finch Territory Sales Manager with any questions. Thank you for your continued support of Finch Paper.

Sincerely,

Greg T. Maio
Vice President, Sales and Marketing



G L A T F E L T E R
Beyond Paper

February 6, 2014

To Our Valued Customers:

Glatfelter is announcing a price increase for several grades of book publishing papers sold in our United States and Canadian markets. **The increase will be effective with shipments on or after March 10, 2014.**

The increase will be \$3.50 cwt for the following items:

Spring Forge® Offset	Glatfelter Offset	Conserve®
Spring Forge® Digital	Glatfelter End Leaf	digiBOOK®
Thor® PCW	Natures® End Leaf	Pixelle Book®
Thor® Plus	Natures® Book	Stabilite

All current standard differentials and upcharges remain in effect.

Thank you for your continued support of Glatfelter. If you have any questions, please contact your local Glatfelter Territory Manager.

Regards,

Tom Wernoch
Vice President, Sales
Printing & Carbonless Papers



G L A T F E L T E R
Beyond Paper

February 6, 2014

To Our Valued Customers:

Glatfelter is announcing a price increase for several grades of uncoated papers sold in our United States market. **The increase will be effective with shipments on or after March 10, 2014.**

The increase will be 5%-8% for the following items (for exact price adjustments please contact your Glatfelter merchant):

Moistrite®Form Bond	Logan® Reply Card	Sealer Envelope
Moistrite®MICR Colors	Hopewell Offset	Carbonizing Bond
Transform®Laser MOCR	Spring Forge® Offset	Scioto™Ledger
Shawnee Vellum Bristol	Worthington®Index	

All current standard differentials and upcharges remain in effect.

Thank you for your continued support of Glatfelter. If you have any questions, please contact your local Glatfelter Territory Manager.

Regards,

Tom Wernoch
Vice President, Sales
Printing & Carbonless Papers



G L A T F E L T E R
Beyond Paper

February 6, 2014

To Our Valued Customers:

Glatfelter is announcing a price increase for several grades of uncoated papers sold in our United States market. **The increase will be effective with shipments on or after March 10, 2014.**

The increase will be \$3.50 cwt for the following items:

Moistrite®Form Bond	Logan® Reply Card	Sealer Envelope
Moistrite®MICR Colors	Hopewell Offset	Carbonizing Bond
Transform®Laser MOCR	Spring Forge® Offset	Scioto™Ledger
Shawnee Vellum Bristol	Worthington®Index	

All current standard differentials and upcharges remain in effect.

Thank you for your continued support of Glatfelter. If you have any questions, please contact your local Glatfelter Territory Manager.

Regards,

Tom Wernoch
Vice President, Sales
Printing & Carbonless Papers



Georgia-Pacific Consumer Products LP
135 Peachtree Street NE
37th Floor
Atlanta, GA 30303

William P. Tracey
VP & GM - Communication Papers

February 12, 2014

Dear Georgia-Pacific Customer:

Effective with shipments on or after March 14, 2013, Georgia-Pacific will increase prices on all roll products by \$3.50/cwt.

All standard differentials and upcharges are unchanged.

Orders entered and acknowledged by February 12, 2014 will be invoiced at the acknowledged price.

Your Georgia-Pacific account manager will contact you to discuss any additional details as needed.

We appreciate your business and look forward to serving your paper needs.

Sincerely,

A handwritten signature in black ink, appearing to read 'William P. Tracey', written over a faint, illegible printed name.

William (Bill) Tracey

From: Matt Ruckel [mailto:mattruckel@sbcglobal.net]

Sent: Monday, February 17, 2014 9:22 AM

To: undisclosed recipients:

Subject: PRICE INCREASE

Good morning! Case Paper is increasing prices \$3.50/cwt for all Bond, Offset, and Uncoated Reply Card Grades effective with all shipments as of March 17, 2014.

Thank you for your continued support of Case Paper Co - Texas. Please contact Ernest or I with any questions, thanks.

Matt Ruckel
Case Paper Co - Texas
Operations Manager
Mobile 214.727.5834
Fax 888.680.6831

4/29/2014



APPVION

February 21, 2014

To Our Valued Appvion Customers:

Appvion is announcing a global price increase on our colored paper products effective with shipments March 24, 2014. The increase will be implemented as follows:

Bond Products – White and Colors \$3.50 /cwt

Please contact your Appvion sales representative with any questions you may have. We value your business and thank you for your continuing support.

Sincerely,

Ted Pinkos
Global Sales Director – Carbonless & Specialty Paper



APPVION

March 7, 2014

To Our Valued Customers:

Appvion is announcing a price increase on NCR PAPER* brand carbonless roll products and DocuCheck® security papers sold in the United States and Canada.

Effective with shipments on Monday, April 7, 2014 Appvion will increase prices of roll products as follows:

All carbonless roll grades	6.0%
Non-paper products	6.0%
DocuCheck® CB security papers	6.0%
DocuCheck Basic® MOCR Bond security papers	\$4.00/cwt
DocuCheck® All other bond grades	\$5.00/cwt
DocuMark® (Due to the customized nature of DocuMark®, incremental pricing will be implemented as market opportunity and solution dictate.)	

Attached are the new formal price pages for the respective products.

Please contact your Appvion sales representative with any questions you may have. We value your business and thank you for your continuing support.

Sincerely,

Ted Pinkos
Global Sales Director – Carbonless & Specialty Papers

*NCR PAPER is a registered trademark licensed to Appvion, Inc.

From: Matt Ruckel [mailto:mattruckel@sbcglobal.net]
Sent: Wednesday, March 19, 2014 8:28 AM
To: undisclosed recipients:
Subject: COLORED BOND PRICE INCREASE

Good morning! Case Paper will have to implement a Colored Bond Price Increase of \$4.00/cwt effective April 15, 2014. These are based on two price increases put through by the mill since last October.

Thank you for your continued support of Case Paper Texas Division.

Ernest McClain - General Manager
Matt Ruckel - Operations Manager
Case Paper Co - Texas
Fax 888.680.6831

4/29/2014

----- Original message -----

From: Chuck Becken

Date: 03/27/2014 11:05 AM (GMT-06:00)

To: 'Brad'

Subject: DEFENSA ROLLS - NEW PRICING FOR PRINTEDD

Brad,

Glatfelter has announced a price increase on Defensa rolls and Carbonless rolls effective with shipments on April 21, 2014.

Here are new prices for Printeddd that will go into effect with shipments on or after April 21, 2014:

26# Defensa Premium SG "CB" black Print - White (\$290.80 cwt)

24# Defensa Basic Bond - White (\$118.60 cwt)

24# Defensa SG Bond with Printloc (\$129.15 cwt)

24# Defensa Premium SG Bond with Printloc (\$148.45 cwt)

24# Defensa Design SG Bond - White (\$143.30 cwt)

24# Defensa Design SG Bond - Blue (\$163.80 cwt)

24# Defensa Design SG Bond - Buff (\$164.80 cwt)

24# Defensa Design SG Bond - Green (\$164.80 cwt)

24# Defensa design SG Bond with Printloc - White (\$147.85 cwt)

24# Defensa Basic Bond with Printloc - White (\$127.95 cwt)

24# Defensa Premium SG Bond - White (\$136.75 cwt)

Thank You,

Chuck Becken

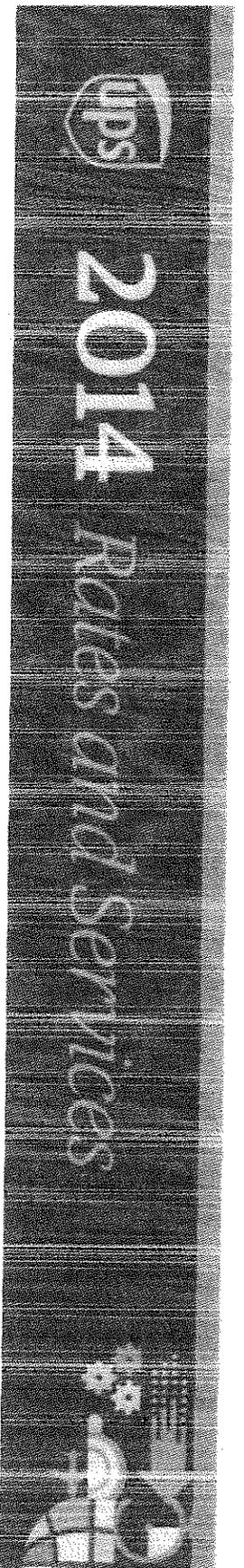
Clampitt Paper Company

9207 Ambassador Row

Dallas, Texas 75247

Direct Phone: 214-424-0139

Office Fax: 214-634-7837



Select the 2014 Rates

Daily

Effective Date 1/23/2014

Standard List

Effective Date 1/23/2014

Retail

Effective Date 1/23/2014

Alaska/Hawaii

Effective Date 1/23/2014

Alaska/Hawaii Retail

Effective Date 1/23/2014

UPS Handlingweight Service

2014 Surcharges and Accessorial

Deliver Area Surcharge

Extended Area Surcharge

Resources

Zones and Rates for the 48

Contiguous States

Zones and Rates for
Alaska and Hawaii

2014 Rate Change Information

March 31, 2014 Updates

UPS Freight[®] announced a general rate increase of 4.4 percent for non-contradictory shipments in the United States, Canada and Mexico.

December 30, 2013 Updates

Effective December 30, 2013, the published rates for our services will increase. This allows UPS to further enhance our portfolio of solutions and improve service to you, so you can deliver greater value to your customers. As you look towards the year to come, here are new ways we can help:

- UPS serves more ZIP Codes[™] and businesses by 8:30 a.m. and 10:30 a.m. than anyone so you can reach your customers earlier.
- We offer more options for your customers to control deliveries through UPS My Choice[®] and the convenience of our new Facebook app.
- If you want the convenience of a scheduled pickup, but may not ship packages every day, UPS Smart Pickup[®] reduces your cost and helps UPS reduce carbon emissions.

The 2014 UPS Rate and Service Guide will be available to download on December 30, 2013.

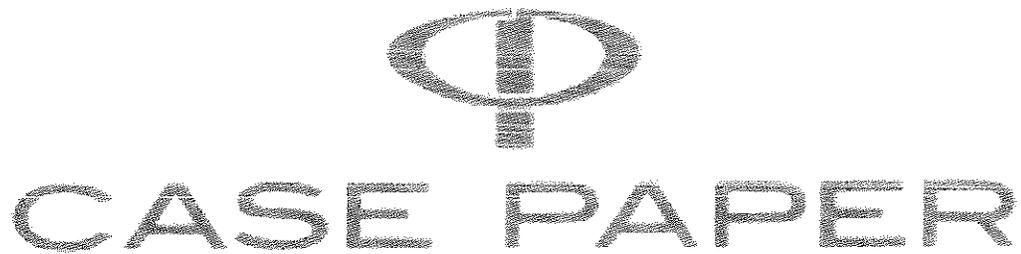
Package

- UPS Ground Services and accessorial rates will increase an average net 4.9%.
- UPS Air and International Services and accessorial rates will increase an average net 4.9%.

View 2014 Package Surcharge Changes

Air Freight

UPS Next Day Air[®] Freight, UPS 2nd Day Air[®] Freight and UPS 3 Day Freight[®] rates for shipments within and between the United States, Canada and Puerto Rico will increase an average 4.9% as well as the U.S. origin UPS Express[®] freight rates. In addition, select accessorial fees will increase.



April 23, 2014

To our valued Koehler Reacto brand roll customers:

Case Paper Co. is announcing a price increase on all Koehler Reacto Paper Brand carbonless roll products sold in the United States.

Due to increasing costs on manufacturing, pulp availability, and transportation we will be implementing a 6% price increase on ALL grades effective May 26, 2014. Please adjust price pages accordingly for shipments after May 26, 2014.

Please contact Ernest McClain (972-571-1160 or emcclain@casepaper.com) or Matt Ruckel (214-727-5834 or mruckel@casepaper.com) with any questions.

Sincerely,

Ernest L. McClain

And

Matthew R. Ruckel