

6-19-14

Judy Davis

Collin County
Office of the Purchasing Agent
2300 Bloomdale Rd, Ste 3160
McKinney, TX 75069

Judy,

Thank you for the opportunity to renew the current bid for the 2014-2015 school year. Pollock has been very happy to serve all of the Collin County departments.

For the previous renewal I was able to hold your pricing with no increases but unfortunately I have had increases from nearly every manufacturer this year. I have worked closely with our vendors and my hardest to hold pricing but I cannot for the new renewal. I have attached a spreadsheet noting the previous price along with the new price effective with the renewal on 9-30-14. I have also attached the increase letters from SCA, Georgia Pacific, Kimberly Clark, and Continental.

As a reminder the Glit/Continental pads were replaced with Radiance pads due to Glit discontinuing their entire pad division. In order to satisfy the renewal I maintained the sell price through 2013-2014 year even though our cost increased to more than the sell. Due to this manufacturer issue I am forced to raise the sell price for the next renewal period to cover our cost of the product. We can discuss this further if you would like to call me.

Also Gojo has discontinued the 35 count wipes and replaced them with a 100 count wipe. They were both pack 12 canisters per case. I have attached the notice from Gojo.

Sincerely,

Tommy Wallis
EdGov Dept. Manager

Pollock Paper Dist.
1 Pollock Place
Grand Prairie, TX 75050



Georgia-Pacific Consumer Products LP
Professional

133 Peachtree Street, NE
Atlanta, GA 30303
(404) 652-7201
(404) 652-4319 fax
www.gppro.com

May 9, 2014

Dear Valued Customer:

Georgia-Pacific Professional is increasing prices up to 8% with select items increasing more on towel, tissue, napkin, wiper, skincare, and dispenser products.

New into-stock prices will be effective July 1, 2014. Orders placed by June 30, 2014 calling for immediate shipment by July 15, 2014 will be invoiced at the current into-stock prices. All orders placed on or after July 1, 2014 will be invoiced at the new into-stock prices. June orders placed above your normal monthly average will be invoiced at the new into-stock prices.

All eligible end-user price agreement prices will increase effective July 1, 2014, or upon price expiration date.

New into-stock price lists will be visible in GPXpress on May 9, 2014. For those customers receiving price lists by mail, they will be sent the week of May 12, 2014.

Your Georgia-Pacific Professional sales representative is available to answer any questions you may have. Thank you for your support of Georgia-Pacific Professional products.

Thank you for your business. We look forward to helping you achieve your goals and objectives this year and in the future.

A handwritten signature in black ink that reads 'Dennis B. Shearer'.

Dennis B. Shearer
Senior Vice President &
General Sales Manager, North America

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Announcement Details



04/23/2014

APR 24 2014

Re: July 1, 2014 North America Price Increase

Dear North American Kimberly-Clark Professional Customer,

This letter is to inform you that effective July 1, 2014 Kimberly-Clark Professional will increase prices up to 10% and select items will increase more than 10% on towel, tissue, wiper, napkin, skin care, dispenser and safety products.

Updated into-stock prices and price agreements will be available on the Kimberly-Clark Customer Portal by May 16th in order to allow you to communicate with your customers and update your systems.

Orders placed by June 30, 2014, calling for immediate delivery no later than July 15, 2014, will receive current into-stock prices. All orders placed on or after July 1, 2014, will receive the new into-stock prices. Kimberly-Clark reserves the right to limit "buy in" quantities to ensure adequate service levels and avoid shortages. Orders placed above normal monthly order quantities are not guaranteed.

Kimberly-Clark continues to work to offset and absorb input cost increases by improving productivity and sourcing actions, but unfortunately these price changes are necessary due to continued increases in raw material, utility and fuel costs.

Sincerely,
Andy Clement
Vice President - KCP North America Sales
Kimberly-Clark Professional



April 15, 2014

Dear SCA Tissue North America Customer –

APR 21 2014

Effective June 1, 2014, SCA Tissue North America will increase pricing up to 10% on towel, tissue, napkin, wiper, skincare, and specialty products. Dispenser pricing will also increase, potentially by more than 10%. This increase is due to the continued escalation of raw material costs.

End User, National Account, and UFN (Until Further Notice) contracts will be increased up to 10%, with certain items increasing more than 10%, in accordance with the terms and conditions of the specific agreement.

Orders received by the close of business Friday, May 30, 2014, calling for immediate shipment no later than June 16, 2014, will receive current into-stock pricing. Any orders taken June 1, 2014 and thereafter, as well as all orders shipping after June 16, 2014 will be invoiced at the new prices.

New into-stock price lists showing the prices effective June 1, 2014 will be sent by April 30, 2014.

Orders placed at pre-increase prices will be limited to a one-month supply based upon the previous 12 months average purchases.

Thank you for your continued support of SCA Tissue North America. We look forward to growing our mutual business in 2014 and beyond.

Regards,

A handwritten signature in black ink, appearing to read "J Russo", is written over a faint, circular watermark.

Joseph Russo
Vice President – Sales & Marketing
Away From Home Professional Hygiene North America



305 ROCK INDUSTRIAL PARK DRIVE
BRIDGETON, MO 63044
PH: 314-656-4301

NOV 11 2013

October 24, 2013

Dear Continental Commercial Products Buyer:

Thank you for your continued support of our business and brands. As you are aware, there continues to be significant volatility in global raw materials. In addition, market costs for labor, energy, packaging and transportation also continue to rise. While we work daily to mitigate these costs and maintain the level of quality and service you have become accustomed to, we can no longer fully absorb these costs.

As a result, Continental Commercial Products will increase prices on select categories within our Continental, Wilen and Contico brand divisions. Increases will range from 3% to 10% and will go into effect on December 30th, 2013.

We appreciate your understanding of the need for this increase. Your local CCP representative will be in contact with you in the next two weeks to assist in the implementation of this increase.

As always, we appreciate the opportunity to serve you and thank you for your continued support.

Best Regards,

A handwritten signature in black ink, appearing to read "Tim Haeffner".

Tim Haeffner
Vice President, Sales & Marketing

