



## SOLE SOURCE LETTER

Environmental Systems Research Institute, Inc. (Esri)  
380 New York Street  
Redlands, CA 92373  
E-mail: jricks@esri.com

DATE: August 8, 2012

TO: To Whom It May Concern

FROM: Jackie Ricks, Esri Contracts and Legal Services

RE: Esri Sole Source Justification for Geographic Information System Software

This letter confirms that Esri, as owner and manufacturer, is the sole-source provider of **software maintenance** (technical support plus Esri software updates/upgrades) for Esri products.

Esri is the sole-source provider of the following Esri products in the commercial, state, and local government marketplace:

- ArcGIS for Desktop Advanced
- ArcGIS for Desktop Standard
- ArcGIS for Maritime: Bathymetry Bundle
- ArcGIS for Maritime: Charting Bundle
- ArcGIS for Server and extensions
- ArcGIS Online (excluding data owned by 3<sup>rd</sup> party providers)
- ArcInfo Workstation and extensions
- Certain proprietary training courses
- Esri Aeronautical Solution Bundle
- Esri Business Analyst Server
- Esri Defense Mapping Bundle
- Esri Developer Network (EDN) subscriptions
- Esri MapStudio
- Esri Roads and Highways

In an effort to support diversity in federal contracting, Esri has authorized certain small and/or disadvantaged companies (see GSA Advantage! for details) as resellers of Esri products to eligible entities purchasing under a GSA Schedule, including the following products otherwise available only from Esri:

- ArcGIS for Desktop Advanced
- ArcGIS for Desktop Standard
- ArcGIS for Server and extensions
- Certain Esri instructor-led training courses
- Esri Aeronautical Solution
- Esri Business Analyst Server
- Esri Defense Mapping
- Esri Nautical Solution
- Esri Production Mapping
- Esri Roads and Highway

Esri distributes certain software licenses, *excluding those listed above*, through open-market value-added resellers and distributors.

If you have further questions, please contact me at 909-793-2853, extension 1-1990.

Sincerely,

  
Jackie Ricks