

**TOTAL EVALUATION FOR TELECOM 2014 CISCO VOICE UPGRADE  
RFP 2014-208 BEST AND FINAL OFFER - VENDORS IN PRICE RANGE  
FINAL ROUND**

<b>Evaluation Criteria</b>	<b>Points</b>	<b>VENDOR A (pricing with 3 year maint)</b>	<b>VENDOR B (pricing with 3 year maint)</b>	<b>VENDOR C (pricing with 3 year maint)</b>
<b>Qualifications of the Firm - Experience in Public Sector and Current Client Experience (Section 6.2, 6.6)</b>	<b>20</b>	<b>18.00</b>	<b>16.67</b>	<b>16.67</b>
<b>Qualifications of the Staff -- Require 5+ years of experience and require all technical certifications noted in ths RFP (Section 6.3)</b>	<b>20</b>	<b>17.67</b>	<b>17.33</b>	<b>16.00</b>
<b>Meeting Business Requirements-- Documentation, Responses to Requirements, Timeline (Section 6.4, 6.5)</b>	<b>30</b>	<b>25.67</b>	<b>23.67</b>	<b>26.00</b>
<b>Cost</b>	<b>30</b>	<b>29.10</b>	<b>30.00</b>	<b>22.60</b>
<b>TOTALS</b>	<b>100</b>	<b>90.44</b>	<b>87.67</b>	<b>81.27</b>