

**Insurance, Medical Stop Loss**  
**RFP No. 2014-301**

**Vendor A**

**Vendor B**

Competitiveness of pricing and length of rate for services proposed	30	29	22.5
Capability/willingness to provide benefit plan with the ability to meet the needs of the County	25	24.5	24.5
Financial stability and stop loss coverage experience	10	9.5	10
Extent of electronic capability, such as electronic billing, enrollment, websites	15	12	12
Demonstrated effectiveness of services provided to other companies, including but not limited to references	15	14.5	13.5
<b>Total:</b>	100	89.5	82.5