

June 13, 2016

Collin County Purchasing Department.
2300 Bloomdale Rd. Ste 3160
McKinney, Texas 75071

Attn: Mr. J. D. Griffin, CPPB

Re: "Sole Source" Responsibility

Mr. Griffin:

Per our recent telephone conversation pertaining to "Sole Source" accreditation from Collin County for Electronic Security Systems within the Collin County Jail and Juvenile Facility; allow me to provide additional information for clarification on why "sole Source" responsibility would benefit Collin County.

- The nature of the Electronic Security Systems installed within the jail and juvenile facility require that the "head-end" components utilize proprietary system programming/software for the integration of the major systems to operate as originally designed and cannot be duplicated. The communications platform between these components is a proprietary protocol utilizing a custom TCP/IP messaging system that was specifically created by MCS for these facilities. The main component of the integration is the PLC System which has proprietary "PLC Source Code" that has been custom designed for these facilities and is only available to MCS.

Based on the overall system integration between the Door Control, Communications and Video Surveillance Systems within these facilities, it becomes very cost prohibitive to have any other system integrator service or expand the existing systems.

Thank you for your time, and if any additional information or clarifications are required, please feel free to give me a call.

Brian Hinkle

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