

## Online Auctioneering Services

### RFP 2016-302

#### Questions and Answers

1. The County's request for a State of Texas Auctioneer License appears to be in conflict with TX HB 2481 considering internet auctions do not require an auctioneer's license. The revised HB 2481 Section 1: 1802.001(5) states an "Auctioneer means any individual who sells or offers to sell property of another person by live bid..." Due to this definition, the State of Texas does not issue Auctioneer Licenses to online auction companies because online auctions record electronically submitted bids and do not have a live person (an auctioneer) calling out bids. Will you have the County's legal department review the law as well as this requirement for this RFP?

**Answer: See Addendum 1. Reference RFP Specifications Revised**

2. Is the County looking for a full service online auction company option to pick up, catalog, and store items prior to launching on online auction platform?

a. Or, is the County only looking for an in-place, online auction company to use as a platform for auctioning items left in place with the County?

**Answer: The successful offeror will only auction items left in place at County locations.**

3. 6.0 states Provide a response for each item in Section 5.11 and Sections 6.2-6.7 in order. Do not refer to other parts of your proposal for the answers. 5.11.1 to 5.11.17 is addressed first. Then 6.5.1 says provide a response to all requirements in 5.11. Do you want the entire section of 5.11 in both places so that the items are addressed in order as above? Or do you want Section 5.11 addressed under 6.5.1?

**Answer: Provide a response to all requirements stated in Section 5.11 only under Section 6.5.1.**

4. 5.11.16 states there shall be no charge to re-list items that do not receive bids. Under Cost/Fees 6.7.1., it asks vendor to state per auction listing fee. Please clarify because it appears that the County would allow a listing fee on any item the first time it's listed. Then if the item sells, the vendor would get the listing fee and whatever commission/buyer's premium they have proposed. However, if an item does not sell, the vendor would re-list the item at no charge. Is this correct or should there be no listing or re-listing fee at all?

**Answer: See Addendum 2. Reference RFP Specifications Revision 2. Line Item #3, State Price Per Auction Listing Fee, has been deleted from the RFP.**

5. Regarding commission charged to County or Buyer's Premium charged to Buyer - Does the County have a preference of commission or buyer's premium? (Example – one vendor quotes 15% commission and another quotes 15% buyer's premium. Will this be considered equal as it relates to the % charged or will one type be considered favorable over the other?)

**Answer: See Addendum 2. Reference RFP Specifications Revision 2. Line Item #2, State Buyer's Premium, has been deleted from the RFP.**

6. Can the vendor propose a price of XX% and give the County the option of utilizing a commission or a buyer's premium, whichever the County desires?

**Answer: See Addendum 2. Reference RFP Specifications Revision 2. Line Item #5, State Alternate Pricing Solutions, has been added to the RFP.**