# Potential Economic Effects of Converting Portions of US380 in Collin County to a Limited Access Roadway

Summary of a Recent Study by The Perryman Group March 2017





# Study Overview

- The Perryman Group (TPG) was recently asked to estimate the economic and fiscal effects of converting US 380 in Collin County from the Collin-Denton County line to US 75 (the US 380 corridor study area) to a limited access highway.
  - The area has seen tremendous growth in population and the economy, and The Perryman Group's long-term economic forecast for Collin County indicates continued expansion at a rate far outpacing those of the state and nation.
  - Population in the area is projected to increase by almost one million through 2040, a 104.4% increase (a 3.02% annual rate).
  - Congestion, which is already an issue, will become a notable impediment without additional infrastructure, and one scenario being considered to help accommodate the future traffic increases is the expansion of US 380 to a limited access roadway.





# **Scenarios Analyzed**

The Perryman Group analyzed potential economic growth and land-use patterns under two scenarios:

- (1) if US 380 remains in its current structure as primarily a six-lane roadway and
- (2) the potential situation resulting from US 380 being converted to a limited access roadway.

The conversion to a limited access roadway was found to have significant economic and fiscal benefits.





# **Benefits of Conversion**

- Converting to a limited access roadway and the associated reduction in congestion would likely result in a notable **increase in economic indicators** including estimated gains as of 2040 of some \$14.8 billion in real gross product and almost 75,900 jobs in the study area as well as 160,600 jobs and \$19.4 billion in real gross product in Collin County as a whole.
- The total economic benefits stemming from construction activity associated with the conversion of US 380 to a limited access roadway include an estimated \$311.156 million in gross product (in constant 2016 dollars) and \$485.950 million in gross product (in current dollars at the time of anticipated construction) as well as 3,743 person-years of employment in Collin County. The state of Texas enjoys significant economic benefits from the construction as well.





# Potential Displacements

Potential displacements and relocations due to the conversion of US 380 to a limited access roadway would lead to some losses in business activity. The Perryman Group estimates these effects to include a \$152.225 million reduction in gross product (in constant 2016 dollars) and 2,218 lost person-years of employment in Collin County. Texas would also experience a modest negative effect from the potential displacements and relocations as well.





### Changes in Development Patterns

- The limited access roadway would change land use in addition to enhancing economic growth, with a substantially greater relative concentration of office space and less single-family housing. The Perryman Group estimates that additional development and induced construction due to the conversion of US 380 through the study area to a limited access roadway would generate total economic benefits of \$19.245 billion in gross product (in constant 2016 dollars) and \$39.318 billion in gross product (in current dollars at the time of anticipated construction) as well as 235,887 person-years of employment in Collin County. The induced construction also generates notable economic benefits to the state of Texas.
- Collin County and Texas will enjoy notable ongoing benefits from the induced activity associated with the development of the US 380 corridor study area into a limited access roadway. The Perryman Group estimates the annual impact at maturity from this induced activity includes \$14.667 billion in gross product (in constant 2016 dollars) as well as 160,587 jobs in Collin County as well as \$16.780 billion in gross product (in constant 2016 dollars) and 180,442 jobs in Texas.





# Fiscal Benefits

- Converting portions of US 380 to a limited access roadway and the associated induced activity will generate a notable increase in tax receipts due to the economic stimulus the new development provides. Economic activity generates tax receipts through numerous channels including increased retail sales; in addition, incremental development will lead to a higher property tax base. The Perryman Group estimates that the annual fiscal benefits (at maturity) of converting portions of US 380 to a limited access roadway include
  - \$914.5 million for the State of Texas,
  - \$75.3 million for Collin County,
  - \$64.4 million for the City of Frisco,
  - \$96.0 million for Frisco Independent School District,
  - \$166.9 million for the City of McKinney,
  - \$185.1 million for the McKinney Independent School District,
  - \$62.1 million for the City of Prosper,
  - \$99.6 million for Prosper Independent School District, and
  - millions to other counties, cities, and schools in the state.





# Conclusion

The results of this study clearly indicate that converting US 380 into a limited access roadway has significant economic benefits compared to a scenario in which US 380 remains as it is today. Given the expectation of strong growth in Collin County, it is likely that, without the conversion, congestion would be an increasing problem, eroding quality of life for current residents and decreasing the ability of the economy to continue to prosper.





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Our in-house professionals bring expertise in finance, statistics, economics, real estate, valuation, systems analysis, engineering, technical communications, and marketing. Dr. Ray Perryman, President and CEO, has almost 40 years of experience in developing systems, analyzing complex problems, and communicating effectively. In particular, the firm has performed numerous studies related to the areas of common concern to the border states.



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