Asphalt Zipper

January 2017

Subject: Sole Source Justification for the Purchase of the Asphalt Zipper bucket mounted portable Asphalt Milling / Pulverizing / Reclamation / Trenching line of High Powered Attachment Machines, Component Parts and Replacement Parts.

To Whom It May Concern:

Asphalt Zipper, Inc. ("AZI") is the sole manufacturer of the Asphalt Zipper line of bucket-mounted portable machines. These models include the AZ 212, AZ 300, AZ 360, AZ 500, AZ 600, AZ 480, AZ 720 and other models. Asphalt Zipper machines are very portable (each is transported on its own custom transport/storage trailer) and powerful (each is powered by its own independent EPA compliant turbo diesel engine or EPA compliant gasoline engine) and each feature our patented "Versa Mount" universal bucket mounting / hydraulic bucket clamping system.

The proprietary designs, features and manufacture of all Asphalt Zipper bucket mounted attachments are protected by United States Patents #7036252, #7066555 and #7144087 with other U.S., Canadian and other international patents pending. This patented bucket mount system allows the Asphalt Zipper to be mounted to a wide variety of front-end loaders, and backhoes. This benefit not only gives our customers the ability to use different loaders or backhoes on the job site, but also if the customer's host equipment breaks down the Asphalt Zipper can easily be mounted to a rental or loaner loader or backhoe.

Many Asphalt Zipper models come with the optional removable components that include enhanced containment system or "Grindbox", the Side Shift and Tilt mounting system, other quick attach mounting systems and customer DOT approved trailers.

There are other companies that manufacture asphalt pulverizing or grinding machines that are either self-propelled, self-powered or draw power from the hydraulics of host equipment.

Also, the component replacement parts are unique to Asphalt Zipper and its proprietary designs and are supplied by Asphalt Zipper direct to owners of our equipment. No other company manufactures or sells components or replacement parts for the Asphalt Zipper line of machines.

No other attachment self-powered Asphalt pulverizing machine uses a bucket mounting or bucket clamping system. Asphalt Zipper, Inc. has been manufacturing self-powered bucket mounted attachment machines since 1994 and has manufactured and sold over 2,500 machines in North America.

In the United States, Asphalt Zipper, attachment machines, components, and all replacement parts are sold factory direct to each customer through Asphalt Zipper's factory based and locally based sales employees. This unique sales approach allows Asphalt Zipper to sell to customers all across the United States at the same low price.

The vast majority of Asphalt Zipper customers report complete satisfaction with the capability and affordability of owning and operating their Asphalt Zipper machines.

Respectfully,

Douglas M. Angus U General Manager & CFO Asphalt Zipper, Inc.

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