

## Monika Arris

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**From:** Nick Bulaich (HTS) <nick.bulaich@hilltopsecurities.com>  
**Sent:** Thursday, May 3, 2018 9:04 AM  
**To:** Bill Bilyeu; Monika Arris  
**Cc:** David Medanich (HTS); Adam LanCarte (HTS)  
**Subject:** Collin Co Placement Agent Bid Tab  
**Attachments:** Collin Co. Series 2018 Tax Note\_Placement Agent Bid Tab\_05.02.2018.pdf

Bill and Monika,

As we discussed during our call regarding the County's upcoming tax notes, the County will need to engage a 'placement agent' to solicit bids from various financial institutions. A placement agent is only required for private placement financings, and that is our recommended method of sale in order to keep upfront financing costs as low as possible.

Attached for your review is a bid tab for placement agent services. We have worked with Hutchinson, Shockey, Erley and Company ("HSE") in the past, and since HSE is the low bid, we would recommend using them as the placement agent on the upcoming tax notes. Please let us know if you would like for us to get them started on this process.

Nick

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**Nick Bulaich**

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Please note: Our email addresses have changed.

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