



COMMENT AND REVIEW

To the
REQUEST FOR PROPOSAL (RFP) #110515
Entitled

PUBLIC SECTOR ADMINISTRATIVE-RELATED SOFTWARE SOLUTIONS & TECHNOLOGY SERVICES

The following advertisement was placed in Oregon's *Daily Journal of Commerce* on September 25, 2015, in Utah's *The Salt Lake Tribune* on September 24, 2015, in *USA Today* on September 24, 2015, and on the NJPA website www.njpacoop.org, Onvia website www.onvia.com, Notice to Bidders website www.noticetobidders.com, PublicPurchase.com, Merx, and Biddingo:

The National Joint Powers Alliance® (NJPA), on behalf of NJPA and its current and potential member agencies, which includes all governmental, higher education, K-12 education, not-for-profit, tribal government, and all other public agencies located in all fifty states, Canada, and internationally, issues this Request For Proposal (RFP) to result in a national contract solution for the procurement of # 110515 PUBLIC SECTOR ADMINISTRATIVE-RELATED SOFTWARE SOLUTIONS & TECHNOLOGY SERVICES. Details of this RFP are available beginning SEPTEMBER 24, 2015. Details may be obtained by letter of request to Jonathan Yahn, NJPA, 202 12th Street Northeast, P.O. Box 219, Staples, MN 56479, or by e-mail at RFP@njpacoop.org. Proposals will be received until NOVEMBER 5, 2015 at 4:30 p.m. Central Time at the above address and opened NOVEMBER 6, 2015 at 8:00 a.m. Central Time.

RFPs were requested from and distributed to:

22nd Century Staffing, Inc.	Konica Minolta Business Solutions
22nd Century Technologies, Inc.	Kyran Research Associates
Accela	Lexmark Enterprise Software, LLC
Acro Service Corporation	Library Video Company dba SAFARI Montage
AgreeYa Solutions	LogRhythm, Inc.
Anet Solutions	Lumobee
Anixter Inc.	Luxoft USA
Blancco	Machine Safety Management Corporation
BloomBoard, Inc.	MacNeil Environmental, Inc.
Brains II	MarkLogic Corporation
C3G	Maxisys
Cardno	Media-X Systems Inc.
CardWorks	Momix Solutions
Chameleon Technologies, Inc.	Morneau Shepell
Cognizant Technology Solutions	MotionLink
Core BTS, Inc.	Nikish Software Corp.
Corporate Technologies	NutriStudents K-12
CourtView Justice Solution	Oracle

DataShield	Palo Alto Networks
Delasoft, Inc.	Prime Vendor Inc.
Denovo Ventures, LLC	QiqoChat
Direct Technology Group	Red Pocket Solutions Inc.
Dude Solutions	Run Straight Consulting
Eastside Groups LLC	Sense Agility
EC America, Inc.	Server Logic
E-CARD ID Products Ltd.	SHI
eCompliance	Simplified Telephony Solutions
Edvance Software	SINET
Efficient Consultants	Skyward, Inc.
Enterprise Systems	Slalom Consulting
Environmental Systems Research Institute, Inc. (ESRI)	SnAPPii
eRepublic	SpecBid Holdings, Inc.
eSCRIBE	Speridian
FICO	Stars Information Solutions
FIS Global	Storage Guardian
Geotab	Strategic Sourcing Services
Gestion D'Amboise	Strategic Systems
Graybar	TAM Training
Harris Computer System	TeamWORKS Solutions
Hyland Software, Inc.	The Arcanum Group, Inc.
IDMWORKS, Inc.	TransAmerica Training Management, Inc.
IEG7	TrueIT
Image Source Inc.	USPAY Group. LLC
Immix Group Inc.	Weidenhammer Systems Corp.
Inc. Magazine	Westcarb Enterprises, Inc.
Information Resource Group, Inc.	Ardent Technologies
IntelliTime Systems Corporation	AssetWorks
ITsavvy	Cost Control Associates, Inc.
JEA	Staples Contract & Commercial, Inc.
Jive Communications, Inc.	Tyler Technologies

Proposals were opened on November 6, 2015 at the NJPA offices located at 202 12th Street Northeast in Staples, Minnesota 56479. Proposals were received from the following:

- BloomBoard
- Dude Solutions, Inc. dba SchoolDude & FacilityDude
- eCompliance
- FIS
- Hyland Software, Inc.
- immixTechnology, Inc.
- Machine Safety Management Corporation
- Simply Good Food (dba NutriStudents K-12)
- Skyward
- The Arcanum Group, Inc.
- Transamerica Training Management, Inc.
- Tyler Technologies, Inc.
- USPAY Group, LLC

Proposals were reviewed by the Proposal Evaluation Committee:

Ginger Line, CPPB, NJPA Senior Contract Procurement Analyst
Gregg Meierhofer, CPPO, NJPA Senior Contract Products and Price Analyst
Keith Hanson, CPA, NJPA Accounting Manager
Jonathan Yahn, JD, NJPA Contracts and Compliance Manager
Kim Austin, NJPA Contract Procurement Analyst

The findings of the Proposal Evaluation Committee are summarized as follows:

The Proposal Evaluation Committee used the established NJPA RFP evaluation criteria and determined that Machine Safety Management Corporation was non-responsive in Level-One Responsiveness because of missing information and forms. Skyward and USPAY Group, LLC were non-responsive in Level-Two Responsiveness because of lack of pricing. All other proposal responses met Level-One and Level-Two Responsiveness and were evaluated.

FIS offered merchant card services, check services, risk, information security, training, and compliance. They also offered competitive pricing within the industry and a large sales and service force across the nation.

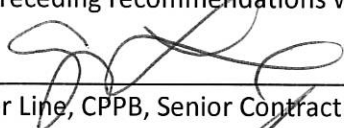
Tyler Technologies, Inc. offered appraisal and property tax solutions, courts and justice solutions, ERP/financial solutions, land and vital records, citizen services, document management, and public safety solutions. They also have experience with NJPA and NJPA members and maintain a large sales and service force.

Dude Solutions, Inc. dba SchoolDude & FacilityDude offered a wide variety of programs including work order and preventive maintenance management solutions, inventory, utility consumption programs, and IT asset management tools. They have experience within the industry and competitive pricing.

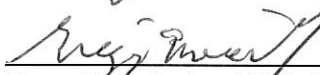
For these reasons, the NJPA Proposal Review Committee recommends award of NJPA Contract #110515 to

FIS	110515-FIS
Tyler Technologies, Inc.	110515-TTI
Dude Solutions, Inc. dba SchoolDude & FacilityDude	110515-SDI

The preceding recommendations were approved at the December 15, 2015 Board meeting.



Ginger Line, CPPB, Senior Contract Procurement Analyst



Gregg Meierhofer, CPPO, Senior Contract Product & Price Analyst



Keith Hanson, CPA, NJPA Accounting Manager



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