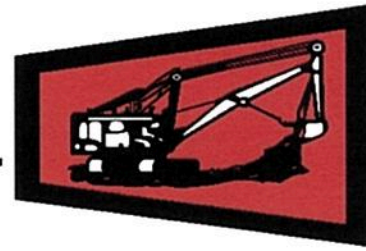


MARIO SINACOLA & SONS
EXCAVATING, INC.



June 5, 2018

Collin County Administration Building

2300 Bloomdale Road, Suite 3160

McKinney, Texas 75071

ATTENTION: Mr. Matt Dobecka

PROJECT: IFB No. 2018-203
Project: Construction, Road:
Dallas North Tollway
Southbound Frontage Road,
US 380 to FM 428

Bid Date: May 31, 2018

RE: CONTRACTORS QUALIFICATION STATEMENT

Dear Matt,

Please find attached Mario Sinacola & Sons Excavating Inc's "Contractors Qualification Statement" for the Dallas North Tollway Southbound Frontage Road Project, US 380 to FM 428.

Should you have any questions, or need additional information, please feel free to contact this office.

Sincerely,

MARIO SINACOLA & SONS EXCAVATING, INC.

A handwritten signature in blue ink, appearing to read 'Jeff Larson', is written over the printed name and title.

Jeff Larson
Vice President



QUALIFICATIONS OF BIDDER

Prepared for:

Collin County, Texas

Dallas North Tollway
Southbound Frontage Road
From US 380 to FM 428
Bid No. 2018-203

Prepared by:

MARIO **S**INACOLA & **S**ONS
EXCAVATING, INC.

Project History

Job #	Project	Location	Owner	Status
12200	SH 78	Collin Co	TXDOT	Completed
12210	635 Sec 2A-B Trinity (G)(PUBLIC)(12-127)	Dallas	Trinity Infrastructure LLC	Completed
12220	SH 289 Celina North	Collin Co	TXDOT	Completed
12280	Merrifield Road (GPDU)(12-252)	Dallas	Dallas Water Utilities	Completed
12400	635 3A Trinity	Dallas	Trinity Infrastructure LLC	Completed
13080	Rockhill Road	Frisco	City of Frisco	Completed
13150	Bush Central Infrastructure (13-162)	Collin County	BCS East Land Development LP	Completed
13340	SWP Section 6 Paving	Forth Worth	NTTA	Completed
13360	Rio Grande Blvd (GPDU) (Public) (2013-380)	Euless	City of Euless	Completed
14040	IH 635 LBJ Freeway	Dallas County	Trinity Infrastructure LLC	Completed
14070	Coit Road / Panther Creek	Frisco	City of Frisco	Completed
14140	Morgan Parkway	Farmers Branch	City of Farmers Branch	Completed
14210	US 380	Collin Co	TXDOT	Completed
14240	Teel Parkway	Denton Co	Denton County Fresh Water Supply District No. 10	Completed
14350	Valley Ridge Blvd	Lewisville	City of Lewisville	Completed
14410	US 380 West	Collin Co	TXDOT	Active
14430	Cityline Extension (2014-402)	Richardson	City of Richardson	Completed
15040	South Colony (SH 121)	The Colony	City of The Colony	Completed
15090	Teel Pkw Ext at Panther Creek	Denton Co	City of Frisco	Completed
15130	Caruth Infrastructure (GPDU) (2015-079)	Collin County	B.C. STATION PARTNERS, L.P.	Completed
15270	West Prosper Road	Prosper	TVG Texas1, LLC	Completed
15330	I-35W (Denton County)	Denton Co	TXDOT	Active
15570	FM 156	Denton County	TXDOT	Active
16060	Coit Road/Westridge Blvd	Frisco	City of Frisco	Completed
16240	Lake Forest Drive Ext	Collin Co	City of McKinney	Completed
16300	SH 114/SH 170	Denton Co	TXDOT	Active
16330	Lovers Lane Segment (2016-308)	Prosper	Town of Prosper	Completed
16600	Collin FM 546 (Was 16150)	Collin Co	TXDOT	Active
16310	Beauchamp Blvd.	Princeton	International Capital, LLC	Completed
17090	Windrose Extension	Plano	SWC Tollway & 121, LLC	Completed
17120	Park 25 (2017-082)	Frisco	Frisco Economic Development Corp.	Active
17140	Thockmorton Road	Melissa	City of Melissa	Active
17320	Flower Mound FM 2499	Flower Mound	Town Of Flower Mound	Active
17340	Southwest Roadway & Utility Infra	Collin County	CCMUD No. 1	Completed
17360	Bell Helicopter	Fort Worth	Bell Helicopter Textron, Inc.	Active
17380	Cypress Thorn	Arlington	Viridian Municipal Management District	Active
17420	Allen-Ridgeview Drive Extension	Allen	City of Allen Purchasing Department	Active
17480	HL Mining Shoreline	Chico	Burnco Texas, LLC	Active
17500	Sabine Mine Bridge (2017-397)	Tatum, Tx	The Sabine Mining Company	Active
17510	Westlake Turner	Circle T Ranch	Hillwood Alliance Services, LLC	Active
17570	121 Disposal Facility	Melissa	North Texas Municipal Water District	Active
17630	Eastlake Land City I20	Eastland County	Zachry Construction Corporation	Active
18150	Southside WWTP	Dallas	Eagle Contracting L.P	Active
18160	SH 121 SH 5	Collin County	Lone Star Civil Construction	Active
18190	Denton City FM 720	Denton Cty	TXDOT	Active

KEY PERSONNEL

Bobby Stevens

Professional Role

VP Public Operations

Bobby Stevens is the Vice President of Public Operations for Mario Sinacola & sons Excavating, Inc. He is responsible for overseeing Operations for the Public Division of the Company. Mr. Stevens has experience with bridges, retaining walls, concrete paving, earthwork, etc. He has worked with many government agencies to help complete roadway projects on schedule and on budget.

Years with Mario Sinacola & Sons:	5 years
Years in current role:	5 years
Years in construction industry:	20+ years

Similar Paving Project Experience

~ US 380 at DNT, Collin County, Texas	\$58,000,000
~ IH 35W Frontage Road, Fort Worth, Texas	\$15,000,000
~ SH 114/SH170, Roanoke, Tx	\$25,000,000



KEY PERSONNEL

Greg Klatt

Paving Project Manager

Professional Role

Greg Klatt is the Concrete Paving Division Manager for Mario Sinacola & Sons Excavating, Inc. He has been with the company for 12 years and is responsible for planning and overseeing 2,000,000 SY of concrete paving per year. Mr. Klatt has experience with all sizes of concrete paving projects, including subdivisions, municipal, NTTA, and TxDOT projects.

Years with Mario Sinacola & Sons:	12	years
Years in current role:	4	years
Years in construction industry:	23	years

Similar Paving Project Experience

~ US 380 at DNT, Collin County, Texas	\$58,000,000
~ IH 35W Frontage Road, Fort Worth, Texas	\$15,000,000
~ SH 114/SH170, Roanoke, Tx	\$25,000,000



Key Personnel

Jeff Larson
VP Corporate Manager

Professional Role

Jeff Larson is the VP Corporate Manager & Head of Public Estimating for Mario Sinacola & Sons Excavating, Inc. and has been with the company for over 7 years. With 30+ years of construction experience in operations, estimating and management, he has become a cornerstone for the MSSEI public estimating and operations. Mr. Larson has a vast understanding of public, private, and commercial projects and has worked in all phases of construction including earthwork operations, utilities, paving, structures, residential development, heavy highway, airports, and mining projects. Jeff's operational knowledge and experience leads management in safety, operations, estimating, budgeting, scheduling, sub-contractor selection, material procurement, equipment and planning and clientele relations. With Mr. Larson's direction, experience and operational knowledge, Mario Sinacola & Sons Excavating, Inc. has established itself as a leader in the Dallas-Fort Worth area with a commitment to safety and excellence. Under his management Sinacola has been associated with several industry leading projects such as the IH-635 LBJ Express Project, which involved 6,000,000 CY of excavation, construction of walls, bridges, and paving through the fifth most congested highway in America.

Education, Credentials & Memberships

Iowa State University
BS Construction Engineering

Similar Project Experience

~ IH 635 Corridor, Dallas Texas	\$2,100,000,000
~ Rockhill Parkway, Frisco Texas	\$28,000,000
~ Teel Parkway, Prosper, Texas	\$4,000,000
~ Coit Road & Panther Creek Parkway, Frisco, Texas	\$5,000,000
~ IH 35W Frontage Road, Fort Worth, Texas	\$15,000,000



Key Personnel

Justin Fairley
Senior Estimator

Professional Role

Mr. Fairley is a Senior Estimator for Mario Sinacola & Sons Excavating, Inc. and has over 8 years of estimating experience on a variety of civil construction infrastructure projects including heavy construction and bridges.

Education, Credentials & Memberships

University of Texas at Tyler - Texas
BS Construction Management

Similar Project Experience

~ IH 635 Corridor, Dallas Texas	\$2,100,000,000
~ Rockhill Parkway, Frisco Texas	\$28,000,000
~ Teel Parkway, Prosper, Texas	\$4,000,000
~ Coit Road & Panther Creek Parkway, Frisco, Texas	\$5,000,000
~ IH 35W Frontage Road, Fort Worth, Texas	\$15,000,000



Key Personnel

Robert Kimball
Project Manager

Professional Role

Mr. Kimball is a Structures Project Manager for Mario Sinacola & Sons Excavating, Inc. and has over 8 years of construction experience on a variety of civil construction infrastructure projects including heavy highway, bridges, wastewater treatment facilities, retaining walls, commercial site development, and railroad coordination.

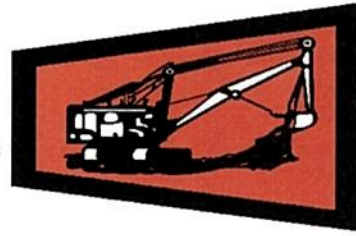
Education, Credentials & Memberships

Texas A&M University - BS Industrial Distribution
OSHA 10 HR & 30 HR
ACI Concrete Field Testing Tech Grade 1

Similar Project Experience

~ IH 635 Corridor, Dallas Texas	\$2,100,000,000
~ W Haulroad Bridge, Sabine Texas	\$3,200,000
~ Turner Spillway, Roanoke Texas	\$4,000,000
~ Cypress Thorn Viridian Bridge, Arlington Texas	\$1,500,000





CONTRACTOR'S QUALIFICATION STATEMENT

General Description of Work:

The Undersigned certifies under oath that the information provided herein is true and sufficiently complete so as not to be misleading.

SUBMITTED TO:

COMPANY NAME:	Mario Sinacola & Sons Excavating, Inc.
STREET ADDRESS:	10950 Research Road
CITY, STATE, ZIP CODE: (STREET ADDRESS ONLY)	Frisco, Texas 75033
POST OFFICE BOX:	N/A
CITY, STATE, ZIP CODE: (POST OFFICE BOX ONLY)	
PHONE NO:	(214) 387-3900
FAX NO:	(214) 387-3940
CONTACT:	Michael Sinacola, Vice President
EMAIL ADDRESS:	msinacola@mariosinacola.com
COMPANY WEB ADDRESS:	www.mariosinacola.com
SUBMITTED BY:	Michael Sinacola Vice President
PRINCIPAL OFFICE:	Frisco, Texas

TYPE OF WORK

- Subcontractor
- Vendor
- Manufacturer
- Consultant
- Other

*Grading, Paving (Roadway & Bridge), Drainage
Utilities, Site Development, Turn-Key Construction*

TYPE OF COMPANY

- Corporation
- Partnership
- Individual
- Joint Venture
- Other

1. GENERAL INFORMATION

There is no expressed or implied obligation for receiving entity to reimburse Mario Sinacola & Sons Excavating, Inc. for any expenses incurred in preparing qualifications in response to this request.

ORGANIZATION

- 1.1 How many years has your organization been in business as a Contractor?
52 Years
- 1.2 How many years has your organization been in business under its present business name?
52 Years
 - 1.2.1 Under what other or former names has your organization operated?
N/A
- 1.3 If your organization is a corporation, answer the following:
 - 1.3.1 Date of incorporation: **February 23, 1966**
 - 1.3.2 State of incorporation: **Michigan**
 - 1.3.3 Company Officers: (Name and Title/Position)
 - 1. James Sinacola - President
 - 2. Michael Sinacola Vice President
 - 3. David G. Sinacola Secretary / Treasurer
 - 4. Joseph Sinacola Assistant Treasurer

2. EXPERIENCE

- 2.1 List the categories of work that your organization normally self performs:
Grading, Stabilization, Concrete Paving (Roadway and Bridge), Drainage, Utilities, Site Development, Turn-Key Construction, Bridges and Retaining Walls

- 2.2 Claims and Suits. (If the answer to any of the questions below is yes, please attach details.)
- 2.2.1 Has your organization ever failed to complete any work awarded to it?
No
- 2.2.2 Are there any judgments, claims, arbitration proceedings or suits pending or outstanding against your organization or its officers?
No
- 2.2.3 Has your organization filed any lawsuits or requested arbitration with regard to construction contracts within the last five (5) years?
No
- 2.3 Within the last five (5) years, has any officer or principal of your organization ever been an officer or principal of another organization when it failed to complete a construction contract? (If the answer is yes, please attach details.)
No

- 3.1 State total worth of work in progress and under contract to date:
- 3.1.1 Total worth of work in progress: \$224 M
- 3.1.2 Total worth of work under contract: \$525 M
- 3.1.3 List the major projects your organization has completed in the past five (5) years:
See Attached:

- 3.2 List your company's annual volume for the past five (5) years:

Year	Volume
2017	_____
2016	_____
2015	_____
2014	_____
2013	_____

AVERAGE \$192 MM

- 3.3 List your company's largest contract to date:

Job Name: IH-635
Value: \$140,000,000

Date Completed: 2015

- 3.4 Please enter the project value range for your scope of work that your company is interested in pursuing.

3.4.1 Project Size min \$ 500,000.00
3.4.2 Project Size max \$ 100,000,000.00

- 3.5 On a separate sheet, list the construction experience and present commitments of the key individuals of your organization.

4. REFERENCES

4.1 Trade References:

FIRM: MARTIN MARIETTA MATERIALS	ADDRESS: 1805 L DOTSON DRIVE	
CONTACT: JASON STILWELL	CITY, STATE, ZIP: BEDFORD, TEXAS	972-350-8200
FIRM: LHOIST	ADDRESS: 3700 HULEN STREET	PHONE: 888-888-8912
CONTACT: LARRY BATEMAN	CITY, STATE, ZIP: FORT WORTH, TEXAS 76107	
FIRM: FORTERRA CONCRETE PIPE	ADDRESS: 1003 N MCARTHUR BLVD.	PHONE: (972) 262-3600
CONTACT: KYLE DICKERSON	CITY, STATE, ZIP: GRAND PRAIRIE, TEXAS	

4.2 Bank References:

BANK: COMERICA BANK	ADDRESS: 1717 MAIN ST., 3RD FLOOR	PHONE: (214) 462-4098
CONTACT: JEFF DARNELL	CITY, STATE, ZIP: DALLAS, TEXAS, 75201	

4.3 State the name and rating of your bonding company.

SURETY COMPANY: THE TRAVELERS CASUALTY & SURETY COMPANY OF AMERICA	ADDRESS: C/O: 30600 TELEGRAPH ROAD, SUITE 3110	PHONE: (800) 659-2960
CONTACT: ARTHUR EMERSON, ATTORNEY-IN-FACT	CITY, STATE, ZIP: BIRMINGHAM, MI	RATING:

4.4 State the name of your bonding agent and your bonding capacity.

BONDING AGENT: EMERSON-PREW, INC.	ADDRESS: 30600 TELEGRAPH ROAD, SUITE 3110	PHONE: (800) 659-2960
CONTACT: ARTHUR EMERSON, ATTORNEY-IN-FACT	CITY, STATE, ZIP: BIRMINGHAM, MI	TOTAL AGGREGATE BONDING CAPACITY: 450,000,000.00
		SINGLE PROJECT BONDING CAPACITY: 107,000,000.00

5. FINANCIAL INFORMATION

Please provide your most current complete audited financial statement.

Financial statements are considered confidential information

Please contact our CFO, Neil Motley at 214-387-3900 or NMotley@mariosinacola.com for more information.

SEE ATTACHED DOCUMENTS

6. PLEASE FURNISH THE FOLLOWING ADDITIONAL INFORMATION:

- 6.1 List total number of field employees that your company currently employs.
750+
- 6.2 List total number of office employees that your company currently employs.
50+
- 6.3 What percentage of work does your company perform with its own forces?
80%
- 6.4 Describe how your firm will propose to involve crafts people and suppliers local to the area if your principle office is located outside the area?
The core group of field personnel and management would be brought into the area from other projects. Local hires would be coordinated through the Texas Workforce Commission.

7. SAFETY

- 7.1 Describe your safety program. Provide any information on any particular safety issues you would anticipate on this project and how your company would handle them.
- 7.2 Provide worker compensation experience modification rate for the past five (5) years:

YEAR	RATE	CARRIER
2017	<i>.65</i>	<i>BITCO</i>
2016	<i>.72</i>	<i>BITCO</i>
2015	<i>.84</i>	<i>BITCO</i>
2014	<i>.87</i>	<i>LIBERTY MUTUAL</i>
2013	<i>.82</i>	<i>LIBERTY MUTUAL</i>
2012	<i>.77</i>	<i>LIBERTY MUTUAL</i>

- 7.3 Provide number of OSHA Citations for the past five (5) years:

YEAR	CITATIONS	REASONS
2017	<i>0</i>	
2016	<i>0</i>	
2015	<i>0</i>	
2014	<i>0</i>	
2013	<i>0</i>	

- 7.4 Provide Loss Time Incident Rates for the past five (5) years:

YEAR	RATE
2017	<i>NOT AVAILABLE</i>
2016	<i>.26</i>
2015	<i>.67</i>
2014	<i>.44</i>
2013	<i>1.33</i>

7.5 Provide Recordable Incident Rates for the past five (5) years:

YEAR	RATE
2017	<i>2.09</i>
2016	<i>3.20</i>
2015	<i>1.67</i>
2014	<i>2.17</i>
2013	<i>2.73</i>

7.6 Provide Employee Hours Worked for the past five (5) years:

YEAR	RATE
2017	<i>1,819,737</i>
2016	<i>1,684,401</i>
2015	<i>1,799,128</i>
2014	<i>2,120,967</i>
2013	<i>1,904,318</i>

8. PLEASE PROVIDE CONFIRMATION (YES OR NO) THAT YOUR FIRM IS IN COMPLIANCE WITH THE FOLLOWING ITEMS:

- 8.1 Has your company ever been disqualified for cause from bidding on any Federal, State or City Agency project? NO
- 8.2 Is your company capable of providing a performance bond equal to 100% of the contract and a labor and material payment bond of not less than 100% of the contract? YES
- 8.3 Has your company been in the contracting business a minimum of 5 consecutive years under the present name? YES
- 8.4 Has your company completed a minimum of 3 projects of similar size and complexity within the last 10 years? YES
- 8.5 Is your company able to provide a bid bond to pay CM, should your firm fail to sign and execute the contract, an amount equal to 5% of your base bid. YES
- 8.6 Does your company understand that all information requested in this form will be considered in the evaluation of your company's qualification for this work? YES