



June 12, 2018

Collin County
 Attn: Auditor
 2300 Bloomdale Rd. Ste - 3100
 Mc Kinney, TX 75071

Dear Sara Hogleung:

NMS Labs has received your recent request for a price extension on contract number # 2015-286. After further review of section 4.5 of the contract regarding price redetermination, we recognize several areas that direct costs to NMS have increase. These costs are a year over year impact to our business and continue to go up. In 2018, NMS felt an increase in our operational cost above 2017 in a range from 3.5% to 12.5%. These areas of increase include Health Insurance, Workers Compensation, Taxes, Lab supplies, shipping and client supplies, and other direct costs. The exact increases are reflected in the table below.

Health Insurance, Workers compensation, Taxes	7.7%
Lab supplies	3.7%
Shipping and client supplies	12.5%
<u>Other direct costs</u>	<u>3.5%</u>
Average Increase	6.85%

Utilizing these increases we would like to request a pricing increase of approximately 3% for the testing we provide to your agency. The annual volumes and new prices are outlined in the table below. Reach out to me if you have any questions.

Account Number(s): 10015
 Price Code Number: CL

Pricing Effective Date: 10/1/2018
 Pricing Expiration Date: 9/30/2019

Acode	Description	Projected Volume	Current List Price	Discount Price
0460B	Arsenic, Blood	0	\$86.00	\$79.00
1380B	Cyanide, Blood	0	\$59.00	\$52.00
1919FL	Electrolytes and Glucose Panel (Vitreous), Fluid (Forensic)	423	\$89.00	\$66.00
8051B	Postmortem, Basic, Blood (Forensic)	1	\$217.00	\$210.00
8051TI	Postmortem, Basic, Tissue (Forensic)	0	\$390.00	\$379.00
8051U	Postmortem, Basic, Urine (Forensic)	0	\$217.00	\$210.00
8052B	Postmortem, Expanded, Blood (Forensic)	2	\$318.00	\$310.00
10151B	Postmortem, Expert w/Vitreous Alcohol Confirmation, Blood (Forensic) (CSA)	634	\$555.00	\$391.00
8092B	Postmortem, Expert, Blood (Forensic)	0	\$555.00	\$391.00
8092TI	Postmortem, Expert, Tissue (Forensic)	14	\$755.00	\$739.00

8092U	Postmortem, Expert, Urine (Forensic)	3	\$555.00	\$430.00
99200	Return	0	\$50.00	\$50.00
RETURN	Specimen Return/Handling	0	\$50.00	\$50.00
2320B	Volatiles Panel, Blood	0	\$219.00	\$122.00

All other testing ordered during this effective period will be billed at 2018 List Price Fees. If you have any questions regarding this communication please contact me directly.

Sincerely,

A handwritten signature in blue ink that reads "Jacob Atar".

Jacob Atar
NMS Labs
Strategic Business Development Manager, Forensic, Midwest
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