



August 28, 2018

MS. Zimmel,

We are pleased to renew IFB 2017-241 Supplies: Jail Kitchen Non Food for the term of 10/1/18 until 9/30/2019. Unfortunately, we will be forced to take a increase on some of the awarded items due to manufactures increases. One item had a number change (18x500 hvy duty foil) the price stayed the same and it is noted on the attached pricing sheet. Items with increases and increase letters are attached. Dart had 3 price increases during the last term 12/15/18, 3/18/18, and 6/27/18 all at 8% each. The ELK sandwich bag had an erroneous price on the original bid and also a price increase so this item had the largest increase. Your new pricing is firm until 9/30/19.

If you have any questions about this please feel free to call me directly. We look forward to another year of service with Collin County.

Thank you,

Michelle Sheeder

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**DART CONTAINER CORPORATION**

www.dartcontainer.com

500 Hogsback Road • Mason, Michigan 48854 • Phone: (800) 248-5960 • Fax: (517) 676-3883 • Email: sales@dart.biz

June 27, 2018

To Our Valued Customers:

Due to escalating raw material costs and increases in other manufacturing costs, it is necessary we increase prices by 8% to our customers on Dart and Solo label and private label polypropylene (PP) foodservice products, effective August 1, 2018. Product lines included in the 8% increase are listed in the table below.

Material	Product Line
PP	Creative Carryouts (Select & Supreme)
PP	Bonus & Style Setter/Regal Cutlery
PP	Expressions Bases & Lids
PP	Flexstyle Paper Container Lids
PP	Paper Hot Cup Lids
PP	PP Cups
PP	Deli Containers & Lids
PP	Portion Containers
PP	PresentaBowls Pro Bases & Lids
PP	Sauces & Sides Lids
PP	Straws & Stirrers
PP	VS Paper Food Container Lids
PP	Pitcher Handles
PP	Plastic Cold Cup Lids
PP	PP Cup & Lid (PET) Combo Packs

Orders for unprinted and stock printed products received prior to August 1, 2018, calling for immediate shipment and not exceeding normal purchasing patterns, will be honored at current prices. Orders received August 1 and after will be invoiced at the increased prices.

Orders for custom printed products received prior to August 1, 2018, for a normal single print release quantity calling for immediate shipment, will be honored at current prices. Orders received August 1 and after will be invoiced at the increased prices.

Contract prices for the above listed products on Dart Competitive Price Agreements (CPAs), where not guaranteed firm for a specific period, will increase on August 1, 2018.

We are in the process of preparing updated customer-specific prices, as well as list prices, for affected products. These lists will include the new August 1 prices for each product. Those prices will be provided to you at least 30 days prior to the August 1 effective date.

Please ensure the new prices communicated to you are directed to the appropriate contact within your company to implement them for the August 1 effective date.

Thank you for adjusting your records and for your continued support.

Dart Container Corporation

AD/lb

*Dart sets the Industry Standard of Excellence by efficiently providing high quality foodservice packaging solutions and exceptionally reliable service.*



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December 15, 2017

To Our Valued Customers:

Due to escalating raw material costs and increases in other manufacturing costs, it is necessary we increase prices by 8% to our U.S. customers on Dart and Solo branded and private label polystyrene (PS, OPS, DIF, HIPS) products, effective February 1, 2018. Details of the increase follow:

Price Increase	Material	Product Line
8%	PS	PS Translucent and Co-Extruded cups
8%	PS	PS cutlery (also includes wrapped cutlery and kits)
8%	PS	PS Expressions bases and lids
8%	PS	DIF Foam Dinnerware
8%	PS	OPS and PS Foam Dinnerware lids
8%	PS	DIF Foam hinged lid containers
8%	PS	PS Portion Containers (lids are not increasing)
8%	PS	PS Medical and Dental cups
8%	PS	Sauces, Sides & Sweets PS containers
8%	PS	DIF and PS Trophy cups, lids, and combo packs
8%	PS	ClearPac OPS containers, lids, and combo packs
8%	PS	ClearSeal, Showtime, and Staylock OPS hinged containers
8%	PS	Famous Service and Party Plastic dinnerware and lids
8%	PS	PresentaBowls OPS bases, lids, hinged bowls, combo packs, and nacho trays
8%	PS	PS Creative Carryouts
8%	PS	Flexstyle PS paper container lids
8%	PS	PS lids for plastic cups and paper cold cups
8%	PS/PP	PS and PP lids for paper hot cups
8%	PS	VS paper food container lids
8%	PS	Plastic dessert containers
8%	Combo	DuoShield PS paper cup and lid combo packs
8%	Combo	PS kids cup, PS lid, and PP straw combo packs
8%	Combo	ThermoGuard paper cup and PS lid combo packs
8%	SMMA	Mitrene SMMA deli containers
8%	SMMA	Mitrene SMMA lids

Orders for unprinted and stock printed products received prior to February 1, 2018, calling for immediate shipment and not exceeding normal purchasing patterns, will be honored at current prices. Orders placed February 1 and after will be invoiced at the increased prices.

Orders for custom printed products received prior to February 1, 2018, for a normal single print release quantity calling for immediate shipment, will be honored at current prices. Orders placed February 1 and after will be invoiced at the increased prices.

Contract prices for the above listed products on Dart Competitive Price Agreements (CPAs), where not guaranteed firm for a specific period, will increase on February 1, 2018.

We are in the process of preparing a list of products you currently purchase and the new February 1 prices for each product. Those prices will be provided to you at least 30 days prior to the February 1 effective date.

Thank you for adjusting your records and for your continued support.

Dart Container Corporation

AD/bi



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March 13, 2018

To Our Valued Customers:

Due to escalating raw material costs and increases in other manufacturing costs, it is necessary we increase prices to our U.S. Foodservice customers on Dart and Solo label and private label Polystyrene (PS), Paper, and Bagasse products, effective May 1, 2018. Please note this increase does not include EPS products.

Orders for unprinted and stock printed products received prior to May 1, 2018, calling for immediate shipment and not exceeding normal purchasing patterns, will be honored at current prices. Orders received May 1 and after will be invoiced at the increased prices.

Orders for custom printed products received prior to May 1, 2018, for a normal single print release quantity calling for immediate shipment, will be honored at current prices. Orders received May 1 and after will be invoiced at the increased prices.

Contract prices for the above listed products on Dart Competitive Price Agreements (CPAs), where not guaranteed firm for a specific period, will increase on May 1, 2018.

We are in the process of preparing updated customer-specific prices, as well as list prices, for affected products. These lists will include the new May 1 prices for each product. Those prices will be provided to you at least 30 days prior to the May 1 effective date.

Please ensure the new prices communicated to you are directed to the appropriate contact within your company to implement them for the May 1 effective date.

Percentage of increase by material and product line is included in the attached table. Please contact your Dart Sales Representative with any questions.

Thank you for your continued support.

Dart Container Corporation

AD/lb

Increase %	Material	Product Line
8%	PS	ClearPac Black and Clear Containers, Lids, & Combo Packs
8%	PS	ClearPac Nacho Trays
8%	PS	ClearSeal Hinged Containers
8%	PS	Co-Ex Cups
8%	PS	Creative Carryouts
8%	PS	Cutlery Guildware, Impress, Reliance, Style Select, & Miscellaneous
8%	PS	Expressions Bases & Lids
8%	PS	Famous Service Dinnerware & Covers
8%	PS	Flexstyle Paper Container Lids
8%	PS	Foam Dinnerware & Covers
8%	PS	Foam Hinged Trays
8%	PS	Galaxy Dinnerware
8%	PS	Kids Cup, Lid, & Straw Combo Packs
8%	PS	Mtrene Deli Containers & Lids
8%	PS	Paper Cold Cup Lids & Hot Cup Lids
8%	PS	Party Dinnerware & Lids
8%	PS	Party Ultra Dinnerware
8%	PS	Plastic Cold Cup Lids
8%	PS	Plastic Dessert Containers
8%	PS	Portion Containers
8%	PS	PresentaBowls Bases, Lids, Hinged Bowls, & Combo Packs
8%	PS	PS Cups Medical & Dental
8%	PS	PS Translucent Cup Diamond Tumblers
8%	PS	PS Translucent Juice Containers & Cups
8%	PS	PS Translucent Ribbed Wall Cups & Straight Wall Cups
8%	PS	PS Ultra Color Cups
8%	PS	Sauces & Sides Containers
8%	PS	Showtime Hinged Trays
8%	PS	StayLock Hinged Trays
8%	PS	Trophy Cup Lids
8%	PS	VS Paper Food Container Lids
5%	Paper	DSP Cups
5%	Paper	DuoShield Paper Cups
5%	Paper	FlexStyle Paper Food Containers & Lids
5%	Paper	Non-Coated Paper Cups
5%	Paper	Paper Bucket Lids
5%	Paper	Paper Buckets Grease Resistant, Untreated, & Waxed
5%	Paper	Paper Buckets Popcorn & Popcorn Grease Resistant
5%	Paper	Paper Cone Cups
5%	Paper	Paper Dinnerware Light Weight, Medium Weight, & Heavy Weight
5%	Paper	Paper Fry Cups
5%	Paper	Paper Munchie Cups
5%	Paper	Paper Scoop Cups
5%	Paper	Paper Souffles & Souffles Treated
5%	Paper	Paper Water Cups Treated & Alcohol Resistant
5%	Paper	SSP Cups & Cups Handled
5%	Paper	SSP PCF Cups
5%	Paper	SSPLA Cups
5%	Paper	ThermoGuard Paper Cups
5%	Paper	VS Food Containers
5%	Paper	Wax Paper Cups
5%	Bagasse	Bagasse Dinnerware
5%	Bagasse	Bagasse Hinged Trays
5%	Combo	DuoShield Paper Cup & Lid Combo Packs
5%	Combo	Flexstyle Paper Food Container & Lid Combo Packs (vented & non-vented)
5%	Combo	SSP Cup, Lid, & Paper Sleeve Combo Packs
5%	Combo	ThermoGuard Paper Cup & Lid Combo Packs
5%	Combo	VS Paper Food Container & Vented Lid Combo Packs

Dart sets the Industry Standard of Excellence by efficiently providing high quality foodservice packaging solutions and exceptionally reliable service.

October 9, 2017

Dear Valued Elkay Customer,

Due to supplier shutdowns caused by Hurricane Harvey, the price of resin has increased substantially. This has forced us to raise prices on all stock items by 4%.

**The price changes will be effective Monday, November 13th.** All orders placed after Friday, November 10th, 2017 will reflect the changes. You can review your new staged price list beginning on October 9, 2017 by visiting [www.elkayplastics.com](http://www.elkayplastics.com), logging into your customer account and clicking on the "Staged Net Price List" button at the top of the page, or by contacting your local Elkay Plastics branch Customer Care Representative. Orders for custom products will continue to be priced at current market prices (at the time of the order). Your Elkay Plastics Account Manager is also available to help with any questions that you may have.

Elkay Plastics remains committed to offering the best value proposition in the industry. We work constantly to keep pricing aligned with the market to help you prosper. We will continue to provide superior product quality and extraordinary service in order to earn your business.

Sincerely,



Louis Chertkow  
President and CEO  
Elkay Plastics Co., Inc.