

Wednesday, June 27, 2018

LAUREN HIGGINS
PURCHASING DEPARTMENT
COLLIN COUNTY
2300 BLOOMDALE ROAD
McKINNEY, TX 75071

Dear LAUREN,

This year has seen several cost increases in materials, labor, packaging and in freight. The materials cost increase has been the largest in 5 years.

We are absorbing as much cost increases as possible to offer you the best prices.

We appreciate the opportunity to work with Collin County for over 5 years.

TIMOTHY MUNZ
FILEX SYSTEMS, INC.

Subject: RE: renewal of collin contract for another year

From: Noah Robinson (nrobinson@sts-sys.com)

To: tmunz01@sbcglobal.net;

Date: Thursday, August 16, 2018 9:12 AM

In regards to rising prices:

Since January, we have sharp price increase on all of our raw materials from paper, fasteners, glue, ink, packaging, etc. We have not seen increases this substantial in over a decade and so far the increases this year are more than the past 5 years increases combined.

Noah Robinson

Vice President

STS Filing Products, Inc.

Ph# 334-387-2523

Rec'd 8/15/18



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Dear CFC Specialties Partner,

This has been a crazy year with more than 3 price increases from our paper suppliers and looking at a potential another one at the end of this year.

With this being said please contact us for any prices before giving them to your customer as we will HAVE to go up on price due to our cost going up.

Sincerely,

A handwritten signature in black ink, appearing to read 'B. C. A. C.'.

1451 Mueller Ave * Chattanooga, TN 37406 * TOLL FREE: (844) 224-6012 * PH: (423) 551-8442 * FX: (423) 893-7459 * CELL (601) 416-7861