

**RFP R-TC-17006**  
**ON-LINE MARKETPLACE FOR PURCHASES OF PRODUCTS AND SERVICES**  
**EVALUATION SCORES**

RFP R-TC-17006 ON-LINE MARKETPLACE FOR PURCHASES OF PRODUCTS AND SERVICES EVALUATION SCORES					
<p>This submittal is _____ Interim Score</p> <p style="text-align: center;">_____ <b>X</b> _____ Final Score</p> <p style="text-align: center;">(Please Check One)</p> <p style="text-align: center;">Individual Committee Member</p> <p style="text-align: center; font-size: 1.2em; font-weight: bold;">Summary</p>		Firms			
		Amazon	Essendant		
PROPOSED APPROACH/METHODOLOGY/PRODUCTS AND SERVICES	40	37.8	16.3		
REFERENCES	5	3.0	0.0		
SUPPLIER INFORMATION/QUALIFICATIONS/ABILITY TO PERFORM	35	30.5	16.3		
PROPOSED COSTS	20	20.0	4.1		
TOTAL	100	91.3	36.7		

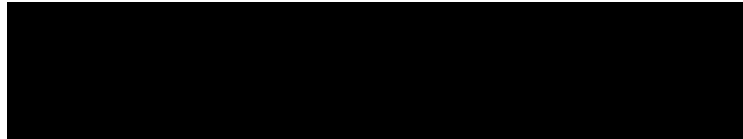
**RFP R-TC-17006**  
**ON-LINE MARKETPLACE FOR PURCHASES OF PRODUCTS AND SERVICES**  
**EVALUATION SCORES**

This submittal is \_\_\_\_\_ Interim Score

\_\_\_\_\_ **X** \_\_\_\_\_ Final Score

(Please Check One)

Individual Committee Member



Signature

Date

**Firms**

**Amazon**

**Essendant**

PROPOSED APPROACH/METHODOLOGY/PRODUCTS AND SERVICES

40

40

14

REFERENCES

5

3

0

SUPPLIER INFORMATION/QUALIFICATIONS/ABILITY TO PERFORM

35

25

15

PROPOSED COSTS

20

20

4.1

TOTAL

100

88

33.1

**RFP R-TC-17006**  
**ON-LINE MARKETPLACE FOR PURCHASES OF PRODUCTS AND SERVICES**  
**EVALUATION SCORES**

This submittal is \_\_\_\_\_ Interim Score

\_\_\_\_\_ **X** \_\_\_\_\_ Final Score

(Please Check One)

Individual Committee Member

Signature

Date

Firms

Amazon

Essendant

PROPOSED APPROACH/METHODOLOGY/PRODUCTS AND SERVICES

40

38

16

REFERENCES

5

3

0

SUPPLIER INFORMATION/QUALIFICATIONS/ABILITY TO PERFORM

35

35

15

PROPOSED COSTS

20

20

4.1

TOTAL

100

96

35.1

**RFP R-TC-17006**  
**ON-LINE MARKETPLACE FOR PURCHASES OF PRODUCTS AND SERVICES**  
**EVALUATION SCORES**

This submittal is \_\_\_\_\_ Interim Score

\_\_\_\_\_ ☒ Final Score

(Please Check One)

Individual Committee Member



Signature

Date

Firms

Amazon

Essendant

PROPOSED APPROACH/METHODOLOGY/PRODUCTS AND SERVICES

40

35

17

REFERENCES

5

3

0

SUPPLIER INFORMATION/QUALIFICATIONS/ABILITY TO PERFORM

35

30

15

PROPOSED COSTS

20

20

4.1

TOTAL

100

88

36.1

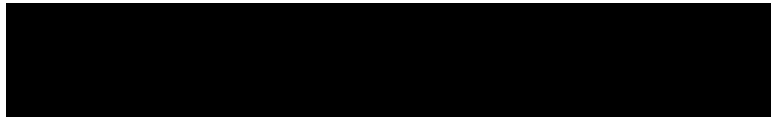
**RFP R-TC-17006**  
**ON-LINE MARKETPLACE FOR PURCHASES OF PRODUCTS AND SERVICES**  
**EVALUATION SCORES**

This submittal is \_\_\_\_\_ Interim Score

\_\_\_\_\_ **X** \_\_\_\_\_ Final Score

(Please Check One)

Individual Committee Member



Signature

Date

Firms

Amazon

Essendant

PROPOSED APPROACH/METHODOLOGY/PRODUCTS AND SERVICES

40

39

18

REFERENCES

5

3

0

SUPPLIER INFORMATION/QUALIFICATIONS/ABILITY TO PERFORM

35

32

20

PROPOSED COSTS

20

20

4.1

TOTAL

100

93

42.1

**RFP R-TC-17006**  
**ON-LINE MARKETPLACE FOR PURCHASES OF PRODUCTS AND SERVICES**  
**EVALUATION SCORES**

This submittal is <input checked="" type="checkbox"/> Interim Score  <input type="checkbox"/> Final Score  (Please Check One)  Individual Committee Member  <div style="text-align: center; font-weight: bold; font-size: 1.2em;">SUMMARY</div>		Firms
		<div style="display: flex; justify-content: space-around; padding: 5px;"> <div style="writing-mode: vertical-rl; transform: rotate(180deg); font-weight: bold;">Amazon</div> <div style="writing-mode: vertical-rl; transform: rotate(180deg); font-weight: bold;">Essendant</div> <div style="writing-mode: vertical-rl; transform: rotate(180deg); font-weight: bold;">Peripole</div> <div style="writing-mode: vertical-rl; transform: rotate(180deg); font-weight: bold;">Scul Studios</div> <div style="writing-mode: vertical-rl; transform: rotate(180deg); font-weight: bold;">Textbook Warehouse</div> </div>

PROPOSED APPROACH/METHODOLOGY/PRODUCTS AND SERVICES	40	35.8	18.0	5.0	1.5	5.8
REFERENCES	5	3.0	0.0	3.3	0.0	1.7
SUPPLIER INFORMATION/QUALIFICATIONS/ABILITY TO PERFORM	35	32.5	20.8	4.8	1.0	6.0
PROPOSED COSTS	20	20.0	4.1	2.2	0.0	2.2
TOTAL	100	91.3	42.9	15.3	2.5	15.7

**RFP R-IC-17006**  
**ON-LINE MARKETPLACE FOR PURCHASES OF PRODUCTS AND SERVICES**  
**EVALUATION SCORES**

This submittal is ☒ Interim Score

☐ Final Score

(Please Check One)

Individual Committee Member



Signature

Date

Firms

Amazon

Essendant

Peripole

Scul Studios

Textbook Warehouse

PROPOSED APPROACH/METHODOLOGY/PRODUCTS AND SERVICES

40

40

14

2

1

3

REFERENCES

5

~~3~~ 3

~~0~~ 0

3.3

~~0~~ 0

1.7

SUPPLIER INFORMATION/QUALIFICATIONS/ABILITY TO PERFORM

35

35

20

5

~~5~~ 5

5

PROPOSED COSTS

20

~~20~~ 20

~~4.1~~ 4.1

~~2.2~~ 2.2

~~0~~ 0

~~2.2~~ 2.2

TOTAL

100

~~98~~ 98

~~38.1~~ 38.1

~~12.5~~ 12.5

~~6~~ 6

~~11.9~~ 11.9

**RFP R-TC-17006**  
**ON-LINE MARKETPLACE FOR PURCHASES OF PRODUCTS AND SERVICES**  
**EVALUATION SCORES**

This submittal is Interim Score

\_\_\_\_\_ Final Score

(Please Check One)

Individual Committee Member

Signature

Date

Firms

Amazon

Essendant

Peripole

Scull Studios

Textbook Warehouse

PROPOSED APPROACH/METHODOLOGY/PRODUCTS AND SERVICES

40

30

20

6

3

6

REFERENCES

5

3

0

3.3

0

1.7

SUPPLIER INFORMATION/QUALIFICATIONS/ABILITY TO PERFORM

35

30

20

4

2

5

PROPOSED COSTS

20

20

4.1

2.2

0

2.2

TOTAL

100

83

44.1

15.5

5

14.9

**RFP R-TC-17006**  
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**EVALUATION SCORES**

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Signature

Date

Firms

Amazon

Essendant

Peripole

Scull Studios

Textbook Warehouse

PROPOSED APPROACH/METHODOLOGY/PRODUCTS AND SERVICES

40

38

20

5

2

7

REFERENCES

5

3

0

3.3

0

1.7

SUPPLIER INFORMATION/QUALIFICATIONS/ABILITY TO PERFORM

35

35

21

5

2

7

PROPOSED COSTS

20

20

4.1

2.2

0

2.2

TOTAL

100

96

45.1

15.5

4

17.9

**RFP R-TC-17006**  
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**EVALUATION SCORES**

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Signature

Date

Firms

Amazon

Essendant

Peripole

Scull Studios

Textbook Warehouse

PROPOSED APPROACH/METHODOLOGY/PRODUCTS AND SERVICES

40

35

18

7

0

70  PM

REFERENCES

5

3

0

3.3

0

1.7

SUPPLIER INFORMATION/QUALIFICATIONS/ABILITY TO PERFORM

35

30

22

5

0

70  PM

PROPOSED COSTS

20

20

4.1

2.2

0

2.2

TOTAL

100

88

44.1

17.5

0

17.9

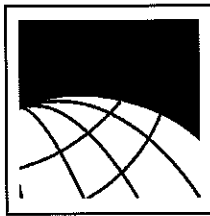
Category 1: Office Supplies									
Description	Vendor	Vendor Product Code	UOM	2016 list price	Est Usage	Amazon Business Price	Total Amazon Cost	Essendant Business Price	Total Essendant Cost
CARTRIDGE, LASERJET 4700, BLACK	HEWLETT PACKARD CO	Q5950A	EA	\$ 301.33	3319	\$ 173.45	\$ 575,614.77	\$ 184.30	\$ 611,621.81
CARTRIDGE, LASERJET 4600, BLACK	HEWLETT PACKARD CO	C9720A	EA	\$ 301.90	3312	\$ 120.99	\$ 400,761.84	\$ 184.65	\$ 611,626.37
LABEL, LSR, ADDR, WHT, 3000CT	AVERY DENNISON OFFICE	5160	BX	\$ 48.83	20563	\$ 19.60	\$ 403,043.39	\$ 24.32	\$ 500,102.82
TONER, Q5949A, HP, BLK	HEWLETT PACKARD CO	Q5949A	EA	\$ 139.56	7165	\$ 77.84	\$ 557,752.94	\$ 85.36	\$ 611,636.57
FOLDER, LTR, 1/3 CUT, 100BX, MANILA	SMEAD MFG CO	153L	BX	\$ 30.50	32787	\$ 8.89	\$ 291,475.41	\$ 9.42	\$ 308,852.46
MARKER, CHISEL TIP, EXPO, DZ, BLK	SANFORD LP	80001	DZ	\$ 28.80	34722	\$ 7.49	\$ 260,089.44	\$ 11.39	\$ 395,486.11
FILE, STRGE, ECOLOGIC, 12X10X15	FELLOWES MFG CO	12770	BX/12	\$ 90.12	11096	\$ 34.46	\$ 382,379.05	\$ 31.30	\$ 347,314.69
PEN, FLAIR, PNTGRD, DZ, BLK	Paper Mate	8430152	DZ	\$ 26.76	37369	\$ 7.87	\$ 294,095.67	\$ 11.39	\$ 425,635.28
MARKER, CHISEL TIP, EXPO 2, BLUE	SANFORD LP	80003	DZ	\$ 28.89	34495	\$ 8.98	\$ 309,761.99	\$ 11.39	\$ 392,894.10
FOLDER, LTR, 11PT, DBL, 2/SRT, MAN.	SMEAD MFG CO	103861	BX	\$ 45.12	22163	\$ 16.79	\$ 372,118.79	\$ 18.42	\$ 408,244.68
PEN, RETRACT, G-2, BK, FN	PILOT CORP OF AMERICA	31020	DZ	\$ 26.40	37879	\$ 10.75	\$ 407,196.97	\$ 11.95	\$ 452,651.52
MARKER, SHARPIE, FINE, DZ, BLACK	SANFORD LP	30001	DZ	\$ 18.12	55188	\$ 6.00	\$ 331,125.83	\$ 7.83	\$ 432,119.21
BINDER, OVERLAY, CLEAR, 2", WHT	Wilson Jones	WLJ362-44W	EA	\$ 11.84	84459	\$ 3.98	\$ 336,148.65	\$ 3.47	\$ 293,074.32
NOTE, CANARY, YELLOW, 3X3, 12PACK	3M CO	654YW-12	PK	\$ 23.40	42735	\$ 11.37	\$ 485,897.44	\$ 10.71	\$ 457,692.31
3M POST IT EASEL PAD	3M CO	559-PK2	CT/2	\$ 87.90	11377	\$ 36.20	\$ 411,831.63	\$ 42.10	\$ 478,953.36
FILM, TRANS, BLK/CLR, COP, W/ST, 1C	Apollo	VPP201CE	BX/100	\$ 54.18	18457	\$ 18.01	\$ 332,410.48	\$ 18.76	\$ 346,253.23
BINDER, OVERLAY, CLEAR, 1.5", WHT	Wilson Jones	W362-34W	EA	\$ 10.28	97276	\$ 3.00	\$ 291,828.79	\$ 2.92	\$ 284,046.69
TAPE, MGC, SCTH, 3/4"X1000", 10PK	3M CO	810P10K	PK/10	\$ 40.48	24704	\$ 15.86	\$ 391,798.42	\$ 19.65	\$ 485,424.90
MARKER, DRY ERASE, CHSELTIP, 4COL	SANFORD LP	80074	PK	\$ 8.92	112108	\$ 3.99	\$ 447,309.42	\$ 3.63	\$ 406,950.67
BINDER, D-RING, 2", VUE, WHITE	Wilson Jones	386-44W	EA	\$ 10.33	96805	\$ 9.82	\$ 950,629.24	\$ 6.48	\$ 627,299.13
PEN, FLAIR, W/PNTGRD, BLUE, DZ	Paper Mate	8410152	DZ	\$ 26.76	37369	\$ 9.45	\$ 353,139.01	\$ 12.95	\$ 483,931.24
LABEL, LSR, ADDR, WHT, 7500CT	AVERY DENNISON OFFICE	5960	BX	\$ 109.31	9148	\$ 50.58	\$ 462,720.70	\$ 54.73	\$ 500,686.12
MARKER, EXPO 2, RED	SANFORD LP	80002	DZ	\$ 28.80	34722	\$ 7.19	\$ 249,652.78	\$ 11.39	\$ 395,486.11
PEN, BALL PT, MEDIUM, STICK, BLUE	Paper Mate	33111	DZ	\$ 4.64	215517		\$ -	\$ 1.34	\$ 288,793.10
LABEL, LSR, SHIP, WHT, 1000CT	AVERY DENNISON OFFICE	5163	BX	\$ 50.10	19960	\$ 15.78	\$ 314,970.08	\$ 25.03	\$ 499,600.80
STAPLER, ECON, FULL STRIP, BLACK	ACCO BRANDS USA LLC	54501	EA	\$ 17.25	57971	\$ 5.37	\$ 311,304.35	\$ 4.74	\$ 274,782.61
PAD, NTE, POST, 1.5"X2", 12PK, YEL	3M CO	653YW	PK	\$ 10.05	99502	\$ 4.29	\$ 426,865.67	\$ 4.60	\$ 457,711.44
Total							\$ 10,351,902.72		\$ 11,778,871.65
Category 2: Classroom, School, Art Supplies and Material									
Description	Vendor	Vendor Product Code	UOM	2016 list price	Est Usage	Supplier Price	Total Amazon Cost	Essendant Business Price	Total Essendant Cost
X-ACTO SchoolPro Electric Pencil Sharpener	X-ACTO	1670	EA	\$57.99	17244	\$23.99	\$413,692.02	\$ 29.86	\$ 514,916.36
MARKER, WASHABLE, BROAD, 8CT	Binney & Smith	58-7808	ST	\$5.33	187617	\$3.25	\$609,756.10	\$ 2.75	\$ 515,947.47
CALCULATOR, SCNTFC, SLR, TI-	Texas Instruments	TI-30X IIS	EA	\$17.00	58824	\$10.99	\$646,470.59	\$ 11.90	\$ 700,000.00
X-ACTO XLR Electric Pencil Sharpener, Black	X-ACTO	1818	EA	\$31.99	31260	\$15.79	\$493,591.75	\$ 16.48	\$ 515,160.99
CRAYON, CRAYOLA, 3-5/8", 16-	Binney & Smith	52-0016	BX	\$2.11	473934	\$1.68	\$796,208.53	\$ 1.45	\$ 687,203.79
CLEANER, BOARD, DRY ERASE, 8	Sanford	81803	EA	\$5.50	181818	\$2.34	\$425,454.55	\$ 2.41	\$ 438,181.82
CRAYONS, LARGE, 16/BX, LIFT	Binney & Smith	52-0336	BX	\$5.22	191571	\$3.49	\$668,582.38	\$ 3.63	\$ 695,402.30
PAPER, CONST, BLK, 12X18	Pacon	103061	PK	\$6.09	164204	\$2.64	\$433,497.54	\$ 3.76	\$ 617,405.58
CRAYON, 3-5/8", CRAYOLA	Binney & Smith	52-0024	BX/16	\$5.22	191571	\$2.73	\$522,988.51	\$ 1.39	\$ 266,283.52
Pacon Tru-Ray Construction Paper, 12-Inches by 18-Inches, 50-Count, Assorted	Tru-Ray	102941	PK	\$7.69	130039	\$3.49	\$453,836.15	\$ 3.75	\$ 487,646.29
CRAYOLA 256CT MARKER CLAS	Binney & Smith	58-8201	BX	\$109.99	9092	\$57.98	\$527,138.83	\$ 56.16	\$ 510,591.87
CALCULATOR, SCNTFC, SOLAR, F	Casio	FX-260SLRS	EA	\$14.99	66711	\$8.47	\$565,043.36	\$ 7.73	\$ 515,677.12
SCISSORS, POINT TIP, KIDS, 5	Fiskars	94307097	PR	\$3.50	285714	\$2.36	\$674,285.71	\$ 1.99	\$ 568,571.43
PAPER, CONST, 12X18WHTGW	Pacon	103613	PK/50	\$4.79	208768	\$2.99	\$624,217.12	\$ 2.61	\$ 544,885.18
MARKER, SET, SCENT, MR SKTCH 12	Sanford	20072	ST	\$11.36	88028	\$5.02	\$441,901.41	\$ 7.05	\$ 620,598.59
SCISSORS, FSK, STRT, LH/RH, 8	Fiskars	FSK3452779J	PR	\$13.89	71994	\$7.42	\$534,197.26	\$ 7.39	\$ 532,037.44
GLUE SCHOOL, ELMERS, 4OZ	Elmer's Products	E304NR	EA	\$2.18	458716	\$1.03	\$472,477.06	\$ 1.07	\$ 490,825.69
TRIMMER, PPR, GT II SERIES,	Acco	9115	EA	\$120.16	8322	\$53.89	\$448,485.35	\$ 72.61	\$ 604,277.63
Heavy Weight Index Cards, 3" x 5", Ruled, White, 100/Pack	Oxford	63500	PK/100	\$3.28	304878	\$0.88	\$268,292.68	\$ 0.60	\$ 182,926.83
PAPER, CONST, DK BRN, 12X18	Pacon	103056EA	PK	\$6.69	149477	\$2.87	\$428,998.51	\$ 4.30	\$ 642,750.37
Ticonderoga® Woodcase Pencils, Pack Of 96	Dixon Ticonderoga	13872	pk/96	\$43.92	22769	\$10.17	\$231,557.38	\$ 15.58	\$ 354,735.88
Total							\$10,680,672.76		\$ 11,006,026.16
Category 3: Home Kitchen, Food and Grocery									

14%

3%

Description	Vendor	Vendor Product Code	UOM	Estimated Market price	Est Usage	Supplier Price	Total Cost
Diet Coke Fridge Pack Cans, 12 Count, 12 fl oz	Coca Cola		pk/12	\$5.00	200000	\$4.68	\$936,000.00
Clorox Disinfecting Wipes Value Pack, Scented, 150 Count	Clorox	9155136	EA	\$8.00	125000	\$7.99	\$998,750.00
Dixie 10 1/16" Plates, 80 Count	Dixie	14843	pk/80	\$7.00	142857	\$6.59	\$941,428.57
Planters Peanuts, Lightly Salted, Dry Roasted, 16 Ounce	PLANTERS		EA	\$5.00	200000	\$3.00	\$600,000.00
Sunshine Cheez-It Original Baked Snack Crackers, 12.4 Ounce	Sunshine		EA	\$3.00	333333	\$2.82	\$940,000.00
FusionBlade Blender with 6-Cup Glass Jar, 12-Speed Settings, Silver Blender	BLACK+DECKER	BL1111SG	EA	\$27.00	37037	\$24.77	\$917,407.41
Bath Tissue, 48 Double Rolls Toilet Paper, 12 Count (Pack of 4)	Angel Soft	777275	12PK/4	\$24.00	41667	\$21.94	\$914,166.67
Smead Cascading Wall Organizer, 6 Pockets, Letter Size, Gray/Neutral (92061)	SMEAD MFG CO	92061	EA	\$22.00	45455	\$17.89	\$813,181.82
Wilton Premium Nonstick Muffin Top Pan, 12-Cavity	Wilton	2105-6878	EA	\$15.00	66667	\$14.95	\$996,666.67
4-Slice Toaster Oven, Stainless Steel/Black	BLACK+DECKER	TO1303SB	EA	\$32.00	31250	\$31.19	\$974,687.50
Category 4 Books							
Description	Vendor	Vendor Product Code	UOM	Estimated Market price	Est Usage	Supplier Price	Total Cost
Strategy: A View From The Top (4th Edition)	Pearson		EA	105	9524	\$ 102.20	\$ 973,333.33
Barron's AP Psychology, 7th Edition (Barron's AP Psychology Exam) 7th Edition	Barron's		EA	10	100000	\$ 11.55	\$ 1,155,000.00
Computer Networking: A Top-Down Approach (7th Edition) 7th Edition	Pearson		EA	165	6061	\$ 164.10	\$ 994,545.45
Algebra 2, Student Edition 4th Edition	McGraw-Hill Education		EA	110	9091		\$ -
Precalculus: Graphs and Models (5th Edition)	Pearson		EA	220	4545		\$ -
Vertebrate Life (9th Edition)	Pearson		EA	200	5000	\$ 204.67	\$ 1,023,350.00
Holt World History Student Edition Grades 6-8 Ancient Civilizations 2006	HOLT, RINEHART AND WINSTON		EA	85	11765	\$ 85.05	\$ 1,000,588.24
College Physics, 9th Edition 9th	Cengage Learning		EA	315	3175	\$ 305.00	\$ 968,253.97
Managerial Accounting 4th Edition	Wiley		EA	250	4000	\$ 257.02	\$ 1,028,080.00
Drafting for Electronics (3rd Edition)	Peachpit Press		EA	200	5000	\$ 178.20	\$ 891,000.00
Category 5 Musical Instruments	Pearson		EA				
Description	Vendor	Vendor Product Code	UOM	Estimated Market price	Est Usage	Supplier Price	Total Cost
3-Valve Euphonium	Jupiter	JEP700 BB	EA	\$1,600.00	625	\$1,559.00	\$974,375.00
Base Clarinet	Selmer	1430LP Bb	EA	\$2,000.00	500	\$1,959.00	\$979,500.00
Marching Mellophone	King	1121	EA	\$1,900.00	526	\$1,699.00	\$894,210.53
Bassoon	Fox Renard	Model 51	EA	\$4,700.00	213		\$0.00
Digital Piano	Yamaha	dgx-650	EA	\$800.00	1250	\$769.98	\$962,475.00
Oboe	Yamaha	YOB-441M	EA	\$4,200.00	238	\$3,370.99	\$802,616.67
Duluxe Tenor Saxophone	Jupiter	787GL	EA	\$1,900.00	526	\$2,495.00	\$1,313,157.89
King 2055 Silver Flair Series Bb Trumpet	King	2055	EA	\$1,600.00	625	\$1,450.00	\$906,250.00
Azumi AZ2 Intermediate Flute	Azumi	AZ2	EA	\$1,500.00	667	\$1,499.00	\$999,333.33
Jupiter 536L Series F Attachment Trombone	Jupiter	536L	EA	\$1,500.00	667	\$1,499.00	\$999,333.33
Category 6 Audio Visual and Electronics							
Description	Vendor	Vendor Product Code	UOM	Estimated Market price	Est Usage	Supplier Price	Total Cost
50-Inch 4K Ultra HD Smart LED TV	Samsung	UN50KU6300	EA	\$700.00	1429	\$588.99	\$841,414.29
32" Class (31.5" Diag.) - LED - 720p - Smart - HDTV - Black	Samsung	UN32J4500AFX	EA	\$200.00	5000	\$177.99	\$889,950.00
Samsung - 65" Class (64.5" Diag.) - LED - 2160p - Smart - 4K Ultra HD TV - with High Dynamic Range - Silver	Samsung	UN65KS8000FX	EA	\$1,800.00	556	\$1,797.99	\$998,883.33
VIZIO M65-C1 65" Class 4K Ultra HD 240Hz Smart LED TV	Vizio	M65-C1	EA	\$1,300.00	769	\$1,243.72	\$956,707.69
Sony - 75" Class (74.5" diag) - LED - 2160p - Smart - 4K Ultra HD TV with High Dynamic Range - Black	Sony	XBR75X850D	EA	\$4,000.00	250	\$3,298.00	\$824,500.00
Samsung - 75" Class - (74.5" Diag.) - LED - 2160p - Smart - 4K Ultra HD TV with High Dynamic Range - Black	Samsung	UN75KS9000FX	EA	\$6,000.00	167	\$5,497.99	\$916,331.67
GoPro - HERO5 Black 4K Action Camera	Go-Pro	CHDXH-501	EA	\$400.00	2500	\$299.99	\$749,975.00
Sony - HDR-AS50 HD Action Camera with Live View Remote - Black	Sony	HDRAS50R/B	EA	\$400.00	2500	\$318.00	\$795,000.00
DJI - Mavic Pro Quadcopter with Remote Controller - Gray	Mavic	Mavic Pro w/rem	EA	\$1,000.00	1000	\$999.99	\$999,990.00
Epson VS240 SVGA 3LCD Projector 3000 Lumens Color Brightness	Epson	vs240	EA	\$300.00	3333	\$299.99	\$999,966.67
Epson VS340 XGA 3LCD Projector 2800 Lumens Color Brightness	Epson	VS340	EA	\$400.00	2500	\$387.76	\$969,400.00
Epson VS345 WXGA 3LCD Projector 3000 Lumens Color Brightness	Epson	VS345	EA	\$500.00	2000	\$464.99	\$929,980.00
Canon PowerShot G3 X Digital Camera - Wi-Fi Enabled	Canon	G3	EA	\$1,000.00	1000	\$899.99	\$899,990.00
Nikon Coolpix L340 20.2 MP Digital Camera with 28x Optical Zoom and 3.0-Inch LCD (Black)	Nikon	L340	EA	\$200.00	5000	\$174.62	\$873,100.00
Canon EOS Rebel T5 EF-S 18-55mm IS II Digital SLR Kit	Canon	T-5 EF-s	EA	\$800.00	1250	\$399.99	\$499,987.50
Category 7 Higher Education Scientific Equipment and Lab Supplies							

[illegible]



# Prince William County

## PUBLIC SCHOOLS

*Providing A World-Class Education*

October 19, 2016

Prince William County Public Schools is evaluating proposal responses from Amazon Business associated with our RFP for an On-line Marketplace for Purchases for Products and Services. This firm has listed your organization as a reference for this requirement.

Please complete the following rating matrix so that we may benefit from your experience with Amazon Business. We welcome your comments and any input you may have would be appreciated. Please respond via fax at 703.791.8610 or by email at [crosbyae@pwcs.edu](mailto:crosbyae@pwcs.edu) by October 25, 2016.

Please use the following point assignment scale when responding to each rating:

1 = Below Average  
2 = Fair

3 = Average  
4 = Above Average

5=Excellent

CONTRACTOR PERFORMANCE RATING MATRIX for INVESTMENT CONSULTING	
AREA OF PERFORMANCE	RATING
Quality of work/services provided	4
Customer satisfaction with services	4
Responsiveness to requirements and inquiries	3
Flexibility and ability to work with	4
Availability of vendor personnel resources	4
Quality of reports generated	5
Knowledge level of staff	4
<b>OVERALL PERFORMANCE RATING</b>	<b>4</b>

Comments: Overall, we have been satisfied with the service that is provided by Amazon Business. The reports and overall customer service have been very helpful, and our users benefit from the ability to "shop around" and receive the pricing/shipping benefits. One thing that we do monitor closely is the use of Amazon Business to purchase items that we have on contract with other vendors. We have asked that Amazon provide the ability to "block" certain items (catalog curation), but they do not currently offer this ability.

Evaluated By: \_\_\_\_\_ Date: October 19, 2016

Organization: \_\_\_\_\_

Return completed form via E-Mail or Facsimile to: \_\_\_\_\_

[REDACTED]

---

**From:**  
**Sent:**  
**To:**  
**Subject:**  
**Attachments:**

[REDACTED]

Good afternoon.

Attached please find the reference form from Amazon Business.

Please let me know if I can be of further assistance.

[REDACTED]

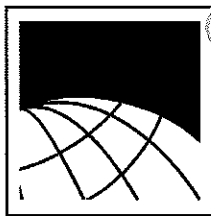
*Put Students First • Seek Growth • Be Open to Change • Do Great Work Together • Value Differences*

[REDACTED]

Prince William County Schools has solicited a RFP to obtain an On-line Marketplace for the Purchase of Products and Services. It would be most appreciated if you could fill out the attached form for Amazon, who listed you as a reference, and send back to my attention on or before October 25, 2016.

Your assistance on this matter is greatly appreciated.

[REDACTED]



# Prince William County

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October 19, 2016

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3 = Average  
4 = Above Average

5=Excellent

CONTRACTOR PERFORMANCE RATING MATRIX for INVESTMENT CONSULTING	
AREA OF PERFORMANCE	RATING
Quality of work/services provided	5
Customer satisfaction with services	5
Responsiveness to requirements and inquiries	5
Flexibility and ability to work with	5
Availability of vendor personnel resources	5
Quality of reports generated	5
Knowledge level of staff	5
<b>OVERALL PERFORMANCE RATING</b>	5

Comments: We have been working with Amazon since this past July and they have been very professional and forward thinking. They very much want to understand the K12 market and how they can fit into that space. They are very innovative and are willing to listen to our issues and what are our needs. \_\_\_\_\_

Evaluated By: \_\_\_\_\_ Date: 10/24/2016 \_\_\_\_\_

Organization: \_\_\_\_\_

Return completed form via E-Mail or Facsimile to: \_\_\_\_\_

[REDACTED]

**From:**  
**Sent:**  
**To:**  
**Subject:**  
**Attachments:**

[REDACTED]

Here you go. Let me know if you have any further questions or need more information.

[REDACTED]

**2015-18 National Institute for Public Procurement (NIGP) Outstanding Agency Accreditation Achievement (OA<sup>4</sup>) Award |  
2016 National Procurement Institute Achievement of Excellence in Procurement Award Winner**

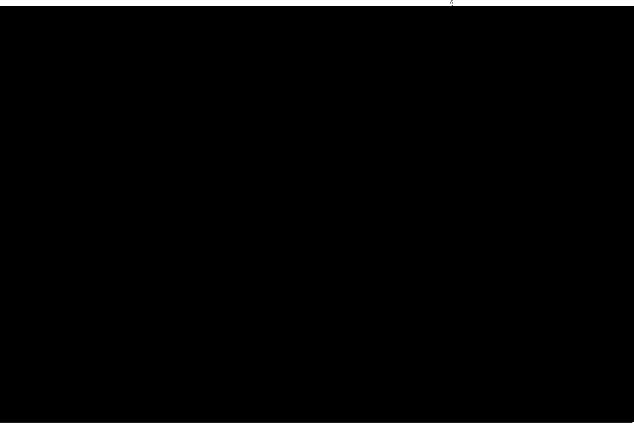
[REDACTED]

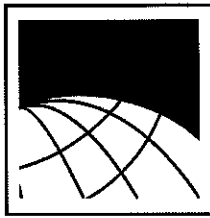
CONFIDENTIALITY NOTICE: This email message, including all attachments, is for the sole use of the intended recipient(s) and may contain confidential student and/or employee information. Unauthorized use and/or disclosure is prohibited under the federal Family Education Rights & Privacy Act (20 U.S.C. §1232g, 34 CFR Part 99, 19 TAC 247.2, Texas Government Code 552.023, Texas Education Code 21.355, 29 CFR 1630.14(b)(c)). This communication contains information that is confidential and proprietary in nature, and may also be attorney-client privileged and/or work product privileged. It is for the exclusive use of the intended recipient(s). If you are not the intended recipient, you may not use, disclose, copy or disseminate this information. Please call the sender immediately or reply by email and destroy all copies of the original message, including attachments. Please be advised that either the Houston Independent School District, its employees or agents accept liability for any errors, omissions or damages caused by delays of receipt or by any virus infection in this message or its attachments, or which may otherwise arise as a result of this e-mail transmission. Thank you in advance for your cooperation.

[REDACTED]

Prince William County Schools has solicited a RFP to obtain an On-line Marketplace for the Purchase of Products and Services. It would be most appreciated if you could fill out the attached form for Amazon, who listed you as a reference, and send back to my attention on or before October 25, 2016.

Your assistance on this matter is greatly appreciated.





# Prince William County

**PUBLIC SCHOOLS**

*Providing A World-Class Education*

October 19, 2016

Prince William County Public Schools is evaluating proposal responses from Textbook Warehouse, associated with our RFP for an On-line Marketplace for Purchases for Products and Services. This firm has listed your organization as a reference for this requirement.

Please complete the following rating matrix so that we may benefit from your experience with Textbook Warehouse. We welcome your comments and any input you may have would be appreciated. Please respond via fax at 703.791.8610 or by email at [crosbyae@pwcs.edu](mailto:crosbyae@pwcs.edu) by October 25, 2016.

Please use the following point assignment scale when responding to each rating:

1 = Below Average

2 = Fair

3 = Average

4 = Above Average

5=Excellent

CONTRACTOR PERFORMANCE RATING MATRIX for INVESTMENT CONSULTING	
AREA OF PERFORMANCE	RATING
Quality of work/services provided	5
Customer satisfaction with services	5
Responsiveness to requirements and inquiries	5
Flexibility and ability to work with	5
Availability of vendor personnel resources	5
Quality of reports generated	5
Knowledge level of staff	5
<b>OVERALL PERFORMANCE RATING</b>	<b>35</b>

Comments: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

Evaluated By: \_\_\_\_\_ Date: October 19, 2016

Return completed form via E-Mail or Facsimile to: \_\_\_\_\_

[REDACTED]

**From:**

**Sent:**

**To:**

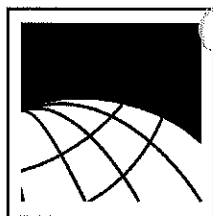
**Subject:**

**Attachments:**

[REDACTED]  
[REDACTED]  
[REDACTED]  
Textbook Warehouse Reference.docx; ATT00001.htm; image.jpg; ATT00002.htm

**Importance:**

High



# Prince William County

PUBLIC SCHOOLS

*Providing A World-Class Education*

October 19, 2016

Prince William County Public Schools is evaluating proposal responses from Peripole, Inc., associated with our RFP for an On-line Marketplace for Purchases for Products and Services. This firm has listed your organization as a reference for this requirement.

Please complete the following rating matrix so that we may benefit from your experience with Peripole, Inc.. We welcome your comments and any input you may have would be appreciated. Please respond via fax at 703.791.8610 or by email at [crosbyae@pwcs.edu](mailto:crosbyae@pwcs.edu) by October 25, 2016.

Please use the following point assignment scale when responding to each rating:

1 = Below Average  
2 = Fair

3 = Average  
4 = Above Average

5=Excellent

CONTRACTOR PERFORMANCE RATING MATRIX for INVESTMENT CONSULTING	
AREA OF PERFORMANCE	RATING
Quality of work/services provided	5
Customer satisfaction with services	5
Responsiveness to requirements and inquiries	5
Flexibility and ability to work with	5
Availability of vendor personnel resources	5
Quality of reports generated	5
Knowledge level of staff	5
<b>OVERALL PERFORMANCE RATING</b>	5

Comments: Peripole is an exceptional company that makes the highest quality products and gives the most outstanding customer service. I have always been overjoyed at their performance.

Evaluated By: \_\_\_\_\_ Date: Oct. 19, 2016

[REDACTED]

---

**From:**  
**Sent:**  
**To:**  
**Subject:**  
**Attachments:**

[REDACTED]

Here is my completed reference form for Peripole.

Please contact me for further information.

[REDACTED]

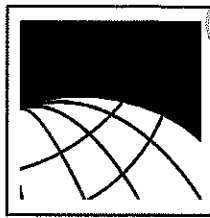
On Wed, Oct 19, 2016 at 8:43 AM [REDACTED]

[REDACTED]

Prince William County Schools has solicited a RFP to obtain an On-line Marketplace for the Purchase of Products and Services. It would be most appreciated if you could fill out the attached form for Peripole, Inc., who listed you as a reference, and send back to my attention on or before October 25, 2016.

Your assistance on this matter is greatly appreciated.

[REDACTED]



# Prince William County

PUBLIC SCHOOLS

*Providing A World-Class Education*

October 19, 2016

Prince William County Public Schools is evaluating proposal responses from Peripole, Inc., associated with our RFP for an On-line Marketplace for Purchases for Products and Services. This firm has listed your organization as a reference for this requirement.

Please complete the following rating matrix so that we may benefit from your experience with Peripole, Inc.. We welcome your comments and any input you may have would be appreciated. Please respond via fax at 703.791.8610 or by email at [crosbyae@pwcs.edu](mailto:crosbyae@pwcs.edu) by October 25, 2016.

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5=Excellent

CONTRACTOR PERFORMANCE RATING MATRIX for INVESTMENT CONSULTING	
AREA OF PERFORMANCE	RATING
Quality of work/services provided	5
Customer satisfaction with services	5
Responsiveness to requirements and inquiries	5
Flexibility and ability to work with	5
Availability of vendor personnel resources	5
Quality of reports generated	5
Knowledge level of staff	5
<b>OVERALL PERFORMANCE RATING</b>	5

Comments: Peripole has been very responsive and their instruments are of superior quality.

Evaluated By: [REDACTED] October 19, 2016

Organization: [REDACTED]

Return completed form via E-Mail or Facsimile to: [REDACTED]