



COLLIN COUNTY

Information Technology
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To: Judge Chris Hill
Commissioner Duncan Webb
Commissioner Darrell Hale
Commissioner Cheryl Williams
Commissioner Susan Fletcher

From: Caren Skipworth, CIO
Date: September 3, 2019
Re: FY20 Maintenance Contract Modification and Renewal Authorization

The Information Technology department is requesting Commissioner Court authorization to modify the existing Cisco software three-year maintenance agreement to a new Cisco Flex maintenance plan.

Cisco Flex is a new maintenance program providing all the coverage of our current SWSS contract plus:

- An additional 340 call manager licenses to allow for growth
- 850 additional analog lines for fax, elevator, alarms, lobby, conference phones
- Cisco Emergency Responder for all knowledge workers and public/analog spaces
- Fully functional WebEx Team accounts for 1700 county users
- 170 Active User Meeting Hosts to HOST WebEx meetings each month
- 1700 cloud registered licenses providing the ability to register video endpoints to the Cisco cloud at no charge
 - Currently, this requires separate license for CM registration
- Jabber licenses for all county users

Additionally, with Cisco Flex, IT will have the software licenses needed to move forward on the planned Cisco Spark Teams and Video Magistration Replacement projects which will avoid approximately \$23,000. We also avoid costs for the Cisco WebEx renewal of approximately \$5,400.

Moving to the Cisco Flex plan will require court to approve a new three-year agreement, similar to our current arrangement, with the current payment made to Key Government Finance and the final payment made to NetSync.

Annual Payment	Payment Date	Vendor
\$181,920.68	10/15/2019	Key Government Finance
\$181,920.68	10/15/2020	Key Government Finance
\$141,034.60	10/15/2021	Key Government Finance