

Collin County Information Technology Equipment Standards Justification

The following manufacturers/vendors are the standard suppliers of technology equipment within the county for specific technology areas. While this list of standards will guide procurement, it does not necessarily preclude the IT department from soliciting bids based on generic specifications where the use of a specific manufacturer is not necessary or where a specific non- standard manufacturer is required for a specific line of business. This list is to serve as a guide subject to amendment, by future court order, as technology or market conditions dictate.

Technology Area: Audio Visual	
Manufacturer	Purpose
Sharp Corporation (a Foxconn Group subsidiary)	LED HDTV systems for video display. Selected as standard in county implementations for consistency and support needs.
Crestron Electronics, Inc.	Audio/Video system products include HDBaseT and AV over IP technology infrastructures that include transmitters, receivers, encoders, decoders, controllers, matrix switchers, management software, touch panels, cabling, cabinet enclosures, etc. Selected as a standard due to market position, technical direction, and no-cost training towards certification for government customers.
Shure Incorporated	Professional audio manufacturer for Microphones and audio electronics, Wireless Microphone Systems, Earphones, Headphones, In-Ear Monitoring, etc. County Enterprise standard for quality consistency.
Harman International Industries, Inc. (a Samsung Electronics subsidiary)	A/V systems of loud speakers, mixers, controllers, software, etc. selected as standard for consistency. Subsidiary companies are comprised of: <ul style="list-style-type: none"> • AKG Acoustics • BSS Audio • Crown International • dbx Professional Products • Harman Kardon • JBL (JBL Paragon) • Lexicon • Martin Professional • Soundcraft • Studer • Harman Connected Services
Biamp Systems Corporation	Audio server, amplifier, input card and output cards selected as a standard for consistency, support and programming reasons.
Williams Sound, LLC	Assisted listening system selected as a standard for consistency, support and programming reasons.

Axis Communications, Inc	Security and surveillance cameras used throughout the county and integrated with existing surveillance and recording software provided by Milestone Systems A/S. Axis camera standard is necessary due to passage of the National Defense Authorization Act (NDAA) banning some physical security manufacturers.
Watchguard Video	Enterprise solution for the County, standardizing In-car video equipment and body-cams under one vendor. Enterprise Solution requested in February 2018 (Court Order 2018-142-02-19).
Technology Area: Backup Solution	
Manufacturer	Purpose
Dell Technologies Inc.	<p>The Dell EMC Infrastructure Solution Group provides support for existing Avamar and Data Domain hardware and software used for data file and virtual server “tapeless” disk based backup processes. Subsidiary companies are comprised of:</p> <ul style="list-style-type: none"> • Dell • Dell Client Solutions Group • Dell EMC Infrastructure Solutions Group • Dell EMC Services • RSA • Virtustream • Pivotal • Secureworks • VMware
NetApp, Inc.	Existing hardware and software solution used to ensure image files and image metadata copies are available for disaster recovery needs; continued use of NetApp based solutions is limited to current installations.
Technology Area: Storage	
Manufacturer	Purpose
NetApp, Inc.	NetApp provides the county’s existing file and image storage solutions; continued use of NetApp based solutions is limited to current installations.
Dell Technologies Inc.	<p>The Dell EMC Infrastructure Solution Group provides support for existing storage solutions for Enterprise SQL Server, file and image storage, data backup, and data analytics; continued use of EMC based solutions selected for consistency of support operations. Subsidiary companies are comprised of:</p> <ul style="list-style-type: none"> • Dell • Dell Client Solutions Group • Dell EMC Infrastructure Solutions Group • Dell EMC Services • RSA • Virtustream • Pivotal • Secureworks • VMware
Technology Area: Servers	
Manufacturer	Purpose

Cisco Systems, Inc.	Cisco UCS servers selected as the converged and stand-alone server standard for current and future server needs within the county based on leading market share position, support of Cisco switching within the server, familiarity of county technical staff with the platform and IBM's withdrawal from the Intel market; UCS selection applies to both rack mount and blade servers.
Dell Technologies, Inc.	<p>The Dell EMC Infrastructure Solutions Group subsidiary provides hyper-converged server systems used within the county; selected based on industry market share and consistency of support operations and industry leader with a continued technological advantage delivered through increased use of management capabilities. Subsidiary companies are comprised of:</p> <ul style="list-style-type: none"> • Dell • Dell Client Solutions Group • Dell EMC Infrastructure Solutions Group • Dell EMC Services • RSA • Virtustream • Pivotal • Secureworks • VMware
Dell Technologies, Inc.	<p>The Dell VMware subsidiary provides VMware server virtualization software used within the county to support nearly 400 virtual servers running on existing hardware; selected based on industry market share and consistency of support operations and industry leader with a continued technological advantage delivered through increased use of management capabilities. Subsidiary companies are comprised of:</p> <ul style="list-style-type: none"> • Dell • Dell Client Solutions Group • Dell EMC Infrastructure Solutions Group • Dell EMC Services • RSA • Virtustream • Pivotal • Secureworks • VMware
Microsoft Corporation	<p>Server class software enrolled in Microsoft Enterprise Agreement to provide upgrade and support privileges to the county. Development standards, based upon the MS technology stack, utilize:</p> <ul style="list-style-type: none"> • Server Operating Systems • SQL Server • SharePoint • .NET • Exchange • Internet Information Server • WSUS
Technology Area: End User Computing	
Manufacturer	Purpose

Dell Technologies Inc.	PC manufacturer selected to be the desktop, laptop, ruggedized systems, and Windows tablet standard based on recent review and demo of system manufacturers and familiarity of technicians to support the devices. Subsidiary companies are comprised of: <ul style="list-style-type: none"> • Dell • Dell Client Solutions Group • Dell EMC Infrastructure Solutions Group • Dell EMC Services • RSA • Virtustream • Pivotal • Secureworks • VMware
ViewSonic Corporation	Monitors used in the county and proven to work with various computing devices from touch screen capable applications for Odyssey Session Works to DisplayPort Multi-Stream applications with tablet based computing systems.
Microsoft Corporation	End user class software enrolled in Microsoft Enterprise Agreement to provide upgrade and support privileges to the county.
Technology Area: Network	
Manufacturer	Purpose
Cisco Systems, Inc.	Existing network components selected as the standard for current and future server needs within the county based on leading market share position, familiarity of county technical staff with the platform; Existing county staff have various Cisco certifications.
Palo Alto Networks, Inc.	Next-generation Firewall (NGFW) that monitors incoming and outgoing network traffic and decides whether to allow or block specific traffic based on a defined set of security rules.
Panduit Corporation	Networking management, connections and cabling required to maintain the 25yr Panduit horizontal cabling certification and warranty within most existing, and all new, county buildings.
F5 Networks, Inc.	Load balancing services delivered via appliance based systems.
AT&T Corp	FirstNet is an independent authority within the U.S. Department of Commerce. Authorized by Congress in 2012, its mission is to develop, build and operate the nationwide, broadband network that equips first responders to save lives and protect U.S. communities. On September 19, 2017, Texas Governor Greg Abbott announced decision to partner with FirstNet and AT&T. FirstNet is provided under the AT&T DIR Contract for Wireless, data and voice plans.
CradlePoint, Inc	Mobile routers used to connect a mobile data computer (MDC) housed in a first responder vehicle to the FirstNet system. CradlePoint is the State of Texas standard for connections to FirstNet and is on the State of Texas DIR contract.
Sierra Wireless, Inc	Mobile routers, approved by Watchguard Video, deployed in Constable vehicles to support real-time upload of in-car and body worn video direct to Watchguard cloud storage environment.
Technology Area: Telephone	
Manufacturer	Purpose

Cisco Systems, Inc.	Existing phone system used within the county for desktop, wall, conference room, video calling, PC based video conference and PC based “soft” phone applications; selected based on existing phone infrastructure, market share and consistency of support operations; Existing county staff are highly trained in Cisco voice.
Apple, Inc.	Cell phones issued to selected employees with business need to remain on call.
Technology Area: Printer/Plotter	
Manufacturer	Purpose
Lexmark International, Inc.	Selected printer manufacturer based on compatibility with existing county management software and consistency of support operations; Three classes of color and black & white printers along with a departmental multi-function printer will be selected each fiscal year based on the current fleet available from the manufacturer.
HP Inc.	Selected plotter manufacturer based on past experience with reliability and familiarity of existing staff with management and control software.
Technology Area: Scanner	
Manufacturer	Purpose
Fujitsu America, Inc. (a Fujitsu Limited subsidiary)	Selected scanner manufacturer based on requirements from the county court case management vendor and for consistency of support.
Technology Area: Power Management	
Manufacturer	Purpose
Schneider Electric SE	APC - UPS systems and management software used by Facilities department for management and monitoring of the systems across the network. Subsidiary companies are comprised of: <ul style="list-style-type: none"> • Square D • Pelco • APC
Technology Area: Security Software and Systems	
Manufacturer	Purpose
McAfee, LLC	McAfee Security Information and Event Management (SIEM) and Vulnerability Manager software. Subsidiary companies are comprised of: <ul style="list-style-type: none"> • McAfee • Intel • TPG Capital • Thomas Bravo
Trend Micro Incorporated	Antivirus software used to protect county servers and desktops.
Imperva, Inc.	Cyber security software to protect sensitive data and application software from both external attacks and internal threats, and to ensure regulatory compliance.
Forcepoint LLC	ForcePoint Websense website filter and security software.
FireEye (a Raytheon Company subsidiary)	Used to protect our network by providing comprehensive prevention, detection and response capabilities.
BeyondTrust Corporation (a Francisco Partners subsidiary)	Provides privileged access and identity management software solutions. Subsidiary companies are comprised of: <ul style="list-style-type: none"> • Bomgar • PowerBroker

KnowBe4, LLC	Enterprise security awareness training and simulated phishing platform to manage ongoing social engineering vulnerabilities through education, assessment, monitoring, and testing of the county employee base.
Varonis	Provides data protection and classification of data files throughout the county to monitor, audit, and identify access to directories and files by department, user, or domain group to obtain a least privilege model to mitigate data exposure and loss risk within the county.
Rapid7	Vulnerability management solution to identify, report, and track remediation of security vulnerabilities in systems and software that run on the Collin County network. This solution is automated and provides a risk score for our environment based on the severity of the vulnerabilities, known exploits in the wild, and complexity of the exploit.
Dell Technologies Inc.	The Dell Secureworks Solution Group provides managed IT security services. This includes security monitoring, managed defense, incident response, security assessments, and advanced threat services. Subsidiary companies are comprised of: <ul style="list-style-type: none"> • Dell • Dell Client Solutions Group • Dell EMC Infrastructure Solutions Group • Dell EMC Services • RSA • Virtustream • Pivotal • Secureworks • VMware

Technology Area: Enterprise Software		
Vendor	Purpose	Sole Source
STR Software Corporation	AventX fax software used to support end-user fax requirements and facilitate blood warrant process with the Odyssey judicial software.	
Tyler Technologies, Inc.	Tyler Technologies, Inc. provides integrated technology and management services for the public sector with a focus on local governments. The company offers financial management, including modular fund accounting systems for government agencies and not- for-profit entities; and utility billing systems to support the billing and collection of metered and non-metered services. The Enterprise Software Solutions segment provides municipal and county governments and schools with software systems to meet their information technology and automation needs for mission-critical 'back-office' functions such as financial management solutions (i.e. Tyler Munis), employee shift scheduling software (i.e. Executime), and courts and justice (i.e. Tyler Odyssey) processes.	Yes 2015-379-06-22
Oracle America, Inc.	Oracle provides the PeopleSoft software used for personnel and payroll processes.	
Mythics, Inc.	Provides the Micro Focus COBOL software used to support the Oracle PeopleSoft software. NOTE: Micro Focus COBOL is required to operate Oracle PeopleSoft	

Texas Conference of Urban Counties	Juvenile case management software used for juvenile probation case processing. Hosted solution provided through the Texas CUC Techshare program.	
ACOM Solutions, Inc.	Secure check printing selected by the Auditor's office used to issue payroll, accounts payable, and ad-hoc checks.	
BMC Software, Inc.	Footprints is a service management, workload automation, and IT operations software used to track service desk and IT operations performance and automate workflow processes for requisition entry, approval and processing between the IT, Budget, and Purchasing departments.	
Destiny Software Inc.	Web based agenda software system used for Commissioner Court agenda processing, AgendaQuick.	
Dominion Voting Systems, Inc.	Hardware and Software (GEMS, AVOS, TSX) providing for election automation needs such as digital optical scanners, elections databases, touchscreen voting, accessible voting, automation tools, and ballot printing.	Yes 2011-841-10-17
Environmental Systems Research Institute, Inc. (ESRI)	Geographic information software used to develop maps, data, and other location based applications within the county – ArcGIS and the associated technology stack.	Yes 2014-739-10-06
IDERA, Inc.	Database management tools that allow Collin County Database Administrators to design, develop, secure, monitor and improve databases systems Management and control software hosted on the Microsoft SQL Server databases. Subsidiary companies include: <ul style="list-style-type: none"> • Embarcadero Technologies • Assembla • Precise Software • LANSA • Ranorex GmbH • PointSecure • Gurock & TestRail 	
InFax, Inc.	Information display system used to provide court docket, directions, general information, and targeted message broadcasts to public and to detention center populations.	Yes – software only 2010-385-06-07
RT Lawrence Corporation	Payment and remittance processing software used by the Tax Office to process tax payments.	
SpindleMedia Inc.	Tax collection and disbursement automation software specifically for Texas Tax Collectors to automate virtually every task in the tax office from creating mass billing statements to a double entry general ledger accounting system; from tracking and reporting Beer, Wine and Liquor permits to a VIT package; and to filing mobile home state reports.	Yes 2014-479-07-28

Superion, LLC	Formerly, Sungard Public Sector. Legacy ERP system HTE, Naviline, QRep, and Procurement Card used for back-office processing. This is being replaced by the Tyler Munis system. Maintenance will be continued on the HTE system for two years post Munis go-live.	
VOTEC Corporation	VEMACS Voter Election Management and Compliance and VoteSafe Electronic Poll Book software used for voter registration, election management, e-Pollbook, and voter check-in used by the Elections department for mandated and	Yes 2016-423-06-20
Cistera Networks, Inc.	Event Alerting and Notification software for simultaneous multi-modal messaging to provide internal rapid broadcast capability via the phone system.	
Granicus, Inc	County Clerk records management software AiLiS (Automated integrated Land Information System) providing full life cycle of the land (deeds, titles, etc.) and vitals (birth, marriage or death certificates) records processes and AmRedact for redaction services.	Yes 2015-699-09-28
Conduent Government Systems, LLC (an Avenu Insights & Analytics subsidiary)	District Clerk end-to-end jury management solution. AgileJury, AgileJury eJuror, AgileJury IVR.	Yes 2016-275-04-25
Everbridge, Inc.	Web based critical communications and enterprise safety solution which sends messages via telephone, text message and email used by District Clerk and Public emergency notification and broadcast service.	
Integrated Computer Solutions, Inc. (ICS)	Public safety software used for computer aided dispatch, records management (IBRS), and patrol management (ICS Mobile).	Yes 2007-051-01-23
Compulink Management Center, Inc. dba LaserFiche	Records management software used to store and manage county records managed by the IT Records department. MCCI is sole sourced as the County's Laserfiche reseller.	Yes 2008-1027-11-11
Milestone Systems Inc. (a Kudelski SA subsidiary)	Video surveillance and recording software used for building security within and around county buildings.	
Ontario Systems, LLC	Government focused revenue collection (RevQ) software used by the County Clerk Court Collections unit.	
NetMotion Software, Inc.	Mobile performance management software focusing on security, management, and optimization of mobile data	

ProofPoint	Email archiving and Spam filtering services, filters spam, malware, and non-malware threats with accurate	
Laserfiche, Inc.	An Electronic Content Management suite of products to manage and automate the county's records.	
Elastic.co	The Elastic Stack is a core development tool for making data usable in real time and at scale for search, logging, security and analytics use cases.	
Tableau	Data visualization software used within the county to graphically present, visualize, and analyze both structured and unstructured data.	
Technology Area: Fiber Cabling Infrastructure		
Installation Vendor	Purpose	Sole Source
CAPCO Contractors, Inc.	Used for fiber cabling installation and support as required per ILA with Collin College. ILA states that County will contract directly with District's contracted vendor for any additional fiber needed to connect County facilities to the Fiber Optic Wide Area	See Purpose 2015-842-11-16