



December 15, 2008

Office of the County Purchasing Agent

ECOLAB
Contract Sales
370 Wabasha Street
St. Paul, MN 55102

RE: Detergents/Chemicals/Dispensers
IFB No. 06101-06

Dear Thomas E. Ohs,

In light of the recent and substantial economic changes and a 1.0% reduction in the CPI in October alone, Collin County requests your review and subsequent price reduction per Section 4.6 Price Reduction, of your contract terms and conditions.

Collin County is aware and acknowledges the cost(s) of doing business and, as a result recently awarded your company a price increase per Section 4.7 Price Re-determination. The increase was approved based on the then rising costs of fuel and energy, which have since fallen to all time lows with no subsequent improvement in the near future.

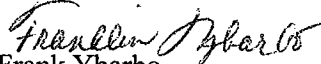
Collin County's intention is to cultivate a positive relationship with our vendors while maintaining good stewardship of our tax payers. Therefore, this price reduction request is in the best interest of the taxpayer and will deter the possibility of requiring a re-solicitation.

Please provide your written response to:

Collin County Purchasing Department
(Attention: Rachael Warren)
200 S. McDonald Street Ste #230
McKinney, TX 75069

Collin County thanks you for your interest in doing business and respectfully requests your immediate response to this matter.

Sincerely,


Frank Ybarbo
Collin County Purchasing Agent

Cc: contract file
attachments

**COLLIN COUNTY
PURCHASING DEPARTMENT**

CONTRACT CHANGE ORDER NO: TWO (2)

CONTRACT: Detergents/Chemicals/Dispensers

EFFECTIVE DATE: 10/01/08

CONTRACT NO. 06101-06

CONTRACT AMENDMENT ISSUED TO:

ECOLAB

Contract Sales

370 Wabasha St

St Paul, MN 55102

AWARDED BY: Original Court Order No. 2006-874-09-26

CHANGE ORDER #1, COURT ORDER NO. 2007-953-10-23

CHANGE ORDER #2, COURT ORDER NO. 2008-805-09-23

YOU ARE DIRECTED TO MAKE THE FOLLOWING AMENDMENT TO THIS CONTRACT:

1. Price increase of 3% as requested per Ecolab letter dated August 22, 2008. Following prices are agreed to be effective October 1, 2008.

Item #	Item Description	Current Unit Price	New Unit Price
06101-06-1-01	SOLID LAUNDRY DETERGENT - First Offer	\$154.48	159.11
06101-06-1-02	SOLID DESTAINER - First Offer	\$69.53	71.62
06101-06-1-03	SOLID FABRIC SOFTENER & NEUTRALIZING AGENT - First Offer	\$102.12	105.19
06101-06-1-04	LIQUID ADDITIVE DETERGENT - First Offer	\$37.08	38.20
06101-06-1-05	DISHWASHING DETERGENT AND DISPENSER - First Offer	\$59.74	61.54
06101-06-1-06	DISHWASHING RINSE AND DISPENSER - First Offer	\$118.45	122.01
06101-06-1-07	LIME REMOVER - First Offer	\$31.21	32.15
06101-06-1-08	GREASE CUTTER - First Offer	\$51.21	52.75
06101-06-1-09	SOLID POT & PAN CLEANER & DISPENSER - First Offer	\$72.00	74.16
06101-06-1-10	DISHWASHING POWDER - First Offer	\$37.08	38.20
06101-06-1-11	LIQUID DEGREASER - First Offer	\$47.37	48.80
06101-06-1-12	BLEACH ADDITIVE - First Offer	\$55.81	57.48

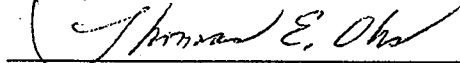
Except as provided herein, all terms and conditions of the contract remain in full force and effect and may only be modified in writing signed by both parties.

ACCEPTED BY:

ECOLAB

370 Wabasha St

St Paul, MN 55102



SIGNATURE

TITLE: Manager, Bid Contracts

DATE: September 4, 2008


ACCEPTED AND AUTHORIZED BY

AUTHORITY OF COLLIN COUNTY

Collin County Courthouse

210 S. McDonald

McKinney, Texas 75069



Franklin Ybarbo

Purchasing Agent

DATE: 9/30/08

MAIL SIGNED CONTRACT CHANGE ORDER TO:

Purchasing Agent, 200 S. McDonald St., Suite 230, McKinney, Texas 75069