CUSTOMIZED PRODUCT PRICING SUMMARY BASED ON CONTRACT

Vehicles

BUYBOARD #281-07

End U	ser: COLLIN COUNTY	AIRCH	LT	Philpott Rep: ALAN WILEY 888	8 858-7801
Conta			-	Date: 8-Dec-09	
Produ	ct Description: FORD EXPEDI	TION		<u> </u>	
A.	Bid Series:	8		A. Base P	Price: \$ 22,177.0
В.	Published Options [Itemize each b	elow]			
Code		Bid Pr		· ·	Bid Price
UIG	2010 4X4 MODEL UPGRADE	\$ 3,99			\$ 357.0
	5.4L AUTOMATIC	STD		TRAILER TOW PACKAGE	\$ 370.0
	FRONT/REAR AIR	STD			
	ALL TERRAIN TIRES	STD		LIMITED SLIP AXLE IS NOT	NOTE
_	AM-FM CD TILT/CRUISE	STD		AVAILABLE DUE TO THE	NOTE
	RUBBER FLOOR	STD		STANDARD ADVANCE TRACK	NOTE
	CLOTH BUCKETS FRONT	STD		SYSTEM ON THE EXPEDITON	NOTE
	PRIVACY GLASS	STD		<u> </u>	\$ 761.00
	VINYL 2ND ROW SEAT	STD		POWER ADJUSTABLE PEDALS	INCL
	SPECIAL SERVICE MODEL	STD		REVERSE SENSING SYSTEM	INCL
	STEEL WHEELS	STD		POWER QUARTER WINDOWS	INCL
21F	2ND ROW CLOTH SEATS	_	2.00	GARAGE DOOR OPENER	INCL
41K	SKID PLATES	\$ 94	1.00	AM-FM 6-DISC CD	INCL
	Unpublished Options [Itemize each Options	Bid Pri		%]	6.8 % Bid Price
RONT	& SECOND ROW FLOOR MATS	\$ 85	.00 SOUN	D-OFF PREDATOR II EP2SSMBSJ	\$ 429.00
RIVE	RS SIDE SPOTLIGHT	\$ 350	.00 RED/B	LUE LED LIGHTS MOUNTED ON	
ONVE	RT-A-BALL HITCH	\$ 59	.00 OUTSI	DE MIRRORS	
OMPL	ETE SET OF MANUALS	\$ 420	.00 NOTE:	SOUND-OFF DOES NOT PROVIDE	NOTE
EXTR	A SECURILOCK KEYS	\$ 200	.00 A EXP	EDITION INSTALLATION	NOTE
STIMA	ATED 90-120 DAY DELIVERY	NOTE		TOR KIT. WE JUST SURFACE	NOTE
			MOUN	Т ТНЕМ	NOTE
			BLACE	C GO-RHINO 3285B PUSH BUMPER	\$ 355.00
				Total of C. Unpublished Option	ons: \$ 1,898.00
	Contract Price Adjustment:		_		
	Delivery Charges:		miles		\$
	Total of $A + B + C + D + E = F$				\$ 29,759.00
					\$ 29,759.00
•	Quantity Ordered	x F =			\$ 29,739.00
•	Quantity Ordered	-	hase order)		\$ 400.00
		-	hase order)		

CUSTOMIZED PRODUCT PRICING SUMMARY BASED ON CONTRACT

Vehicles

BUYBOARD #281-07

			ВСТВ	OTTIVE II	77 07		
End U	ser: COLLIN COUNT	/			Philpott Rep: ALAN WILEY 888 8	58-7801	
Conta	ct: LIZ GRAY				Date: 16-Jan-10		
		RD EXPEDITION	E	NVIRO	_		
A.	Bid Series:	8			A. Base Pri	ce: \$	22,177.00
В.	Published Options [It	emize each below]					
Code			Bid Price	Code	Options	Е	Bid Price
UIG					RUNNING BOARDS	\$	357.00
	5.4L AUTOMATIC		STD	536	TRAILER TOW PACKAGE	\$	370.00
	FRONT/REAR AIR		STD				
	ALL TERRAIN TIRES		STD		LIMITED SLIP AXLE IS NOT	NOT	TE
	AM-FM CD TILT/CRU		STD		AVAILABLE DUE TO THE	NOT	
	RUBBER FLOOR	-	STD		STANDARD ADVANCE TRACK	NOT	
	CLOTH BUCKETS FR	ONT	STD		SYSTEM ON THE EXPEDITON	NOT	
	PRIVACY GLASS	.0111	STD	901A	CONVENIENCE PACKAGE	\$	761.00
	VINYL 2ND ROW SEA		STD	70174	POWER ADJUSTABLE PEDALS	INCI	
_	SPECIAL SERVICE M		STD		REVERSE SENSING SYSTEM	INCI	
	STEEL WHEELS	OBLL	STD		POWER QUARTER WINDOWS	INCL	
21F		ATS \$	112.00		GARAGE DOOR OPENER	INCL	
41K	2ND ROW CLOTH SE	\$ \$	94.00	-	productional section of the section	INCL	
HIK	SKID PLATES		94,00		AM-FM 6-DISC CD		
					Total of B. Published Option	s: \$	5,684.00
Ξ.	Unpublished Options [Itemize each belov	v. not to ex	ceed 25%]	\$= 15	.4 %	
	Options		Bid Price		Options		id Price
RONT	& SECOND ROW FLOO			SOUND-0	OFF PREDATOR II EP2SSMBSJ	\$	429.00
NOT T	a sheet to he it less		03.00		JE LED LIGHTS MOUNTED ON	1	127.00
ONVE	RT-A-BALL HITCH	\$	59.00		EMIRRORS		
OITTE	IKT A BALL III CIT		37.00		ESK CONSOLE AS PER SPECS	\$	475.00
FYTD	A SECURILOCK KEYS	\$	200.00		INNER EDGE LIGHT BAR	\$	695.00
	ATED 120 DAY DELIVE)TE	1 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	DOMINATOR LIGHT BAR	\$	550.00
3111017	TED 120 DAT DELIVE	K) NC) I E		AULT W/ CARPET AND LOCKS	\$	1,800.00
		_		TRUCK V	AULI W/ CARFEI AND LOCKS	1	1,800.00
		-	_	ALL DDIC	CES INCLUDES FREIGHT AND	NOTE	
					TION LABOR	NOTE	
		_		INSTALA	HON LABOR	NOTE	
					Total of C. Unpublished Options	s: \$	4,293.00
	Continuat Puiss Adinate						
•	Contract Price Adjustn	ient:	<u>_</u>				
•	Delivery Charges:			miles		\$	-
	Total of $A + B + C + D$	$+\mathbf{E}=\mathbf{F}$				\$.	32,154.00
•	Quantity Ordered	xF	=			\$	32,154.00
•	BUYBOARD Administr	rative Fee (\$400 pe	r purchase	e order)		\$	400.00
	Non-Equip Charges & G	Credits					
	TOTAL PURCHASE P		G BUYRO	ARD FEF		\$ 3	32,554.00

CUSTOMIZED PRODUCT PRICING SUMMARY BASED ON CONTRACT

VEHICLES

BUYBOARD #281-07

End U	ser: COLLIN COUNTY SHERIFF KS))		Philpott Rep: ALAN WILEY		
Contac	et: LIZ GRAY				Date: 19-Jan-10		
Produc	et Description: FORD POLICE I	NTE	RCEPTOR	:			
A.	Bid Series:	6			A. Base Price	: \$	19,742.00
B.	Published Options [Itemize each be	low]					
Code	Options		Bid Price	Code	Options	В	id Price
67R	INOP REAR DOORS	\$	23.00		ABS BRAKES AND AM-FM RADIO	STD	(
60S	FACTORY FIRE SUPPRESSION	\$	3,041.00		ENGINE HOUR METER	STD	į.
HL	CLOTH FRONT/CLOTH REAR	\$	(55.00)		FLEX FUEL ENGINE	STD	5
14T	TRUNK PACK	\$	178.00	553	TRACTION CONTROL	\$	164.00
61K	HEATED MIRRORS	\$	33.00	61H	DECKLID RELEASE ON DOOR/IP	\$	56.00
128	CARPET WITH FLOOR MATS	\$	117.00	P7BPI	2010 MODEL CHANGE	\$	1,626.00
45C	LIMITED SLIP AXLE	\$	117.00		DELIVERY	INCI	_
41A	COMFORT CONV. GROUP	\$	712.00		FLOOR PLAN	INCL	
	SPEED CONTROL & AM-FM CD		INCL		LOT INSURANCE	INCL	_
	POWER DRIVERS SEAT		INCL	432	1284X FLEET KEYED ALIKE	\$	42.00
59C	POWER ADJUSTABLE PEDALS		STD	53M	RADIO SUPPRESSION	\$	89.00
948	INOP REAR WINDOWS	\$	23.00	478	COURTESY LAMP DISABLE	\$	19.00
750A	STREET APPEARANCE	\$	138.00	59M	SIDE AIR BAGS	STD	
					Total of B. Published Options:	\$	6,323.00
C.	Unpublished Options [Itemize each t	elow	, not to ex	ceed 25%]	\$ = 20.2	%	
	Options	В	id Price		Options	Bi	d Price
2 YEAR	MVI	IN	CL	RAY ALI	EN K9-TRANSPORT EZ1	\$	3,450.00
WHELE	N TALON AVNCV9RB	\$	350.00	EX56 DO	OR PANEL/GUARD SETS	INCL	,
CHROM	IE DRIVERS SPOTLIGHT	\$	225.00	CL01CV	REAR A/C SYSTEM	INCL	
MIRRO	R MOUNTED R/B 500 LEDS	\$	450.00	MDI0F K	ENNEL FAN	INCL	
4 EXTR	A KEYS	\$	20.00	EZL01 IN	TERIOR LIGHT	INCL	
REAR R	UBBER FLOOR MODIFICATION	\$	125.00	BB01B B	UDDY BOWL-WATER CONTAINER	INCL	×
JOTTO I	DESK CONSOLE SYSTEM AS	\$	320.00	F3 K9 DE	PLOYMENT HEAT ALERT	INCL	
PER CO	LLIN COUNTY SPECS			EZ8 REPI	ACEMENT MAT	INCL	
GO-RHI	NO 5040 PUSH BUMPER	\$	326.00	INSTALL	ATION	INCL	
ESTIMA	TED DELIVERY IN 120-150 DAYS	NC	TE	NO QUO	TE ON PLEXIGLASS PANELS	NOTE	E 01-
					Total of C. Unpublished Options:	\$	5,266.00
_							, , , , , , , , , , , , , , , , , , , ,
D.	Contract Price Adjustment:						
E.	Delivery Charges:		0	miles @\$.93/mile	\$	
F.	Total of $A+B+C+D+E=F$					\$ 3	31,331.00
G.	Quantity Ordered	x F	=		[\$ 3	31,331.00
Н.	BUYBOARD Administrative Fee			:	\$400.00 PER PURCHASE ORDER	\$	400.00
I.	Non-Equip Charges & Credits		_				
J.	TOTAL PURCHASE PRICE INCLU	DIN	G BUYBO	ARD FEE	;	\$ 3	31,731.00



Estimated Delivery Date:

90-120 DAYS

CONTRACT PRICING WORKSHEET

For Standard Equipment Purchases

Contract No.:

VE03-06

H. Total Purchase Price (E+F+G): \$

30,374.00

Date Prepared:

12/18/09

This Form must be prepared by Contractor and given to End User. The H-GAC administrative fee shall be shown in Section

D. Other Cost It			ned Options (A+)		tht, Delive	ry, Etc.)			ercentage is:		24%
	t of Unpublish	hed Options (C)) cannot exceed 2		f the total of	of the Base Unit	For this tra	nsaction the p	Subtotal C:	\$	5,653.00
901A CONVIEN UPGRADE FOR				\$	761.00		Subtota	al From Additi	onal Sheet(s):		1,128.00
UIG 4X4 UPGR	200 2,000 0			\$	3,679.00	SEE ADDITIO					
(Note: Unpublish		e items which v	were not submitte	ed and	d priced in	Contractor's bid	-	iption			Cost
C. Unpublishe	d Options -	Itemize belo	w / attach add	ition	al sheet(s) if necessary			Subtotal B:	3	1,655.00
				<u> </u>			Subto	tal From Addi	tional Sheet(s)	_	1.655.00
BELOW FOR 20		<u></u>	KADE	ъ	203,00	SPECIAL SER			TACIT		STD
#22 DRIVERS S			PADE	\$	265.00	TILT/CRUISE		9200# TOW CA		_	STE
186 RUNNING				\$	360.00			OWS-LOCKS-		_	STI
21F 2ND ROW		ΓS		\$		MIDDLE VIN				_	STI
REQUIRED ON	ALL 2010 N	10DELS				CLOTH BUC	KETS FRONT	W/O FLOOR	CONSOLE		STI
574 REAR A/C	AND HEAT	OPTION THA	TIS	\$	606.00	5.4L GAS AU	TOMATIC				STI
(Note: Tublished		cription		i i	Cost	Tractor's bid.)	Desc	ription			Cost
			- Attach additi were submitted a				Include Opt	ion Code in d	lescription if	appli	cable.
	em Base Un	it Price Per (Contractor's H	I-GA	C Contra	act:				\$	21,566.0
Product Code:	D08	Description:	U15 FORD E	XPE	DITION						
Email:						Email:	2 1 232.5	5@aol.com			
	972 548-3732					Fax:	of mean matrice 1, 0 to		Y YOUR ORDE	ER HI	ERE
Person:	972 548-3734					By: Phone:	888 858-780				
Agency: Contact	LIZ GRAY		PATROL L			Prepared	ALAN WILI				-
	COLLIN CO	UNTY	PATRUL L	7		Contractor:	PHILPOTT	MOTORS			



CONTRACT PRICING WORKSHEET

For Standard Equipment Purchases

Contract No.:

VE03-06

Date Prepared:

1/21/10

This Form must be prepared by Contractor and given to End User. The H-GAC administrative fee shall be shown in Section

Buying Agency:	COLLIN COU	NTY ENVIRO OFFICER	l		Contractor:	PHILPOTT MOTORS						
Contact Person:	LIZ GRAY				Prepared By:	ALAN WILEY						
Phone:	972 548-3734	-	_	-	Phone:	888 858-7801						
Fax:	972 548-3732			-	Fax:	254 865-9118 PLEASE FA	X YOUR ORDI	ER HE	ERE			
Email:				-	Email:	awiley0845@aol.com						
Product Code:	D08	Description: U15 FOI	RD EXPE	DITION								
	Item Base Unit	Price Per Contractor	's H-GA	C Contra	act:			\$	21,566.0			
	•	mize below - Attach actions which were submit			•	Include Option Code in	description if	appli	cable.			
	Descr	ption		Cost		Description			Cost			
574 REAR A/	C AND HEAT O	PTION THAT IS	\$	606.00	5.4L GAS AU	TOMATIC			STE			
REQUIRED C	ON ALL 2010 MC	DDELS			CLOTH BUCK	KETS FRONT W/O FLOOR	CONSOLE		STE			
21F 2ND ROV	V CLOTH SEATS	S	\$	88.00	MIDDLE VIN	YL SEAT AND RUBBER F	LOOR		STE			
186 RUNNING	6 RUNNING BOARDS				AM-FM CD P	OWER WINDOWS-LOCKS	-MIRRORS		STE			
36 TRAILER	TOW PACKAG	Е	\$	336.00	TILT/CRUISE	AND CLASS III RECEIVE		STE				
22 DRIVERS	SIDE SPOTLIG	HT-SEE UPGRADE	\$	265.00	WITH 4-PIN C	ONNECTOR 9200# TOW C	CAPACITY		STE			
BELOW FOR	2010 MODEL			,	SPECIAL SER	VICE MODEL			STD			
				,		Subtotal From Add	itional Sheet(s):	\$	-			
							Subtotal B:	\$	1,655.00			
•	-	temize below / attach tems which were not sub										
	Descri	otion		Cost		Description			Cost			
JIG 4X4 UPG	G 4X4 UPGRADE WITH SKID PLATES		\$	3,679.00	SEE ADDITIO	NAL OPTIONS TAB BELC)W		NOTE			
01A CONVIE	NCE PACKAGE		\$	761.00		Subtotal From Addi	tional Sheet(s):	\$	4,293.00			
	R 2010 SPOTLIC		\$	85.00			Subtotal C:		8,818.00			

D. Other Cost Items Not Itemized Above	(e.g. Installation, Freight, Delivery, Etc.	2.)
--	---	-----

Description		Cost		Descrip	otion		Cost	
DELIVERY AND PDI		\$ 480.	00					
						Subtotal D:	\$ 48	80.00
E. Total Cost Before Any Applicab	le Trade-In / Other Allo	wances / Di	scounts (A+B+C+	D)			\$ 32,51	19.00
Quantity Ordered:	1 X	Subtotal	of $A + B + C + D$:	\$ 32,519.00	=	Subtotal E:	\$ 32,51	19.00
F. H-GAC Fee Calculation (From C	Current Fee Tables)					Subtotal F:	\$66	00.00

G. Trade-Ins / Other Allowances / Special Discounts

Description	Cost		Description	Cost			
					Subtotal G:		
Estimated Delivery Date:	90-120	DAYS	H. Total P	urchase Price	(E+F+G):	\$ 33	3,119.00



CONTRACT PRICING WORKSHEET

For Standard Equipment Purchases

Contract No.:

VE03-06

Date Prepared:

1/21/10

This Form must be prepared by Contractor and given to End User. The H-GAC administrative fee shall be shown in Section F. End User issues PO to Contractor, and MUST also fax a copy of PO, together with completed Pricing Worksheet, to H-GAC @ 713-993-4548. Please type or print legibly.

Buying Agency:	COLLIN COI	UNTY SHERIF	F K9	Contractor:	PHILPOTT MOTORS
Contact Person:	LIZ GRAY			Prepared By:	ALAN WILEY
Phone:	972 548-3734			Phone:	888 858-7801
Fax:	972 548-3732		-	Fax:	254 865-9118
Email:				Email:	awiley0845@aol.com
Product Code:	D07	Description:	FORD POLICE INTERCEP	TOR	

A. Product Item Base Unit Price Per Contractor's H-GAC Contract:

\$ 20,516.00

B. Published Options - Itemize below - Attach additional sheet(s) if necessary - Include Option Code in description if applicable. (Note: Published Options are options which were submitted and priced in Contractor's bid.)

Description	Cost		Description		Cost
88H CLOTH BUCKETS FRONT	\$ (70.00)	REQUIRED C	N 2009 MODELS, BELOW:		
CLOTH REAR BENCH	_	59M SIDE AII	R BAGS		\$ 284.00
45C LIMITED SLIP AXLE	\$ 103.00	59C ADJUSTA	ABLE PEDALS	_	\$ 56.00
128 CARPET WITH FLOOR MATS	\$ 113.00	750A STREET	APPEARANCE PACKAGE		\$ 138.00
948 INOP REAR WINDOWS	\$ 25.00	478 COURTES	SY LAMP DISABLE		\$ 19.00
157 INOP REAR DOORS	\$ 15.00	60S FACTORY	FIRE SUPPRESSION		\$ 3,041.00
96B FRONT MOLDINGS LOOSE	\$ 28.00				
66F POWER DISTRIBUTION BOX	\$ 43.00	WHELEN TAI	ON AVNCV9RB		\$ 350.00
553 TRACTION CONTROL	\$ 109.00	#22 CHROME	SPOTLIGHT		\$ 265.00
61H DECKLID RELEASE ON DOOR	\$ 60.00	MIRROR MO	JNTED R/B 500 LEDS		\$ 450.00
432 FLEET KEYED ALIKE	\$ 48.00		Subtotal From Additi	onal Sheet(s):	\$ -
53M RADIO SUPPRESSION	\$ 90.00			Subtotal B:	\$ 5,167.00

C. Unpublished Options - Itemize below / attach additional sheet(s) if necessary.

(Note: Unpublished options are items which were not submitted and priced in Contractor's bid.)

Description	Cost		Description		Cost
41A COMFORT CONVIENCE PACKAGE	\$ 712.00	SEE ADDITIO	NAL OPTIONS TAB BELOW		NOTE
2010 4.6L V8 E85 FLEX FUEL/ TPMS	\$ 260.00		Subtotal From Additio	nal Sheet(s):	\$ 4,399.00
4 EXTRA KEYS	\$ 20.00			Subtotal C:	\$ 5,391.00
Check: Total cost of Unpublished Options (C) cannot exceed 2 Price plus Published Options (A+	For this transaction the per	rcentage is:	21%		

D. Other Cost Items Not Itemized Above (e.g. Installation, Freight, Delivery, Etc.)

Description				Cost	Description					Cost
DELIVERY			\$	450.00						
									Subtotal D:	\$ 450.00
E. Total Cost Before Any Applic	E. Total Cost Before Any Applicable Trade-In / Other All-				unts (A+B+C+I))				\$ 31,524.00
Quantity Ordered:	1	X	Su	btotal of A	A + B + C + D:	\$	31,524.00	=	Subtotal E:	\$ 31,524.00.
F. H-GAC Fee Calculation (From	n Current Fo	ee Tables)							Subtotal F:	\$ 600.00

G. Trade-Ins / Other Allowances / Special Discounts

Description	Cost	Description		Cost		
					Subtotal G:	\$
Estimated Delivery Date:	120 I	DAYS	H. Total Purc	hase Price	(E+F+G):	\$ 32,124.00

Tabulation

Vehicle	Buyboard	HGAC	
Crown Vic K9 Patrol	\$31,331	\$31,524	
Expedition Patrol	\$29,759	\$29,774	
Expedition Enviro	\$32,154	\$32,519	
Total 3 Vehicles	\$93,244	\$93,817	

Funding

Vehicle Desc/ Unit No.Repl	Project #	Account	Funds Budgeted
Expedition/48039	W44024	00144096009070	\$38,135
Crown Vic/41138	W44023	00144096009070	\$43,870
Expedition/NEW	W50002	00150016409070	\$32,500