

CUSTOMIZED PRODUCT PRICING SUMMARY BASED ON CONTRACT

Vehicles

BUYBOARD #281-07

End User: COLLIN COUNTY *PAID* *LT*

Philpott Rep: ALAN WILEY 888 858-7801

Contact: LIZ GRAY

Date: 8-Dec-09

Product Description: FORD EXPEDITION

A. Bid Series: 8

A. Base Price: \$ 22,177.00

B. Published Options [Itemize each below]

Code	Options	Bid Price	Code	Options	Bid Price
U1G	2010 4X4 MODEL UPGRADE	\$ 3,990.00	186	RUNNING BOARDS	\$ 357.00
	5.4L AUTOMATIC	STD	536	TRAILER TOW PACKAGE	\$ 370.00
	FRONT/REAR AIR	STD			
	ALL TERRAIN TIRES	STD		LIMITED SLIP AXLE IS NOT	NOTE
	AM-FM CD TILT/CRUISE	STD		AVAILABLE DUE TO THE	NOTE
	RUBBER FLOOR	STD		STANDARD ADVANCE TRACK	NOTE
	CLOTH BUCKETS FRONT	STD		SYSTEM ON THE EXPEDITON	NOTE
	PRIVACY GLASS	STD	901A	CONVENIENCE PACKAGE	\$ 761.00
	VINYL 2ND ROW SEAT	STD		POWER ADJUSTABLE PEDALS	INCL
	SPECIAL SERVICE MODEL	STD		REVERSE SENSING SYSTEM	INCL
	STEEL WHEELS	STD		POWER QUARTER WINDOWS	INCL
21F	2ND ROW CLOTH SEATS	\$ 112.00		GARAGE DOOR OPENER	INCL
41K	SKID PLATES	\$ 94.00		AM-FM 6-DISC CD	INCL

Total of B. Published Options: \$ 5,684.00

C. Unpublished Options [Itemize each below, not to exceed 25%]

\$= 6.8 %

Options	Bid Price	Options	Bid Price
FRONT & SECOND ROW FLOOR MATS	\$ 85.00	SOUND-OFF PREDATOR II EP2SSMBSJ	\$ 429.00
DRIVERS SIDE SPOTLIGHT	\$ 350.00	RED/BLUE LED LIGHTS MOUNTED ON	
CONVERT-A-BALL HITCH	\$ 59.00	OUTSIDE MIRRORS	
→ COMPLETE SET OF MANUALS	\$ 420.00	NOTE: SOUND-OFF DOES NOT PROVIDE	NOTE
4 EXTRA SECURILOCK KEYS	\$ 200.00	A EXPEDITION INSTALLATION	NOTE
ESTIMATED 90-120 DAY DELIVERY	NOTE	ADAPTOR KIT. WE JUST SURFACE	NOTE
		MOUNT THEM	NOTE
		BLACK GO-RHINO 3285B PUSH BUMPER	\$ 355.00

Total of C. Unpublished Options: \$ 1,898.00

D. Contract Price Adjustment: _____

E. Delivery Charges: _____ miles

F. Total of A + B + C + D + E = F

G. Quantity Ordered 1 x F =

H. BUYBOARD Administrative Fee (\$400 per purchase order)

I. Non-Equip Charges & Credits _____

J. TOTAL PURCHASE PRICE INCLUDING BUYBOARD FEE

\$ 30,159.00

CUSTOMIZED PRODUCT PRICING SUMMARY BASED ON CONTRACT

Vehicles
BUYBOARD #281-07

End User: COLLIN COUNTY

Philpott Rep: ALAN WILEY 888 858-7801

Contact: LIZ GRAY

Date: 16-Jan-10

Product Description: FORD EXPEDITION *ENV120*

A. Bid Series: 8

A. Base Price: \$ **22,177.00**

B. Published Options [Itemize each below]

Code	Options	Bid Price	Code	Options	Bid Price
UIG	2010 4X4 MODEL UPGRADE	\$ 3,990.00	186	RUNNING BOARDS	\$ 357.00
	5.4L AUTOMATIC	STD	536	TRAILER TOW PACKAGE	\$ 370.00
	FRONT/REAR AIR	STD			
	ALL TERRAIN TIRES	STD		LIMITED SLIP AXLE IS NOT	NOTE
	AM-FM CD TILT/CRUISE	STD		AVAILABLE DUE TO THE	NOTE
	RUBBER FLOOR	STD		STANDARD ADVANCE TRACK	NOTE
	CLOTH BUCKETS FRONT	STD		SYSTEM ON THE EXPEDITON	NOTE
	PRIVACY GLASS	STD	901A	CONVENIENCE PACKAGE	\$ 761.00
	VINYL 2ND ROW SEAT	STD		POWER ADJUSTABLE PEDALS	INCL
	SPECIAL SERVICE MODEL	STD		REVERSE SENSING SYSTEM	INCL
	STEEL WHEELS	STD		POWER QUARTER WINDOWS	INCL
21F	2ND ROW CLOTH SEATS	\$ 112.00		GARAGE DOOR OPENER	INCL
41K	SKID PLATES	\$ 94.00		AM-FM 6-DISC CD	INCL

Total of B. Published Options: \$ **5,684.00**

C. Unpublished Options [Itemize each below, not to exceed 25%]

\$= 15.4 %

Options	Bid Price	Options	Bid Price
FRONT & SECOND ROW FLOOR MATS	\$ 85.00	SOUND-OFF PREDATOR II EP2SSMBSJ	\$ 429.00
		RED/BLUE LED LIGHTS MOUNTED ON	
CONVERT-A-BALL HITCH	\$ 59.00	OUTSIDE MIRRORS	
		JOTTO DESK CONSOLE AS PER SPECS	\$ 475.00
4 EXTRA SECURILOCK KEYS	\$ 200.00	WHELEN INNER EDGE LIGHT BAR	\$ 695.00
ESTIMATED 120 DAY DELIVERY	NOTE	WHELEN DOMINATOR LIGHT BAR	\$ 550.00
		TRUCK VAULT W/ CARPET AND LOCKS	\$ 1,800.00
		ALL PRICES INCLUDES FREIGHT AND	NOTE
		INSTALATION LABOR	NOTE

Total of C. Unpublished Options: \$ **4,293.00**

D. Contract Price Adjustment: _____

E. Delivery Charges: _____ miles

F. Total of A + B + C + D + E = F

G. Quantity Ordered 1 x F =

H. BUYBOARD Administrative Fee (\$400 per purchase order)

I. Non-Equip Charges & Credits _____

J. TOTAL PURCHASE PRICE INCLUDING BUYBOARD FEE

\$ **32,554.00**

CUSTOMIZED PRODUCT PRICING SUMMARY BASED ON CONTRACT

VEHICLES

BUYBOARD #281-07

End User: COLLIN COUNTY SHERIFF K9

Philpott Rep: ALAN WILEY

Contact: LIZ GRAY

Date: 19-Jan-10

Product Description: FORD POLICE INTERCEPTOR

A. Bid Series: 6

A. Base Price: \$ 19,742.00

B. Published Options [Itemize each below]

Code	Options	Bid Price	Code	Options	Bid Price
67R	INOP REAR DOORS	\$ 23.00		ABS BRAKES AND AM-FM RADIO	STD
60S	FACTORY FIRE SUPPRESSION	\$ 3,041.00		ENGINE HOUR METER	STD
HL	CLOTH FRONT/CLOTH REAR	\$ (55.00)		FLEX FUEL ENGINE	STD
14T	TRUNK PACK	\$ 178.00	553	TRACTION CONTROL	\$ 164.00
61K	HEATED MIRRORS	\$ 33.00	61H	DECKLID RELEASE ON DOOR/IP	\$ 56.00
128	CARPET WITH FLOOR MATS	\$ 117.00	P7BPI	2010 MODEL CHANGE	\$ 1,626.00
45C	LIMITED SLIP AXLE	\$ 117.00		DELIVERY	INCL
41A	COMFORT CONV. GROUP	\$ 712.00		FLOOR PLAN	INCL
	SPEED CONTROL & AM-FM CD	INCL		LOT INSURANCE	INCL
	POWER DRIVERS SEAT	INCL	432	1284X FLEET KEYED ALIKE	\$ 42.00
59C	POWER ADJUSTABLE PEDALS	STD	53M	RADIO SUPPRESSION	\$ 89.00
948	INOP REAR WINDOWS	\$ 23.00	478	COURTESY LAMP DISABLE	\$ 19.00
750A	STREET APPEARANCE	\$ 138.00	59M	SIDE AIR BAGS	STD

Total of B. Published Options: \$ 6,323.00

C. Unpublished Options [Itemize each below, not to exceed 25%]

\$= 20.2 %

Options	Bid Price	Options	Bid Price
2 YEAR MVI	INCL	RAY ALLEN K9-TRANSPORT EZ1	\$ 3,450.00
WHELEN TALON AVNVCV9RB	\$ 350.00	EX56 DOOR PANEL/GUARD SETS	INCL
CHROME DRIVERS SPOTLIGHT	\$ 225.00	CL01CV REAR A/C SYSTEM	INCL
MIRROR MOUNTED R/B 500 LEDS	\$ 450.00	MD10F KENNEL FAN	INCL
4 EXTRA KEYS	\$ 20.00	EZL01 INTERIOR LIGHT	INCL
REAR RUBBER FLOOR MODIFICATION	\$ 125.00	BB01B BUDDY BOWL-WATER CONTAINER	INCL
JOTTO DESK CONSOLE SYSTEM AS	\$ 320.00	F3 K9 DEPLOYMENT HEAT ALERT	INCL
PER COLLIN COUNTY SPECS		EZ8 REPLACEMENT MAT	INCL
GO-RHINO 5040 PUSH BUMPER	\$ 326.00	INSTALLATION	INCL
ESTIMATED DELIVERY IN 120-150 DAYS	NOTE	NO QUOTE ON PLEXIGLASS PANELS	NOTE <i>et</i>

Total of C. Unpublished Options: \$ 5,266.00

D. Contract Price Adjustment: _____

E. Delivery Charges: 0 miles @ \$.93/mile

F. Total of A + B + C + D + E = F

G. Quantity Ordered 1 x F =

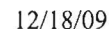
H. BUYBOARD Administrative Fee

\$400.00 PER PURCHASE ORDER

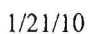
I. Non-Equip Charges & Credits _____

J. TOTAL PURCHASE PRICE INCLUDING BUYBOARD FEE

\$ 31,731.00



H. Total Purchase Price (E+F+G):	\$ 30,374.00
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Estimated Delivery Date:	2017-01-01	2017-01-01	2017-01-01
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**CONTRACT PRICING WORKSHEET**
For Standard Equipment PurchasesContract
No.:

VE03-06

Date
Prepared:

1/21/10

This Form must be prepared by Contractor and given to End User. The H-GAC administrative fee shall be shown in Section F. End User issues PO to Contractor, and MUST also fax a copy of PO, together with completed Pricing Worksheet, to H-GAC @ 713-993-4548. Please type or print legibly.

Buying Agency:	COLLIN COUNTY SHERIFF K9	Contractor:	PHILPOTT MOTORS
Contact Person:	LIZ GRAY	Prepared By:	ALAN WILEY
Phone:	972 548-3734	Phone:	888 858-7801
Fax:	972 548-3732	Fax:	254 865-9118
Email:		Email:	awiley0845@aol.com
Product Code:	D07	Description:	FORD POLICE INTERCEPTOR

A. Product Item Base Unit Price Per Contractor's H-GAC Contract: \$ 20,516.00**B. Published Options - Itemize below - Attach additional sheet(s) if necessary - Include Option Code in description if applicable.**

(Note: Published Options are options which were submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
88H CLOTH BUCKETS FRONT	\$ (70.00)	REQUIRED ON 2009 MODELS, BELOW:	
CLOTH REAR BENCH		59M SIDE AIR BAGS	\$ 284.00
45C LIMITED SLIP AXLE	\$ 103.00	59C ADJUSTABLE PEDALS	\$ 56.00
128 CARPET WITH FLOOR MATS	\$ 113.00	750A STREET APPEARANCE PACKAGE	\$ 138.00
948 INOP REAR WINDOWS	\$ 25.00	478 COURTESY LAMP DISABLE	\$ 19.00
157 INOP REAR DOORS	\$ 15.00	60S FACTORY FIRE SUPPRESSION	\$ 3,041.00
96B FRONT MOLDINGS LOOSE	\$ 28.00		
66F POWER DISTRIBUTION BOX	\$ 43.00	WHELEN TALON AVNVCV9RB	\$ 350.00
553 TRACTION CONTROL	\$ 109.00	#22 CHROME SPOTLIGHT	\$ 265.00
61H DECKLID RELEASE ON DOOR	\$ 60.00	MIRROR MOUNTED R/B 500 LEDS	\$ 450.00
432 FLEET KEYED ALIKE	\$ 48.00	Subtotal From Additional Sheet(s):	\$ -
53M RADIO SUPPRESSION	\$ 90.00	Subtotal B:	\$ 5,167.00

C. Unpublished Options - Itemize below / attach additional sheet(s) if necessary.

(Note: Unpublished options are items which were not submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
41A COMFORT CONVIENCE PACKAGE	\$ 712.00	SEE ADDITIONAL OPTIONS TAB BELOW	NOTE
2010 4.6L V8 E85 FLEX FUEL/ TPMS	\$ 260.00	Subtotal From Additional Sheet(s):	\$ 4,399.00
4 EXTRA KEYS	\$ 20.00	Subtotal C:	\$ 5,391.00

Check: Total cost of Unpublished Options (C) cannot exceed 25% of the total of the Base Unit Price plus Published Options (A+B).

For this transaction the percentage is:

21%

D. Other Cost Items Not Itemized Above (e.g. Installation, Freight, Delivery, Etc.)

Description	Cost	Description	Cost
DELIVERY	\$ 450.00		
		Subtotal D:	\$ 450.00

E. Total Cost Before Any Applicable Trade-In / Other Allowances / Discounts (A+B+C+D)

\$ 31,524.00

Quantity Ordered:	1	X Subtotal of A + B + C + D:	\$ 31,524.00	=	Subtotal E:	\$ 31,524.00
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F. H-GAC Fee Calculation (From Current Fee Tables)

Subtotal F: \$ 600.00

G. Trade-Ins / Other Allowances / Special Discounts

Description	Cost	Description	Cost
		Subtotal G:	\$ -

Estimated Delivery Date: 120 DAYS**H. Total Purchase Price (E+F+G):**

\$ 32,124.00

Tabulation

Vehicle	Buyboard	HGAC
Crown Vic K9 Patrol	\$31,331	\$31,524
Expedition Patrol	\$29,759	\$29,774
Expedition Enviro	\$32,154	\$32,519
Total 3 Vehicles	\$93,244	\$93,817

Funding

Vehicle Desc/ Unit No.Repl	Project #	Account	Funds Budgeted
Expedition/48039	W44024	00144096009070	\$38,135
Crown Vic/41138	W44023	00144096009070	\$43,870
Expedition/NEW	W50002	00150016409070	\$32,500