

| Bid #03225-10 SERVICES MAINTENANCE: HVAC CONTRACTOR |                                                                        |     |      | Spaeth Industries Inc. |          |                                                     | Enviro Engineering LLC |           | Gulf Energy Systems Inc |          | Johnson Controls |           |
|-----------------------------------------------------|------------------------------------------------------------------------|-----|------|------------------------|----------|-----------------------------------------------------|------------------------|-----------|-------------------------|----------|------------------|-----------|
| Item #                                              | Item                                                                   | Qty | Unit | Price                  | Total    | Notes                                               | Price                  | Total     | Price                   | Total    | Price            | Total     |
| 03225-10-1-01                                       | Hourly rate for Labor - Class A                                        | 1   | hour | \$ 60.00               | \$ 60.00 |                                                     | \$ 75.00               | \$ 75.00  | \$ 75.00                | \$ 75.00 | \$ 86.00         | \$ 86.00  |
| 03225-10-1-02                                       | Hourly rate for Labor - Overtime - Class A                             | 1   | hour | \$ 90.00               | \$ 90.00 |                                                     | \$ 95.00               | \$ 95.00  | \$ 95.00                | \$ 95.00 | \$ 97.00         | \$ 97.00  |
| 03225-10-1-03                                       | Hourly rate for Labor - Weekend Work - Class A                         | 1   | hour | \$ 90.00               | \$ 90.00 |                                                     | \$ 95.00               | \$ 95.00  | \$ 95.00                | \$ 95.00 | \$ 97.00         | \$ 97.00  |
| 03225-10-1-04                                       | Hourly rate for Labor - Holiday work - Class A                         | 1   | hour | \$ 90.00               | \$ 90.00 |                                                     | \$ 125.00              | \$ 125.00 | \$ 95.00                | \$ 95.00 | \$ 108.00        | \$ 108.00 |
| 03225-10-1-05                                       | Hourly rate for Labor Cert. Type 2 or Univ. Type 2 or 3                | 1   | hour | \$ 60.00               | \$ 60.00 |                                                     | \$ 75.00               | \$ 75.00  | \$ 75.00                | \$ 75.00 | \$ 86.00         | \$ 86.00  |
| 03225-10-1-06                                       | Hourly rate for Labor - Overtime Cert. Type 2 or Univ. Type 2 or 3     | 1   | hour | \$ 90.00               | \$ 90.00 |                                                     | \$ 75.00               | \$ 75.00  | \$ 95.00                | \$ 95.00 | \$ 97.00         | \$ 97.00  |
| 03225-10-1-07                                       | Hourly rate for Labor - Weekend Cert. Type 2 or Univ. Type 2 or 3      | 1   | hour | \$ 90.00               | \$ 90.00 |                                                     | \$ 95.00               | \$ 95.00  | \$ 95.00                | \$ 95.00 | \$ 97.00         | \$ 97.00  |
| 03225-10-1-08                                       | Hourly rate for Labor - Holiday Work Cert. Type 2 or Univ. Type 2 or 3 | 1   | hour | \$ 90.00               | \$ 90.00 |                                                     | \$ 125.00              | \$ 125.00 | \$ 95.00                | \$ 95.00 | \$ 108.00        | \$ 108.00 |
| 03225-10-1-09                                       | Hourly rate for Labor - Helper                                         | 1   | hour | \$ 50.00               | \$ 50.00 |                                                     | \$ 55.00               | \$ 55.00  | \$ 72.00                | \$ 72.00 | \$ 71.00         | \$ 71.00  |
| 03225-10-1-10                                       | Hourly rate for Labor - Overtime - Helper                              | 1   | hour | \$ 75.00               | \$ 75.00 |                                                     | \$ 75.00               | \$ 75.00  | \$ 90.00                | \$ 90.00 | \$ 89.00         | \$ 89.00  |
| 03225-10-1-11                                       | Hourly rate for Labor - Weekend Work - Helper                          | 1   | hour | \$ 75.00               | \$ 75.00 |                                                     | \$ 75.00               | \$ 75.00  | \$ 90.00                | \$ 90.00 | \$ 89.00         | \$ 89.00  |
| 03225-10-1-12                                       | Hourly rate for Labor - Holiday Work - Helper                          | 1   | hour | \$ 75.00               | \$ 75.00 |                                                     | \$ 95.00               | \$ 95.00  | \$ 90.00                | \$ 90.00 | \$ 95.00         | \$ 95.00  |
| 03225-10-1-13                                       | Percentage <b>markup</b> applied to actual materials costs             | 1   | each | 20%                    | 20%      | Spaeth distributor and/or OEM cost plus percentage. | 25%                    | 25%       | 40%                     | 40%      | 30%              | 30%       |

| Bid #03225-10 SERVICES MAINTENANCE: HVAC CONTRACTOR |                                                                        |     |      | Quantum Mechanical Services |           | Berger Engineering Company |           | Entech Sales and Service |           | TDIndustries Inc. |           |       |
|-----------------------------------------------------|------------------------------------------------------------------------|-----|------|-----------------------------|-----------|----------------------------|-----------|--------------------------|-----------|-------------------|-----------|-------|
| Item #                                              | Item                                                                   | Qty | Unit | Price                       | Total     | Price                      | Total     | Price                    | Total     | Price             | Total     | Notes |
| 03225-10-1-01                                       | Hourly rate for Labor - Class A                                        | 1   | hour | \$ 72.00                    | \$ 72.00  | \$ 80.00                   | \$ 80.00  | \$ 85.00                 | \$ 85.00  | \$ 90.00          | \$ 90.00  |       |
| 03225-10-1-02                                       | Hourly rate for Labor - Overtime - Class A                             | 1   | hour | \$ 108.00                   | \$ 108.00 | \$ 120.00                  | \$ 120.00 | \$ 127.50                | \$ 127.50 | \$ 135.00         | \$ 135.00 |       |
| 03225-10-1-03                                       | Hourly rate for Labor - Weekend Work - Class A                         | 1   | hour | \$ 108.00                   | \$ 108.00 | \$ 120.00                  | \$ 120.00 | \$ 127.50                | \$ 127.50 | \$ 135.00         | \$ 135.00 |       |
| 03225-10-1-04                                       | Hourly rate for Labor - Holiday work - Class A                         | 1   | hour | \$ 108.00                   | \$ 108.00 | \$ 120.00                  | \$ 120.00 | \$ 127.50                | \$ 127.50 | \$ 135.00         | \$ 135.00 |       |
| 03225-10-1-05                                       | Hourly rate for Labor Cert. Type 2 or Univ. Type 2 or 3                | 1   | hour | \$ 108.00                   | \$ 108.00 | \$ 80.00                   | \$ 80.00  | \$ 85.00                 | \$ 85.00  | \$ 90.00          | \$ 90.00  |       |
| 03225-10-1-06                                       | Hourly rate for Labor - Overtime Cert. Type 2 or Univ. Type 2 or 3     | 1   | hour | \$ 108.00                   | \$ 108.00 | \$ 120.00                  | \$ 120.00 | \$ 127.50                | \$ 127.50 | \$ 90.00          | \$ 90.00  |       |
| 03225-10-1-07                                       | Hourly rate for Labor - Weekend Cert. Type 2 or Univ. Type 2 or 3      | 1   | hour | \$ 108.00                   | \$ 108.00 | \$ 120.00                  | \$ 120.00 | \$ 127.50                | \$ 127.50 | \$ 135.00         | \$ 135.00 |       |
| 03225-10-1-08                                       | Hourly rate for Labor - Holiday Work Cert. Type 2 or Univ. Type 2 or 3 | 1   | hour | \$ 108.00                   | \$ 108.00 | \$ 120.00                  | \$ 120.00 | \$ 127.50                | \$ 127.50 | \$ 135.00         | \$ 135.00 |       |
| 03225-10-1-09                                       | Hourly rate for Labor - Helper                                         | 1   | hour | \$ 61.00                    | \$ 61.00  | \$ 60.00                   | \$ 60.00  | \$ 75.00                 | \$ 75.00  | \$ 90.00          | \$ 90.00  |       |
| 03225-10-1-10                                       | Hourly rate for Labor - Overtime - Helper                              | 1   | hour | \$ 91.50                    | \$ 91.50  | \$ 90.00                   | \$ 90.00  | \$ 112.50                | \$ 112.50 | \$ 90.00          | \$ 90.00  |       |
| 03225-10-1-11                                       | Hourly rate for Labor - Weekend Work - Helper                          | 1   | hour | \$ 91.50                    | \$ 91.50  | \$ 90.00                   | \$ 90.00  | \$ 112.50                | \$ 112.50 | \$ 135.00         | \$ 135.00 |       |
| 03225-10-1-12                                       | Hourly rate for Labor - Holiday Work - Helper                          | 1   | hour | \$ 91.50                    | \$ 91.50  | \$ 90.00                   | \$ 90.00  | \$ 112.50                | \$ 112.50 | \$ 135.00         | \$ 135.00 |       |
| 03225-10-1-13                                       | Percentage <b>markup</b> applied to actual materials costs             | 1   | each | 30%                         | 30%       | 30%                        | 30%       | 40%                      | 40%       | 40%               | 40%       |       |

| Bid #03225-10 SERVICES MAINTENANCE: HVAC CONTRACTOR |                                                                        |     |      | Air Conditioning Innovative Solutions |           |                                    | Reliable Plant Maintenance Inc. |           |
|-----------------------------------------------------|------------------------------------------------------------------------|-----|------|---------------------------------------|-----------|------------------------------------|---------------------------------|-----------|
| Item #                                              | Item                                                                   | Qty | Unit | Price                                 | Total     | Notes                              | Price                           | Total     |
| 03225-10-1-01                                       | Hourly rate for Labor - Class A                                        | 1   | hour | \$ 83.50                              | \$ 83.50  | TXMAS rate for Tech 2 (8 + years)  | \$ 85.00                        | \$ 85.00  |
| 03225-10-1-02                                       | Hourly rate for Labor - Overtime - Class A                             | 1   | hour | \$ 125.25                             | \$ 125.25 | Tech 2 overtime                    | \$ 127.50                       | \$ 127.50 |
| 03225-10-1-03                                       | Hourly rate for Labor - Weekend Work - Class A                         | 1   | hour | \$ 125.25                             | \$ 125.25 | Tech 2 Weekend rate                | \$ 127.50                       | \$ 127.50 |
| 03225-10-1-04                                       | Hourly rate for Labor - Holiday work - Class A                         | 1   | hour | \$ 167.00                             | \$ 167.00 | Tech 2 Holiday rate                | \$ 170.00                       | \$ 170.00 |
| 03225-10-1-05                                       | Hourly rate for Labor Cert. Type 2 or Univ. Type 2 or 3                | 1   | hour | \$ 97.00                              | \$ 97.00  | TXMAS rate for Tech 3 (25 + years) | \$ 85.00                        | \$ 85.00  |
| 03225-10-1-06                                       | Hourly rate for Labor - Overtime Cert. Type 2 or Univ. Type 2 or 3     | 1   | hour | \$ 145.50                             | \$ 145.50 | Tech 3 overtime rate               | \$ 127.50                       | \$ 127.50 |
| 03225-10-1-07                                       | Hourly rate for Labor - Weekend Cert. Type 2 or Univ. Type 2 or 3      | 1   | hour | \$ 145.50                             | \$ 145.50 | Tech 3 weekend rate                | \$ 127.50                       | \$ 127.50 |
| 03225-10-1-08                                       | Hourly rate for Labor - Holiday Work Cert. Type 2 or Univ. Type 2 or 3 | 1   | hour | \$ 194.00                             | \$ 194.00 | Tech 3 Holiday rate                | \$ 170.00                       | \$ 170.00 |
| 03225-10-1-09                                       | Hourly rate for Labor - Helper                                         | 1   | hour | \$ 52.50                              | \$ 52.50  | Tech 1 (5 years or less)           | \$ 60.00                        | \$ 60.00  |
| 03225-10-1-10                                       | Hourly rate for Labor - Overtime - Helper                              | 1   | hour | \$ 78.75                              | \$ 78.75  |                                    | \$ 97.50                        | \$ 97.50  |
| 03225-10-1-11                                       | Hourly rate for Labor - Weekend Work - Helper                          | 1   | hour | \$ 78.75                              | \$ 78.75  | Tech 1 weekend rate                | \$ 97.50                        | \$ 97.50  |
| 03225-10-1-12                                       | Hourly rate for Labor - Holiday Work - Helper                          | 1   | hour | \$ 105.00                             | \$ 105.00 | Tech 1 Holiday rate                | \$ 130.00                       | \$ 130.00 |
| 03225-10-1-13                                       | Percentage <b>markup</b> applied to actual materials costs             | 1   | each | 20%                                   | 20%       |                                    | 30%                             | 30%       |