

Account Manager Fisher, Daren
daren.fisher@insight.com
Phone (469) 624-2205
Client Advocate Newman, Lance
lance.newman@insight.com
Phone (512) 691-2004
Fax (512) 691-9480

Quote Number Q-144869-2
Date 10/11/2010
Shipping Terms..... FOB - O
Payment Terms..... Net 30 Days
Quote Valid Thru..... 10/2/2010

DIR Agreement # DIR-SDD-1369
Collin County
200 S. McDonald
Suite 300
McKinney, TX 75069

\$901,800.00

Part Number	Description	Qty	List price	Disc.	Trade in	Unit price	Ext Price
WS-C3750X-48PF-S	Catalyst 3750X 48 Port Full PoE IP Base	8	\$ 14,000.00	44.00 \$		\$ 7,840.000	\$ 62,720.00
S375XVK9T-12253SE	CAT 3750X IOS UNIVERSAL WITH WEB BASE DEV MGR	8	\$ 0.00	44.00 \$		\$	\$ 0.00
C3KX-NM-1G	Catalyst 3K-X 1G Network Module option PID	8	\$ 500.00	44.00 \$		\$ 280.000	\$ 2,240.00
CAB-STACK-50CM	CISCO STACKWISE 50CM STACKING	8	\$ 0.00	44.00 \$		\$	\$ 0.00
CAB-SPWR-30CM	Catalyst 3750X Stack Power Cable 30 CM	8	\$ 0.00	44.00 \$		\$	\$ 0.00
CAB-3KX-AC	AC Power Cord for Catalyst 3K-X (North America)	8	\$ 0.00	44.00 \$		\$	\$ 0.00
C3KX-PS-BLANK	Catalyst 3K-X Power Supply Blank	8	\$ 0.00	44.00 \$		\$	\$ 0.00
C3KX-PWR-1100WAC	Catalyst 3K-X 1100W AC Power Supply	8	\$ 0.00	44.00 \$		\$	\$ 0.00
CON-SNT-3750X4FS	SMARTNET 8X5XNBD Catalyst 3750X 48 Port Full PoE IP Base	8	\$ 700.00	18.00 \$		\$ 574.000	\$ 4,592.00
WS-C3560V2-24TS-S	Catalyst 3560V2 24 10/100 + 2 SFP Standard Image	2	\$ 2,995.00	44.00 \$		\$ 1,677.200	\$ 3,354.40
CAB-AC	Power Cord, 110V	2	\$ 0.00	44.00 \$		\$	\$ 0.00

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Part Number	Description	Qty	List price	Disc.	Trade in	Unit price	Ext Price
CON-SNT-V224TSS	SMARTNET 8X5XNBD Catalyst 3560V2 24 10/100 + 2 SFP Standa	2	\$ 217.00	18.00	\$	\$ 177.940	\$ 355.88
GLC-SX-MM=	GE SFP, LC connector SX transceiver	8	\$ 500.00	44.00	\$	\$ 280.000	\$ 2,240.00

* Please contact your Account Manager for financing options.

TERMS AND CONDITIONS

ction is governed by the applicable contract between Calence, LLC dba Insight Networking and the Texas Department of Information Pursuant to that contract, the warranties and disclaimers located at the following URL apply to this transaction:
www.insight.com/pages/legal.web#

The above-referenced contract and warranties and disclaimers are hereby incorporated herein by this reference.
CALENCE, LLC DBA INSIGHT NETWORKING SPECIFICALLY OBJECTS TO ANY ADDITIONAL TERMS BEING ADDED THROUGH A PURCHASE ORDER OR OTHER SIMILAR DOCUMENT OR COMMUNICATION (A 'PURCHASE ORDER'). BY ORDERING ANY OF THE ITEMS IDENTIFIED HEREIN, CUSTOMER AGREES THAT ANY ADDITIONAL TERMS CONTAINED IN A PURCHASE ORDER SHALL NOT BECOME PART OF THE AGREEMENT BETWEEN THE PARTIES AND SPECIFICALLY THAT THE TERMS AND CONDITIONS CONTAINED HEREIN OR INCORPORATED HEREIN BY REFERENCE SHALL SUPERSEDE ANY CONFLICTING, CONTRARY, OR ADDITIONAL TERMS AND CONDITIONS IN A PURCHASE ORDER.

Total Hardware	\$	70,554.40
Total Maintenance	\$	4,947.88
Estimated Tax	\$	0.00
Estimated Freight	\$	0.00
Quote Total	\$	75,502.28



Calence, LLC / Lance Newman/ Daren Fisher
1130 Rutherford Lane Ste. 208
Austin, Texas 78753
Order Phone 512-691-2008/469-222-6525
Order Fax 512-691-9480

Attn: Matt Dobecka

Phone: _____
RQ NO. _____

Order from Calence, LLC using Go Direct!

DIR Agreement #: **DIR-SDD-1369**

Quote # Q-144928-1

Qty	Part Number	Description	Unit List	Cost	Extended Price
350	UTPSP44BUY	TX6 Plus UTP RJ45 - RJ45 patch cable 14 ft. Blue	\$ 15.60	\$ 13.00	\$ 4,550.00
50	UTPSP7BUY	Panduit CAT6 7ft Blue Patch Cord	\$	10.00	\$ 500.00
20	UTPSP7Y	Panduit 7 ft Cat 6 cables - white	\$	12.00	\$ 200.00
20	UTPSP14Y	TX6 Plus UTP RJ45 - RJ45 patch cable 14 ft. White	\$	15.60	\$ 260.00
20	UTPSP3BUY	Panduit 3 ft Cat 6 cables - blue	\$	10.80	\$ 180.00
20	UTPSP25BUY	TX-6 PLUS CATEGORY 6 - BLUE - 25'	\$	18.00	\$ 300.00
10	UTPSP40BUY	TX6 Plus UTP RJ45 - RJ45 patch cable 40 ft. Blue	\$	30.00	\$ 250.00
20	UTPSP14VLY	SA-Announce T1 per Phone License Fee	\$	15.60	\$ 260.00
20	UTPSP7LY	Panduit 7 foot Cat 6 Patch Cable (red)	\$	12.00	\$ 200.00
20	UTPSP7VLY	TX6 Plus UTP RJ45 - RJ45 patch cable 7 ft. Violet	\$	12.00	\$ 200.00
20	UTPSP14VLY	TX6 Plus UTP RJ45 - RJ45 patch cable 14 ft. Violet	\$	15.60	\$ 260.00
2	PSL-DCJB-BU-C	package of 100 RJ45 jack breakout devices - Blue	\$	30.00	\$ 50.00
4	PSL-DCPLR-BU-C	package of 100 RJ45 jack recessed lock in devices - Blue	\$	25.00	\$ 100.00
2	TTS-35R3-0	Panduit Tak Tape 35ft Roll 3pk	\$	180.00	\$ 300.00
9	BR100-10	15A 125V 60hz-10 outlet-10' pwr cord-circuit breaker	\$	75.60	\$ 522.00
8	810-332-033	10M SC-SC Multimode Duplex	\$	24.00	\$ 160.00
4	810-L32-033	10M LC-SC Multimode Duplex	\$	39.77	\$ 129.36
8	810-L32-009	3M LC-SC Multimode Duplex	\$	26.71	\$ 178.08
8	810-L32-003	1M LC-SC Multimode Duplex	\$	20.68	\$ 137.84
8	810-LL2-003	1M LC-LC Multimode Duplex	\$	60.00	\$ 400.00
8	810-LL2-009	3M LC-LC Multimode Duplex	\$	40.80	\$ 272.00
4	810-LL2-033	10M LC-LC Multimode Duplex	\$	30.00	\$ 100.00
50	UTDSP				
		Terms: Net 30 days			
		Shipping Included (Ground transport)			
		TYPE: Cisco			
		TOTAL FOR THIS ORDER		\$	9,509.28

Quoted By:

Invoice To:

Date Quoted: 09/03/10

Ship To:

Phone

Fax _____

Phone

E-MAIL Address:

(Required for Verification of Receipt of Order)

Note: When using this QUOTE with Purchase Order please include PO#, Ship to, Invoice to and Contact phone numbers.

Calence, LLC / Lance Newman/ Daren Fisher
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Austin, Texas 78753
Order Phone 512-691-2008/469-222-6525
Order Fax 512-691-9480

Order from Calence, LLC using Go DIRect!



Quote / Orderform

Quote to: Collin County

Attn: Matt Dobecka

Phone:
RQ NO.

Fax

DIR Agreement #: **DIR-SDD-1369**

PO#

Quote # Q-144895-1

Qty	Part Number	Description	Unit List	Cost	Extended Price
2	TA53MF-50	25 pair, non-plenum, M/F 50ft gray	\$ 89.00	\$ 72.00	\$ 144.00
2	TA53MM-100	25 pair, non-plenum, MM 100 ft gray	\$ 100.80	\$ 84.00	\$ 168.00
2	S66M150	SIEMON STANDARD 66-BLOCK	\$ 12.00	\$ 10.00	\$ 20.00
2	S89B	SIEMON 89 BRACKET/STANDOFF	\$ 2.40	\$ 2.00	\$ 4.00
1	MF-BC-50-SIE	bridging clips	\$ 10.80	\$ 9.00	\$ 9.00
15	CP-7911G=	Cisco IP Phone 7911G	\$ 225.00	\$ 126.00	\$ 1,890.00
15	CON-SMT-CP7911	SMARTNET 8X5XNBD Cisco IP Phone 7911	\$ 8.00	\$ 6.40	\$ 96.00
15	L-CUWL-LIC-ADDON	Unified Workspace Licensing-Top Level-ADDON only-eDelivery	\$ -	\$ -	\$ -
15	L-LIC-UWL-STD-ADD	Unified Workspace Licensing, Standard - 1 user ADDON	\$ 325.00	\$ 182.00	\$ 2,730.00
15	L-UCSS-UWL-STD-1-1	1-Yr UCSS for 1 STD user - UWL - for Gov/Edu Only	\$ 35.00	\$ 19.60	\$ 294.00
15	L-UNITY7-E-UWLA	Unity 7.0 for Exchange for CUWL Addon only	\$ -	\$ -	\$ -
15	L-UPC7-CLIENT-UWL	Unified Personal Communicator 7.0 for CUWL only	\$ -	\$ -	\$ -
15	L-EXST-DEP-1KTO10K	Total Deployment is between 1,000 and 10,000 users	\$ -	\$ -	\$ -
165	L-CUCM-UWL	Unified Communications Manager UWL DLU Bundle	\$ -	\$ -	\$ -
15	L-CUCM-UWL-PAK	Unified Communications Manager UWL PAK	\$ -	\$ -	\$ -
15	L-UCSS-UWL-STD-PAK	UWL STD UCSS - PAK	\$ -	\$ -	\$ -
15	L-UNITY7-E-UWL	Unity 7.x Users - Exchange	\$ -	\$ -	\$ -
15	L-UNITY7-UWLA-PAK	Unity 7.x UWL Addon PAK	\$ -	\$ -	\$ -
15	L-CUPC7-UWL-PAK	CUPC UWL PAK	\$ -	\$ -	\$ -
15	L-LIC-UWL-STD1K	Services Mapping SKU, 1K-10K UWL STD users	\$ -	\$ -	\$ -
15	L-IME-PAK	Auto-expanding PAK for IME 8.0	\$ -	\$ -	\$ -
15	CON-ESW-CUWLLADD	ESSENTIAL SW UWL Top Lv-ADDON only-Svc on Components	\$ -	\$ -	\$ -
15	CON-ESW-UWLST1K	CON-ESW-UWLST1K Essential SW svcs mapping SKU, 1k-10k	\$ 15.00	\$ 12.00	\$ 180.00
15	CP-LCKNGWALLMNT2=	Universal Locking Wallmount Kit for 7900 Series IP Phones	\$ 31.00	\$ 17.36	\$ 260.40
			TOTAL FOR THIS ORDER \$ 5,795.40		

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