

50 Schilling Road Hunt Valley, MD 21031 P – 410-229-1906 F – 410-229-1907

June 21, 2016

Attn: Courtney Wilkerson Collin County Contract No. 2015-212

Dear Ms. Wilkerson,

Dunbar Armored appreciates the opportunity to renew our services with Collin County. We are committed to providing you with the high level of service that you expect and with our superior history of customer service, we feel that Dunbar is the best choice to provide your location with secure, reliable Armored Car Services. Unfortunately, due to the increased cost of employee's salaries and benefits, we are unable to hold the current rates in place for this renewal period. A new price sheet will be provided, if requested, which will include a modest increase of 1.0% CPI increase.

We will certainly agree to provide updated copies of all required insurance certificates in the event of any changes of the insurance requirements outlined in the contract upon finalized agreement.

Please do not hesitate to contact Ashleigh Feilinger if you have any questions or concerns. Ashleigh can be reached via telephone at 410-229-1906 or by email at Ashleigh.feilinger@dunbararmored.com.

Sincerely,

Seth McElroy

Senior Vice President Administration