

**Base 60 month contract price includes:**

<b>Model</b>	<b># of Units</b>	<b>Price Per Quarter</b>	
Bizhub 3320	7	\$64.80	\$453.60
Bizhub 4050	51	\$138.40	\$7,058.40
Bizhub 368	36	\$224.80	\$8,092.80
Bizhub 458	40	\$284.00	\$11,360.00
	134		<b>\$26,964.80</b>

**Additional options may include:**

Paper Tray for Bizhub 4050		\$6.00
Paper Tray for Bizhub 368 and 458	Holds 500 sheets of up to 11x17	\$24.00
Paper Tray for Bizhub 368 and 458	Holds 2,500 sheets of 8.5x11	\$45.00

**Note:** Upgrades, additions and/or deletions to any copier are subject to budget approval.

## Shannon Poe

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**From:** Curt Ralph <curt.ralph@novacopy.com>  
**Sent:** Monday, August 28, 2017 2:13 PM  
**To:** Shannon Poe  
**Subject:** RE: 2017-001 Lease: Copiers Pricing

Those numbers are correct

Please let me know if you have any other questions

**From:** Shannon Poe [<mailto:spoe@co.collin.tx.us>]  
**Sent:** Monday, August 28, 2017 11:43 AM  
**To:** Curt Ralph <[curt.ralph@novacopy.com](mailto:curt.ralph@novacopy.com)>  
**Subject:** 2017-001 Lease: Copiers Pricing

Curt,  
Can you please verify the unit pricing below in reference to the 2017-001 Lease: Copiers cooperative quote? The pricing reflects a 60-month contract term with a 20% discount from the original quoted price.

Unit Offered	Price Per Quarter Per Unit
Bizhub 3320	\$64.80
Bizhub 4050	\$138.40
Bizhub 368	\$224.80
Bizhub 458	\$284.00
<b>Additional Options:</b>	
Paper Tray for Bizhub 4050	\$6.00
Paper Tray for Bizhub 368 and 458 <i>Holds 500 sheets up to 11x17</i>	\$24.00
Paper Tray for Bizhub 368 and 458 <i>Holds 2,500 sheets of 8.5x11</i>	\$45.00

Thank you!

*Shannon Poe*

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