

Office of the Purchasing Agent 2300 Bloomdale Road Suite 3160 McKinney, Texas 75071 www.collincountytx.gov

June 20, 2018

C. Specialties, Inc. PO Box 68591 Indianapolis, IN 46268-0591

Re:

Agreement Name:

Agreement Start Date: Requested Renewal Period

January 5, 2017 October 1, 2018 – September 30, 2019

IFB 2017-074 Supplies: Veterinary and Animal Care

Dear Ms. King,

The aforementioned agreement between Collin County and your company will expire on September 30, 2018. The Collin County Purchasing Department is requesting that your company extend this agreement for an additional one (1) year period to include terms, conditions and pricing set forth in the original quote award.

If you are interested in extending the current agreement, please complete the form below and return by June 30, 2018.

Should you have any questions, please feel free to contact me at <a href="mailto:lhiggins@collincountytx.gov">lhiggins@collincountytx.gov</a>.

Sincerely,

Lauren Higgins, Buyer II

Please check one:

es I agree to extend the contract with Collin County at the prices established in the original solic	itation.
es I agree to extend the contract with Collin County with the attached changes to the original sol	icitation.
I cannot extend the contract.	
gnature:  Cangula King  int Name & Title:  Angtla Ising Treasurer  de 27-2018	
your address has changed from above please state new address below:	
reet Address:	
ty, State, Zip Code:	



(800) 234-5330

(888) 875-7065 fax

June 27, 2018

Collin County
Office of the Purchasing Agent

Agreement Name:

IFB 2017-074 Supplies: Veterinary & Animal Care

Agreement Start Date

January 5, 2017

Requested renewal period

October 1, 2018 – September 30, 2019

I agree to extend the contract with Collin County with the below change to the original solicitation.

Item No. 175 Small live animal trap, Tomahawk T608NC @ \$86.90 each

Item No. 8FT remains the same @ \$29.00 per box of 1000

Thank you for this opportunity.

Angela King 800-234-5330

cspec@cspecialties.com

## C Specialties, Inc

From:

Greg < greg@livetrap.com>

Sent:

Wednesday, May 23, 2018 10:05 PM

To:

'cspec@cspecialties.com'

Subject:

FW: Tomahawk Price Increases

Attachments:

DISTRIBUTOR1.xls

Follow Up Flag:

Follow up

Flag Status:

Flagged

Hi Angela and Jill,

I'm sorry to report that effective July 1<sup>st</sup> we are implementing a 6% price increase on most of our manufactured products and some direct sales items. Please find price list attached. It is with great reservation that we implement these price increases during the year rather than at year end. However, we've experienced extreme margin pressure as a result of multiple price increases from our steel, aluminum, and plastic suppliers. As you probably know, we purchase our raw materials from domestic sources, however, our suppliers are getting squeezed from buyers who were affected by the recent tariffs and are scrambling to find new sources for their raw materials.

It is our hope that delaying the increases until July 1<sup>st</sup> will give you the necessary time to update your websites and internal systems. Again, we understand the hardship mid-year price increases cause, and it's with great concern that we do this. But margin pressure has been so extreme this year and we simply can't put it off any longer.

Sincerely, Greg



Greg Smith, Owner Tomahawk Live Trap Company 715-356-4600 greg@livetrap.com www.livetrap.com

