

Date: 01/22/2019

Attn: Purchasing – Michalyn Rains

From: IT - David McCurdy

Subject: IT justification to choose GTS/Dell

IT would like to award line item #5.1 and #5.2 to GTS for Dell Optiplex 3060 Micro. IT has put many hours of time and labor into working with Dell last year to set up the ability for Dell to image our systems for us before they are shipped to us. Awarding this line item to Lenovo would delay the Hardware Refresh project an additional month. IT would prefer not to mix hardware manufacturers in the county wide fleet. The difference in price of the two systems is less than \$8.00 per system. Please note: Lenovo is quoting a Lenovo laptop and GTS is quoting the actual Dell model that was requested. So in summary cost is not IT's decision factor in choosing GTS over Lenovo.