

# ***Collin County***



## **Public Power Pool (P3)**

2017 Procurement Review and  
Rate Reduction Analysis for 2020-22

*The largest aggregation in Texas  
Competitively Bidding Power for the Public Sector*

*David Quin, Program Manager*

P3 members' combined annual load: 1,019,282 MWh

P3 members' combined annual spend: \$72.5 million

Number of members: 98

Number of member accounts: 5,396

Member savings to date: \$123m since 2002

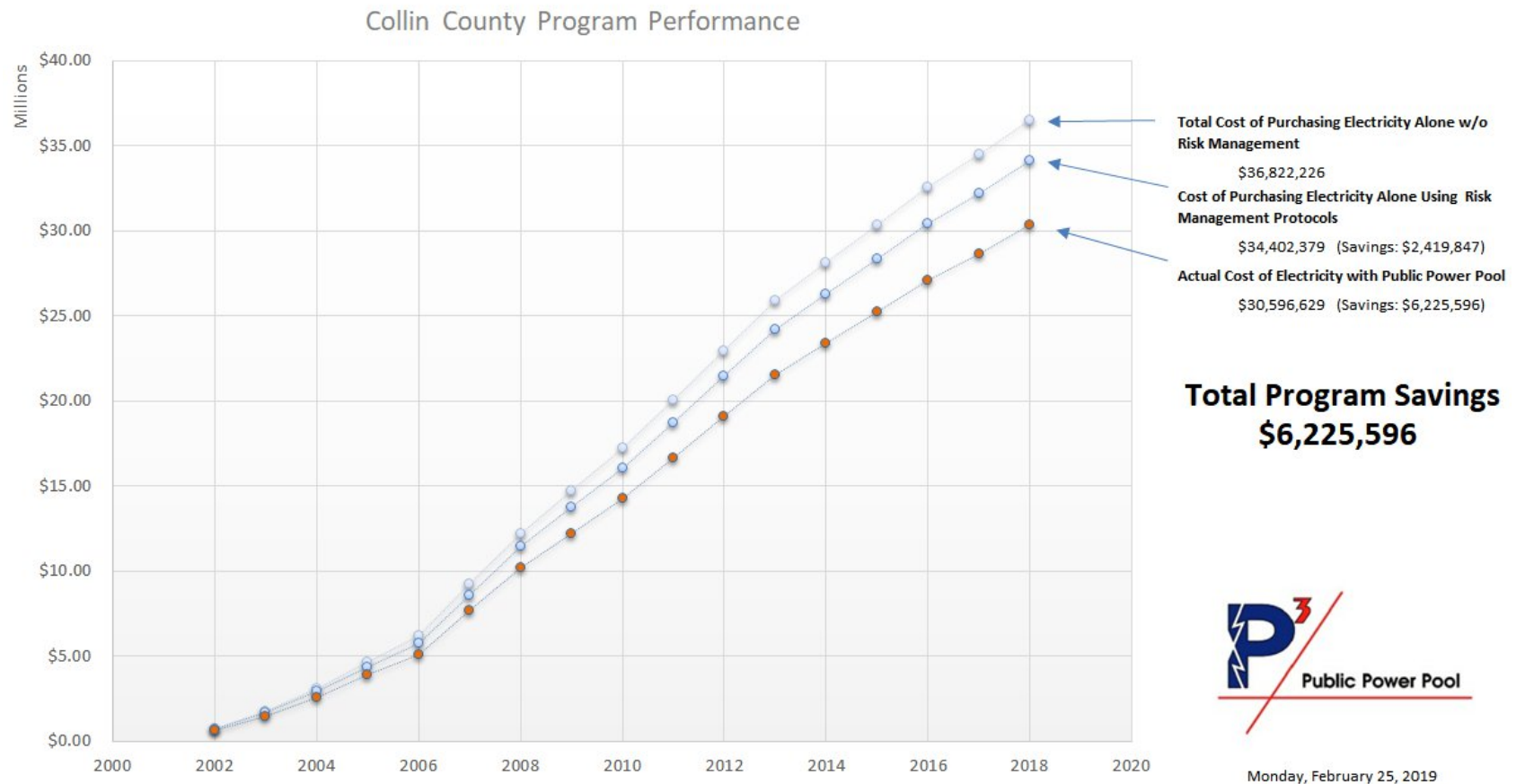
# Public Power Pool: 98 Members

Atascosa County  
Bee County  
Bell County  
Bell County Appraisal District  
Brazoria County  
Calhoun County  
Chambers County  
Chelford City MUD  
Cherokee County  
Cinco MUD #7  
City of Arcola  
City of Bedford  
City of Bryson  
City of Cockrell Hill  
City of Crowley  
City of Friendswood  
City of Haslet  
City of Hutchins  
City of Jamaica Beach  
City of Santa Fe  
City of Uvalde  
**Collin County**  
Cooke County  
Coryell County  
Crockett County  
Cypresswood Utility District  
Dallas Central Appraisal District  
Dallas County  
Denton County  
Dickens County

Ector County  
Ector County Appraisal District  
Falls County  
Foard County  
Foard County Hospital District  
Fountainhead MUD  
Freestone County  
Galveston County  
Grayson County  
Green Trails MUD  
Harris County  
Harris County Health System  
Harris County 911  
Harris County Appraisal District  
Harris County MUDs #  
11, 18, 23, 46, 102, 191, 278 & 383  
Harris County Sports & Convention Corp.  
Heatherloch MUD  
Howard County  
Irion County  
Jack County  
Jackson County  
Jeff Davis County  
Jim Hogg County  
Johnson County  
Johnson Co. Central Appraisal District  
Kaufman County  
Kleinwood MUD  
Mason Creek MUD  
McLennan County  
MHMR Tarrant County

Midland County  
Midland CSCD  
Mills Road MUD  
North Central TX Council of Govts  
North Mission Glen MUD  
NTTA North TX Tollway Authority  
Nottingham Country MUD  
Nueces County  
Nueces County MHMR  
Presidio County  
Rains County  
Reeves County  
Rockwall County  
Rolling Creek MUD  
Runnels County  
San Patricio County  
Scurry County  
Smith County  
Somervell County  
Tarrant Appraisal District  
Tarrant County  
Tarrant County 911 District  
Tarrant County Hospital District  
Town of Lakeside  
Uvalde County CSCD  
Van Zandt County  
Wharton County  
Wichita Appraisal District  
Williamson County  
Wise County  
Zapata County

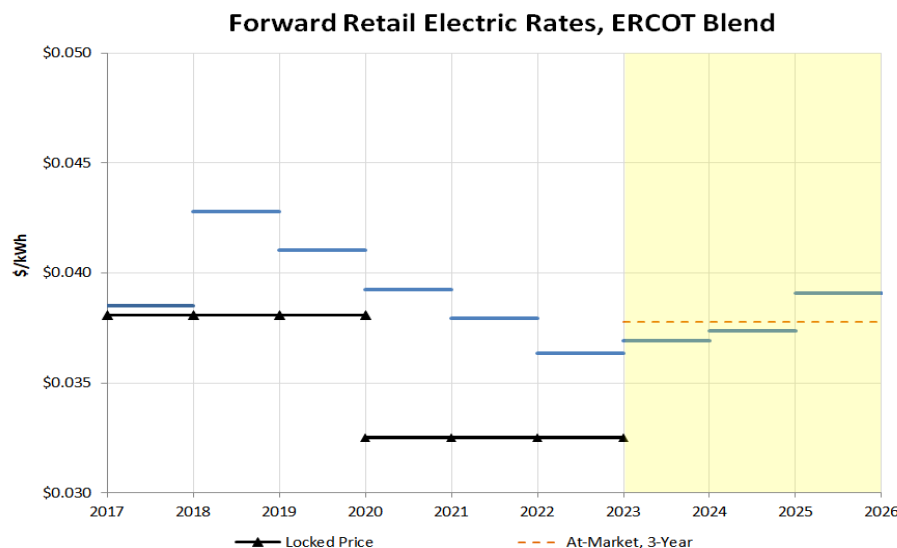
# P3's Record: \$123m Saved Against Market, Savings for Collin County: \$2,419,847



- Had members procured power alone, they would pay **1/3 to 1/2 cent more per kWh**
- P3 members save **\$3.2m a year** by working together

# Building on P3's Record of Savings

- Based on our market analysis, in 2017 P3's Technical Committee recommended, and P3's Board approved, a new procurement for 2020-22:



- Every registered retailer invited to bid: 38 REPs responded, 6 short-listed
- Members had 60 days to review our proposal and customized price targets
- Our target for Collin County was 3.56 cents/kWh for 2020-22...
- The winning bid was a fixed weighted three-year average price for the County of **3.05 cents/kWh** from GLO-Cavallo for FY20 - FY22
- This is the lowest rate for Collin County in the program's history

**3** Under the current contract, in 2019 the County's total costs will be reduced by \$13,707; in 2020, the County's total costs will be reduced by **\$295,994**

# Five Reasons why P3 is the County's Best Option for Purchasing Power

- 1 We negotiate bulk discounts unavailable to individual entities
  - The combined flattened load we take to market reduces risk for the retailer, producing discounted rates and competitive bids from eager retailers
  - If P3 members had procure power alone, they would pay over 1/3 – 1/2 cent/kWh more; thus P3 members are saving \$3.2m each year by working together
- 2 Our contracts are the most member-friendly in the business
  - No penalties for consumption changes due to aggregate swing benefit provisions
  - No minimum use requirements
  - Enhanced supplier performance standards and enforcement penalties
  - Competitive pricing for large load add; small loads are added at the contract price
  - Unfettered member access to demand-side programs
- 3 Our transparent aggregation fee of 59.3 c/MWh is the lowest in the business
  - By sharing energy expertise, legal counsel, operating expenses and account management, members receive a suite of services without paying a premium
- 4 We provide valued and customized support to County officials and staff
  - From expertly-managed RFPs & procurements, to account adds & deletes, monthly bill checks, semi-annual audits, forward budgeting, HB3693 reports, we help you plan
- 5 We are a non-profit owned and operated by our members
  - Unlike brokers, we take no commission from REPs to steer business their way
  - Our unbiased, ethical RFP awards contracts to only the best and lowest offer

# Public Power Pool Board of Directors

**Hon. Glen Whitley**

County Judge  
Tarrant County

**Hon. Jack Cagle**

Commissioner, Pct. 4  
Harris County

**Hon. Dennis Bailey**

Commissioner, Pct. 3  
Rockwall County

**Hon. Clay Lewis Jenkins**

County Judge  
Dallas County

**Ms. Anita Campbell**

Chief Appraiser-Executive Director, Ector County Appraisal District

## Public Power Pool Staff

John Dahill – Interim Executive Director

David Quin – Program Manager

Lori Scarmardo – Program Administrator

Brandon Fowler and Stephen Parr – Energy Experts

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