

# *Collin County*



## **Public Power Pool (P3)**

2017 Procurement Review and  
Rate Reduction Analysis for 2020-22

*The largest aggregation in Texas  
Competitively Bidding Power for the Public Sector*

*David Quin, Program Manager*

P3 members' combined annual load: 1,019,282 MWh

P3 members' combined annual spend: \$72.5 million

Number of members: 98

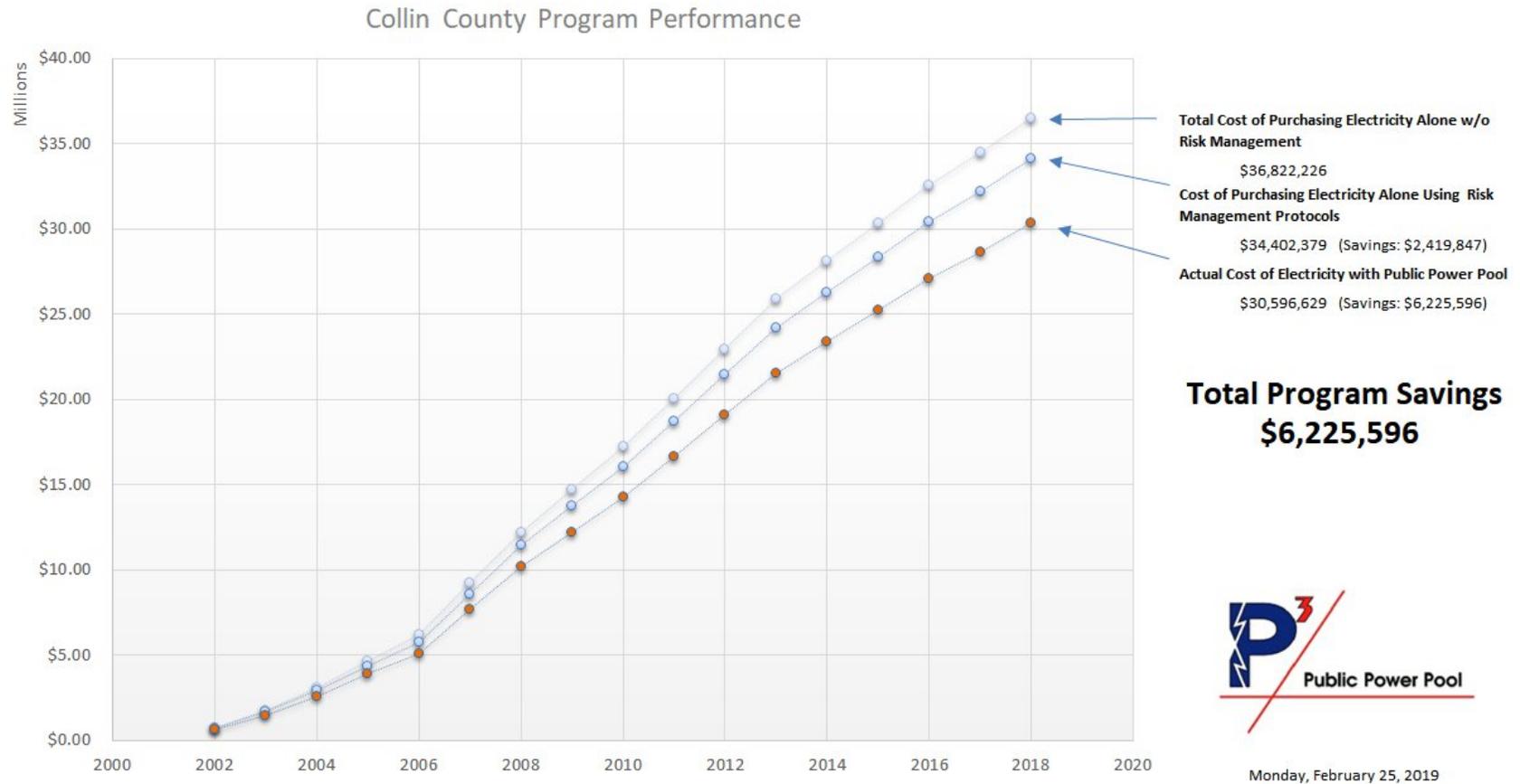
Number of member accounts: 5,396

Member savings to date: \$123m since 2002

# Public Power Pool: 98 Members

Atascosa County	Ector County	Midland County
Bee County	Ector County Appraisal District	Midland CSCD
Bell County	Falls County	Mills Road MUD
Bell County Appraisal District	Foard County	North Central TX Council of Govts
Brazoria County	Foard County Hospital District	North Mission Glen MUD
Calhoun County	Fountainhead MUD	NTTA North TX Tollway Authority
Chambers County	Freestone County	Nottingham Country MUD
Chelford City MUD	Galveston County	Nueces County
Cherokee County	Grayson County	Nueces County MHMR
Cinco MUD #7	Green Trails MUD	Presidio County
City of Arcola	Harris County	Rains County
City of Bedford	Harris County Health System	Reeves County
City of Bryson	Harris County 911	Rockwall County
City of Cockrell Hill	Harris County Appraisal District	Rolling Creek MUD
City of Crowley	Harris County MUDs #	Runnels County
City of Friendswood	11, 18, 23, 46, 102, 191, 278 & 383	San Patricio County
City of Haslet	Harris County Sports & Convention Corp.	Scurry County
City of Hutchins	Heatherloch MUD	Smith County
City of Jamaica Beach	Howard County	Somervell County
City of Santa Fe	Irion County	Tarrant Appraisal District
City of Uvalde	Jack County	Tarrant County
<b>Collin County</b>	Jackson County	Tarrant County 911 District
Cooke County	Jeff Davis County	Tarrant County Hospital District
Coryell County	Jim Hogg County	Town of Lakeside
Crockett County	Johnson County	Uvalde County CSCD
Cypresswood Utility District	Johnson Co. Central Appraisal District	Van Zandt County
Dallas Central Appraisal District	Kaufman County	Wharton County
Dallas County	Kleinwood MUD	Wichita Appraisal District
Denton County	Mason Creek MUD	Williamson County
Dickens County	McLennan County	Wise County
	MHMR Tarrant County	Zapata County

# P3's Record: \$123m Saved Against Market, Savings for Collin County: \$2,419,847

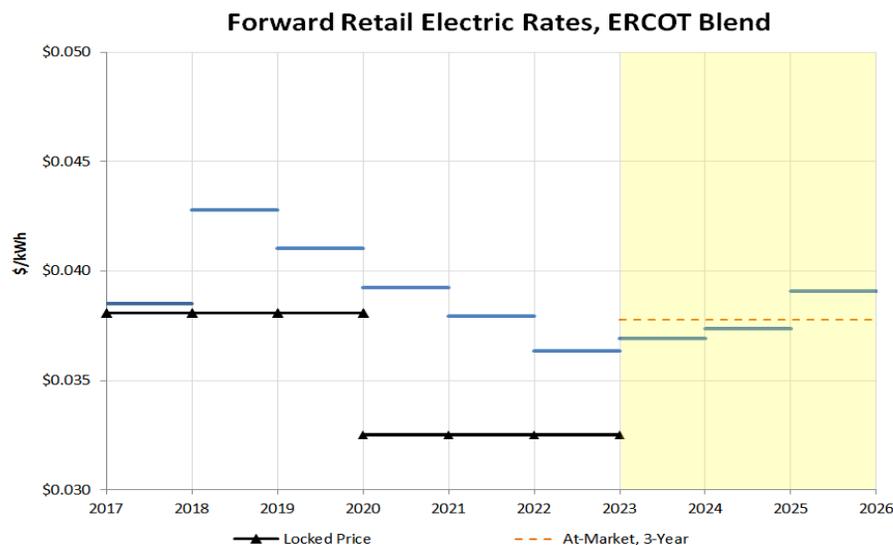


- Had members procured power alone, they would pay **1/3 to 1/2 cent more per kWh**

P3 members save **\$3.2m a year** by working together

# Building on P3's Record of Savings

- Based on our market analysis, in 2017 P3's Technical Committee recommended, and P3's Board approved, a new procurement for 2020-22:



Friday, March 9, 2018 1:12:35 PM

- Every registered retailer invited to bid: 38 REPs responded, 6 short-listed
- Members had 60 days to review our proposal and customized price targets
- Our target for Collin County was 3.56 cents/kWh for 2020-22...
- The winning bid was a fixed weighted three-year average price for the County of **3.05 cents/kWh** from GLO-Cavallo for FY20 - FY22
- This is the lowest rate for Collin County in the program's history
- Under the current contract, in 2019 the County's total costs will be reduced by \$13,707; in 2020, the County's total costs will be reduced by **\$295,994**

# Five Reasons why P3 is the County's Best Option for Purchasing Power

- 1 We negotiate bulk discounts unavailable to individual entities
  - The combined flattened load we take to market reduces risk for the retailer, producing discounted rates and competitive bids from eager retailers
  - If P3 members had procure power alone, they would pay over 1/3 – 1/2 cent/kWh more; thus P3 members are saving \$3.2m each year by working together
- 2 Our contracts are the most member-friendly in the business
  - No penalties for consumption changes due to aggregate swing benefit provisions
  - No minimum use requirements
  - Enhanced supplier performance standards and enforcement penalties
  - Competitive pricing for large load add; small loads are added at the contract price
  - Unfettered member access to demand-side programs
- 3 Our transparent aggregation fee of 59.3 c/MWh is the lowest in the business
  - By sharing energy expertise, legal counsel, operating expenses and account management, members receive a suite of services without paying a premium
- 4 We provide valued and customized support to County officials and staff
  - From expertly-managed RFPs & procurements, to account adds & deletes, monthly bill checks, semi-annual audits, forward budgeting, HB3693 reports, we help you plan
- 5 We are a non-profit owned and operated by our members
  - Unlike brokers, we take no commission from REPs to steer business their way
  - Our unbiased, ethical RFP awards contracts to only the best and lowest offer

# Public Power Pool Board of Directors

## **Hon. Glen Whitley**

County Judge  
Tarrant County

## **Hon. Jack Cagle**

Commissioner, Pct. 4  
Harris County

## **Hon. Dennis Bailey**

Commissioner, Pct. 3  
Rockwall County

## **Hon. Clay Lewis Jenkins**

County Judge  
Dallas County

## **Ms. Anita Campbell**

Chief Appraiser-Executive Director, Ector County Appraisal District

## **Public Power Pool Staff**

John Dahill – Interim Executive Director

David Quin – Program Manager

Lori Scarmardo – Program Administrator

Brandon Fowler and Stephen Parr – Energy Experts

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