



To: David Brown, PE, Director of Public Works

CC: Lisa Littrell, Purchasing Manager, CPPO, CPPB

From: John Lemmond, Buyer II
 Edward Garza, Streets and Drainage Superintendent
 Jeff Moody, Street Supervisor
 Paul Sparkman, Assistant Director of Public Works

Date: October 3, 2018

Re: Staff Award Recommendation for #18-56FP Concrete Ready Mix.

On August 19, 2018 the Purchasing Department issued an invitation to bid (18-56-FP) for Concrete Ready Mix. One bid response was received and opened on September 6, 2018.

A committee comprised of staff from the Public Works Department reviewed the proposal and determined the prices to be competitive with market prices. Although only one bid was received the pricing is very competitive and in some cases better than what other cities are paying for like items as shown on the price comparison chart below:

| | Bid #18-56FP Concrete Ready Mix | City of McKinney (Lattimore Materials Bid) | City of Richardson's Contract (Argos USA) | City of Plano (Lattimore Materials) | |
|-----|---|--|---|-------------------------------------|--|
| | | | | | |
| 1 | 6 Sack Ready Mix Concrete; Picked up at Plant (Per CY) | \$ 98.50 | \$ 109.00 | \$ 111.00 | |
| 2 | 6 Sack Ready Mix Concrete; Delivered (Per CY) | \$ 108.50 | \$ 121.00 | | |
| 3 | 7 Sack Ready Mix Concrete; Picked up at Plant (Per CY) | \$ 104.50 | \$ 115.00 | \$ 117.00 | |
| 4 | 7 Sack Ready Mix Concrete; Delivered (Per CY) | \$ 114.50 | \$ 127.00 | \$ 127.00 | |
| 5 | Flowable Fill Picked up at Plant (Per CY) | \$ 77.50 | \$ 88.00 | | |
| 6 | Flowable Fill Delivered (Per CY) | \$ 87.50 | \$ 100.00 | \$ 97.00 | |
| | | | | | |
| *** | The City of Frisco uses the City of Richardson's contract | | | | |
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The City has been utilizing the product and services of Lattimore Materials Company for over the past ten years. The evaluation team has recommended the contract award to Lattimore Materials Company based on competitive pricing and their reputation with the City of McKinney.

Please advise if you concur with this award recommendation or have any additional questions/concerns Related to this bid.

Thank You,

John Lemmond
Buyer II