

## Project Safe Neighborhood Grant Proposal



MAY 2, 2019

---

#### Requested Equipment

Item	Item Description	Quantity	\$/Each	Total \$
1	Vehicle Mounted License Plate Reader	4	\$14,345	\$57,380
2	Stationary License Plate Reader and Trailer	1	\$52,518	\$52,518
3	Recurring Expense Air Card for Item #2	1	\$790	\$790
4	Surveillance Equipment Set	1	\$14,175	\$14,175
		<b>Total</b>		<b>\$124,863</b>

The Collin County Sheriff's Office (CCSO) has a multifaceted concern regarding criminal activity such as drug trafficking, transnational gang and criminal organization activities, and human trafficking, to include smuggling and sexual exploitation of minors within the CCSO's North Texas Fusion Center (NTFC) twenty-county area of responsibility (AOR). This supplement proposal discusses potential purchases of identified law enforcement equipment through the use of grant funding provided through the U.S. government program entitled Project Safe Neighborhood (PSN). In an effort to identify and mitigate the aforementioned criminal activity, the program is facilitated through the U.S. Attorney's Office - Eastern District of Texas. If approved, this equipment would greatly enhance the law enforcement capabilities of the CCSO, which, in turn, would enhance the protection of the citizens and constituents within Collin County and the NTFC's AOR. The CCSO recognizes the PSN funds are derived from a culmination of taxpayer monies and will ensure that any procured equipment will be utilized in the manner for which it was obtained.

#### Drug Trafficking, Transnational Gang and Criminal Organization Activity

The seriousness of the drug problem in the U.S. can hardly be overstated. Illicit drugs, as well as the transnational and domestic criminal organizations that traffic them, represent significant threats to public health, law enforcement, and national security. According to the 2018 National Drug Threat Assessment, drug-poisoning deaths are at their highest recorded level and are the leading cause of injury death in the U.S., outnumbering deaths by firearms, motor vehicle crashes, suicide, and homicide. Drug sales account for billions of dollars in illicit proceeds annually and result in criminal activity affecting public safety. While large criminal organizations manufacture and transport narcotics to the end-users, it is the end-users who commit ancillary crimes, such as robbery, theft, burglary, or even homicide, in order to finance a "fix."

Currently, Mexican transnational criminal organizations (TCOs) are the greatest criminal drug threat to the U.S., controlling lucrative smuggling corridors across the southwest border. They continue to expand their criminal influence by engaging in business alliances with other TCOs, street and prison gangs, and money laundering organizations. Mexican TCOs export significant quantities of heroin, cocaine, methamphetamine, marijuana, and fentanyl into the U.S. utilizing a wide array of smuggling techniques. The most common methods employed are transporting illicit drugs in concealed compartments of passenger vehicles, or comingled with legitimate goods in commercial vehicles, utilizing public highways. Smaller local groups and street gangs, allied with or influenced by TCOs, handle retail-level distribution to users.

With its numerous roadways, the Dallas-Fort Worth (DFW) Metroplex and surrounding counties constitute a major distribution command and control center for narcotics smuggled from the porous Texas-Mexico border. U.S. Highway 75, in Collin County, is one of the few north-south routes, running roughly parallel to I-35, into the nation's Midwest region, while U.S. Highway 380 runs from its originating point in San Antonio, New Mexico, eventually passing through the northern portion of Collin County to its terminus in Greenville, Texas, where it joins with Interstate-30 (I-30). In an easterly direction, I-30 travels from Dallas through Rockwall County toward Louisiana. This is major route toward the northern states of the Southeast region. Law enforcement in major metropolitan areas has seen a trend in trafficking organizations establishing bases of operation in suburban and rural areas along transportation routes where they feel law enforcement does not expect to find nor are accustomed to dealing with large criminal organizations.

The connection between drug abuse and crime is well researched and documented. Beyond threats associated with trafficking and associated crimes – money laundering, smuggling, violence associated with competition for drug markets – increasingly, criminal alliances are being formed between narcotics networks, terrorist groups, and other large criminal organizations to move operatives, weapons/materials, and even humans for slave or sex-trafficking. Additionally, at the end-user level, it is well known that individuals who use illicit drugs are more likely to commit crimes, and many offenses – assault, sexual assault, homicide, and prostitution – are committed by individuals under the influence at the time of the offense. Even if the offender is not under the influence, many commit crimes such as burglary, robbery, and theft, in order to acquire money to obtain drugs. Between the crimes committed because of the influence of drugs, drug-related criminal offenses, and crimes in which possession of illegal substances is the crime, the role of drugs in crime is extensive and continues to grow. The below chart is a representative sample of the number of drug-related incidents within the North Texas Fusion Center's area of responsibility since 2017.

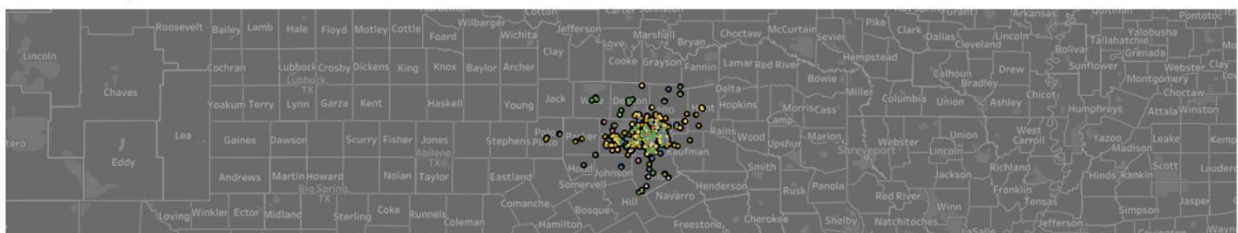
NTFC AOR Dashboard



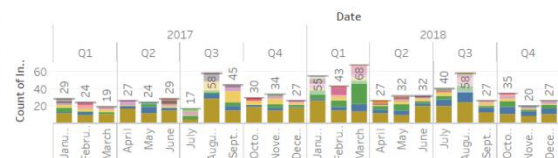
NTFC Select

Contra Group1	975
Grand Total	975
METH	414
HEROIN	132
CANNABIS	131
COCAINE	97
US - CASH	54
PHARMACEUTI..	25
STERIODS	24
PRECURSORS A..	23
DANGEROUS D..	16
FIREARM	15
MDMA	11
FENTANYL	7
HALLUCINOGE..	7
KHAT	6
PRODUCTION E..	6
OTHER EQUIP..	4
OPIATES	1
VEHICLE	1

NTFC AOR Map



NTFC AOR Seizures by Date



NTFC AOR Seizure Data

Contra Group1	Contra Type	UOM	2017	2018	2019
US - CASH	US DOLLAR	US DOLLAR	1,722,953	1,119,062	229,289
METH	METH IN LIQUID	MILLILITERS	737,994	18,440	
	METH CRYSTAL ICE	KILOGRAMS	172	70	2
		MILLILITERS	85,163		
		KILOGRAMS	844	1,555	342
	METH POWDER	KILOGRAMS	60	143	
STERIODS	ANABOLIC STEROID	DOSAGE UNITS/PILLS		104,420	

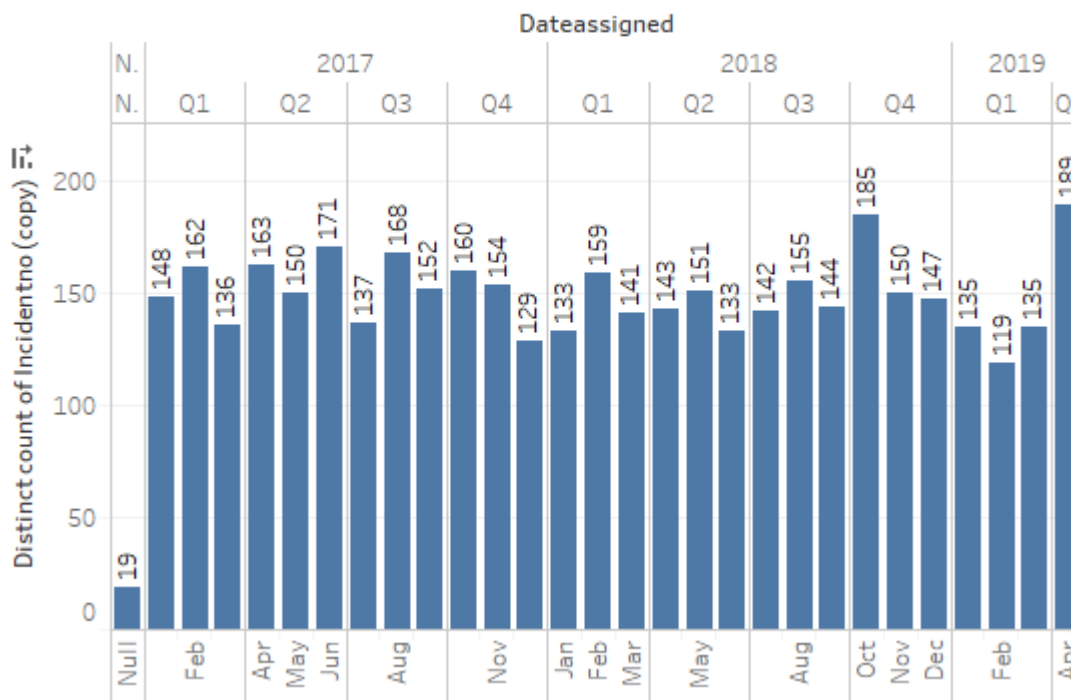
## Human Trafficking/Smuggling

Criminal organizations, including Mexican cartels and transnational gangs, as well as individual criminals, engage in a wide range of illicit activity in Texas. Among the crimes in which these organizations and other criminals are engaged is the exploitation and trafficking of children and other vulnerable victims. These crimes are also carried out and enabled by human smugglers, prostitution rings, manufacturers and viewers of child pornography, sexual predators, and other criminals. Regardless of who perpetrates these crimes or their motives, this category of criminal activity is especially heinous, as it takes advantage of children and vulnerable individuals and subjects them to violence, extortion, forced labor, sexual assault, and/or prostitution.

It is estimated that there are currently 25 million people worldwide enslaved - more than there were at the time of the Transatlantic Slave Trade. The Texas Attorney General estimates that there are 313,000 human trafficking victims in Texas, 234,000 victims of labor trafficking, and 79,000 youth and minor sex trafficking victims. The two distinct forms of victimization in Texas are trafficking and smuggling.

Human trafficking crime classification is included in many different offense codes. In order to get a feel for the volume of possible offenses, consider the following: Since January 1, 2017, the CCSO has worked between 400 and 500 incidents per month. Of these, 120 to 190 incidents per month involve reports of which can be classified as involving children, abandonment/endangerment, family violence, aggravated assault, bodily injury, or sexually related offenses. This is reflected in the chart below.

Incidents Assigned by Month



## Trafficking

Victims of human trafficking in Texas cannot be easily categorized since they include different ages, nationalities, genders, and socioeconomic classes. However, one commonality among both domestic and international victims often involves some form of vulnerability. Domestic victims include juvenile runaways, foster care children, other at-risk minors, and vulnerable adults who are targeted by traffickers. Many of these victims are targeted on social media websites, within schools, at public transportation stations, at shopping malls, and near homeless shelters. Traffickers are skilled manipulators who groom victims through false promises of affection and wealth by taking control of basic needs such as providing food and shelter, and by using threats of violence.

International victims include documented persons and illegal aliens who contract smugglers to transport them into the U.S. only to be exploited along the journey, foreign nationals whose travel expenses are repaid through debt bondage, immigrants who are promised employment and hopes of better quality of life in the U.S., and refugees trying to escape oppression, poverty, or conflict in their home country.

## Smuggling

Human smuggling along the Texas-Mexico border involves aliens voluntarily hiring smugglers to illegally transport them into or through Texas to major hubs such as the DFW metro area. This offense includes bringing illegal aliens into the country, as well as the unlawful transportation and harboring of aliens already in the U.S. This type of crime traditionally has been considered a distinct form of human trafficking; however, there is often substantial overlap. In many cases, illegal aliens who voluntarily enter into an agreement with an alien smuggling organization (ASO) are ultimately kidnapped, moved or held against their will, assaulted, or otherwise exploited. Additionally, ASOs, which are associated with gangs and Mexican Cartels, are engaged in other criminal enterprises rendering the traditional smuggling-trafficking distinction misleading.

The Texas Department of Public Safety (DPS) estimates that 100,000 individuals are victimized by ASOs, including as many as 10,000 children. This is based on information of the organized criminal nature of ASOs, common human smuggling tactics, ASOs' use of violence against illegal aliens, and illegal alien apprehensions.

Texas DPS also reports that nearly all ASOs operating in Texas are connected either directly or indirectly to gangs and/or Mexican cartels. The Gulf Cartel, Juarez Cartel, and Los Zetas control, facilitate, or benefit from nearly all human smuggling activity along the Texas-Mexico border. Additionally, ASOs' engage in other criminal enterprises beyond human smuggling, such as the trafficking of drugs, currency, and weapons.

## Sexual Exploitation of Children

The sexual exploitation of children includes sexual assault and enticement of children, as well as the manufacturing, distribution, and possession of child pornography. Traditionally, these

activities alone have not been considered human trafficking; however, many times, human trafficking will present elements of some or all of these crimes.

In many cases, the perpetrators of enticement or exploitation of children and child pornography are also engaged in sex trafficking, either as sex traffickers or solicitors of minor prostitutes. The 2005 National Juvenile Online Victimization study revealed that 55 percent of people in possession of child pornography had either sexually victimized a child or were caught attempting to do so by an undercover officer. Sexual predators seek out children on the internet and in the community, attempting to lure them into situations in which they can be exploited. These criminals prey on children through blackmail, false claims about themselves, or promises of affection or rewards. In some cases, sexual predators abuse positions of trust that give them access to children through schools, churches, and other institutions, and predators often target children and their families or the families of their acquaintances. In some cases, there is a distinct overlap between predators both exploiting children and producing and/or possessing child pornography.

According to the Texas Missing Persons statistics provided by the Northeast Texas Child Abduction Response Team (Jan 2019), the following depicts the age range of missing and exploited children in Texas:

• Less than 12 Yrs. old	-	20	7.1 %
• 12 to 18 Yrs. old	-	103	37.5 %
• Adult	-	129	47.0 %
• Less than 12 Yrs. old DOE	-	23	8.4 %

The CCSO established a Child Exploitation Unit (CEU) in 2017. Since its inception, the CEU has participated in 3 operations that resulted in the arrest of 42 total persons for the online solicitation of a minor and possession of child pornography. Thus far, law enforcement efforts to identify and rescue child victims has had limited success due to the extreme difficulties in locating them, especially as the victims often blend in or assimilate with their abductors; however, the CEU, during its most recent operation, helped locate an abducted juvenile victim living in Arkansas. The local authorities were alerted and subsequently rescued the victim and arrested the abductor.

### Concerns/Outlook

The sex trafficking organizations' use of ASOs operating in Texas feeding the illicit demand for commercial sex with children is particularly alarming as it is difficult to detect and rescue these children before they become victims in Texas and elsewhere. This may appear to be human smuggling, but in many cases, it is the worst kind of human trafficking. Additionally, the use of social media continues to expand and evolve within the general population, creating continued growth and change in sex traffickers' use of this technology to communicate, recruit potential victims, and advertise to customers. Of particular concern is the prevalent use of this technology by minors, which increases exposure to this vulnerable group.

Gang involvement in sex trafficking is also expected to expand, carried out both by transnational gangs and transnational criminal organizations, as well as by individual gang members operating independently. It is expected that the gangs will be attracted to the lucrative nature of sex trafficking with the potential for large and renewable profits.

Large special events and industrial expansion result in the increased demand for illicit sex, and therefore, can attract sex trafficking operations from around the state and nation. The Dallas-Fort Worth Metro area is one of the fastest growing areas in the nation, home to massive industrial expansion and to several professional sports teams that host multiple large special events annually.

Finally, sexual predators and viewers of child pornography constitute a continuing threat to children. The overlap between these crimes and human trafficking is a clear and present danger among perpetrators and consumers.

### Response Partnering Agency

As human trafficking continues to grow, we need to be prepared with the resources necessary to facilitate investigations and to rescue victims. The CCSO, through the NTFC, is a regional hub that services a 20-county region in North Texas, representing 230 law enforcement agencies and roughly 8 million residents. Support of trafficking investigations in this AOR has identified the need for technical equipment to supplement the agencies and their investigations. Human trafficking and smuggling investigations can occur at any number of differing venues; however, each of these investigations and venues require digital evidence in the form of audio or video, obtained from the use of undercover operators or venues equipped with covert recording equipment. A common problem encountered by a large portion of the law enforcement agencies serviced is the lack or absence of covert recording equipment along with the expertise to operate it.

### Use

The mobile and stationary license plate readers (LPRs) would provide the CCSO the ability to quickly identify and detect vehicles either used in the commission of a crime or for any alerts. The CCSO is the managing agency for the North Texas Sheriff's Criminal Interdiction Unit (NTXCIU). The NTXCIU is comprised of eight partnering counties in North Texas. The four mobile LPRs will be affixed to routine marked patrol vehicles and used on a daily basis; however, the stationary LPR will be utilized by the NTXCIU and placed in high traffic areas where suspected narcotics, weapons, money, and human traffickers are likely to travel. To date, the NTXCIU has identified and arrested a murder suspect; recovered an abducted child; seized methamphetamine, marijuana, and heroin; as well as recovered over 40 stolen vehicles through the use of an LPR. The covert surveillance equipment, with live view capabilities, will be utilized by the Child Exploitation Unit during enforcement operations and will provide the necessary documentation for prosecution while providing a measure of safety for undercover operators utilized in these investigations. In addition, the Collin County Sheriff's Office Criminal Investigative Division will train an investigator in the operation and deployment of this

equipment, who would then assist the requesting agency with the setup, use, and download/transfer of any evidentiary recordings following the investigation or use.

### Service Gap

The purchase of mobile and stationary LPRs and surveillance equipment has historically been a cost-prohibitive venture limiting its availability and use among departments with limited budgets. Access to this equipment can sometimes be obtained through the Texas DPS or the Federal Government; however, this is often constrained by their own investigations, limiting its availability. Currently, only one Collin County Criminal Interdiction Unit has a mobile LPR reader; however, a few of the participating counties have one as well.

### Metrics

The Collin County Sheriff's Office Criminal Investigative Division will record the number of agencies and investigations assisted along with the number of arrests resulting from these investigations.

### Sustainability

Only the stationary LPR will require an annual recurring expense of \$790 for the use of an air card. At the time of this submission, the CCSO is awaiting to hear from the Collin County Information Technology office to determine if the air card can be activated only during the time of use, thereby reducing the cost when not in use. The remaining equipment requested does not require monthly or annual service contracts for data transmission. The use of county issued Wi-Fi hotspots or other surveillance equipment equipped with SIM cards will be utilized when necessary.





Selex ES, Inc  
Elsag ALPR/ANPR Solutions  
4221 Tudor Lane  
Greensboro, NC 27410

DUNS#: 198749777  
FED TAX ID: 980353098

## QUOTE

Prepared By: Craig Duncan craig.duncan@leonardocompany-us.com

Phone: (910) 986-0596

Please include the quote number on your purchase orders and email them to orders@elsag.com for processing

Quote#: 19104

Quote Date: 4/25/2019

Funding Source:

Quote Expiry Date: 7/24/2019

Grant Details:

Requested Delivery Date: 1/24/2020

Payment Method:

Rate Sheet: Base Price

Terms: Net 30 days from date of shipment. If installation is required then Net 30 days from the Installation Date. Elsag agrees not to ship equipment until an Installation Date is agreed upon by the Parties. All orders shipped FOB Greensboro  
**Make checks payable to Selex ES, Inc.**

Contracts: TX DIR #DIR-TSO-3788

Comments: COLLIN COSO M7 X 4 SUV  
SUV ROOF MOUNT - MAY SWITCH TO F150 TBD  
FIRST YEAR WARRANTY INCLUDED - HIDTA requires min of ongoing software warranty after first free year @\$500/year/system  
ONE TIME HIDTA EOC LICENSE INCLUDED  
JWA install in Arlington TX

Bill To:	Collin County - TX 2300 Bloomdale Road Ste 3100 - A/P 4300 Community Aveune McKinney, TX 75071 United States	Ship To:	Collin County - TX 2300 Bloomdale Road Ste 3100 - A/P 4300 Community Aveune McKinney, TX 75071
----------	--	----------	---

Product Qty	Product/Service	Unit Price	Amount
4	140032 - ELSAG Plate Hunter™ M7 – 2 Camera	\$11,500.00	\$46,000.00
	(4) 421920 - M7 Trunk box, 1-2 Cameras (4) 410917 - Garmin GPS Antenna (4) 410052 - Ethernet Cable Shielded 25 ft (4) 413335 - M7 Trunk box Mounting Bracket - 1 piece (4) 421941 - M7 Cam 25mm 740nm (4) 421812 - M6 Universal 1 Cam Mount (4) 413308-16 - M7 Transportable Camera Cable - 16FT (4) 421941 - M7 Cam 25mm 740nm (4) 421812 - M6 Universal 1 Cam Mount (4) 413308-16 - M7 Transportable Camera Cable - 16FT (4) 413307 - M7 Permanent Power Cable (4) 412995 - Packing Foam Insert		

Product Qty	Product/Service	Unit Price	Amount
	(4) 510033-CSC - Car System Version 6.X - EOC Connected		
4	210020 - Tech Dispatch <i>INSTALLATION AT JOHN WRIGHT &amp; ASSOCIATES IN ARLINGTON TX</i>	\$1,250.00	\$5,000.00
4	510322-5.X - EOC Operation Center License 5.X	\$1,275.00	\$5,100.00
4	210019 - Remote Software Installation	\$320.00	\$1,280.00
Subtotals	Goods & Services Sub-total (Pre-tax): Contract Items		\$0.00
	Goods & Services Sub-total (Pre-Tax): Non Contract Items		\$57,380.00
Upfront	Goods & Services Sub-total (Pre-tax):		\$57,380.00
Tax	Tax Exempt		\$0.00
Total	Goods & Services Total:		\$57,380.00

[\*\*ESTIMATE\*\*] This ESTIMATE does not constitute the entire offer and is for informational purposes only. A formal project review and/or site survey by the engineering team is required to provide an actionable quote. No orders will be accepted using this document. One year of warranty, 24 hour telephone support and initial training are included in all new purchases. Terms listed above may change or be modified for the final quote by Selex ES, Inc. after the completion of the project review by Engineering.  
 [\*\*ENDESTIMATE\*\*] [\*\*QUOTE\*\*] [\*\*ENDQUOTE\*\*]





## Quote Offer Terms and Conditions

This Quote constitutes an Offer from Selex ES Inc. (Selex) to Customer, the terms of which become a binding contract between the Parties upon Customer's submitting a Purchase Order to Selex for the Products/Services and prices as identified herein.

Unless the Purchase Order is pursuant to a State or Federal cooperative purchasing agreement, or a separately executed Master Agreement, these Terms and Conditions supersede and replace any prior estimate, offer, quote, agreement, understanding or arrangement whether written or oral between the parties. If there is a discrepancy, please contact your account manager for correction.

These Terms and Conditions may not be changed or modified unless in writing by an authorized representative of Selex. Selex will not be bound by any terms of Buyer's purchase order unless expressly agreed to in writing by an authorized representative of Selex.

**Shipment and Delivery.** All orders shipped FOB Greensboro.

For purchases of Products that require installation: Unless otherwise agreed to by the Parties, Selex ES agrees not to ship Product until an Installation date is scheduled.

**Title.** Ownership of and Title to the Products shall transfer to the Customer upon shipment. All intellectual property rights, including without limitation, patents and /or the relevant applications, in or relating to the Products, to the Documentation and to the Software are and shall remain the property of Selex ES or its licensors. **Refer to the Selex Software License Agreement documentation provided with the shipment.**

**Payment Terms.** Selex shall invoice Customer no later than sixty (60) calendar days after shipment of the Products and/or performance of any Work or Services. Payment is due Net 30 days.

**Taxes** may not be reflected in this Quote. However, taxes may be added to the amount in the payment invoice(s) sent to Customer, unless Customer provides a certificate confirming tax exempt status.

**Cancellation or Delay.** Orders accepted by Selex are subject to cancellation by Customer only upon the express written consent of Selex. Upon such cancellation and consent, Selex shall cease all work pertaining to the Customer's order, and Customer shall pay Selex for all work and materials that have been committed to and/or identified in Customer's order plus a cancellation charge as prescribed by Selex.

**Warranty.** EXCEPT AS SET FORTH IN THIS AGREEMENT AND IN THE SELEX WARRANTY COVERAGE DOCUMENTATION, SELEX INC. MAKES NO OTHER WARRANTIES EXPRESS OR IMPLIED RELATING TO THE PRODUCTS OR SERVICES.

**Applicable Law.** The terms of this Quote, their interpretation, performance or any breach thereof, shall be construed in accordance with, and all questions with respect thereto shall be determined by, the laws of the state of North Carolina applicable to contracts entered into and wholly to be performed within said state. Any legal proceeding brought by either party pursuant to this Agreement shall be brought in a County or District Court located in Guilford County, North Carolina and the parties irrevocably consent to the jurisdiction of such courts.

**FORCE MAJEURE.** Either Party shall be excused for delays in delivery or in performance where such delay is directly due to act of God, acts of civil or military authority, fires, strikes, floods, epidemics, war, riot, or other similar causes beyond such Party's reasonable control. Such Party shall promptly give written notice to the other Party specifying the nature and probable extent of such delay. The Parties shall then immediately attempt to determine what fair and reasonable extension of schedules may be necessary. The parties agree to use their best efforts to mitigate the effects of the delay.

**COMPLIANCE WITH LAWS.** Customer shall comply with all federal, state, local, and territorial laws, including without limitation any export control, employment, tax, anti-corruption, anti-bribery, privacy and data protection, immigration and anti-discrimination laws, and shall indemnify Selex for any liability incurred by Selex as a result of breach of any such obligation.

**EXPORT COMPLIANCE.** This sale is subject to all laws, rules, regulations and public policies of the United States, particularly those relating to the exportation of goods from the United States and the transmission of technical data or other information outside the United States. By this purchase, Customer agrees to comply with all applicable U.S. laws and regulations which prohibit the export of technical data that originates in the U.S., or any product directly based on such data, without prior written authorization from appropriate U.S. agencies. Such compliance obligates Customer not to export Selex's confidential information or make it available to aliens or any unauthorized personnel, and to indemnify Selex for any liability incurred as a result of breach of such obligation.



## QUOTE

Prepared By: Craig Duncan craig.duncan@leonardocompany-us.com

Phone: (910) 986-0596

Please include the quote number on your purchase orders and email them to orders@elsag.com for processing

Quote#: 19121

Quote Date: 4/30/2019

Funding Source:

Quote Expiry Date: 7/29/2019

Grant Details:

Requested Delivery Date: 2/28/2020

Payment Method:

Rate Sheet: Base Price

Terms: Net 30 days from date of shipment. If installation is required then Net 30 days from the Installation Date. Elsag agrees not to ship equipment until an Installation Date is agreed upon by the Parties. All orders shipped FOB Greensboro  
**Make checks payable to Selex ES, Inc.**

Contracts: TX DIR #DIR-TSO-3788

Comments: COLLIN COSO MPH INDUSTRIES SPEED 18 ALPR TRAILER  
ONE TIME HIDTA EOC NETWORK LICENSE  
FIRST YEAR WARRANTY INCLUDED  
FOB GREENSBORO NC CUSTOM TRUCK DELIVERY  
TX DIR CONTRACT

Bill To:	Collin County - TX 2300 Bloomdale Road Ste 3100 - A/P 4300 Community Aveune McKinney, TX 75071 United States	Ship To:	Collin County - TX 2300 Bloomdale Road Ste 3100 - A/P 4300 Community Aveune McKinney, TX 75071
----------	--	----------	---

Product Qty	Product/Service	Unit Price	Amount
1	140302U - Radar Trailer w/ 2 Camera Upgrade Model	\$16,635.00	\$16,635.00
	(1) 411256 - Radar Trailer Speed Ctrl 18 (1) 421752-2 - LOW POWER RADAR TRAILER- 2 CAM - Kit (2) 412624-16 - F2 LP Bulkhead Cable 16ft (1) 510033-CSC - Car System Version 6.X - EOC Connected		
1	421753 - RADAR TRAILER UPGRADE KIT - FACTORY	\$9,875.00	\$9,875.00
1	421678 - (421678) - AD3-FH Cam 35/50mm 740nm	\$8,950.00	\$8,950.00
1	421678 - (421678) - AD3-FH Cam 35/50mm 740nm	\$8,950.00	\$8,950.00
1	413030 - WIRELESS MODEM AIRLINK GX450 VERIZON ATT	\$790.00	\$790.00
2	510322-5.X - EOC Operation Center License 5.X	\$1,275.00	\$2,550.00
1112	210012 - Shipping Service Volume Discount	\$4.00	\$4,448.00 \$0.00
2	210005-H - Engineering Hour - Helpdesk	\$160.00	\$320.00

Product Qty	Product/Service	Unit Price	Amount
Subtotals	Goods & Services Sub-total (Pre-tax): Contract Items		\$0.00
	Goods & Services Sub-total (Pre-Tax): Non Contract Items		\$52,518.00
Upfront	Goods & Services Sub-total (Pre-tax):		\$52,518.00
Tax	Tax Exempt		\$0.00
Total	Goods & Services Total:		\$52,518.00





## Quote Offer Terms and Conditions

**This Quote constitutes an Offer from Selex ES Inc. (Selex) to Customer, the terms of which become a binding contract between the Parties upon Customer's submitting a Purchase Order to Selex for the Products/Services and prices as identified herein.**

Unless the Purchase Order is pursuant to a State or Federal cooperative purchasing agreement, or a separately executed Master Agreement, these Terms and Conditions supersede and replace any prior estimate, offer, quote, agreement, understanding or arrangement whether written or oral between the parties. If there is a discrepancy, please contact your account manager for correction.

These Terms and Conditions may not be changed or modified unless in writing by an authorized representative of Selex. Selex will not be bound by any terms of Buyer's purchase order unless expressly agreed to in writing by an authorized representative of Selex.

**Shipment and Delivery.** All orders shipped FOB Greensboro.

For purchases of Products that require installation: Unless otherwise agreed to by the Parties, Selex ES agrees not to ship Product until an Installation date is scheduled.

**Title.** Ownership of and Title to the Products shall transfer to the Customer upon shipment. All intellectual property rights, including without limitation, patents and /or the relevant applications, in or relating to the Products, to the Documentation and to the Software are and shall remain the property of Selex ES or its licensors. **Refer to the Selex Software License Agreement documentation provided with the shipment.**

**Payment Terms.** Selex shall invoice Customer no later than sixty (60) calendar days after shipment of the Products and/or performance of any Work or Services. Payment is due Net 30 days.

**Taxes** may not be reflected in this Quote. However, taxes may be added to the amount in the payment invoice(s) sent to Customer, unless Customer provides a certificate confirming tax exempt status.

**Cancellation or Delay.** Orders accepted by Selex are subject to cancellation by Customer only upon the express written consent of Selex. Upon such cancellation and consent, Selex shall cease all work pertaining to the Customer's order, and Customer shall pay Selex for all work and materials that have been committed to and/or identified in Customer's order plus a cancellation charge as prescribed by Selex.

**Warranty.** EXCEPT AS SET FORTH IN THIS AGREEMENT AND IN THE SELEX WARRANTY COVERAGE DOCUMENTATION, SELEX INC. MAKES NO OTHER WARRANTIES EXPRESS OR IMPLIED RELATING TO THE PRODUCTS OR SERVICES.

**Applicable Law.** The terms of this Quote, their interpretation, performance or any breach thereof, shall be construed in accordance with, and all questions with respect thereto shall be determined by, the laws of the state of North Carolina applicable to contracts entered into and wholly to be performed within said state. Any legal proceeding brought by either party pursuant to this Agreement shall be brought in a County or District Court located in Guilford County, North Carolina and the parties irrevocably consent to the jurisdiction of such courts.

**FORCE MAJEURE.** Either Party shall be excused for delays in delivery or in performance where such delay is directly due to act of God, acts of civil or military authority, fires, strikes, floods, epidemics, war, riot, or other similar causes beyond such Party's reasonable control. Such Party shall promptly give written notice to the other Party specifying the nature and probable extent of such delay. The Parties shall then immediately attempt to determine what fair and reasonable extension of schedules may be necessary. The parties agree to use their best efforts to mitigate the effects of the delay.

**COMPLIANCE WITH LAWS.** Customer shall comply with all federal, state, local, and territorial laws, including without limitation any export control, employment, tax, anti-corruption, anti-bribery, privacy and data protection, immigration and anti-discrimination laws, and shall indemnify Selex for any liability incurred by Selex as a result of breach of any such obligation.

**EXPORT COMPLIANCE.** This sale is subject to all laws, rules, regulations and public policies of the United States, particularly those relating to the exportation of goods from the United States and the transmission of technical data or other information outside the United States. By this purchase, Customer agrees to comply with all applicable U.S. laws and regulations which prohibit the export of technical data that originates in the U.S., or any product directly based on such data, without prior written authorization from appropriate U.S. agencies. Such compliance obligates Customer not to export Selex's confidential information or make it available to aliens or any unauthorized personnel, and to indemnify Selex for any liability incurred as a result of breach of such obligation.



ELSAG PLATE HUNTER®  
COVERT RADAR TRAILERS  
& VARIABLE  
MESSAGE BOARDS



## DO MORE WITH A RADAR TRAILER OR VARIABLE MESSAGE BOARD BY TURNING IT INTO AN ELSAG ALPR SYSTEM

GET THE BENEFITS OF SPEED MONITORING OR VARIABLE MESSAGING AND ALPR IN ONE MOBILE SOLUTION.

LEONARDO TRANSFORMS A STANDARD RADAR TRAILER OR VARIABLE MESSAGE BOARD INTO POWERFUL COVERT TOOLS THAT IDENTIFY LICENSE PLATES CONNECTED TO AUTO THEFT, CHILD PREDATORS, WARRANTS, SPEEDING, UNINSURED VEHICLES, REVOKED DRIVING PRIVILEGES, PAROLEES, ETC.

As cars pass by an ELSAG ALPR up-fitted radar trailer or variable message board, ELSAG Plate Hunter™ ALPR cameras read each one, comparing it to a law enforcement hot list of plate numbers suspected of being associated

with illegal activity. If the ELSAG ALPR system identifies a license plate included on that hot list, audible and visual alarms are broadcast instantaneously to a command center and to nearby officers for real time interdiction. Information associated with each alarm—license plate number, photo of the car, date/time stamps and GPS coordinates of the read location—can be stored and analyzed at any time to aid investigations. Let Leonardo help your agency work more efficiently by focusing on identifying suspect vehicles and gathering criminal intelligence, 24/7.



[leonardocompany-us.com](http://leonardocompany-us.com)

 Made in the USA



# THERE ARE SEVERAL VARIATIONS OF RADAR TRAILER & VARIABLE MESSAGE BOARDS TO FIT YOUR SPECIFIC LAW ENFORCEMENT NEEDS.

## SPEED PATROL 18 140301B, 140302B

Comprised of a radar trailer with a two-digit 18" LED display, approach only K-Band radar, three 100AH batteries with a 30A battery charger, 50-watt solar package, ELSAG ALPR camera with an onboard brick PC, network switch, power conditioner and cellular modem mounting position (modem optional). One or two-camera systems available.

### Components

411256	Trailer
421752	LPR Kit
421554	Camera (1)
210003	Labor



## SPEED PATROL 18 W/POCKET 140301P

Comprised of a radar trailer with a two-digit 18" LED display, approach only K-Band radar, three 100AH batteries with a 30A battery charger, 50-watt solar package, one or two ELSAG ALPR cameras built into a semi covert pocket with an onboard brick PC, network switch, power conditioner and cellular modem mounting position (modem optional).

### Components

411256	Trailer
421752	LPR Kit
421554	Camera
210003	Labor



## SPEED PATROL 18 W/POWER UPGRADE KIT 140301U, 140302U

Comprised of a radar trailer with a two-digit 18" LED display, approach only K-Band radar, four 200AH batteries with a 40A four-bank battery charger, 200-watt solar package, ELSAG ALPR camera with an onboard brick PC, network switch, power conditioner and cellular modem mounting position (modem optional). One or two-camera systems available.

### Components

411256	Trailer
421752	LPR Kit
421554	Camera (1)
421753	Power Upgrade



## MESSAGE BOARD 3 LINE FULL SIZE 1 CAMERA 140335

Full 23" 76" x 126" Case 27 x 48 Pixel, 480-watt solar array, MB2 - eight batteries, battery charger 45amp 115VAC 50/60 Hz, 2" ball coupler, one ELSAG ALPR camera, one ELSAG ALPR kit with onboard brick PC, network switch, power conditioner, cellular modem mounting position (optional cellular modem).

### Components

413010	Trailer
120047	FCU
421554	Camera
410395	Cable
210003	Labor



## SOLAR TOWER SPTT-3000

Solar Tech 30' Tower:  
320-watt solar array, eight standard batteries, battery charger 45amp 115VAC 50/60 Hz, 2" ball coupler, one ELSAG ALPR camera, one ELSAG ALPR kit with onboard brick PC, extended camera cable for tower, network switch, power conditioner, cellular modem mounting position (modem optional).

### Components

413091	Trailer
421554	Camera
421880	Field Control Unit Low Power
421879	Remote Pan Tilt System

## DIESEL HYBRID TOWER

Wanco 30' Telescoping Tower:  
30-gallon tank provides up to 72 hours between refueling, 6Kw, 50A @ 120 VAC, up to four ELSAG ALPR cameras with full FCU, extended camera cable, (modem optional).

### Components

413092	Trailer
421880	FCU
421554	Camera
410395	Cable
421879	Remote Pan Tilt System

## MESSAGE BOARD 3 LINE FULL SIZE COVERT 140332

ST Message Board: Full 23" 76" x 126" Case 27 x 48 Pixel, 480-watt solar array, MB2 - eight batteries, battery charger 45amp 115VAC 50/60 Hz, 2" ball coupler, two covert ELSAG ALPR cameras, one ELSAG ALPR kit with onboard brick PC, network switch, power conditioner, cellular modem mounting position (modem optional).

### Components

413010	Trailer
110183	Covert LPR
412725	Covert Box



## MESSAGE BOARD 3 LINE FULL SIZE 2 CAMERA 140336

ST Message Board: Full 23" 76" x 126" Case 27 x 48 Pixel, 480-watt solar array, MB2 - eight batteries, battery charger 45amp 115VAC 50/60 Hz, 2" ball coupler, two AD3FH cameras with brackets, one full FCU with mounting brackets, 15' camera cables, cellular modem mounting position (modem optional).

### Components

413010	Trailer
421554	LPR Camera
410395	Cables
120050	FCU Mounting Hardware





# COVERT

## LAW ENFORCEMENT

A DIVISION OF VALDRENC

### COVERT SURVEILLANCE EQUIPMENT QUOTE

--- LAW ENFORCEMENT SENSITIVE ---



**Collin County Sheriff's Office - Texas**  
**4300 Community Ave**  
**McKinney, TX 75071**



VALDRENCE, LLC (DBA COVERT LAW ENFORCEMENT)

649 NORTH 170 EAST, SMITHFIELD, UT 84335 • 888.621.5558 • [WWW.COVERTLAWENFORCEMENT.COM](http://WWW.COVERTLAWENFORCEMENT.COM) • [SALES@COVERTLAWENFORCEMENT.COM](mailto:SALES@COVERTLAWENFORCEMENT.COM)  
COPYRIGHT © 2018 VALDRENCE, LLC. ALL RIGHTS RESERVED. ALL OTHER COMPANY NAMES AND PRODUCTS ARE TRADEMARKS OR REGISTERED TRADEMARKS OF THEIR RESPECTIVE COMPANIES.

ALL QUOTES GOOD FOR 90 DAYS OF ISSUANCE. PHOTOS MAY NOT DEPICT CURRENT HARDWARE OR DESIGN CHANGES TO THE PRODUCT

# COVERT LAW ENFORCEMENT

A DIVISION OF VALORENCE

649 North 170 East, Smithfield, UT 84335

## QUOTE

Collin County Sheriff's Office - Texas  
Attention: Lt. Andrew Hatch  
4300 Community Ave  
MCKINNEY TX 75071  
USA

**Date**  
Apr 26, 2019

**Expiry**  
Jul 25, 2019

**Quote Number**  
QU-1976

**Reference**  
AIO

**Valorence LLC**  
13050970-002-STC

Valorence, LLC  
649 North 170 East  
NORTH LOGAN UTAH 84335  
USA

Item	Description	Quantity	Unit Price	Tax	Amount USD
CLE All in One-V400	<p>CLE All in One System:</p> <p>Camera:</p> <ul style="list-style-type: none"><li>- Axis Q6052 PTZ Camera</li><li>- 36x Optical Zoom 12x Digital Zoom</li><li>- Shock Detection</li><li>- Enhanced Intelligent Video</li><li>- 64GB onboard edge storage</li><li>- H.264 Video Compression</li><li>- Zipstream Technology</li><li>- Lightfinder Technology</li><li>- Wide Dynamic Range Forensic Capture</li><li>- 0.008 Lux B/W, 0.5 Lux Color 0.5</li><li>- Built-in security and logs</li><li>- Compatible with most IP based video management software (VMS)</li><li>- Event email/SMS notifications</li><li>- 3 yr manufacturer warranty</li></ul> <p>Mounting:</p> <p>The CLE mount allows for an easy and rapid deployment of the All in One system inside of a vehicle allowing for a 360-degree pan, tilt, zoom capability.</p> <p>Router:</p> <ul style="list-style-type: none"><li>- Integrated 4G LTE Modem (SIM Card Required)</li><li>- Works with all major carriers</li><li>- Ability to change carriers</li><li>- Integrated LTE-only, HSPA+, or LTE/HSPA+/EVDO modem</li><li>- SMS Text restart and status</li><li>- Wifi a/g/n</li><li>- Built in GPS with NMEA Output</li></ul>	1.00	11,250.00	Tax Exempt	11,250.00



Item	Description	Quantity	Unit Price	Tax	Amount USD
	<p>CLE Smart Control System:</p> <ul style="list-style-type: none"> <li>- Scheduled Daily System Restart</li> <li>- Ability to schedule system standby to save battery</li> <li>- Web interface to monitor system, including temperature and power</li> <li>- Email/SMS Text notifications for alarms</li> <li>- Key Fob Remote restart</li> <li>- Failover Programming switch</li> <li>- Restart system from web interface</li> <li>- Temperature controlled Fan and Overheat protection</li> <li>- Low battery email notification</li> <li>- High Temperature email</li> <li>- Intrusion Notification</li> </ul> <p>Built-In and Direct Power:</p> <ul style="list-style-type: none"> <li>- 12 volt 100 AH Lithium-Ion battery system with Quick recharging (Approx 4 hours) and Pelican rugged easy transport case with wheels (approx 3-4 days continuous use).</li> <li>- 120-240 Volt AC input</li> <li>- 12 Volt DC input</li> <li>- 12 Volt Cigarette standard plug</li> <li>- Reverse Polarity Protection</li> <li>- Standard Protections: short circuit / overload / overvoltage / over temperature</li> </ul> <p>Items included in package:</p> <ul style="list-style-type: none"> <li>- Additional Camera Mounting Brackets</li> <li>- Cigarette Lighter Cable Extension Cable</li> <li>- AC Power Cord</li> <li>- 1-year Manufacturer Warranty and Advanced IT Support</li> </ul> <p>OPTIONAL ADDITIONS:</p> <ul style="list-style-type: none"> <li>- Milestone VMS Recording Software - \$500</li> <li>- Recording Server - \$2800</li> <li>- Rack Mount Recording Server - \$3500</li> <li>- 1-year Extended Manufacturer Warranty - \$1200 (4-year max)</li> <li>- 1-year Extended Mission Critical IT Management - \$600 (\$450 for the first year of purchase)</li> <li>- 1-year Extended Advanced IT Support - \$350 (Included free during the first year of purchase)</li> </ul>				
ADV Pole Cam Extended Warranty	All in One Extended Warranty - 1 yr	1.00	1,500.00	Tax Exempt	1,500.00
Ipad Pro	Apple iPad Pro 256 GB	1.00	850.00	Tax Exempt	850.00
ADV Pole Cam 512GB Upgrade	CLE Pole Camera On-Board Storage upgrade to 512gb	1.00	300.00	Tax Exempt	300.00
SHIPPING- ALL IN ONE	Shipping for All in One System	1.00	275.00	Tax Exempt	275.00
Subtotal					14,175.00

---

**Terms**

---

**Quote Terms:**

- A copy of a valid Purchase Order or 50% payment is required prior to completion of manufacturing and/or delivery.
- Quotations provided by the Valorence, LLC will only remain valid for the period of time as indicated in the quotation.
- Please note that any proposals and/or quote documents provided by Valorence, LLC remain property of Valorence, LLC. Quotes shall not be used or disclosed to any third party without prior written consent.

**Payment terms:**

- All Purchase Orders are considered Net 30 from shipment date.
- Please remit check or money order to: Valorence, LLC 649 N 170 E, Smithfield UT 84335
- Credit card payments on orders over \$500 will be charged a 3% credit card fee.
- Late payment fees (1% of the invoice total amount per MONTH) will be assessed beginning 45 days from original invoice date.
- Valorence, LLC recognizes that purchaser will be treated as a tax-exempt entity, and purchaser will provide Valorence, LLC with its tax exemption certificate on request.

**Returns:**

- New unused or like new items are subject to a 20% restocking charge for service and handling.
- Valorence, LLC will not be obligated to replace any product that has been abused, improperly installed or otherwise misused or damaged.
- Valorence, LLC will not be liable for damage to returned items not packaged appropriately and in original packaging. All items must be securely packaged to reach the seller without damage.
- Only unused or like new goods in original packaging and which have been paid for by Buyer in accordance with Valorence, LLC payment terms, will be considered for exchange or credit.

**Warranty & Terms:**

- Cellular Service is the sole responsibility of the agency / customer making the purchase, unless otherwise stated.
- Valorence, LLC is not responsible or liable for Cellular coverage, outages, data rates, data restrictions, fees, or charges.
- Valorence, LLC is not responsible for or liable for power outages, fees, charges, or any other issues out of Valorence, LLC's control.
- Valorence, LLC does not deploy, install, monitor, or capture/record any of the systems sold.
- Products manufactured by Valorence, LLC come with a limited one-year manufacturer warranty.
- Resale items (not manufactured by Valorence, LLC) will be guaranteed in accordance with their manufacturer's warranty.
- Warranty EXCLUDES Neglect, Abuse, Theft, Negligent and/or Accidental Damage, or Weather Damage. Dismantling of components will void warranty and negate any warranty or contracts.
- Warranty information can be found on our website at [warranty.covertlawenforcement.com](http://warranty.covertlawenforcement.com).
- A full list of our terms and conditions can be found at [terms.covertlawenforcement.com](http://terms.covertlawenforcement.com).