



305 ROCK INDUSTRIAL PARK DRIVE
BRIDGETON, MO 63044
PH: 314-656-4301

Dear Valued Distributor:

Continental Commercial Products continues to strive to provide complete, customized, innovative and sustainable solutions to you and your customers.

As you are aware, there have been a number of inflationary pressures as well as tariffs that have forced us to institute a price increase higher than normal.

Effective Feb 3, 2020 we will be sending out our new price list.

Some items may be increasing as much as 15-20%, review the price list carefully.

We hope that the environment calms down and we don't have review more changes again in 2020.

Thank you in advance for your support.

Sincerely,

A handwritten signature in black ink, appearing to be "DS" or "David Sheehan", written over a horizontal line.

**David Sheehan
Vice President Sales**





Chase
PRODUCTS CO.

Leaders in Aerosol Research and Custom Aerosol Packaging

January 6, 2020

To all our valued customers and business partners:

Enclosed you will find the original notification of the price increase, along with the new price list that goes into effect immediately.

All terms and conditions have remained the same.

Our overall increase this year is between 4%-8% which accounts for increased cost due to manufacturing expenses.

If you have any questions please contact your local sales representative.

Thank you for your continued support.

Christine Brandes

Sales Administrative Manager

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8/15/19

Pyramid School Products
Mr. Kenny Miller
6510 North 54th Street
Tampa, FL 33610

Dear Kenny,

The previous 18 months have been challenging for all of us in this industry. At HOSPECO, we have worked hard to control costs and improve our efficiency. While we have been successful with this work, it has been done in the face of double digit cost increases for pulp and other raw material components. In order to maintain product and service quality, we now must increase our market pricing.

Please see attached new price list going into effect Sept 13, 2019.

We are trying to give you prior notification so you either build up your inventory or advise your customers of the NEW pricing changes.

Please work with your Director of Sales and Sales Representative with any questions or problems.

Thanks again for your support of HOSPECO.

Best Regards,

Earle Wanzer

Earle Wanzer
Director of Sales



CLEANING PRODUCTS

a minority owned company



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IMPORTANT SALES ANNOUNCEMENT

Dear Valued Distributor:

This is to inform you that Abco Products will be implementing a price increase effective Jan 4, 2020.

WET MOPS

- rayon and cotton cut end mops 15%
- looped end wet mops 12.5%
- disinfectant looped end we mops 13%

DUST MOPS

- dust mops 15%

BROOMS & HANDLES

- all brands 14%

SRUB BRUSHES

- all purpose 9%
- metal 10%


FLOOR SIGNS

- all floor signing 9%

As we continue to provide you with a known product line; our company still faces the realities of the cost of manufacturing and the continued increases on imported products. The threat of possible tariff increases is a new factor that may continue to affect pricing throughout the year.

On behalf of Abco Products; I appreciate your business and wish you continued success.

Kind regards,


Christopher Meaney

Vice President of Sales & Marketing
ABCO CLEANING PRODUCTS
6800 NW 36 Avenue, Miami FL 33147



January 3, 2020

Dear Valued Customer,

As you are aware, many industries were affected by tariffs in 2019. ACS has absorbed these tariffs on certain products since implemented in May of 2019. Our hope was that these tariffs would be rescinded beginning of 2020, however, this is not the case. The latest ruling only suspends future tariffs at this point.

So, effective March 2, 2020, ACS will be passing through the 25% tariff rate on a select group of products that we import to round out our line. These products can be found on the attachment. They are all listed on Section 301, List 3 Affected Items from China.

In addition, we've received a 5% grill brick increase effective 1/1/20. We will also be adjusting for this on March 2, 2020 as well.

We thank you for your business, support and understanding as we work through these challenging times. If you have any questions, please reach out to your ACS Customer Sales Representative.

Sincerely,

Rory Beaudette, VP & COO

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