

March 2, 2020

Collin County Karen Thier PO Box 8006 McKinney, TX 75070

## Dear Karen,

It is that time of the year when your budget planning cycle begins for the 2020 tax year. To help you with your planning process this letter is to give you the amount for the Spindlemedia Maintenance Agreement for the upcoming year. Spindlemedia is launching a new tax client program that is web based. The original desktop version will continue to work, but we think you will find the new version much more visually appealing and with much more information available on a single screen. The mass billing program has also been rewritten to run from the web and is much simpler to use and much faster in producing the tax statements. You will see these new programs at the upcoming user conferences. These new products are included in this yearly maintenance fee.

Your Maintenance Agreement fee for the 2020 tax year will be \$115,397.00.

This year's biggest changes are in the form of a new software developer, they have been brought onboard to improve our products capabilities. We have added a few new Employees, Lalo Munoz, Ernesto Weber and Daniel Nuno to help with programming as well as the help desk. This year we will have two scheduled User's Conferences, one on May 14<sup>th,</sup> 2020 at the Spring Hilton Garden Inn and another on June 23, 2020 at the Lewisville Hilton Garden Inn. The same facilities where we met last year.

We strive to keep our product current to your needs and relevant to your work. Your business is appreciated, and we are anxious to serve you and your staff as needed.

Respectfully yours,

Steve Johnson President

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